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EXTRAORDINARY MEETING OF COUNCIL

Open Attachments Under Separate Cover

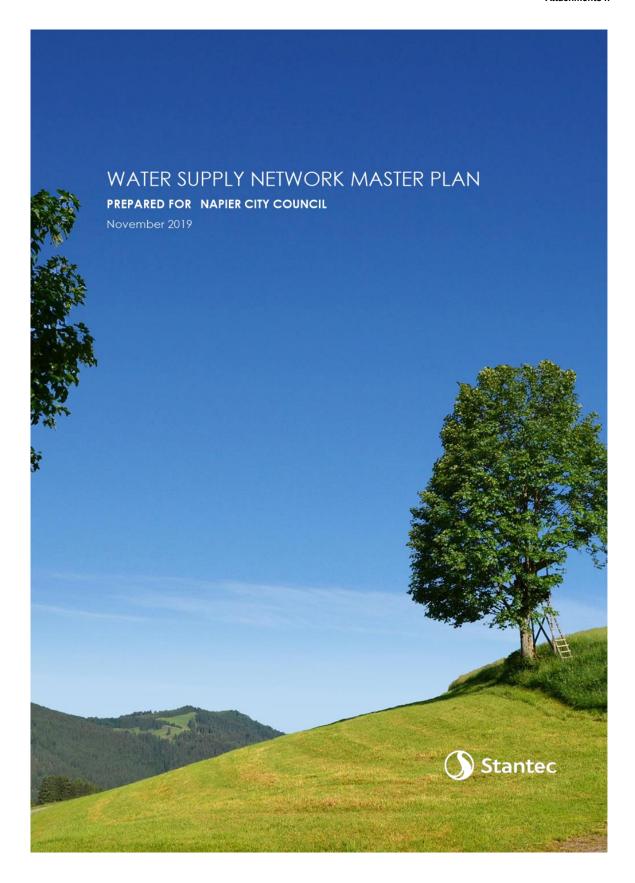
Meeting Date: Thursday 11 June 2020

Time: 10.00am

Venue: Large Exhibition Hall
Napier War Memorial Centre
Marine Parade
Napier

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REVISION SCHEDULE

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Stantec | Water Supply Network Master Plan | November 2019

Status: Final | Project No.: 310103009 | Our ref: Napier Water Supply Network Master Plan

Executive Summary

Objectives

Napier City Council (NCC) has engaged Stantec to develop a master plan identifying investigations and capital upgrades required for the water supply network to meet the Level of Service now and in the future.

This report summarises the key drivers for the Napier water supply, the work done to date and the recommended way forward.

Drivers

The over-arching vision is that of a modern water system that can reliably supply safe water to customers, now and in the future.

The drivers are:

- Safe water is distributed to customers.
- Clean water is distributed to customers.
- Water is distributed with sufficient pressure.
- The network is resilient to shocks and stresses.

Master Plan

A series of capital works will be required to achieve the performance objectives of these drivers. Some of these works are not scoped accurately at this stage and will require preliminary investigations.

The master plan includes works and investigations already in progress as well as future stages. The master plan is presented in nine work packages, some of which may be undertaken in parallel.

Table 0: Master Plan Summary

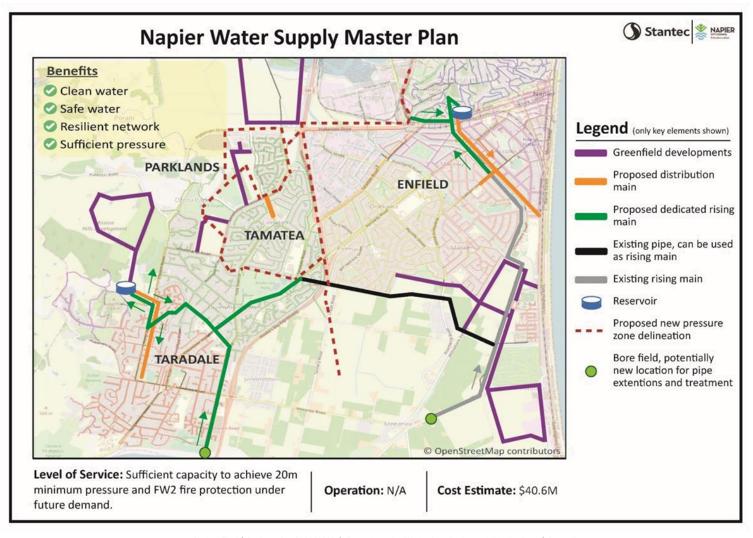
Package	Driver	Cost	Risks, opportunities	Status
1: Reduce the manganese load	Safe Clean	\$2.7M	Cost estimate is a place holder only. This tasks needs to be scoped in more detail.	In progress. High priority as it enables several other tasks to proceed.
2: Delineate Taradale / Enfield	Safe Clean	\$0.1M	Marginal performance in Tamatea	Can be started any time
3: Dedicate Taradale	Safe Clean	\$10.6M	Cost estimate may change depending on Package 1.	Requires some of Package 1
4: Dedicate Enfield	Safe Clean Pressure Resilient	\$11.6M	High uncertainty regarding cost for Enfield Reservoir	In progress. High priority as it enables several other tasks to proceed.
5: Manage demand	Resilient	\$6.6M	Includes OPEX for leak detection and repair	Can be started any time
6: Connect Awatoto to Taradale	Resilient	\$2.1M	Cost estimate may change depending on Package 3.	Requires Package 3
7: Rationalise Thompson Reservoir pipework	Resilient	\$0.3M	Cost estimate is a place holder only. This tasks needs to be scoped in more detail.	Can be started any time
8: Ensure FW2 Fire Flow Availability	Pressure	\$4.0M		Can be started any time
9: Enable growth	Pressure	\$3.5M	Cost estimate of greenfield developments not included, assumed paid by developer.	

Stantec | Water Supply Network Master Plan | November 2019

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The key features of the proposed system are:

- The water sources should be separated from the distribution; customers are less at risk of contamination than currently.
- The hydraulic and chemical conditions in the distribution network should be less conducive to discoloration events.
- Key pipe upgrades should be implemented, mainly in Taradale; the level of service for minimum pressure and fire fighting capacity is met.
- Water demand should be managed efficiently; population growth is supported.
- The network should be able to operate with either bore field taken out of service for a certain period of time.



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Napier City Council

Water Supply Network Master Plan

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Appendix C Flow Meters
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Appendix E Master Plan, Packages and Tasks

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1. Introduction

1.1 Objectives

Napier City Council (NCC) has engaged Stantec to develop a master plan identifying investigations and capital upgrades required for the water supply network to meet the Level of Service now and in the future.

This report summarises the key drivers for the Napier water supply, the work done to date and the recommended way forward.

1.2 Previous Work

Stantec prepared an initial assessment of the water network performance ("Napier Water Supply Model Development", 2017). This was based on an un-calibrated hydraulic model, which was sufficient to broadly outline the future of the network, but still required validation ("Napier Interim Master Plan", 2018).

The main difficulty for the hydraulic model calibration was the lack of flow metering equipment throughout the water network. NCC and Stantec undertook a significant amount of work throughout 2019 to plan, deploy and test temporary flow meters, intended to collect sufficient data to enable model calibration ("NCC Water Supply Model Calibration", 2019).

1.3 Updated Master Plan

This calibrated model was used to develop a series of scenarios, representing the envisioned evolution of the water supply network, assessing its hydraulic performance and identifying required capital works.

The key drivers have changed slightly between the interim master plan and this 2019 update, and this is reflected in the recommended work programme.

2. Network Overview

2.1 General

This section provides a brief overview of the water supply network. For a more in-depth description of the network, please refer to the "Napier Water Supply Model Development" report (Stantec, 2017).

2.2 Topography

Most of the city is located at the north end of the Heretaunga Plain and therefore at low elevation. Napier Hill near the city centre represents a key exception as it rises up to elevations close to 100m above sea level. The Western Hills also harbour residential properties, albeit sparser.

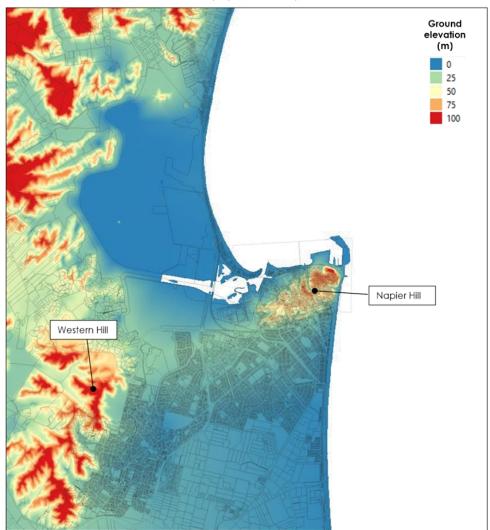


Figure 2-1: Topography

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2.3 Water Source

Napier's water supply is sourced from the Heretaunga Plain aquifer, which is shared with Hastings. Water is pumped from the aquifer into the network by a series of bores, shown in Figure 2-2.



Figure 2-2: Approximate Extent of the Heretaunga Plain Aquifer around Napier [based on NCC AMP]

The resource consent conditions dated 1 March 2010 indicate that:

- The maximum rate of taking and maximum 7-day volume for each well shall not exceed set values for each bore (refer to the "Model Development" report for details on each bore set value).
- The instant cumulative rate of take from all wells shall not exceed 784 l/s.
- \bullet The cumulative 7-day volume take from all wells shall not exceed 387,744 m³ (equivalent to $55,\!392m^3/day).$

2.4 Water Network

From the bores, water is pumped directly into a 480km distribution network. The main feature of the system is the large Taradale / Enfield zone, which contains the majority of the customers and infrastructure. Several small pressure zones are located in high elevation areas, and constitute District Metered Areas (DMAs). Figure 2-3 provides an overview of the pressure zones.

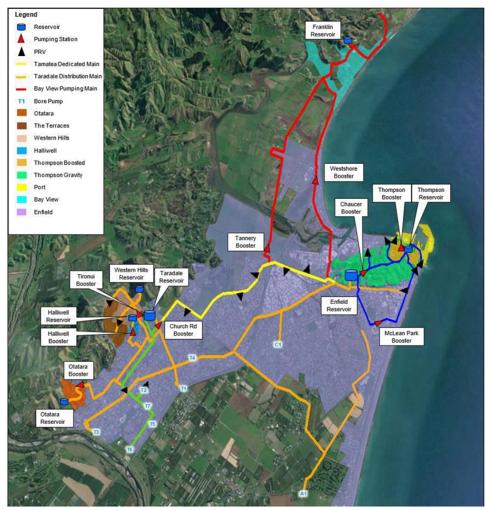


Figure 2-3: Network Schematic

The Enfield (11ML) and Taradale (9ML) reservoirs constitute the main storage in the city. Both reservoirs have a top water level of 61.5m and supply low level customers down to sea level.

A second Taradale Reservoir (also 9ML) is built but not commissioned at the time of writing.

The Enfield Reservoir has known structural issues and requires repair or upgrade, either at its current site or in another site.

November 2019 | Status: Final | Project No.: 310103009 | Our ref: Napier Water Supply Network Master Plan Page 4 Six other reservoirs provide storage for the high elevation areas; the highest property serviced by the network is located at approximately 105m.

- The Thompson Reservoir (109m elevation) is located on Bluff Hill; it comprises of three storage tanks
 connected by a complicated set of pipes. The fact that these are not well located or understood
 and are very hard to access presents a risk to the continuity of supply.
- The Church Road booster pump station is located near the Taradale reservoir; it is used to push
 water from the bores to the Enfield Reservoir, which is located hydraulically further than the
 Taradale Reservoir.
- The Westshore and Tannery booster pump stations convey water from the Enfield system to the Bay View area.
- The other booster pump stations serve local high elevation areas.

Current best practice consists in separating water sources from the network distribution. This facilitates water treatment and reduces risk of contamination to customers. While the city has made efforts in the past to combine all the sources into dedicated rising mains, this is not completed yet. There are several pathways from the bores directly to distribution, either through direct connections, pressure reducing valves or via the Church Road Booster.

2.5 Water Usage

The water network supplies approximately 60,000 people through 26,117 connections, the vast majority of them being un-metered residential. The existing water network is essentially one very large zone with multiple boundary points such as PRVs, bores and pump stations. The complex nature of the zone and the lack of adequate flow metering equipment has made accurate demand analysis difficult.

NCC has commissioned Thomas Consultants to undertake a water balance every year ("NCC Water Balance Brief report 2019"). The key findings for Napier are as follows:

- A high level of authorised unbilled demand, through parks and sports fields.
- A relatively high level of leakage, around 25% across the city.
- A yearly usage of approximately 11,000 ML/year.
- A peak day usage of approximately 42ML/day.

The demand analysis work undertaken during the hydraulic model calibration has confirmed this estimated level of leakage.

The water demand used for the master plan represents the average day of peak week (ADPW) for two planning horizons:

- Current (2017)
- Future (ultimate development based on the Heretaunga Plains Urban Development Strategy including intensification and greenfield growth, both residential and non-residential).

Future per-capita demand was conservatively assumed to remain as per the existing value. Residential intensification often leads to a reduction of per-capita demand. This was not considered as part of this work but NCC may wish to investigate how this may affect future water needs.

The demand for both planning horizons is presented in Table 2-1.

Table 2-1: Assumed Water Demand by Type

Туре	Current PDD (m³/day)	Future PDD (m³/day)
Residential	30,935	41,388
Non-Residential	6,273	6,731
Leakage	5,238	5,711
Total	42,446	53,830

More detail on the demand calculations and allocation are provided in "NCC Water Supply Model Calibration".

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3. Drivers and Strategies

3.1 General

NCC have identified a number of drivers to guide the development of the water supply network. These are presented in this section. The over-arching vision is that of a modern water infrastructure that can reliably supply safe water to customers, now and in the future.

The drivers are:

- Safe water is distributed to customers.
- Clean water is distributed to customers.
- Water is distributed with sufficient pressure.
- The network is resilient to shocks and stresses.

3.2 Safe Water is Distributed to Customers

3.2.1 Where We Are

Until 2017, the water from the aquifer was distributed without treatment. Following the Havelock North contamination and the detection of very small amounts of *E. coli* in the Napier reservoirs, NCC decided to exercise caution and undertook a review of the contamination risk of its water bores.

A number of bores were found to present particular risk, for example being relatively close to sewer pipes, and were taken out of service. In-line chlorination (sodium hypochlorite) was implemented just downstream of the remaining bores to provide a disinfectant residual within the distribution network.

The current best practice for water safety consists in creating multiple barriers of protection. The confining geological layers of the aquifer and the aquifer material itself form the first barrier. Disinfection forms a second one and chlorine residual in the distribution network forms a third one. Napier is currently investigating alternatives to retaining a chlorine residual in the distribution.

Changes to the Drinking Water Standards and requirements on water utilities are expected to be implemented in the near future, although the details are not clear at present.

3.2.2 Where We Want To Be

NCC wants to continue meeting the Drinking Water Standards' requirements.

Currently water is pumped directly from the aquifer to the network, which is not desirable. Pumping water through a dedicated supply main to the reservoir before distribution would give Operations more time to react to an emergency, dilute a potential contamination and provide an additional point for emergency treatment.

3.2.3 How We Get There

To achieve this goal, NCC has set out the following measurable objectives:

- Abandon bores deemed unsafe from a micro-biological point of view.
 - Treat water supplied by the remaining bores. As the targets and principles pertaining to disinfection and chlorine residual are not defined, this aspect is not included in this master plan.
- Separate the supply (from the bores) and the distribution network (from the reservoirs).

3.3 Clean Water is Distributed to Customers

3.3.1 Where We Are

The introduction of chlorination led to a large number of customer complaints because of dirty or discolored water coming out of the tap.

After two years, discoloration issues still occur and cause extreme public discontent.

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Most of the issues have been recorded around the centre of the city, broadly at the interface between the Taradale and Enfield zones.

Figure 3-1: Water Clarity Complaints (October 2018, varies in location and intensity over time)

The current understanding of the issue can be broadly presented as follows:

- Over the years, manganese present in dissolved form in the aquifer water has accumulated in the biofilm inside the distribution pipes.
- The pH and oxido-reduction potential (ORP) conditions of the water contributed to manganese remaining mostly in dissolved form, thus invisible.
- The introduction of sodium hypochlorite has caused the biofilm to either degrade and be dislodged or to release manganese compounds into the water.
- The chlorine has also changed the ORP, making the water more prone to the presence of manganese in oxidised form (black deposits) rather than dissolved (invisible).
- Manganese in oxidised form tend to deposit in thin layers on the pipe surface, but can be dislodged easily if the flow in the pipe reverses.

3.3.2 Where We Want To Be

NCC's goal is to return the number of water aesthetics complaints to pre-chlorination levels.

3.3.3 How We Get There

To achieve this goal, NCC has a broad strategy consisting in:

- Understanding the issue better.
 - o Undertaking sample analysis at various points of the system.
 - Recording complaints effectively.
 - o Linking discoloration episodes to hydraulics using the model.

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- · Reducing the manganese loading in the system.
 - Considering alternative sources containing less manganese.
 - Considering treatment to remove manganese.
- · Removing manganese and biofilm deposits.
 - o Active pigging and flushing programme.
- Avoiding conditions prone to oxidation of manganese.
 - Considering replacing chlorination by other treatment systems, thereby restoring prechlorination ORP and making the water less prone to manganese in oxidised form (black deposits).
 - Avoiding flow reversals in the network by:
 - Not using A1 bore, McLean Park Pump Station, Chaucer Booster Pump Station until
 they can be isolated from the distribution, so they don't disturb the local
 distribution hydraulics.
 - Closing connections between the supply from the bores and the distribution network.
 - Delineating the Taradale and Enfield supply zones.

3.4 Water is Distributed with Sufficient Pressure

3.4.1 Where We Are

The hydraulic model was used to simulate current and future peak day demand, along with hydrant fire demand, in order to identify constraints in the network and areas where this level of service cannot be met.

No major issue was found with the current network operating in its current configuration with current peak demand. However, new pipes are required to retain the current Level of Service after the separation of the supply from the distribution ("Safe water" and "Clean water" drivers), the delineation of Taradale from Enfield ("Clean water" driver), the creation of metered areas ("Resilient network" driver) and the increased demand from future growth ("Resilient network" driver).

3.4.2 Where We Want To Be

NCC has the following measurable objectives:

- Normal Conditions: The system pressure should ideally remain between 40m and 60m at the point
 of supply. The minimum and maximum target pressures are 20m and 80m respectively.
- Asset Outage: The system pressure should remain above 10m at all customer supply points, in the
 event of a pipe or pump outage.
- Fire-Fighting Demand: NCC's target is to provide 25 I/s at 10m residual pressure within 270m of the hazard, following the road¹. This is equivalent to class FW2 as per the Fire Code.

3.4.3 How We Get There

To achieve these objectives, it is recommended that:

- NCC investigates, locates and eliminates the suspected network restrictions identified during the
 calibration of the hydraulic model. These represent inexpensive quick wins to slightly improve the
 network performance.
- NCC undertakes the pipe upgrades and extensions listed in the various work packages presented in Section 4.

It is important to note that several pipe upgrades are contingent on decisions being taken on the location of potential future bore sites and the location and elevation of a potential new Enfield Reservoir.

 $^{^1}$ SNZ PAS 4509:2008 (the Fire Code) indicates that half this flow must be available within 135m of the hazard. This was assessed using the hydraulic model under peak demand, with fire flow simulated at a time where the demand is equivalent to 2/3 of daily peak demand.

The Network is Resilient to Shocks and Stresses 3.5

Where We Are 3.5.1

Sections 2.3 and 2.5 indicate that the current peak day demand usage is around 43MLD, and is expected to increase to 52MLD in the future. This is not far from the current maximum 7 day extraction consent of 55MLD, and the future adequacy of supply is therefore sensitive to assumptions made around the future number of users, the future water consumption per user and the future leakage volume.

We understand that NCC has not set a target for leakage and has not completed an Economic Level of Leakage assessment.

Source Redundancy

Napier currently uses two main areas for extracting ground water: the Taradale/Coverdale area to the west and the Awatoto area to the east. While it is possible to operate the network without Awatoto, it is not currently possible to do the same without the Taradale/Coverale bores.

There are known concerns with the structure of the Enfield Reservoir, and it is due for replacement between 2022 and 2025.

Replacing the reservoir in its existing location will not be possible without taking the reservoir out of commission for a long period of time. This is undesirable because the reservoir is needed to maintain the Level of Service in the eastern part of the city.

Replacing it at the same elevation in another part of Napier Hill may be difficult because of the scarcity of flat sites and the difficulty in acquiring already-developed land.

Replacing it at a higher elevation has hydraulic consequences, both positive and negative which will be discussed in a separate document.

In all cases, changing the location of the reservoir would require expensive pipe extensions.

3.5.1.4

Most of the water bores are located close to the Taradale Reservoir, while the water demand is distributed between both the Taradale and Enfield reservoirs. During periods of high demand, Operations sometimes have difficulty replenishing all reservoirs overnight. Enfield Reservoir is generally the most problematic. It is therefore essential that the balance between supply and demand is maintained, now and in the future, under normal conditions and during the outage of any network component.

The pipework in/out and between the Thompson reservoirs has developed organically over the years and is now complex and hard to access and operate. It leaves NCC vulnerable to a failure that would result in a costly, long and complicated shut-down and emergency repair.

Where We Want To Be

NCC wishes to address all these issues to reduce the risk of loss of supply to customers.

To assess the hydraulic performance of the network we have assumed that the leakage volume would not increase in the future, but ideally it would reduce to provide more buffer in the supply/demand balance.

3.5.3 How We Get There

To improve the resilience of the network, NCC has the following objectives:

- Manage Supply
 - While considering alternative bore locations for water quality reasons, ensure that Council retains the ability to draw about 55MLD from the aquifer in average over 7 days. Manage Demand (this is in line with the "Pressure" driver)
- - Understand leakage and genuine water use better by installing flow meters and setting up metered zones that can be monitored effectively.
 - Actively search for leaks and repair leaky assets.
 - Consider other active demand management actions.
- Upgrade the Enfield Reservoir

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- Confirm preferred location for the proposed Enfield Reservoir.

- Procure the new reservoir.

 Improve supply to the Enfield Reservoir
 Construct the dedicated rising main required for the "Safe water" driver.

 Consider infrastructure needed to supply the system only from the Awatoto bores, at least temporarily.
- Rationalise the Thompson reservoirs pipework.

Master Plan 4.

4.1 Overview

A series of capital works will be required to achieve the performance objectives of the various drivers listed in Section 3. Some of these works are not scoped accurately at this stage and will require preliminary investigations.

The master plan includes works and investigations already in progress as well as future stages, It is presented in nine work packages, some of which may be undertaken in parallel.

Costing assumptions are presented in Appendix A. Table 4-1 presents a summary of the works proposed. Details of the tasks within each package are set out in sections 4.2 to 4.10, and are presented in tabular form in Appendix E.

Table 4-1 Master Plan Summary

Package	Driver	Cost	Risks, opportunities	Status
1: Reduce the manganese load	Safe Clean	\$2.7M	Cost estimate is a place holder only. This task needs to be scoped in more detail.	In progress. High priority as it enables several other tasks to proceed.
2: Delineate Taradale / Enfield	Safe Clean	\$0.1M	Marginal performance in Tamatea	Can be started any time
3: Dedicate Taradale	Safe Clean	\$10.6M	Cost estimate may change depending on Package 1.	Requires some of Package 1
4: Dedicate Enfield	Safe Clean Pressure Resilient	\$11.6M	High uncertainty regarding cost for Enfield Reservoir	In progress. High priority as it enables several other tasks to proceed.
5: Manage demand	Resilient	\$6.6M	Includes OPEX for leak detection and repair	Can be started any time
6: Connect Awatoto to Taradale	Resilient	\$2.1M	Cost estimate may change depending on Package 3.	Requires Package 3
7: Rationalise Thompson Reservoir pipework	Resilient	\$0.3M	Cost estimate is a place holder only. This task needs to be scoped in more detail.	Can be started any time
8: Ensure FW2 Fire Flow Availability	Pressure	\$4.0M		Can be started any time
9: Enable growth	Pressure	\$3.5M	Cost estimate of greenfield developments not included, assumed paid by developer.	

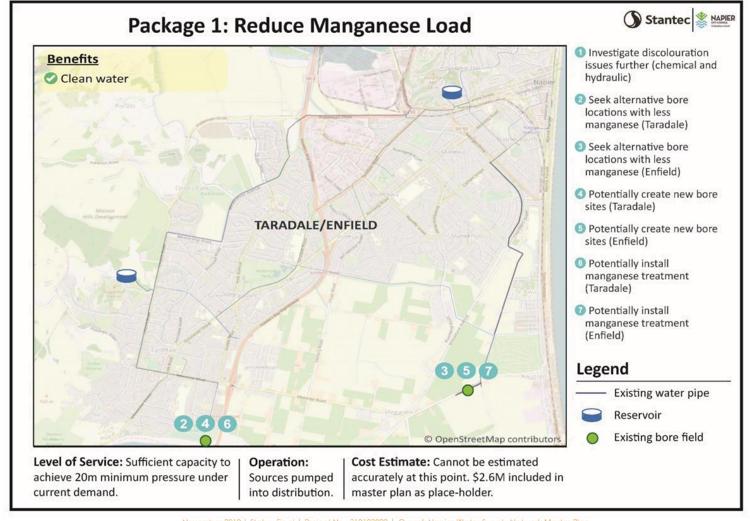
4.2 Package 1: Reduce Manganese Load

This work package is aligned with the "Safe water" and "Clean water" drivers. It essentially implements the strategy presented in Section 3.

It consists in reducing the frequency of discoloration episodes by:

- Task 1-1: Understanding the issue better.
 - o Recording complaints effectively (already in place).
 - Undertaking sample analysis at various points of the system (already under-way but may be improved).
 - Link discoloration episodes to hydraulics using the model.
- · Reducing the manganese loading in the system.
 - Tasks 1-2 to 1-5: Considering alternative sources containing less manganese (investigations currently under-way).
 - o Tasks 1-6 and 1-7: Considering treatment to remove manganese.
- · Removing manganese and biofilm deposits.
 - Active pigging and flushing programme (already in place).
- Avoiding conditions prone to oxidation of manganese.
 - Part of Tasks 1-6 and 1-7: Considering replacing chlorination by other treatment systems, making the water less prone to manganese in oxidised form (black deposits).

Because of the numerous unknowns regarding the nature if the issue, the ground water quality and the treatment options, no reliable cost estimate can be proposed for this work package at this point. Nominal allowances for the various tasks totalling \$2.6M were included in the work programme as place holders, but this is not based on any substantial knowledge at this stage.



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4.3 Package 2: Delineate Taradale / Enfield

This work package is aligned with the "Safe water" and "Clean water" drivers: it creates additional safety barriers and reduces the flow reversals which are likely to contribute to the discoloration problem. It forms part of the "Safe water" strategy outlined in Section 3.2.3.

Task 2-1 consists in closing all valves between the Enfield and Taradale systems. A potential contamination in the Enfield system will be physically isolated from the Taradale system. This constitutes an improvement from the current situation.

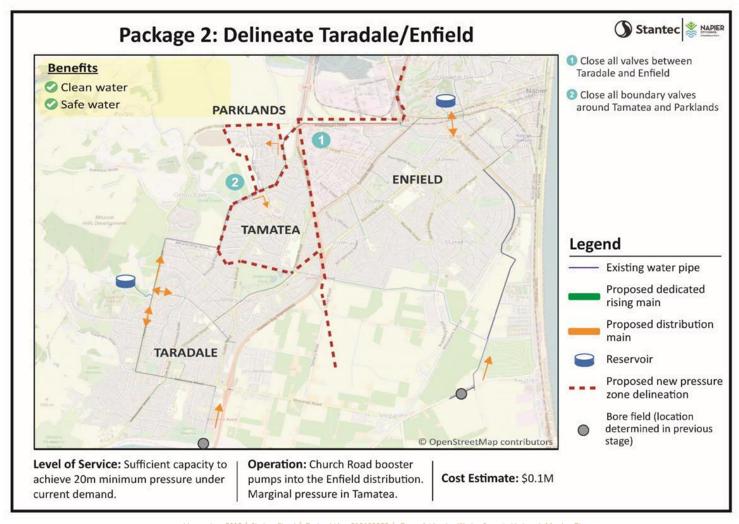
At this stage, the Enfield system will be reliant on the Awatoto and Coverdale bore for normal operation, with the Church Road Booster Pump Station assisting for high demand periods; the water sources will still be connected to the distribution in this part of the network. The Coverdale and Awatoto bores supply about 200 l/s combined, so under peak summer demand it is necessary to run the Church Road Booster Pump Station approximately 6 hours a day to maintain the water level at the Enfield Reservoir.

Task 2-2 consists in closing additional valves around the Tamatea area, so it is single-fed from Durham PRV. This in turn will naturally create a single-fed 'Parklands' zone supplied from the Pacific PRV.

This is intended to avoid flow reversals in Tamatea and Parklands and therefore reduce the frequency of discoloration episodes.

This does significantly increase the velocity (2.5m/s) and head losses through the existing pipe downstream of the Durham PRV during peak demand. This may result in shearing of biofilm and result in new discoloration complaints, although this may be manageable through preventive pigging. A FW2 fire flow availability will be only marginally achieved at the extremity of the proposed pressure zone. This performance is improved by Task 3-5.

Consideration should be given to modifying the connectivity of the Tannery booster pump station at the same time. Currently the booster is drawing water from downstream of the Pacific PRV, while it may be more efficient to draw water from upstream of the PRV. This is likely to require only minor works.



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4.4 Package 3: Dedicate Taradale

This work package is aligned with the "Safe water" and "Clean water" drivers: it creates additional safety barriers and reduces the flow reversals which are likely to contribute to the discoloration problem. It forms part of the "Safe water" strategy outlined in Section 3.2.3.

Separating the supply and distribution in Taradale means that all the water in the Taradale system will be first pumped to the Taradale reservoirs, then will gravitate to the distribution. The instant peak flow through the inlet and outlet of the reservoirs will be significantly increased. This therefore requires additional capacity for both the inlet and outlet pipes.

Task 3-1: An additional 450mmØ dedicated rising main (4km in length) is required from the Taradale bores to the Taradale Reservoir. It is recommended that, instead of building parallel to the existing Meeanee Road rising main, the new pipe should be laid along Osier Road. This will reduce the risk of both pipes being damaged by a single event and also make it easier to connect to the Awatoto bore field (Package 5).

Before this can be designed, it is necessary to confirm the preferred location of the future Taradale bores (Package 1).

For the purpose of this work programme we have included a new parallel pipe for the rising main and a combination of additional pipe and pipe upgrade for the distribution. This level of detail is sufficient to estimate the extent and the cost of the works required, but the detail of the preferred layout need to be confirmed during the design stage.

The cost estimate captured in this document assumes that the Taradale bores will remain approximately in their current location. If this is not the case, this would increase the length of the required rising main.

There are three main pathways for the water distributed from the Taradale reservoirs:

- South towards Puketapu along Church Road.
- East towards Greenmeadows under existing properties.
- North into Tamatea via the Durham PRV.

While there are capacity constraints through all three, only the southern route is proposed for upgrade: the northern route is less stressed and upgrading the existing 375mm pipe east towards Greenmeadows was considered too challenging.

Task 3-2: Construct a new 600mmØ outlet pipe from the Taradale Reservoir down to Church Road. Additionally, upgrade the existing 150mmØ south along Church Road to 375/450mmØ down to Puketapu Road.

It may be possible to repurpose the existing rising main along Church Road as a distribution main. This may reduce or eliminate the need for the Church Road 375/450mm@ upgrade, but would require an increase in the size of the proposed rising main in Task 3-1. This option should be investigated.

Task 3-3: To retain FW2 fire flow availability it will be necessary to:

- Upgrade existing 150mm 1973 AC pipe along Waterhouse Street to 200mm, from Puketapu Road to O'Dowd Road (640m in length).
- Upgrade existing 200mm 1972 AC pipe along Puketapu Road to 300mm, from Church Road to Gloucester Street (400m in length).
- Upgrade existing 100mm cross-connection at the intersection of Howard Road and Frickleton Street to 150mm (50m in length).
- Upgrade existing 100mm cross-connection at the intersection of Gloucester Road and Roskilda Crescent to 150mm (50m in length).
- Upgrade existing 100mm 1972 AC pipe along Elliott Street and Murphy Road to 150mm, from Howard Road to Frickleton Street (520m in length).

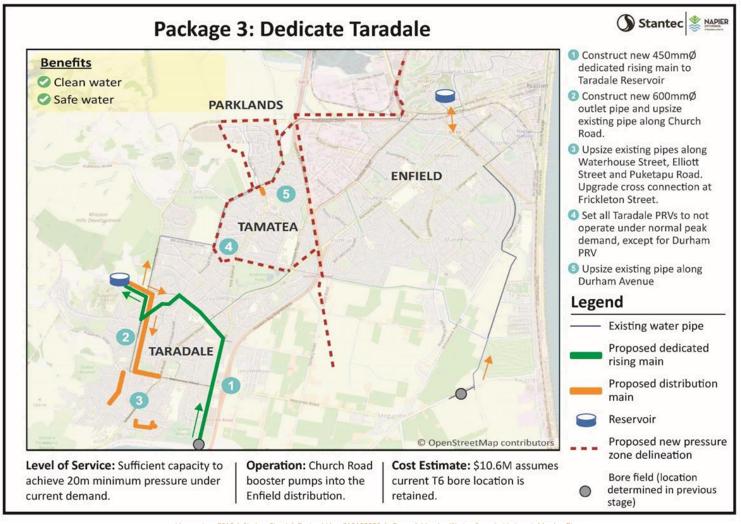
Some of these upgrades may not be required if NCC retains the Lee Road PRV as emergency-only, so it would only operate during fire flow demand.

Task 3-4: It is necessary to set all Taradale PRVs to only operate during emergencies, except for Durham PRV.

Task 3-5: To alleviate the marginal performance caused by the isolation of the Tamatea zone in Package 2, it is necessary to upgrade the existing 200mm/150mmØ pipe along Durham Avenue to 300mm/250mmØ, from Westminster Avenue to Southwark Avenue (110m in length).

This was not included in Package 2 to make it clear that the isolation of Tamatea and Parklands is recommended, at least as a trial, without the need for pipe upgrades.

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4.5 Package 4: Dedicate Enfield

This work package is aligned with all "Safe water", "Clean water", "Sufficient pressure" and "Resilient network" drivers.

Task 4-1: First it is necessary to confirm a preferred location for the Enfield Reservoir. Investigations are already under-way to identify candidates, to confirm the selection methodology and list possible risks and opportunities.

Task 4-2: NCC will then be able to proceed with land acquisition, if required, and then to construction.

Based on the relatively recent Taradale reservoir 2 construction, NCC estimates that the cost for this task is in the order of \$7M including investigations/planning, land acquisition, earthworks and construction. We have added \$1M to renew the pipework to and from the reservoir.

This will make the network more resilient by eliminating the risk associated with the poor condition of the Enfield Reservoir.

Task 4-3: Once a preferred location for the Enfield Reservoir is identified, it will be possible to finalise the Awatoto rising main, probably to the foot of the hill under the Enfield Reservoir.

Task 4-4: Extend the rising main from the Church Road Booster Pump Station up to the Awatoto rising main, probably at the foot of the hill under the Enfield Reservoir.

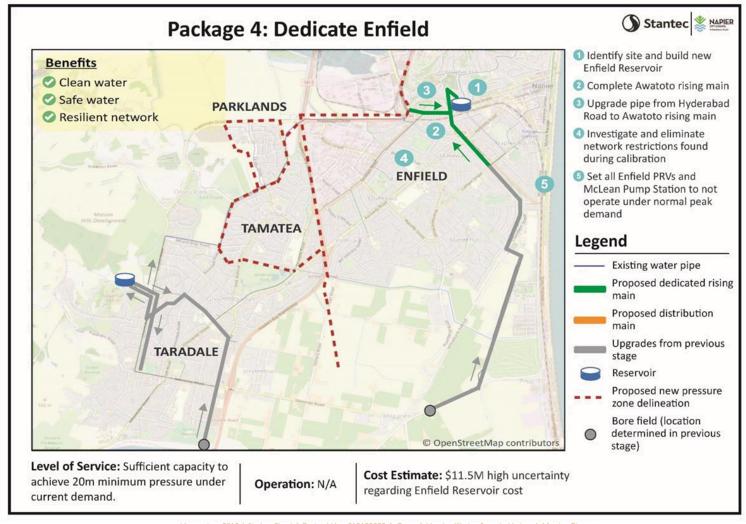
The cost estimates included in the work programme for Task 4-3 and 4-4 are based on the current location for the Enfield Reservoir: if the reservoir is relocated, this will lead to longer pipes and higher costs.

Task 4-5: To maintain sufficient pressure in the distribution network, the network restrictions identified during Calibration will need to be confirmed, located and eliminated. This is unlikely to require significant expense as they are likely to be a small number of closed valves or pipes being physically disconnected without this being captured in GIS. A series of field checks have been identified to try and identify these restrictions; these are presented in Appendix B.

Task 4-6: At this stage, NCC will be able to set all PRVs on the Enfield side and the McLean Pump Station to only operate during emergencies. However, as the Chaucer Booster would need to operate longer hours to compensate for McLean Park Pump Station (about 20 hours per day under PDD), NCC may wish to consider upgrading the Chaucer Pump Station. The Chaucer Pump Station would also need to take water from the Enfield Reservoir directly and not from the distribution. These were not included in this work programme.

This Work Package will complete the "Safe water" strategy of separating the water sources from the distribution.

It is important to note that the elevation of the new Enfield Reservoir is likely to have an impact on the upgrades required on the distribution. A higher reservoir is likely to reduce the need for pipe upgrades, while creating new costs and risks. This will be investigated as part of Task 3-1.



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4.6 Package 5: Manage Demand

This work package is aligned with the "Resilient network" driver: by reducing the water demand NCC will reduce the risk of exceeding the extraction limits from the aquifer, reduce the effect of a pipe or pump failure and increase the length of time the stored water volume can last in an emergency. It will also generate financial savings and demonstrate good stewardship of a natural asset.

Task 5-1: Undertake active leakage management by systematically looking for leaks. This can be done using different techniques such as acoustic detection, thermal imagery or hydrophones.

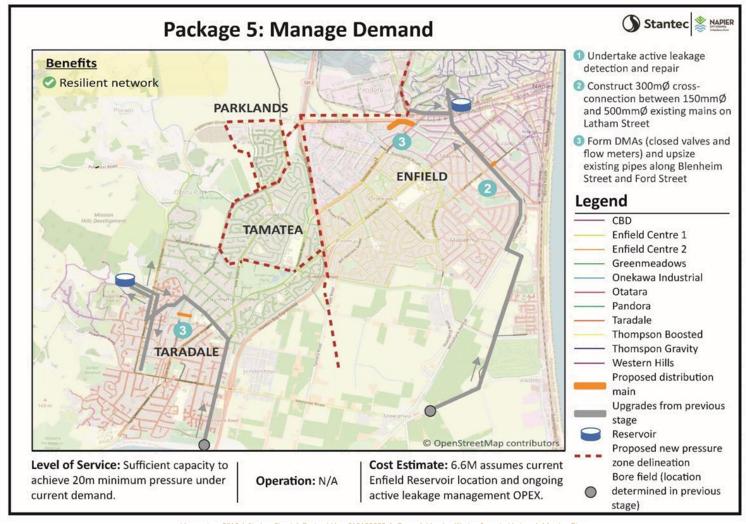
The cost for Task 5-1 cannot be estimated accurately as neither the goal, the techniques or the providers are known at present. A nominal allowance of \$100,000 per year was included in the work programme as a place holder, but it is not based on any substantial knowledge at this stage.

Tasks 5-2: To enable the subsequent setup of DMAs and maintain 20m pressure under peak demand, it is necessary to install a new cross connection between the 150mm and 500mmØ pipes at the intersection of Latham Street and SH51.

Task 5-3: It is recommended that the DMA layout identified in previous work by both Thomas Consultant (2017) and Stantec (2018) be implemented. This will require installing approximately 22 flow meters, detailed in Appendix C. To retain FW2 fire flow availability it will be necessary to:

- Upgrade existing 100mm 1975 AC pipe along Blenheim Street, to 150mm (170m in length).
- Upgrade existing 100mm 1950 CI pipe laid along the Ford Street accessway, to 150mm between Taradale Road and No60 / Superfly amusement Park (330m in length).

This will enable NCC to better monitor water usage, night flow and leakage, thus speeding up leak detection and repair. It will also provide better information to support decisions and consultation pertaining to customer usage.



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4.7 Package 6: Connect Awatoto Bores to Taradale

This work package is aligned with the "Resilient network" driver: by providing a dedicated pipe between the Awatoto bores and the Taradale system, it enables the water supply to operate for a period of time if the Taradale bores are out of operation.

As the future location and capacity of the Awatoto bores is still the subject of investigations (Package 1), it is not yet possible to confirm how long the network could operate solely with an Awatoto supply. For the purpose of this work, we assumed that the Awatoto bore field can produce 500 l/s and that the Taradale bore field is not operational.

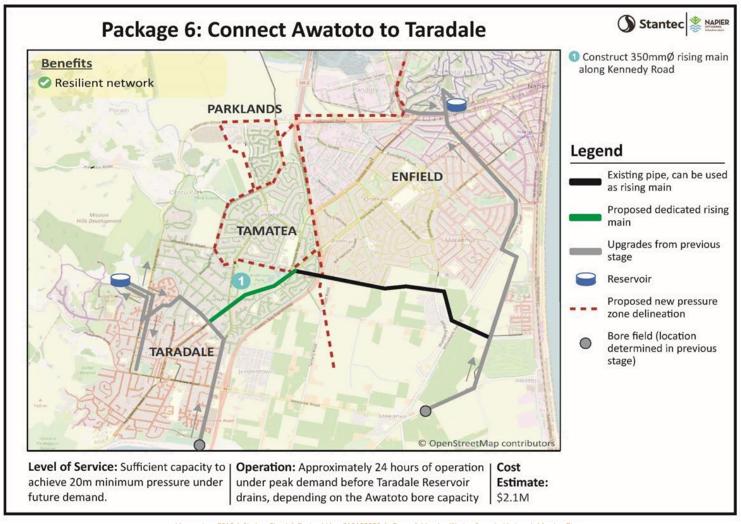
Water will normally be pumped from the Awatoto bore field into the dedicated rising main finalised in Work Package 4. Work Package 6 consists in using the existing 300mmØ branch going west from Eriksen Road along Harold Holt Avenue up to Taradale Road. This pipe is currently shut but from Work Package 3 onwards it is expected to be part of the distribution network and to remain open. However, it may be used in emergency situations to convey water from the Awatoto bores to the Taradale rising main if:

- Operations close existing valves to isolate the pipe from the distribution.
- The pipe is extended to connect to the Taradale rising main.

Task 6-1: Extend the existing 300mmØ pipe from the intersection of Kennedy Road and Taradale Road, along Kennedy Road to the proposed rising main from the Taradale bores (Work Package 3). This requires constructing 1.6km of 350mmØ pipe.

The hydraulic model suggests that, with this upgrade and 500 I/s pumping capacity at the Awatoto bores, the supply can be maintained for approximately 30 hours under current peak demand. After that time, the Taradale reservoirs drain entirely and the supply will be interrupted in the Taradale zone unless NCC modifies the network configuration. For example the delineation valves between Taradale and Enfield could be temporarily re-opened.

It should be noted that the current system can already operate if the Awatoto bores are out of service, essentially because the Church Road Booster Pump Station can transfer water from Taradale to Enfield.



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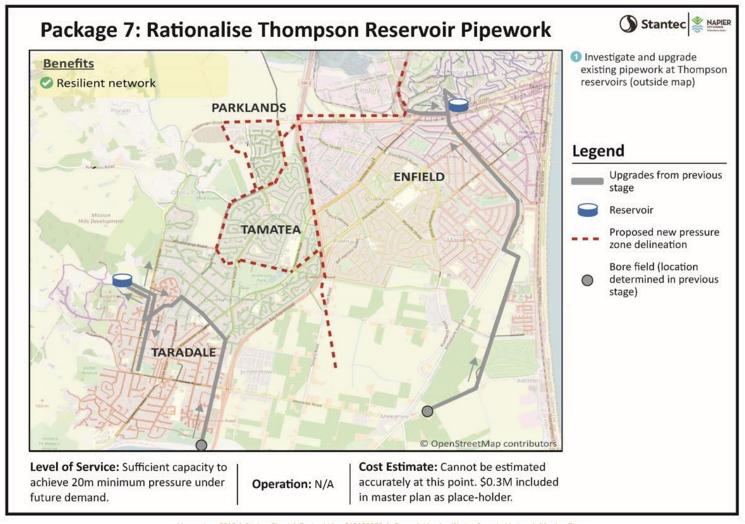
4.8 Package 7: Rationalise the Thompson Reservoir Pipework

This work package is aligned with the "Resilient network" driver: by simplifying the pipework around the Thompson Reservoir, NCC will reduce the time and complexity of a possible emergency pipe repair near the reservoir.

Task 7-1 is only loosely defined, and is expected to include:

- An investigation phase with an excavation of existing pipes, some of which are known to be as deep as 4-5m.
- A planning phase to confirm the preferred arrangement with the three existing tanks in the future.
- A design phase to confirm the preferred pipework layout.
- A construction and commissioning phase.

The cost for this cannot be estimated accurately at this point. A nominal allowance of \$300,000 has been included in the work programme but this needs to be confirmed once the preferred layout is identified and pipe marking/localisation has been completed.



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4.9 Package 8: Ensure FW2 Fire Flow Availability

This work package is aligned with the "Pressure" driver. Pipe upgrades are required in several parts of the existing network to ensure FW2 fire flow availability.

Existing fire deficiencies which are eliminated by upgrades captured in previous work packages are not addressed in this section. Fire deficiencies which are created by previous work packages are addressed by upgrades included in the relevant work package.

Existing upgrades which are not eliminated by previous work packages require a series of 16 pipe upgrades, listed in Appendix D and shown in the plan below.

Table 4-2: Fire Upgrades

8-1: Upgrade existing 150mmØ pipe along Franklin Road/Le-Quesne Road to 200mmØ, between Main North Road and No. 48 Le-Quesne Road (1700m in length).

8-2: Upgrade existing 100mmØ pipe along Onehunga Road to 150mmØ, between No. 190 and No. 262 Onehunga Road (790m in length).

8-3: Upgrade existing 150mmØ pipe along Hill Road to 200mmØ, between Terrace Road and Petane Road (130m in length).

Additionally, construct a new 150mmØ cross-connection between the existing 150mmØ pipe at the proposed 200mmØ pipe at the intersection of Main North Road and Hill Road (near node Asset ID XXXX000002, 50m in length).

Additionally, upgrade existing 100mmØ pipe along Hill road to 150mmØ, between Franklin Road and Terrace Road (350m in length) and between Petane Road and No. 80 Hill Road, excluding the existing section of 150mmØ pipe in between (430m in length).

8-4: Upgrade existing 100mm@ crossing the property at No. 54 The Esplanade to 150mm@ (90m in length).

Additionally, upgrade existing 50mm@/75mm@ pipe along The Esplanade to 150mm@, between No. 54 and 99 The Esplanade (680m in length)

8-5: Upgrade existing 150mmØ along Kipling Avenue to 200mmØ, between Napier Terrace and Hooker Avenue (170m in length).

Additionally, upgrade existing 75mmØ along Faraday Street to 150mmØ, between Hooker Avenue and Smale Terrace (410m in length). Move the boundary valve to south of the hydrant at the intersection of Smale Terrace and Faraday Avenue.

Additionally, upgrade existing 100mmØ along May Avenue to 150mmØ, between Hooker Avenue and No. 23 May Avenue (180m in length).

8-6: Extend existing 100mm@ pipe at No. 4 Guys Hill Road and connect to the existing 75mm@ pipe along Chaucer Road South (50m in length).

Additionally, upgrade existing 75mmØ/100mmØ main at the intersection of Chaucer Road South and Guys Hill Road to 150mmØ (10m in length), and create a 150mmØ cross-connection between existing 350mmØ rising main and proposed upgraded pipe (10m in length).

8-7: Create a new 100mm0 cross connection between the existing 75mm0 and 100mm0 pipes at the intersection of George Street and Bracken Street.

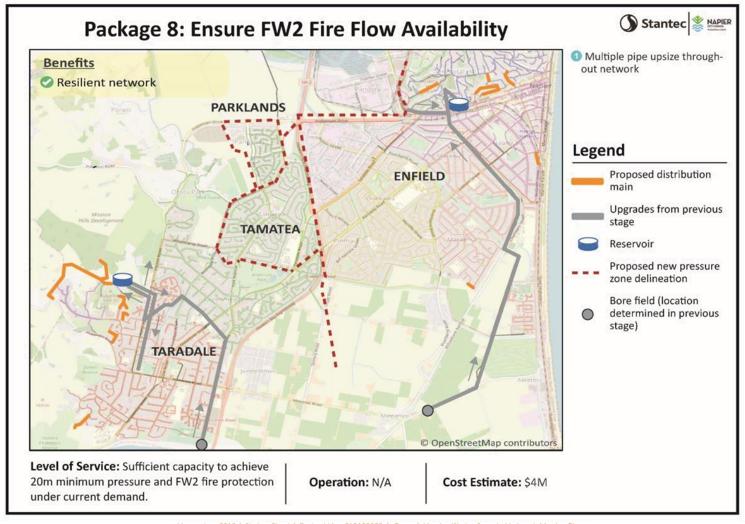
8-8: Upgrade existing 100/50mmØ pipe along Main Street to 150mmØ, between Spencer Road and No. 25 Main Street (260m in length).

8-9 Upgrade existing 75mmØ pipe along Milton Road to 150mmØ, between Cameron Road and No. 6 Milton Road (230m in length).

8-10: Upgrade existing 100mmØ pipe along Tironui Drive/Puketapu Road to 150mmØ, between No. 62 Tironui Drive and No. 255 Puketapu Road, excluding the existing section of 150mmØ pipe in between (1700m in lenath).

Additionally, upgrade existing 150mm \emptyset pipe outlet from Western Hill Reservoir to No. 82 Tironui Drive to 200mm \emptyset (460m in length).

- 8-11: Construct a new 100mm@ pipe between existing 100mm@ pipe at Masefield Avenue and existing 100mm@ pipe at Mason Avenue (130m in length).
- 8-12: Upgrade existing 100mmØ pipe along Birdwood Street/Harpham Street to 150mmØ, between Nicholas Street and No. 12 Birdwood Street (220m in length).
- 8-13: Upgrade existing 100mm pipe along Ewan Place/Kent Terrace to 150mm , between Nicholas Street and No. 9 Ewan Place (130m in length).
- 8-14: Upgrade existing 100mmØ pipe to 150mmØ from Halliwell Reservoir to Cumberland Rise Extension (210m in length).
- 8-15: Upgrade existing 100mmØ pipe to 150mmØ from Otatara Reservoir to Poaka Place (340m in length).
 8-16: Upgrade existing 75mmØ pipe along Wellesley Road to 100mmØ, between Todd Street and No. 26 Wellesley Road (270m in length).



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4.10 Package 9: Enable Growth

This work package is aligned with the "Pressure" driver: urban intensification and greenfield expansion will add more demand onto the system, leading to higher velocity in pipes and less pressure for customers. To retain the Level of Service, several pipe upgrades will be required.

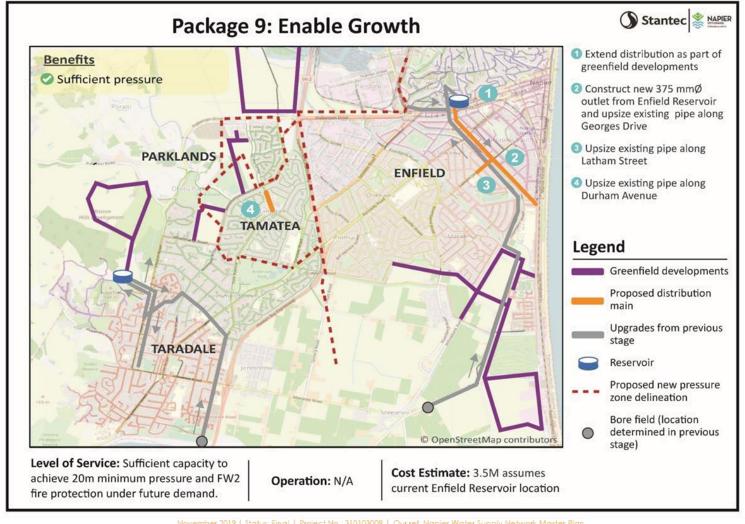
The works presented in this section assume that all pipe upgrades included in other work packages have been completed. It also requires knowing the preferred location of the Enfield Reservoir (Task 4-1).

Task 9-1 consists in providing distribution network extensions to reach and supply greenfield developments. These extensions have been estimated based on the zones drawn in the HPUDS, but they will need to be revised as more details become available regarding the greenfield developments. As these are expected to be paid for by developers, no cost estimate was included in the work programme.

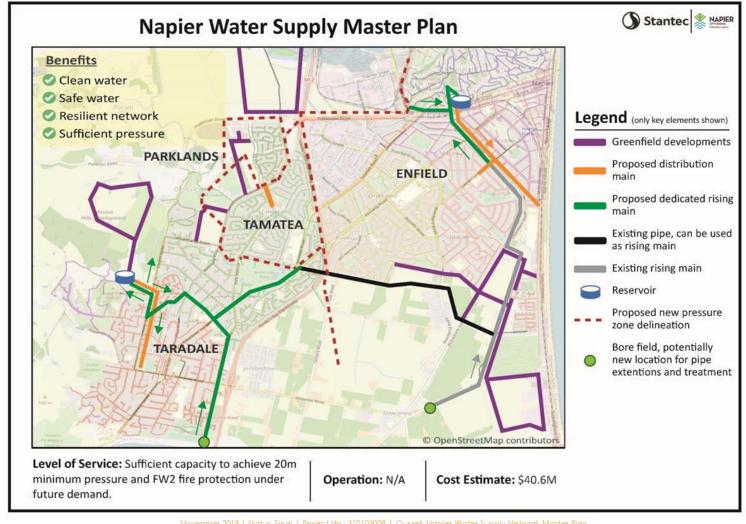
It will also be necessary to increase the capacity between the Enfield Reservoir and the south-eastern part of the city. In particular this includes:

- Task 9-2: Construct a new 375mmØ distribution main from the Enfield Reservoir, down to Thackeray Street. Additionally, upgrade the existing 100mmØ pipe along SH51 from Thackeray Street to Te Awa Avenue (2,170m in length).
- Task 9-3: Construct a new 300mmØ main along Latham Street from Douglas McLean Avenue to Barker Road (230m in length).
- Task 9-4: Upgrade existing 150mmØ 1970 AC pipe along Durham Avenue to 200mmØ, from Southwark Avenue to York Avenue (110m in length).

It is important to note that the elevation of the new Enfield Reservoir is likely to have an impact on the upgrades required on the distribution. A higher reservoir is likely to reduce the need for pipe upgrades, while creating new costs and risks. This will be investigated as part of Task 4-1.



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5. Recommendations

It is recommended that:

- NCC reviews and confirms the work programme presented in this document.
- NCC stages the work programme (1-, 3-, 10- and 30-years horizons), either based on available budget or on required outcomes.
- NCC continues the investigations currently under-way for the most urgent tasks, which will allow other tasks to be started:
 - o "Clean water" driver:
 - Understand the mechanisms at play in the discoloration episodes.
 - Confirm preferred bore locations.
 - Confirm the treatment strategy.
 - Clarify costs associated with the preferred option and update this master plan.
 - "Resilient network":
 - Confirm the preferred location for the Enfield reservoir.
 - Clarify costs associated with the preferred option, in particular the impact on pipe upgrades, and update this master plan.
 - Clarify water demand management objectives and activities.
- NCC undertakes an option assessment comparing:
 - Increasing the network capacity so the Lee Road PRV does not operate, even under FW2 fire demand (as per this master plan).
 - o Relying on the Lee Road PRV even for FW2 fire demand.
- NCC undertakes an option assessment comparing:
 - Constructing a new rising main and a new distribution pipe to and from Taradale Reservoir (this master plan).
 - Using the existing 450mm rising main along Church Road as a distribution main and increasing the size of the proposed rising main.
- NCC updates this master plan regularly and when critical new information becomes available, in
 particular assumptions regarding the population growth, greenfield developments or future water
 use.



Appendix A Costing Assumptions

The cost estimates presented in this report include:

- Construction cost.
- Professional services (planning, design, investigations, stakeholder engagement...)
- Risk and contingency.

Pipe rates were based on figures used for Tauranga City Council since 2009, and anecdotally verified to be still valid in that region. We included a 15% mark-up for professional services and an additional 40% contingency.

Description	Pipe Diameter (mm)							
	50	100	150	200	250	300	350	375
Pipe & Fittings supply and								
installation (2008/2009)	\$105	\$150	\$250	\$350	\$500	\$700	\$820	\$820
incl. Professional Services								
(15%)	\$121	\$173	\$288	\$403	\$575	\$805	\$943	\$943
incl. Risks and Contingency								
(40%)	\$169	\$242	\$403	\$564	\$805	\$1,127	\$1,320	\$1,320
Adopted rate for 2019 NCC								
master plan	\$169	\$242	\$403	\$564	\$805	\$1,127	\$1,320	\$1,320
	166	237	395	553	791	1107	1297	1297

Description	Pipe Diameter (mm)							
	400	450	500	525	550	600	700	800
Pipe & Fittings supply and installation (2008/2009)	\$900	\$983	\$1,035	\$1,035	\$1,150	\$1,150	\$1,260	\$1,360
incl. Professional Services (15%)	\$1,035	\$1,130	\$1,190	\$1,190	\$1,323	\$1,323	\$1,449	\$1,564
incl. Risks and Contingency (40%)	\$1,449	\$1,582	\$1,666	\$1,666	\$1,852	\$1,852	\$2,029	\$2,190
Adopted rate for 2019 NCC master plan	\$1,449	\$1,582	\$1,666	\$1,666	\$1,852	\$1,852	\$2,029	\$2,190
	1423	1554	1637	1637	1818	1818	1992	2151

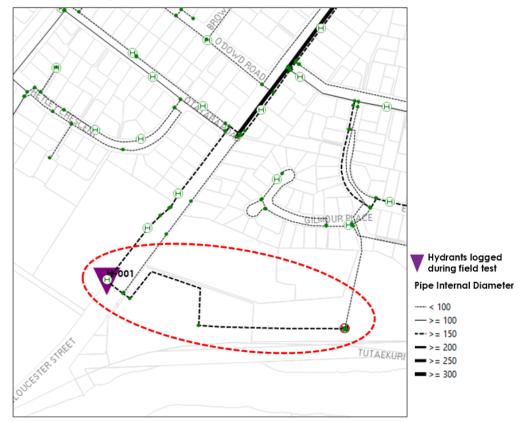
There are multiple **miscellaneous items** in the master plan, which were estimated at a high level and captured directly in the schedule of works. Where possible, these were based on experience and recent projects Stantec was involved in.

The largest unknown is the cost pertaining to the **Enfield Reservoir upgrade**. Recent reservoir construction works in the Wellington region suggest a cost of \$9M for a 11ML reservoir. As the site for the Enfield Reservoir is likely to be challenging, Stantec considers this should be considered a minimum. Recent construction works in Napier suggest a cost closer to \$7M. At NCC's request, this \$7M figure was included in the master plan, along with \$1M to renew the pipework to and from the reservoir.

Appendix B Field Checks

B.1 Gloucester Street

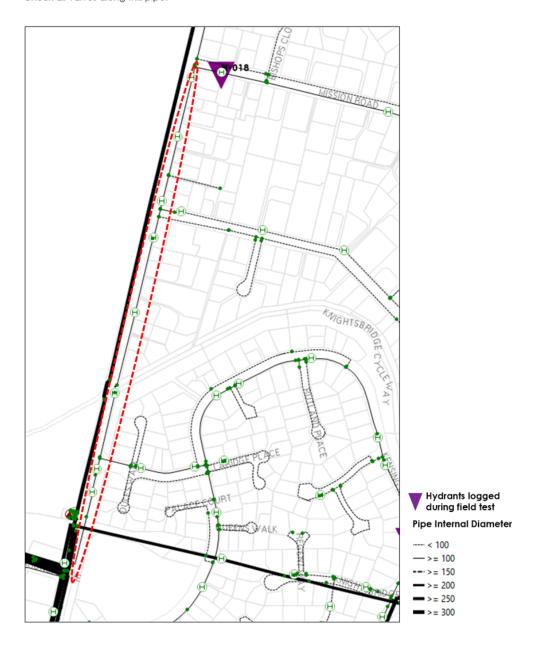
There is a possible restriction along the 200mmØ pipe between Taradale 3 Bore and hydrant H-001. Check all valves along this pipe.



B.2 Church Road

There is a possible restriction along the 150mm \emptyset pipe on Church Road between Tironui Drive and Mission Road, parallel to the 450mm \emptyset Tamatea trunk upstream of hydrant H-018.

Check all valves along this pipe.

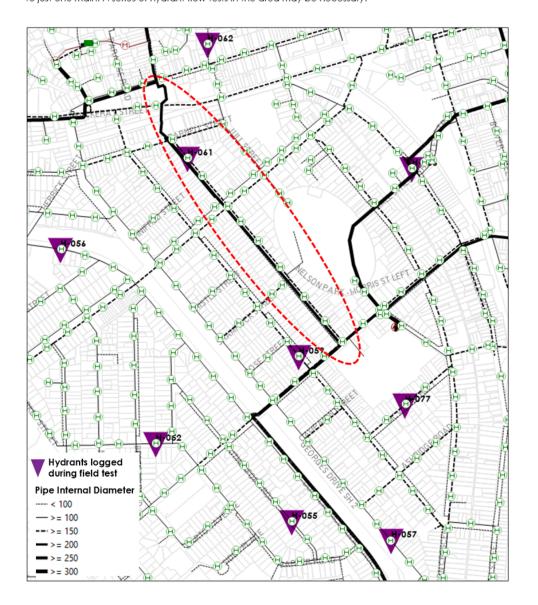


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B.3 McDonald Street

There is a massive restriction in the network which affects the hydrants on the right side of the network, some of which are shown below (H-059, H-057, H-055, H-057).

In the model, when a valve was closed in the 300mmØ pipe along McDonald Street, the matches in head between field and model data improved. Check all valves along this main. If checks come back clear of all valves along McDonald Street, the anomaly may be present in other mains and may not be restricted to just one main. A series of hydrant flow tests in the area may be necessary.

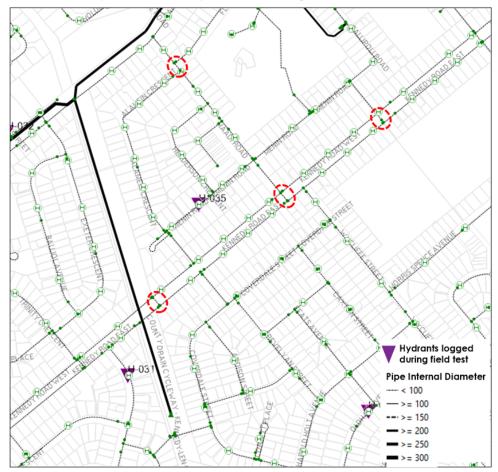


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B.4 Kennedy Road/Maadi Road

When a combination of valves was closed in the model as shown below, there were improved matches between field data and model results. Opening these valves is likely to improve the pressures in the area. However, the pressure is sufficient in the area with the valves closed. Retaining the valves closed may reduce the number of flow reversals, and therefore limit the risk of discolouration.

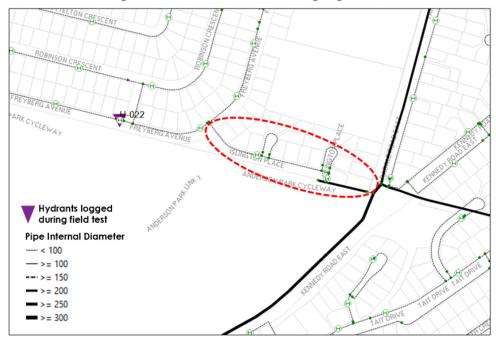
Check all valves along Maadi Road and Kennedy Rod between the County Drain and Douglas McLean Avenue to confirm open/close status for replication in the working model and GIS.



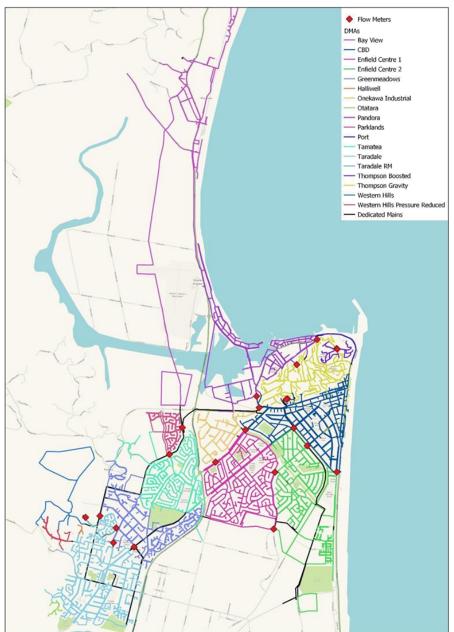
B.5 Islington Place

The model under-predicts the head at H-022 (along Freyberg Avenue). When a valve along the 300mmØ pipe between Kennedy Road and Islington Place was closed, the match between field and model data improved.

Check all the valves along this main and on the 150mm0 main along Islington Place.



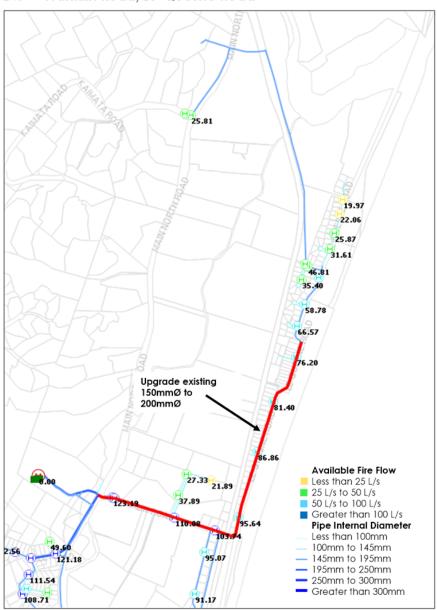
Appendix C Flow Meters



	Meter Location	Pipe Diameter (mm)	Pipe Material
1	Gloucester Street/Osier Road	200	AC
2	Avondale Road/Balmoral Street	150	AC
3	Brompton Drive	300	AC
4	259 Church Road	150	PVC
5	Taradale Reservoir Inlet	350	DI
6	Downstream of Durham PRV	200	PVC
7	Downstream of Pacific PRV	200	PVC
8	Niven Street	200	AC
9	Taradale Road/Riverbend Road	375	ST
10	Riverbend Road/Latham Street	150	CI
11	Riverbend Road/The Loop	300	AC
12	Te Awa Avenue/Georges Drive	150	PVC
13	Latham Street/Douglas McLean Avenue	300	PVC
14	Kennedy Road/Douglas McLean Avenue	150	ST
15	Prebensen Drive	450	DI
16	Enfield Reservoir Inlet	375	ST
17	Enfield Reservoir Outlet	300	ST
18	61 Hyderabad Road	300	AC
19	Downstream of Burns PRV	200	PVC
20	Downstream of Seapoint PRV	200	PVC
21	Thompson Square Reservoir Inlet	150	AC
22	Thompson Round Reservoir Inlet	300	CI

Appendix D Fire Upgrades

D.1 Franklin Road/Le-Quesne Road



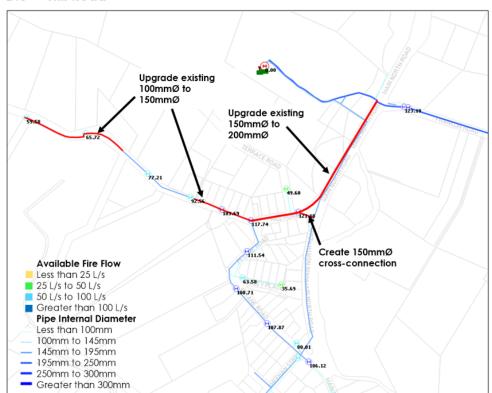
*Available fire flow after upgrade

D.2 Onehunga Road



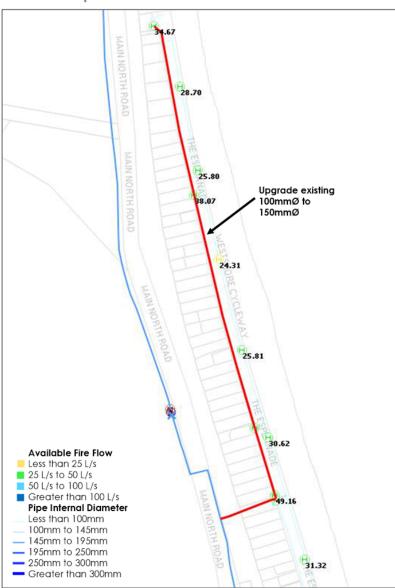
*Available fire flow after upgrade

D.3 Hill Road



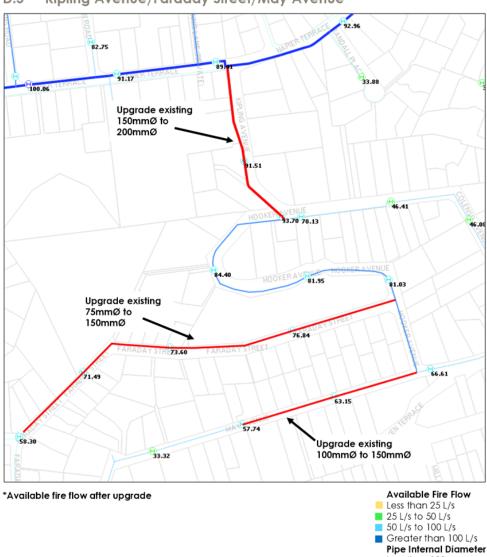
*Available fire flow after upgrade





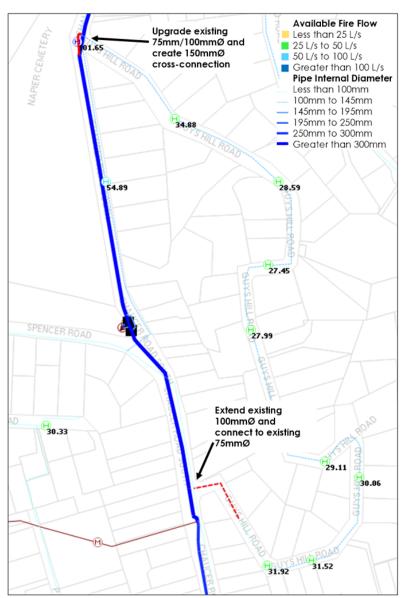
*Available fire flow after upgrade

D.5 Kipling Avenue/Faraday Street/May Avenue



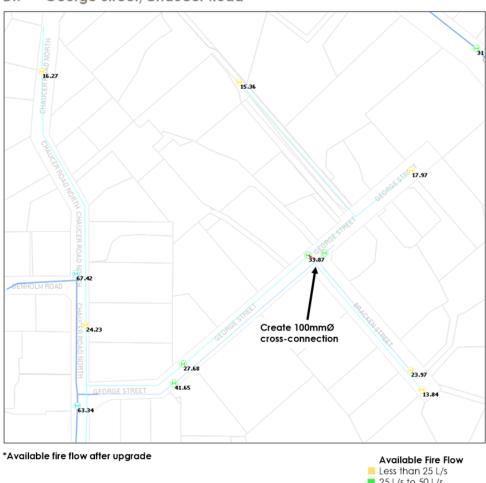


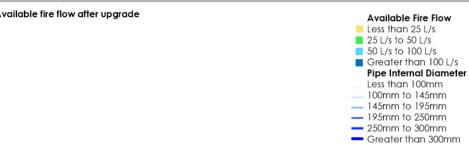
D.6 Guys Hill Road/Chaucer Road South



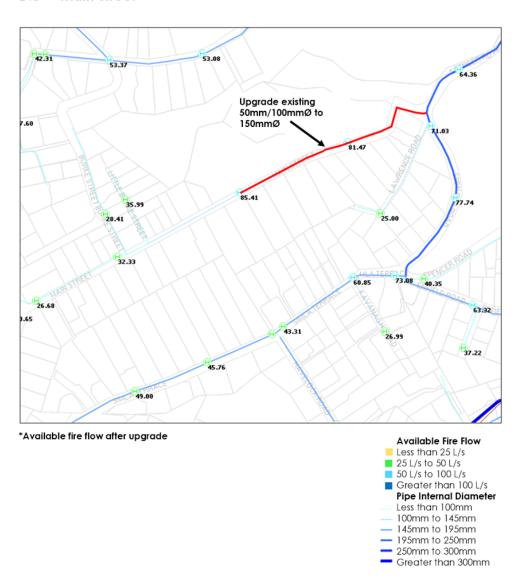
*Available fire flow after upgrade

D.7 George Street/Chaucer Road

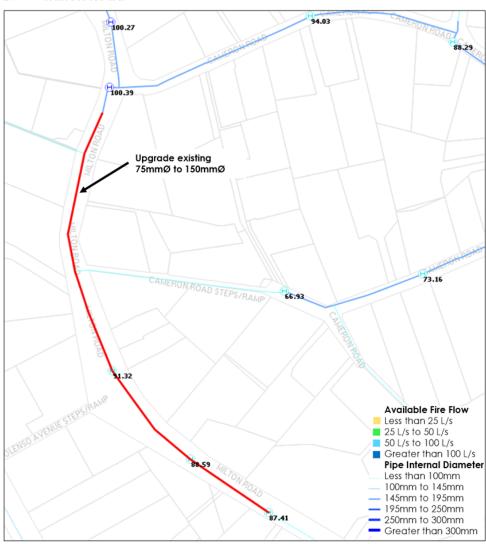




D.8 Main Street

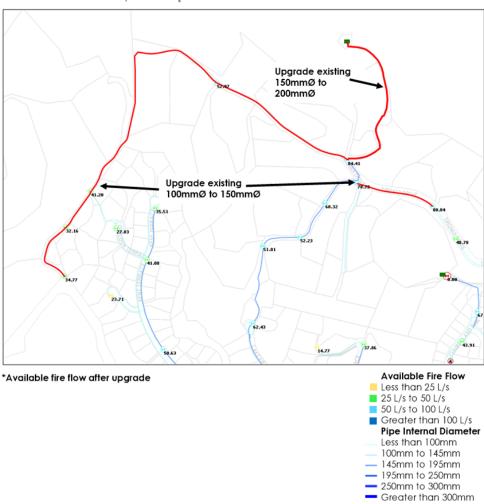




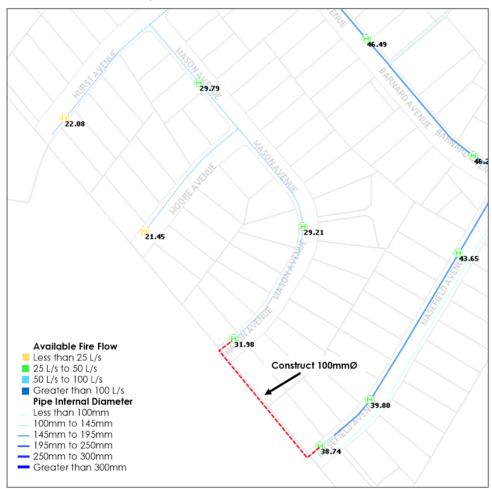


*Available fire flow after upgrade

D.10 Tironui Drive/Puketapu Road

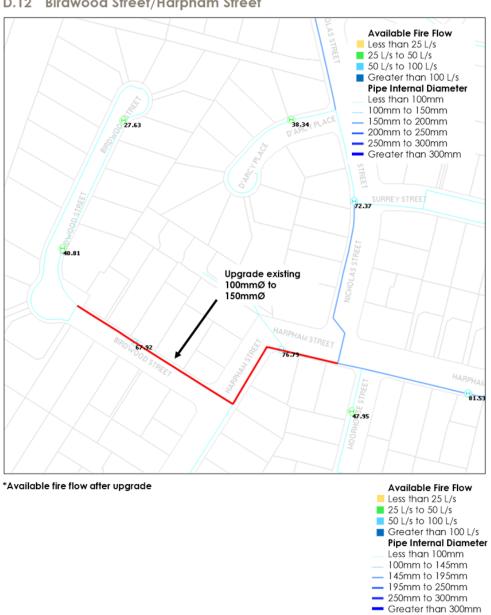


D.11 Mason Avenue/Masefield Avenue

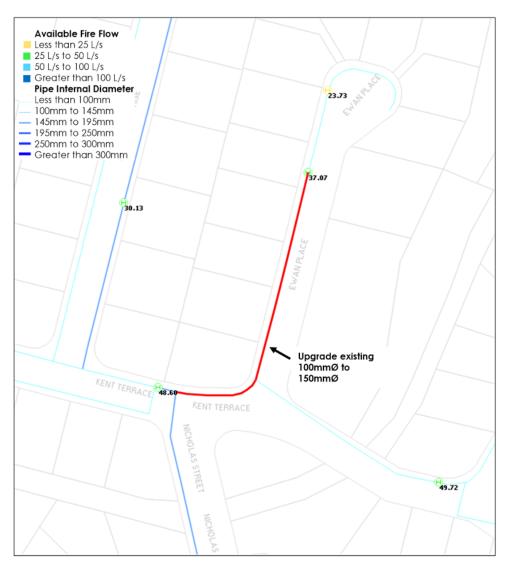


^{*}Available fire flow after upgrade

D.12 Birdwood Street/Harpham Street

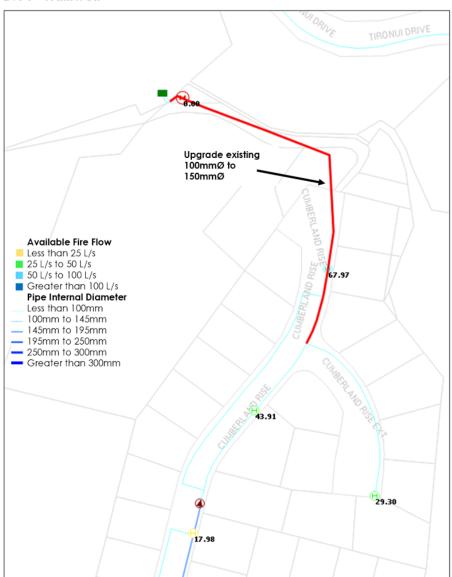


D.13 Ewan Place/Kent Terrace



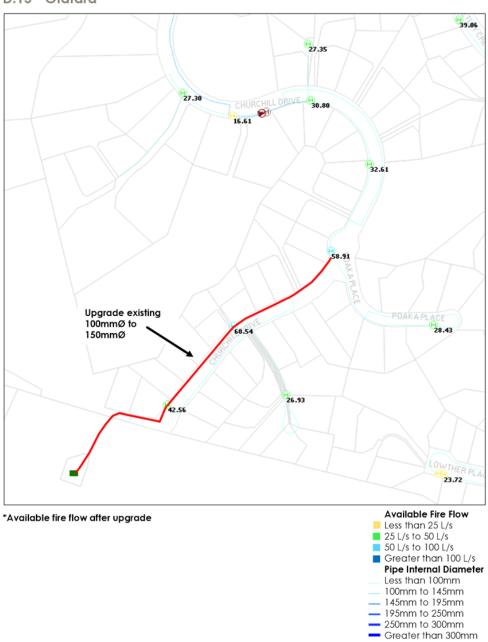
*Available fire flow after upgrade

D.14 Halliwell

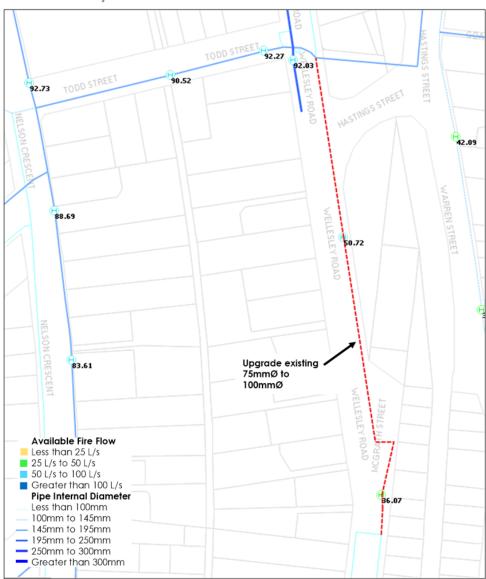


*Available fire flow after upgrade





D.16 Wellesley Road



*Available fire flow after upgrade

Appendix E Master Plan, Packages and Tasks

Package	Activity	Outcome category	Tasks	Cost	Risks, opportunities	Status
Package 1	Reduce the manganes e load	S, C	1-1: Investigate discoloration issues further (chemical and hydraulic).	\$ 50,000	Cost estimate is a place holder only. This tasks needs to be scoped in more detail.	In progress. High priority as it enables several other tasks to proceed.
			1-2: Seek alternative bore locations with less manganese (Taradale side).	\$ 100,000	Cost estimate is a place holder only. This tasks needs to be scoped in more detail.	In progress. High priority as it enables several other tasks to proceed.
			1-3: Seek alternative bore locations with less manganese (Enfield side).	\$ 100,000	Cost estimate is a place holder only. This tasks needs to be scoped in more detail.	In progress. High priority as it enables several other tasks to proceed.
			1-4: Potentially create new bore sites (Taradale side).	\$ 200,000	Cost estimate is a place holder only. It requires previous tasks to be completed	Requires 1-1 and 1-2
			1-5: Potentially create new bore sites (Enfield side).	\$ 200,000	Cost estimate is a place holder only. It requires previous tasks to be completed	Requires 1-1 and 1-3
			1-6: Potentially install manganese treatment (Taradale side)	\$1,000,000	Cost estimate is a place holder only. It requires previous tasks to be completed	Requires 1-1, 1-2 and potentially 1-4.
			1-7: Potentially install manganese treatment (Enfield side)	\$1,000,000	Cost estimate is a place holder only. It requires previous tasks to be completed	Requires 1-1, 1-3 and potentially 1-5.
Package 2	Delineate Taradale / Enfield	S, C	2-1: Close all valves between Taradale and Enfield to delineate both systems.	\$ 10,000		Can be started any time

			2-2: Close all valves between Greenmeadows and Tamatea. Durham PRV to feed the Tamatea area. Additionally, close the 350mmØ connection from the Durham PRV going north along Ororu Drive. Additionally, change the Tannery Booster suction from downstream of the Pacific PRV to upstream of the PRV.	\$ 50,000	High velocities and head loss downstream of Durham PRV may lead to substandard pressure and/or discolouration. This needs to be monitored and managed.	Requires 2-1.
Package 3	Dedicate Taradale	S, C	3-1: Construct a new 450mmØ dedicated rising main from the Taradale bores to the Taradale Reservoir (4,100m in length).	\$6,470,000	Cost estimate based on current T6 location.	Requires 1-1 and 1-2, potentially 1-4
			3-2: Construct a new 600mmØ outlet pipe from Taradale Reservoir (490m in length) and upgrade existing 150mmØ to 450/375mmØ along Church Road down to Puketapu Road (1,410m in length).	\$2,900,000	May be reduced/optimised if existing rising main is used as a distribution main, and proposed rising main is upsized.	Requires 3-1 to confirm sizing
			3-3: Upgrade existing 150mm 1973 AC pipe along Waterhouse Street to 200mm, from Puketapu Road to O'Dowd Road (640m in length). Additionally, upgrade existing 200mm 1972 AC pipe along Puketapu Road to 300mm, from Church Road to Gloucester Street (400m in length). Additionally, upgrade existing 100mm cross-connection at the intersection of Howard Road and Frickleton Street to 150mm (50m in length). Additionally, upgrade existing 100mm cross-connection at the intersection of Gloucester Road and Roskilda Crescent to 150mm (50m in length). Additionally, upgrade existing 100mm 1972 AC pipe along Elliott Street and Murphy Road to 150mm, from Howard Road to Frickleton Street (520m in length).	\$1,080,000	May not be required if Lee Road PRV is retained for emergencies	Can be started any time
			3-4: Set all PRVs on the Taradale side to not operate under normal peak demand, except for Durham PRV.	\$ 5,000		Requires 3-2
			3-5: Upgrade existing 200mm/150mmØ pipe along Durham Avenue to 300mm/250mmØ, from Westminster Avenue to Southwark Avenue (110m in length).	\$ 120,000		Requires 2-1 and 2-2.

Package 4	Dedicate Enfield	S, C, P, R	4-1: Identify site for new Enfield Reservoir	\$ 50,000		In progress. High priority as it enables several other tasks to proceed.
			4-2: Procure new Enfield Reservoir	\$8,000,000	Significant unknown about construction costs	Requires 4-1
			4-3: Complete the Awatoto rising main. Construct 450mmØ dedicated rising main from Latham Street to Enfield Reservoir (1,580m in length)	\$2,490,000	Cost estimate based on current Enfield Reservoir location	Requires 1-3 and 4-1, potentially 1-5
			4-4: Construct a new 450mmØ dedicated rising from Prebensen Drive/Hyderabad Road to the Awatoto dedicated rising main on Carlyle Street (650m in length).	\$1,030,000	Cost estimate based on current Enfield Reservoir location	Requires 4-1
			4-5: Investigate and eliminate network restrictions found during calibration.	\$ 50,000		Can be started any time
			4-6: Set all PRVs on the Enfield side and McLean PS to not operate under normal peak demand.	\$ 5,000	Assumes no upgrade to Chaucer Booster PS	Requires 4-1 to 4-5
	Manage demand	R	5-1: Undertake active leakage detection and repair.	\$3,000,000	Based on \$100,000 per year over 30 years	Can be started any time
			5-2: Construct 300mm@ cross-connection between the existing 150mm@ and 500mm@ mains on Latham Street (35m in length). Additionally, upgrade existing 100mm 1975 AC pipe along Blenheim Street, to 150mm (170m in length). Additionally, upgrade existing 100mm 1950 CI pipe laid along the Ford Street accessway, to 150mm between Taradale Road and No60 / Superfly amusement Park (330m in length).	\$ 300,000	May not be required, depends on 4-1	Can be started any time
			5-3: Form DMAs (closed valves and flow meters).	\$3,300,000		Requires 3-4
Package 6	Connect Awatoto to Taradale	R	6-1: Construct 350mm@ Awatoto to Taradale rising main along Kennedy Road so the Awatoto bores can supply Taradale Reservoir (1,620m in length).	\$2,140,000		Requires 3-1
Package 7	Rationalise Thompson Reservoir pipework	R	7-1: Investigate and upgrade the existing pipework at the Thompson reservoirs.	\$ 300,000	Cost estimate is a place holder only. This tasks needs to be scoped in more detail.	Can be started any time
Package 8	Ensure FW2 Fire Flow Availability	Р	8-1: Upgrade existing 150mmØ pipe along Franklin Road/Le- Quesne Road to 200mmØ, between Main North Road and No. 48 Le-Quesne Road (1700m in length).	\$ 920,000		Can be started any time

	8-2: Upgrade existing 100mmØ pipe along Onehunga Road to 150mmØ, between No. 190 and No. 262 Onehunga Road (790m in length).	\$ 320,000	Can be started any time
	8-3: Upgrade existing 150mmØ pipe along Hill Road to 200mmØ, between Terrace Road and Petane Road (130m in length). Additionally, construct a new 150mmØ cross-connection between the existing 150mmØ pipe at the proposed 200mmØ pipe at the intersection of Main North Road and Hill Road (near node Asset ID XXXX000002, 50m in length). Additionally, upgrade existing 100mmØ pipe along Hill road to 150mmØ, between Franklin Road and Terrace Road (350m in length) and between Petane Road and No. 80 Hill Road, excluding the existing section of 150mmØ pipe in between (430m in length).	\$ 450,000	Can be started any time
	8-4: Upgrade existing 100mmØ crossing the property at No. 54 The Esplanade to 150mmØ (90m in length). Additionally, upgrade existing 50mmØ/75mmØ pipe along The Esplande to 150mmØ, between No. 54 and 99 The Esplanade (680m in length)	\$ 310,000	Can be started any time
	8-5: Upgrade existing 150mmØ along Kipling Avenue to 200mmØ, between Napier Terrace and Hooker Avenue (170m in length). Additionally, upgrade existing 75mmØ along Faraday Street to 150mmØ, between Hooker Avenue and Smale Terrace (410m in length). Move the boundary valve to south of the hydrant at the intersection of Smale Terrace and Faraday Avenue. Additionally, upgrade existing 100mmØ along May Avenue to 150mmØ, between Hooker Avenue and No. 23 May Avenue (180m in length).	\$ 330,000	Can be started any time
	8-6: Extend existing 100mmØ pipe at No. 4 Guys Hill Road and connect to the existing 75mmØ pipe along Chaucer Road South (50m in length). Additionally, upgrade existing 75mmØ/100mmØ main at the intersection of Chaucer Road South and Guys Hill Road to 150mmØ (10m in length), and create a 150mmØ cross-connection between existing 350mmØ rising main and proposed upgraded pipe (10m in length).	\$ 20,000	Can be started any time

			8-7: Create a new 100mmØ cross connection between the existing 75mmØ and 100mmØ pipes at the intersection of George Street and Bracken Street.	\$	1,000	This deficiency may be addressed by the development of The Loop greenfield.	Can be started any time
			8-8: Upgrade existing 100/50mmØ pipe along Main Street to 150mmØ, between Spencer Road and No. 25 Main Street (260m in length).	\$	100,000		Can be started any time
			8-9 Upgrade existing 75mmØ pipe along Milton Road to 150mmØ, between Cameron Road and No. 6 Milton Road (230m in length).	\$	90,000		Can be started any time
			8-10: Upgrade existing 100mmØ pipe along Tironui Drive/Puketapu Road to 150mmØ, between No. 62 Tironui Drive and No. 255 Puketapu Road, excluding the existing section of 150mmØ pipe in between (1700m in length). Additionally, upgrade existing 150mmØ pipe outlet from Western Hill Reservoir to No. 82 Tironui Drive to 200mmØ (460m in length).	\$	900,000		Can be started any time
			8-11: Construct a new 100mmØ pipe between existing 100mmØ pipe at Masefield Avenue and existing 100mmØ pipe at Mason Avenue (130m in length).	\$	30,000		Can be started any time
			8-12: Upgrade existing 100mmØ pipe along Birdwood Street/Harpham Street to 150mmØ, between Nicholas Street and No. 12 Birdwood Street (220m in length).	\$	90,000		Can be started any time
			8-13: Upgrade existing 100mmØ pipe along Ewan Place/Kent Terrace to 150mmØ, between Nicholas Street and No. 9 Ewan Place (130m in length).	\$	50,000		Can be started any time
			8-14: Upgrade existing 100mmØ pipe to 150mmØ from Halliwell Reservoir to Cumberland Rise Extension (210m in length).	\$	80,000		Can be started any time
			8-15: Upgrade existing 100mmØ pipe to 150mmØ from Otatara Reservoir to Poaka Place (340m in length).	\$	140,000		Can be started any time
			8-16: Upgrade existing 75mmØ pipe along Wellesley Road to 100mmØ, between Todd Street and No. 26 Wellesley Road (270m in length).	\$	70,000		Can be started any time
Package >	Enable growth	Р	9-1: Extend distribution as part of greenfield developments	No	ne	Cost estimate not included, paid by developer.	Build as part of greenfield developments

	P	9-2: Construct a new 375mm@ outlet main from Enfield Reservoir up to Thakeray Street (380m in length). Additionally, upgrade the existing 100mm@ main along SH51 to 300/375mm@ outlet pipe from Thakeray Street up to Te Awa Avenue (2,170m in length).	\$3,040,000	May not be required, depends on 4-1 and 5-1	The exact time when this is required is not clear. Depends on growth and other activities.
	P	9-3: Construct a new 300mmØ main along Latham Street from Douglas McLean Avenue to Barker Road (230m in length).	\$ 250,000	May not be required, depends on 4-1 and 5-2	The exact time when this is required is not clear. Depends on growth and other activities.
		9-4: Upgrade existing 150mmØ 1970 AC pipe along Durham Avenue to 200mmØ, from Southwark Avenue to York Avenue (110m in length).	\$ 210,000		Requires 3-3

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WHAKARIRE REVETMENT CONSULTATION SUMMARY

INTRODUCTION

The Whakarire Revetment project was included in the Long Term Plan 2018-28 following the granting of resource consent which expires in May 2021. The project was scheduled to start in 2019/20. Council identified that there would be private benefit as a result of the installation of the revetment to the 14 residential properties on Whakarire Avenue that face the revetment site and as such recommended a targeted rate be implemented as a contribution to the project cost.

The introduction of the proposed targeted rate was included for consultation in the Annual Plan 2019/20 Consultation Document with targeted engagement with the affected residents (letters, meeting and site visits).

Annual Plan Submissions - Targeted Rate Response

Council received 107 submissions with 33% of submitters agreeing with the targeted rate, 14% opposing and 53% neutral.

Seven residents submitted through the Annual Plan consultation process and the Revenue and Financing Policy consultation that was running concurrently. Of the residents, 86% opposed the targeted rate (6) and 14% were neutral (1). A submission was also received from the Westshore Residents Association opposing the targeted rate.

There were several issues raised by the residents including the revetment project itself and the development of the reserve.

The full submissions report can be found:

http://napier.infocouncil.biz/Open/2019/06/CO_20190604_AGN_394_AT_EXTRA_WEB.htm

Council decided to put the matter on hold while further consultation with the affected residents took place.

Post Annual Plan 2019/20 Consultation Process

All owners and occupiers of the affected properties were invited to a meeting to discuss the project, the targeted rate and any subsequent landscaping of the reserve.

The meeting was held on 28 November 2019 at St Andrews Church, Westshore with 14 people attending. A presentation (Appendix 1) was made by Jon Kingsford – Director Infrastructure followed by questions and answers. Residents were asked to consider their support for the revetment project itself and the targeted rate proposal. At the meeting, all those present bar one resident advised they supported the revetment proceeding. Residents were advised that a letter requesting their feedback in writing by 31 January 2020 would be sent all residents including those that did not attend the meeting.

A letter (Appendix 2) was sent on 4 December 2019 summarising the points covered at the meeting and the impacts of proceeding or not proceeding with the revetment project.

A reminder email was sent to those who had not provided written feedback on 22 January 2020.

RESPONSE

Residents from 12 of the 14 affected properties responded. The results are as follows:

Revetment Project

• Of the 12 respondents, 11 support the project proceeding (92%)

1

 Of the residents, 11 support the project proceeding, one is against the project proceeding and two did not respond. A total of 79% of residents support the revetment proceeding.

Targeted Rate

- Of the 12 respondents, seven agree with the targeted rate (58%), four were against (33%) and one response was inconclusive.
- Of the residents, with seven agreeing, four against, one inconclusive and two with no response, a total of 50% of residents agree to the targeted rate.

Several residents wished to pay the full amount in a one-off payment and that the contribution be based on the \$1.8 million originally proposed as the project cost.

Other feedback

Comments were received regarding the reserve development and some residents desire to be involved in the process. Residents have been advised on several occasions that the walkway would be installed on the reserve as far away as possible from their properties and that a landscaping concept would be shared with them for their feedback following Council's decision on the matter.

One resident asked that the Council guarantee that the capital values of the properties affected do not diminish as a result of the project and that Council should promote the advantages of the revetment to reassure prospective purchasers of the advantages and possible increases of value as a result of the project.

Summary list of feedback

All written feedback is attached (Appendix 3)

Received from	Summary of feedback	Officers response
Mark Johnson	Supports the revetment proceeding. Agrees to targeted rate, would like more information on the term and interest at some stage. Commended consultation process.	Further information will be provided about the payment of the targeted rate once the Council decision is made.
Judy Tindall	Supports the revetment proceeding and quickly to avoid further resource consent applications. Requests ongoing consultation Not satisfied with stormwater arrangements. Agrees to targeted rate.	Further engagement with residents is planned regarding the landscaping plans for the reserve. The plan for stormwater is not based on 'pooling' water.
Jim and Robin Cranford	Supports the revetment proceeding. Agrees to targeted rate based on the 3% previously proposed.	The consultation was based on 3% of the cost of the work. Project costs have increased since the original estimate, however, it is recommended any targeted rate is based on the estimate project cost given it was the basis of the 2019/20 consultation.
Dorothy Townshend	See attached letter Opposes the revetment proceeding and requests that if the project is to proceed, it needs to be clearly understood that this is expressly against her will Opposes the targeted rate	The full written feedback is attached for noting. Further engagement with residents is planned regarding the landscaping plans for the reserve which will consider the safety concerns raised by residents

	Requests that Council engages with residents regarding the landscaping plan for the reserve Highlights concerns regarding safety and security Requests that the pathway be located as close to the coastal edge as possible Suggests that a strip of land bordering private titles along Whakarire Ave is reclassified as local purpose reserve and subsequently leased to residents.	The public good derived from the revetment project (and recognised in the cost split) is the protection and improved access to the reserve land. Reducing the reserve size by leasing a portion to residents could reduce the public good resulting from the project.
Simon and Hettie Tremain	Supports the revetment proceeding. Does not support the targeted rate. Raised some concerns regarding the proposed stormwater drain as being a hazard. Makes some suggestions for landscaping with the offer to pay for plants in front of their property Highlights concerns regarding drugs and crime that may occur in the reserve.	Officers have visited the Tremains to discuss the proposed stormwater drain that would be located in front of their property on the reserve. Officers confirmed that the point at which any drain would discharges to the swale would be placed to ensure water would not flow back into their property. The swale itself won't be made of solid concrete which had been a concern for these residents. Further engagement with residents is planned regarding the landscaping plans for the reserve, which will consider the safety concerns raised by residents.
John Sutherland	Supports the revetment proceeding. Agrees to the targeted rate based on 3% proposed.	The consultation was based on 3% of the cost of the work. Project costs have increased since the original estimate, however, it is recommended any targeted rate is based on the estimate project cost given it was the basis of the 2019/20 consultation.
Adrienne Wakeling	Supports the revetment proceeding. Agrees to the targeted rate based on 3% proposed.	The consultation was based on 3% of the cost of the work. Project costs have increased since the original estimate, however, it is recommended any targeted rate is based on the estimate project cost given it was the basis of the 2019/20 consultation.
Alan and Karen Willis	Supports the revetment proceeding. Does not support the targeted rate as there is already erosion protection around the property. Would like input into the development of the car park and landscaping so concerns around security and privacy can be considered.	Further engagement with residents is planned regarding the landscaping plans for the reserve, which will consider the safety concerns raised by residents.
Brendan Mahoney on behalf of the BJ Mahony Farming Trust	Does not support the targeted rate as this was not what was discussed when the project was planned initially. Should the targeted rate proceed, would like to negotiate the payment terms.	Further information will be provided about the payment of the targeted rate once the Council decision is made.

Dennis and Pip	Supports the revetment proceeding. Agrees to the targeted rate as long as it is based on 3% of the \$1.8 million as the project was costed at the time of the initial consultation and that no extra charges be added (e.g. interest on loans). Suggests that Council must guarantee that capital values do not diminish as a result of the project either at this indecisive stage, during or following the revetment process. Suggest that Council should promote the advantages of the revetment. Requests that Council works with homeowners on the landscaping plan and highlights the care of cedar trees in particular. Suggests the work takes place in Winter to reduce dust and when there are less people in the area.	The consultation was based on 3% of the cost of the work. Project costs have increased since the original estimate, however, it is recommended any targeted rate is based on the estimate project cost given it was the basis of the 2019/20 consultation. Council is unable to guarantee capital values, there are a range of factors that contribute to the value of properties. The revetment project, should it proceed, would be added to the Land Information Memorandums (LIMs) for the appropriate properties as the project is initiated and progressed until its completion Further engagement with residents is planned regarding the landscaping plans for the reserve, the information raised by Janet Davidson can be considered during this process. Council acknowledge the request to time the work in the Winter, and the reasoning for it but cannot guarantee the timing and associated construction programme until a full process is complete.
Glenn	Supports the revetment proceeding. Concerned about the location of the pathway being too close. Would like to know more about the targeted rate amount and process.	Further engagement with residents is planned regarding the landscaping plans for the reserve. However, officers confirmed at the meeting with residents, that the pathway would be located on the sea side of the reserve. Further information will be provided about
		the payment of the targeted rate once the Council decision is made.
Max and Raewyn Goodall	Supports the revetment proceeding. Against the targeted rate. Against the pathway and reserve development. Concerned about the pathway increasing crime in the area, particularly affecting the Whakarire Ave properties. Would be prepared to pay for plantings in front of their property but would like to retain the fence that encroaches on the reserve.	Further engagement with residents is planned regarding the landscaping plans for the reserve, which will consider the safety concerns raised by residents. The landscaping and pathway is intended to increase access to the reserve, current encroachment may restrict this access and will be considered as part of the landscape plan.

APPENDIX 1: WHAKARIRE RESIDENTS MEETING 28 NOVEMBER 2019 - PRESENTATION

Whakarire Ave Revetment

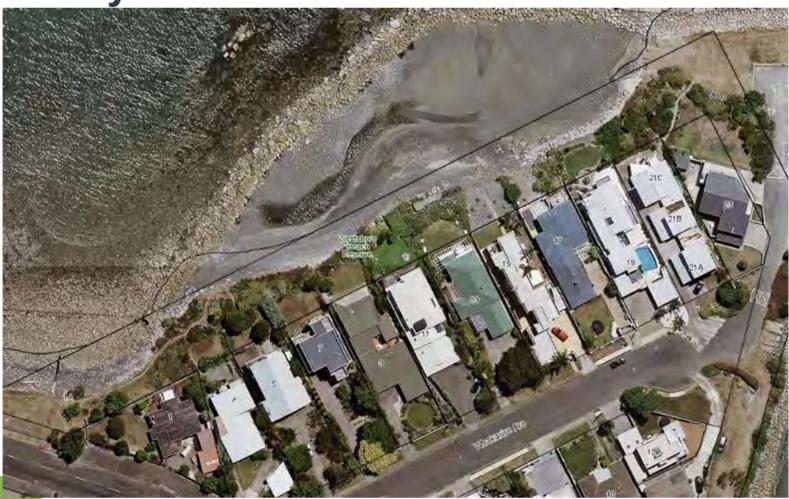


Looking Back





Today





CHZ-Napier District Plan – Dr J Gibb



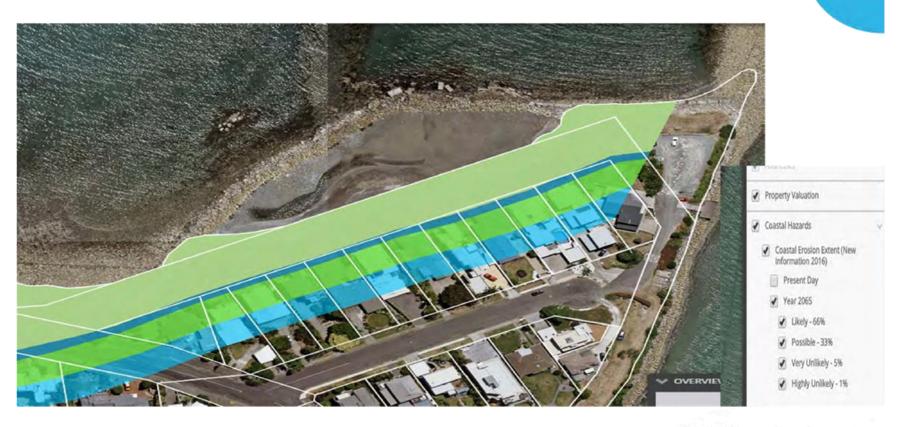


T&T CHZ – Coastal Hazards Strategy
Present Day erosion



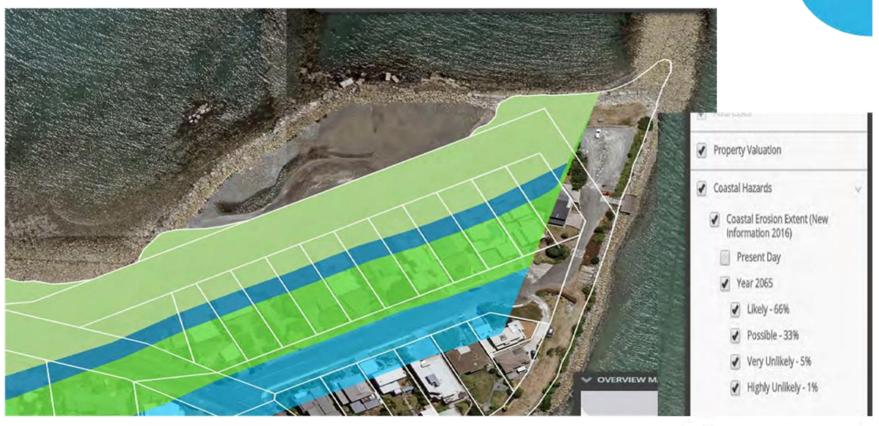


T&T CHZ – Coastal Hazards Strategy 2065 erosion





T&T CHZ – Coastal Hazards Strategy 2120 erosion





T&T Coastal Inundation – 1% AEP 2065&2120





History behind the Project

- Whakarire Ave recognised as erosion zone in 1990s
- The original protection were placed in recognition that erosion of the shoreline was occurring in 1994
- Further work in 1997
- This work caused erosion issues at the south end of Westshore beach
- in early 2000's recognised that existing protection not robust enough to provide long term protection
- Investigation and consent process to reinforce and enhance existing protection





Original proposal



- Reasons for work in consent:
- Protect Whakarire Avenue Properties
- Creation of new recreational beach
- Public access to coastal marine area by lagoon improved
- No sediment transportation to Westshore beach interrupted
- Improve environment for future beach renourishment

Figure 4.1 H-Shaped Breakwater Layout



Consented Design





Council's Position



The Consent Application identified reasons for the project:

- Protect Whakarire Avenue Properties
- Creation of new recreational beach
- Public access to coastal marine area by lagoon improved
- No sediment transportation to Westshore beach interrupted
- Improve environment for future beach renourishment
- The consented option does not achieve all of these goals, and will now only protect the reserve and private properties

Do Nothing is an Option, but



- Council funding will be removed
- Ability to insure may be compromised
- Existing sea wall will fail with Sea Level Rise and/or during storm event
- Reserve land will be eroded
- Whakarire Ave properties at risk
- Future protection work would need to be relitigated
- Full cost of future protection works may fall on property owners
- Consenting Timeframes very long



If Council's Decision is to proceed:

The following issues will need to be resolved:

- Location and alignment of pathway
- Landscaping/encroachment
- Public access
- Funding split



Next Steps:

- Residents to provide written feedback on position regarding the revetment by 31 January 2020.
- All feedback taken to Council for decision.
- Decision communicated to residents.



Discussion

APPENDIX 2: SUMMARY LETTER 4 DECEMBER 2019



4 December 2019

Name 1 Name 2 Address 1 Address 2 Address 3 Address 4 <> Postcode

Kia ora Name 1 and Name 2

Whakarire Revetment Meeting

Thank you for attending the meeting last Thursday where we discussed the future of the Whakarire Revetment project. The main points covered were:

- Current and future coastal erosion affecting the reserve and the northern Whakarire properties
- Inundation zoning
- History and current status of the project
- Next steps

As discussed at the meeting, we are seeking confirmation in writing of your position about whether you support the revetment project to proceed or not. We discussed the following points about these two courses of action:

Revetment proceeds	Revetment does not proceed
Council will use the funding allocated in 2019/20 as part of its Long Term Plan to build the Revetment	The funding will be removed from the Long Term Plan Recommencing the protection work will need a new funding allocation or may fall fully to private property owners
Improved protection for the reserve with improved access to the public	The reserve will be further eroded
Improved protection for Whakarire Ave private properties	Whakarire Ave properties will be at risk The ability to insure property may be compromised potentially affecting resale and property value

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	Current sea wall will potentially fail with sea level rise and/or significant storm event
The project will proceed under the current Resource Consent (due to expire on 31 May 2021)	A new resource consent will be required for any future protection work
Landscaping options including placement and alignment of pathway and planting sites and types to be further discussed with residents Encroachment issues to be resolved Council decision on funding split and model	Next Steps: • Funding will be removed from Long Term Plan

Council consulted with private property owners and the general public regarding the proposed funding split that acknowledges private benefit of the project during the Long Term Plan consultation in 2018. There were a number of issues raised by private property owners regarding both the funding split proposal and the project itself through this process. At that time, Council suspended its decision on the funding split matter until further engagement with the private property owners took place to specifically discuss the project proceeding or not.

In order for Council to confirm its position on the project, please provide your feedback in writing on the matter by 31 January 2020. Could you please also let us know your feedback on the proposed funding split at the same time, particularly if your position has changed from any submission you made to the Long Term Plan 2018-28. This will allow Council to consider the funding split matter at the same time, should it decide to proceed with the project.

Enclosed for your information is a copy of the presentation made at the meeting on 28 November 2019 and the information about the funding split for the Whakarire Revetment project in the Long Term Plan 2018-28 Consultation booklet. Also enclosed is the recent survey of your property we completed.

Please send your written feedback on the following matters by 31 January 2020:

- Your position on the completion of the Whakarire Revetment (proceed or not proceed)
- The funding split proposal
- Any other comments you wish to make

You can submit your feedback by either emailing us at natasha.mackie@napier.govt.nz or by post to:

Community Services Napier City Council Private Bag 6010 Napier 4110

Attn: Natasha Mackie

We look forward to hearing from you, and will be in touch to advise when the Council will be considering the matter. Once again, thank you for your participation at the meeting last week.

Nāku noa,nā

Jon Kingsford
DIRECTOR INFRASTRUCTURE SERVICES

APPENDIX 3: WRITTEN FEEDBACK FROM RESIDENTS

From: ASURE Colonial Motel - Napier <stay@colonialmotel.co.nz>

Sent: Thursday, 30 January 2020 15:53

To: Natasha Mackie

Subject: RE: Whakarire Revetment Feedback - Reminder

Kia ora Natasha

We are 100% in favour of proceeding as soon as possible with this project.

We are agreeable to the funding share proposal as agreed by the full council vote in 2019 and accept our responsibility to pay our share. Clarification on the term and interest if any would be good at some stage.

We consider the N.C.C. initiative in advancing this project has been very professional, excellent consultation with the ratepayers affected, along with making every effort to meet requests with regard to individual owners preparations prior to work commencing.

Well done, Keep up the good work!

Kind regards, Mark & Sarah Johnson, 1 Whakarire Ave, Westshore,

Regards.

Mark Johnson

ASURE Colonial Lodge Motel 164 Gloucester St, NAPIER, 4112 HAWKE'S BAY

Ph: +64 (0)6 844 7788

Reservations (NZ only) 0800 68 44 77 Email: stay@colonialmotel.co.nz Web: www.colonialmotel.co.nz

From: Natasha Mackie <natasha.mackie@napier.govt.nz>

Sent: Wednesday, 22 January 2020 1:39 PM

To: stay@colonialmotel.co.nz

Subject: Whakarire Revetment Feedback - Reminder

Kia ora Mark

1

Just a reminder to give us any feedback on the Whakarire Revetment Project, including:

- Your position on the completion of the Whakarire Revetment (proceed or not proceed)
- The funding split proposal
- · Any other comments you wish to make

Please provide your feedback, in writing, by 31 January 2020. Please submit to my email address, send by post to me at the address below, or drop it into our Customer Service Centre at 215 Hastings Street.

Kind regards Natasha

Natasha Mackie

MANAGER COMMUNITY STRATEGIES

Napier City Council, Private Bag 6010, Napier 4142 t+64 6 833 9953 m+64 21 022 69399 www.napier.govt.nz





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Judy Tindall

Telephone (06) 8337173 (021) 0314432 Email: judytindalljt@gmail.com

3 Whakarire Avenue Westshore Napier 4110

21st JANUARY 2020

Attn: Natasha Mackie Community Services Napier City Council Private Bag 6010 Napier 4110

RE: WHAKARIRE REVETMENT

TO WHOM IT MAY CONCERN

Firstly I wish to state I fully support the construction of the revetment on the northern side of Whakarire Avenue.

The things I believe must be considered before this can proceed are

- 1. Ongoing meaningful **consultation** with residents concerned. Late in 2018 this was not done and it is my belief it is the reason the revetment did not proceed at that time.
- Where the storm water from the properties goes. At present I understand the plan is to "pool" it in front of one of the properties. This is not satisfactory and needs to be resolved.
- 3. The cost to residents. Historically resident/Council discussions about the revetment have been going on for many years. We were firstly told the Council had full funding for it. More recently we have been told we must contribute. Handling of this matter was poorly managed by Council with us first being told our contribution would be quite large. After discussion this was reduced to 3%. I believe residents have reluctantly accepted this and it is my belief this must remain in order to save further delays.

I urge the Council to proceed quickly with this matter and resolve outstanding concerns and so remove the possibility of having to apply for further resource consents which would mean further delays.

Yours faithfully

Judy Tindall

From: Jim Cranford <rattlehead14@hotmail.com>

Sent: Saturday, 4 January 2020 14:25

To: Natasha Mackie
Subject: Whakarire Revetment

Hi Natasha,

In response to Jon Kingsford letter of 4/12/19, on behalf of the Cranford NZ Family Trust we provide the following responses:

We support the completion of the revetment project for Whakarire Avenue.

We agree with the funding split, based on previous 3% proposed.

Kind regards,

Jim and Robin Cranford

Martin J E Williams

Barrister

31 January 2020

Ms Natasha Mackie Community Services Napier City Council Private Bag 6010 NAPIER 4110

WHAKARIRE REVETMENT PROPOSAL

I act for Dorothy Townshend, owner of the property at 11 Whakarire Avenue.

I make this response on behalf of my client further to the letter received by her from the Council dated 4 December 2019, the meeting with local residents on 28 November 2019, and previous correspondence regarding this matter (principally between myself and Mr Jack).

The 4 December 2019 letter seeks written feedback on a range of specific matters along with any other comments that my client would wish to make.

I respond in turn as follows.

Whakarire Revetment - Proceed or Not Proceed?

Consistent with her position advanced during the resource consent process in 2016, and maintained ever since, my client <u>opposes</u> the revetment proposal. She considers the proposed revetment project to be entirely unnecessary in light of the previous coastal protection works completed by the Council some 25 years ago.

If the project is to proceed, it needs to be clearly understood that this is expressly against her will, a point underscoring her concern about the proposed targeted rate (as now addressed).

Targeted Rate - 3% of Total Cost

My client's understanding from consultation preceding the 2019 Annual Plan is that the Council proposes to levy a targeted rate for 3% of the total cost of the project, against those properties assumed to benefit from the revetment.

As noted, my client sees no such benefit arising.

The reasons why my client opposes any targeted rate being levied against Whakarire Avenue residents as a matter of principle are as set out in more detail in earlier correspondence I prepared on the matter (letter of 13 May 2019 to Mr Jack enclosed).

These points aside, my client is concerned at the reasonable prospect that the estimated project cost (understood to be \$1.8 million) is not accurate. As is so often the case for

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Level 1, 21 Browning Street		
PO Box 754, Napier 4140		
Phone: 06 835 0665 Fax: 06 835 6269	Phone: 09 377 5070 Fax: 09 377 5071	

Mobile: 027 449 0676 Email: martin@shakespearechambers.co.nz

construction projects, costs expand as work proceeds; a prospect all the more likely for a coastal protection undertaking.

If the Council is determined to proceed with a 3% targeted rate (presumably to be confirmed through the 2020 Annual Plan), my client seeks that:

- (a) Her objection in principle to the project be expressly recorded;
- (b) Any such targeted rate be set as against a <u>fixed project cost</u> to provide certainty to residents as to their total financial liability over the proposed term of intended rate recovery (understood to be 25 years); and
- (c) There be no recovery within the targeted rate of any loan funding or interest costs to the Council in proceeding with the project.

Stormwater

A further matter recorded in my 13 May 2019 letter is that of stormwater provision and disposal. I raised this issue again in a subsequent letter to Mr Jack dated 6 August 2019 (also enclosed). Mr Jack has confirmed by way of email response that the Council will pay for any changes to stormwater that are required in relation to the reserve area as a result of the revetment project proceeding.

These comments are made in reliance on that written confirmation i.e. on the express understanding that this commitment will remain the Council's position regarding that issue.

Landscaping

The 4 December 2019 letter also refers to the issue of landscaping. I again refer to my letter to Mr Jack of 6 August 2019 in this regard as well.

The Council has previously committed to engage with residents regarding landscaping and design options for the reserve area. The 4 December 2019 letter notes that if the revetment project proceeds, landscaping options including placement and alignment of pathway and planting 'sites and types' are to be further discussed with residents.

I need to advise that privacy and security is a critical issue for my client, now nearly 90. Given the considerable history of what would amount to "adverse possession" of the reserve by private plantings, without any step taken or restraint by the Council, my client considers it to be entirely reasonable for her to continue to benefit from *at least* landscaping within the reserve area, to enable her to enjoy both better privacy and continued use of the reserve land immediately seaward of her boundary (for example, for up to 3 to 4 metres beyond that boundary).

This could be achieved in association with a suitably located fence, or more informally through an appropriate landscape arrangement. Specifically, a selection and alignment of appropriate shrubs could delineate an area within the reserve which could continue to be utilised by my client, while also better maintaining her privacy.

My client further requests that public access through the reserve be managed through the alignment of a pathway that minimises the degree of privacy impact from such use, i.e. by locating that pathway as close as possible towards the coastal edge and revetment (assuming the latter proceeds).

Finally, I am aware that as a Recreation Reserve, the Council cannot formally lease or licence the land for private exclusive use, and do not propose as much.

I would note however that it would be open to the Council to reclassify a strip of land bordering the private titles along Whakarire Avenue as (for example) a local purpose reserve under s24 of the Reserves Act 1977, following which a lease to those adjacent land owners of that strip for private planting would appear to be available under s61(2)A of the Act, at least for a period not exceeding 33 years.

I put this option forward as a possible resolution of what is likely to be a significant issue and concern for the various landowners along Whakarire Avenue who face the equivalent situation.

I would of course be available to meet with relevant Council officers to discuss the responses and issues raised in this letter on behalf of my client.

Yours faithfully

Martin Williams

280120 NCC

Martin J E Williams

Barrister

6 August 2019

Mr Wayne Jack Chief Executive Officer Napier City Council Private Bag 6010 NAPIER

By email: waynej@napier.govt.nz

WHAKARIRE REVETMENT - DOROTHY TOWNSHEND - 11 WHAKARIRE AVENUE

I refer to previous correspondence regarding this matter, and to your letter of 24 July 2019 to my client (Mrs Dorothy Townshend), signalling the provision of information and a future meeting with residents.

Further to my letter of 13 May 2019, and the point made regarding the location of the dwelling relative to the reserve boundary in particular, I have now had the opportunity to review the Council's property and planning file material as received by my client, along with the City of Napier District Scheme as in force at the relevant time.

This review has confirmed that:

- The site plan for Building Permit 33789 as issued on 21 November 1986 clearly illustrated a 1.5 metre setback from the reserve boundary (to the northern extent of the first-floor deck). (refer copy <u>enclosed</u>, including enlargement of part of the site plan to show dimensions)
- That setback precisely met the internal yard requirements of ordinance 4.2.1.1 of the District Scheme (for internal including rear yards).
- A planning dispensation was granted for encroachment of the access stairs to the first-floor deck from the side yard on 31 October 1986 (TP62/15/011).

In summary, the Council approved site plan demonstrated compliance with the yard setback, and where a yard infringement was involved, the requisite planning approval was sought and obtained. I also note that there is evidence of regular inspections by Council officers on the file as the foundations were set out and the framing constructed. If the dwelling was either planned or constructed with any encroachment into the 1.5m yard, this would have been identified and addressed at the time.

There can be no suggestion therefore that the reserve boundary comes right up to my client's back steps, which was the impression given by the Council through the plan attached to the Council letter of 3 April 2019 and her subsequent meeting with you on site as also referred to in my letter of 13 May.

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Mobile: 027 449 0676 Email: martin@shakespearechambers.co.nz

In the circumstances, my instructions are to request that the Council agree to meet the costs of an independent survey of the reserve/title boundary for 11 Whakarire Avenue, with the surveyor to be instructed by my client directly. It is of course the Council that has initiated the need for an accurate understanding of the reserve boundary through its revetment initiative, alongside the degree of uncertainty created by information presented to my client to date.

Please confirm that the Council will meet that cost.

In addition, my client will require the Council to honour the commitment made at the Regional Council hearing of the revetment application (as recorded in the staff report to that hearing), that she would be specifically consulted on planting and landscape options for the reserve area fronting her property. If necessary, my client would erect a fence at the surveyed boundary, but appropriate landscaping accommodating reasonable continued use of the land involved over her lifetime may avoid the need for that.

Finally, as also referred to in my earlier letter of 13 May 2019, my client again requests confirmation that the Council will not require her to redirect stormwater from the property to the Council's stormwater drain within Whakarire Road Reserve, at substantial cost (quote received for \$30,000).

I look forward to hearing from you as soon as possible, noting that the information and confirmations of position sought in this letter would usefully be received ahead of the planned meeting with residents.

Yours faithfully

Martin Williams

050819 ncc

Martin J E Williams

Barrister

13 May 2019

Mr Wayne Jack Chief Executive Officer Napier City Council Private Bag 6010 NAPIER

By email: waynej@napier.govt.nz

WHAKARIRE REVETMENT – TARGETED RATE AND RESERVE PROPOSAL-2019/20 ANNUAL PLAN

I act for Mrs Dorothy Townshend, owner and occupier of the property at 11 Whakarire Avenue, Westshore.

I have met with my client on her property and reviewed various correspondence and other documentation regarding this matter, including as contained within and attached to a letter to my client dated 3 April 2019.

My client strongly opposes the proposed 3% targeted rate for the revetment, and the City Council's proposed plans for land inside the revetment as outlined in the information received on 3 April 2019, for the following reasons:

- (a) My client was one of 47 submitters to the City Council's resource consent application for the revetment wall, all but 3 of which opposed the application. My client was in turn one of four submitters that maintained their objection following a redesign of that seawall/revetment, with one specific concern being to retain her existing plantings. I am instructed that overt pressure was placed on my client and other submitters to withdraw their objections. That aside, as the Hawke's Bay Regional Council staff report prepared regarding the application (dated 27 October 2016) records, the City Council offered an opportunity for further discussion on planting and landscape options of the reserve area at a later date, and advised that an additional process would follow to determine the landscaping and planting of that area after completion of the revetment structure.
- (b) In reliance on the Council's assurances as to this further process, Mrs Townshend advised the Regional Council that she did not wish to be heard on her submission, and took no further action regarding it, including rights of appeal to the Environment Court. There is of course no going back, and it now appears she has relied on the City Council's assurances in this regard to her significant detriment.
- (c) Instead of the process recorded in the Regional Council officers' staff report, my client received the letter of 3 April 2019 and was presented with what amounts to a "fait accompli" proposal for the reserve area (alongside the targeted rate) whereby all

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personal effects and plantings need to be removed before the site is cleared, and all stormwater currently discharged onto the reserve redirected either on to her property or to a 'kerb outlet on the roadside'.

- (d) The scale of the plan included with that correspondence is inadequate and gives no detail of the proposed landscaping, again in conflict with the assurances my client received during the hearing process for the revetment application. Without any survey to my client's knowledge, the plan in question appears to locate the landward reserve boundary at the foot of my client's back steps. My client takes this to mean that the Council intends to clear the site right up that backdoor step, such that she has no rear yard whatsoever, and that all of the extensive plantings established on the property over a 30 year period must be removed.
- (e) I understand my client has met with you personally on site to discuss her concerns. Her impression gained is that the Council would give no quarter, with a suggestion instead made that she place some sort of grass gate or fence at the top of her bottom step.
- (f) My client is in her late 80s. Her husband passed away many years ago. They built their house in 1987 on the understanding that it was in compliance with all planning requirements. This would have included the rear or coastal yard then in force under the District Scheme. If the reserve boundary terminates at her bottom step as the Council's latest plan appears to indicate, that simply cannot be the case. My client and her late husband would instead have acted, again irreversibly, to their significant detriment in constructing their home on the false assumption it was lawfully established relative to the reserve boundary.
- (g) In my opinion, the Council must assume some legal liability for this situation and is undeniably legally responsible to ensure that works requiring consent are undertaken and completed in accordance with the District Plan and Building Act requirements. Either the Council is wrong now about the reserve boundary, or it should not have sat back in the 1980s and let this situation unfold.
- (h) In these circumstances, it is in my view unconscionable, inequitable, unfair and unreasonable for the Council to now proceed in such a high-handed manner. That is, without the further consultation or opportunity for her to comment on the proposed works in the reserve area relied on by her in withdrawing her objection to the revetment application, to instead present such an overbearing proposal extending right up to her backdoor step, the privilege for which she must pay by way of a targeted rate beyond the burden imposed on other rate payers.
- (i) It should also be noted in this context that at no stage before my client withdrew her objection to the revetment application, was it disclosed to her that the residents of Whakarire Avenue faced the prospect of a targeted rate for its construction. The Council agenda papers on this topic (16 October 2018) acknowledge this, and the "implicit assumption at the time that the costs would be absorbed by all the city's residents". By contrast, my client now faces the prospect of an additional \$300 per annum on her rates bill, for the rest of her life. (Open Minutes, Council meeting 11 December 2018).
- (j) Compounding her concerns, my client has received a quote for \$30,000 to redirect her stormwater to the Council stormwater drain. My client was advised at the April meeting to 'discuss' the Council's current proposals that the Council would not insist on my client

incurring that cost, but nothing has been received in writing to that effect. She has overall been given the clear impression including through you that the Council is firm in its resolve, and would not even entertain some form of lease or licence arrangement enabling my client to occupy a reasonable portion of her rear yard area, possession of which has been enjoyed (without objection by the Council) for over 30 years.

(k) My client is also concerned at the potential for physical damage to her home as the proposed works progress, and understandably as to the significant invasion of privacy from the proposed cycleway along the reserve area, again extending right up to her back door step.

My client seeks to be heard, as a matter of basic natural justice, regarding the concerns outlined in this letter in the context of the Annual Plan 2019/2020 consultation regarding the amendment to the Council's Revenue and Financing policy through which the proposed targeted rate would be set.

Beyond that, my client requests an opportunity for an independently facilitated or mediated discussion with the Council whereby her concerns and (as likely appropriate, those of the other residents of Whakarire Avenue) could potentially be resolved in a practical and straight forward way.

I am instructed that in the event the Council is not willing to accommodate this request, my client reserves her right to take this matter up with the Ombudsman's Office, through the media, and/or the Courts. Surely, that should not be necessary.

For the avoidance of doubt, this letter is sent to the City Council in lieu of feedback otherwise able to be submitted to the City Council through the www.sayitnapier.nz website link.

Yours faithfully

Martin Williams

090519 ncc

Simon and Hettie Tremain 17 Whakarire Avenue Westshore Napier 4110 0274 478174 Simon 0272814086 Hettie simon.tremain@tremains.co.nz hettie.tremain@tremains.co.nz

7 January 2020

Napier City Council Private bag 6010 Napier 4110

Attn: Natasha Mackie, Jon Kingsford Email; Natasha.Mackie@napier.govt.nz

Dear Council

In regards to the planned Revetment project at Whakarire Avenue.

Firstly I would like to acknowledge our appreciation of the council finally honouring the consultation process we were promised during the initial stages of the project .

Following the meeting with the Whakarire Avenue residents and the subsequent meeting the Goodalls and ourselves had with Jon and Derek on the 9 December 2019 we no longer oppose the project as long as the following information was correct.

Our property is unique due to it sitting at the lowest point on the northern seaside. The proposed drain required for overflow and most of our neighbours stormwater will be draining on the reserve right in front of us. The above gentlemen both reassured us there will be no flood risk to our property providing the outlet from the stormwater is NO closer than 10 metres from our property and discharge close to the outlet.

We were also reassured at the meeting that no part of the reserve is concrete and the slope into the drain can be widened with a lesser gradient that would be more aesthetic and easier to plant and maintain.

We still have some concern that the drain pipe will be a hazard, possible collection point of drug paraphernalia and rubbish and at risk of blocking (if high seas). There are many families that use the pond type area in front of our property and small children are frequent visitors of the rocky shore and crab hunting area ... not sure what will happen post but their inquisitive nature and this type of structure could pose a risk.

The last issue is the soft landscaping ... options available to us as far as planting a visual buffer and options for security are limited within regulations and the proposed structure of the drain. We discussed several options with Jon and Derek but could not come to any conclusion. We are happy to contribute to planting in front of our

property providing it fits within the framework of visual buffer and security for our property at 17 Whakarire Avenue . The council has on several public occasions made the commitment that the proposed pathway will be between the area 10 - 20 metres from boundary between reserve and properties on Whakarire Avenue. Jon and Derek again reassured us that, that would be no different for our property . The options they proposed were the path on the structure itself or dipping down into drain with a gentle slope but not closer than the 10 - 20 metres from the boundary .They also reconfirmed that the slope to the pipe/drain will not be concrete with the reserve area being grassed.

As some of the other residents have already alerted to the issue of drugs and crime in Westshore following emergency housing being provided by local motels. Although it is not a local government policy the council has a responsibility to the ratepayers to provide an environment on their reserves that does not lower the the values of neighbouring property and put residents at risk of harm.

Last issue is the the targeted rate policy the council plan to initiate. We do not agree with any form of targeted rates to specific projects as this sets a dangerous precedent.

Sincerely yours,

Simon and Hettie Tremain

13 JAR HAR

13/1/19

Community Services Napier City Council Private Bag 6010 Napier 4110

Attn: Natasha Mackie

Re: Whakarire Revetment

Hi Natasha,

In response to Jon Kingsford letter of 4/12/19, I support the completion of the revetment project for Whakarire Avenue.

Additionally, I agree with the funding split, based on previous 3% proposed.

Kind regards,

John Sutherland 21c Whakarire Avenue

Mathelant.

13 JAN 333

13/1/19

Community Services Napier City Council Private Bag 6010 Napier 4110

Attn: Natasha Mackie

Re: Whakarire Revetment

Hi Natasha,

In response to Jon Kingsford letter of 4/12/19, I support the completion of the revetment project for Whakarire Avenue.

Additionally, I agree with the funding split, based on previous 3% proposed.

Kind regards,

Adrienne Wakeling 21a Whakarire Avenue

Jenny Andrews

From:

meccatrade@xtra.co.nz

Sent:

Wednesday, 15 January 2020 12:08

To:

Natasha Mackie

Subject:

Whakarire Reventment

Hi Natasha

This e-mail is to confirm that we are in support of the Revetment to proceed.

As far as the funding is concerned for the revetment our property is not going to benefit from the revetment wall as we already have great erosion protection around our property so we do not agree with paying towards the cost.

The only thing that we would like to ask is to have input into the placement of the walkway and the development of the car park and landscaping in the future which could affect our security and privacy.

All The Best Alan &Karen Willis 0275929602 alanandkaren@xnet.co.nz

From: b.j.mahony <b.j.mahony@xtra.co.nz>
Sent: b.j.mahony@xtra.co.nz>

To: Natasha Mackie

Subject: RE: Whakarire Revetment Feedback - Reminder

Hi. I was happy for it to proceed as per the first meeting a number of years ago. This was to be at no cost to the landowners

Unless I now misunderstand the latest proposal you now propose to charge part of the cost to the landowners, to be added to rates with interest. I strongly disagree with this approach as I feel the truth has not been told.

If as you say you can legally charge the landowners then we surely have the right to negotiate how we pay our share.

Your sincerely Brendan Mahony on behalf of the B J Mahony Farming Trust

Sent from my Samsung Galaxy smartphone.

----- Original message -----

From: Natasha Mackie <natasha.mackie@napier.govt.nz>

Date: 22/01/20 13:45 (GMT+12:00)

To: b.j.mahony@xtra.co.nz

Subject: Whakarire Revetment Feedback - Reminder

Kia ora Brendon

Just a reminder to give us any feedback on the Whakarire Revetment Project, including:

- Your position on the completion of the Whakarire Revetment (proceed or not proceed)
- The funding split proposal
- Any other comments you wish to make

Please provide your feedback, in writing, by 31 January 2020. Please submit to my email address, send by post to me at the address below, or drop it into our Customer Service Centre at 215 Hastings Street.

Kind regards

Natasha

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From:

Janet Davidson < janetinhb@gmail.com>

Sent:

Sunday, 19 January 2020 17:41

To:

Natasha Mackie

Subject:

Whakarire Revetment Project - reply from Barry and Janet Davidson 7 Whakarire

Avenue

Expires:

Monday, 9 March 2020 00:00

Dear Community Services

a result of the operation.

Our feedback on the completion of the Whakarire Revetment is as follows;

- (1) The Council should proceed with the Whakarire Revetment
- (2) The funding split should be 3% of 1.8 million and no further requirement of the adjacent Homeowners. This funding should be quite specific and not subject to extra charges that the council may have by way of interest on loans they may choose to raise.
- (3) The Council must guarantee that the capital values(rateable values) of the properties along the seaside(Northern side) of Whakarire Avenue do not in any way diminish as a result of this project whether at this indecisive stage, Or during, or following the revetment process. The council should promote the advantages of the revetment in such a way that prospective purchasers are reassured of the advantages and possible increase of value as
- (4) The Council has guaranteed that they will help homeowners who wish to save some of their valuable plants to relocate the plants to within the homeowner's boundary.
- (5) The Council has guaranteed that they will position the pathway as far away from the Homeowners boundary as possible. This will depend on the awareness that the council has of the fact that the present rock wall is preventing

Splash from occurring onto the revetment area and therefore should be retained at all costs and should be reinforced opposite Numbers 5,7, and9 Properties which can be done with a few bigger rocks and a front-end loader.

- (6) The Council has guaranteed that it will work with the Homeowners to plant suitable Screening between the Boundary and the path. This can be a joint mission to provide aesthetics to the area as well as offering some privacy and security for the Homeowners.
- (7) The cedar trees between Numbers 5 and 7 were planted by Mr Foreman (now deceased) to prevent people walking onto his patio.. That property is now owned by Mr Mahoney. A fence has been put along the side of No. 5 which looks as though the trees belong to no.7. That is not the case but we have paid to have them topped for the sake of everyone along the row. We would expect the council to deal with them from now on as they are in council
- (8) We hope that the revetment will commence during the winter when there is less dust and less families and people generally gathering in the area.

Thank you for including us in your decision making. We will do all we can to co-operate with you.

Signed; Janet Davidson

From: Den <main.beach@xtra.co.nz>
Sent: Tuesday, 21 January 2020 11:08

To: Natasha Mackie
Subject: 15 Whakarire Aave

Dear Natasha,

While this isn't the outcome that we previously anticipated, moving forward its probably what has to be done. More communication for this project needs to be done to keep residents fully informed. Each house has different issues for us the closeness that you had initially outlined for the public to walk/bike past us is too close for our liking. Also what is going to be the cost for us and how it is to be managed.

Thankyou,

Dennis and Pip Glenn

January 6th, 2020

Napier City Council Private Bag 6010 Napier 4110

Attn: Natasha Mackie, Jon Kingsford

Email: Natasha.mackie@napier.govt.nz

Firstly thank you to Jon and Derek for meeting with us and our neighbours Hettie and Simon Tremain on December 9th, 2019 and explaining in more detail what the proposed storm water collection area will look like and how it will impact our properties.

Our thoughts and position is as follows ...

Approximately 28 years ago, we purchased our land from the Napier City Council because of its uniqueness. We believe this will be compromised should the proposed reserve and pathway go ahead

We are happy for the proposed Revetment Wall to be erected but not in favour for a public pathway and public facilities.

We can't emphasise strongly enough about the spate of burglaries, drug dealing and the increase in crime in general that Westshore is experiencing and believe the pathway will be just another access to our properties.

As discussed at the meeting, we have asked if we can retain the half circle fence that encroaches on the council land, which has been there long before we purchased the property in 1990. With regards to the landscaping and planting etc, we would be happy to contribute to the agreed planting and happy to contribute towards this in front of our property.

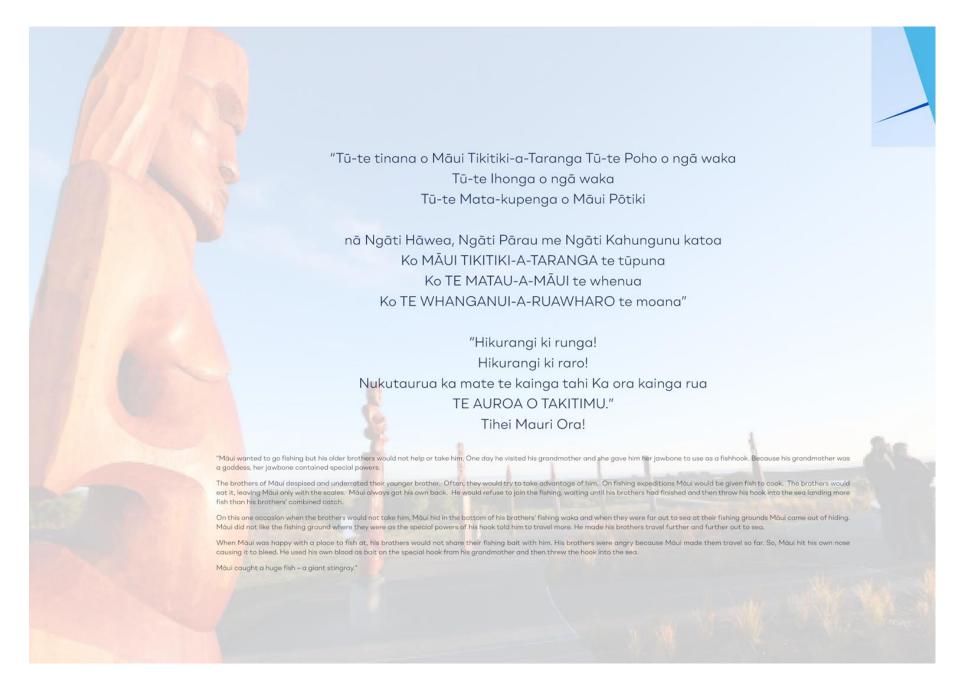
Our position on the funding split proposal is that we would not be happy to pay for something on council-owned land. And certainly not for a 25 year period (or however long) with interest tagged on

Regards

Max and Raewyn Goodall 19 Whakarire Avenue Westshore Napier 4110

Ph: 06 8350671 or 0274 454 025





WHAI | The Stingray Design

"Nāwai te tarawhai ka uru kei roto, e taea te whakahoki?"

there is no turning back, when the path that has been where Māui foul-hooked the whai in its pākau struck or action taken is irreversible.

We have explored widely and thought deeply for Project The Kauae, or jawbone, also makes reference Shapeshifter to deliver a proposal that has a Māori to Māori lore regarding knowledge, te Kauae heart and a Mäori back-bone; a proposal with strong Runga, te Kauae Raro - both upper and lower kaupapa Māori, yet which is easily translated to a jaw knowledge, both spiritual and practical. general audience.

As the whakatauki says, the barb has entered and the Ngutu-Kura desire for Tangaroa to speak to humankind through his Represents body and mind and the passing whānau has sprung forth.

Project Shapeshifter has adopted the symbol of the tarawhai stingray as representing Te Ika-a-Māui The Fish of Māui pulled from the sea. This great tarawhai Puhoro stingray was a shapeshifter just as Māui was, and like A pattern that represents speed and Măui, we seek to Shapeshift the National Aquarium of movement, back and forth, here referencing the New Zealand to be culturally fit, nationally and globally grace and speed of movement of the whai and resonant and relevant, and future proof.

Măui, his waka, and his great tarawhai, Te lka-a-Măui are the symbols and heritage of our island nation binding us together as Aotearoa New Zealand, and further afield as Pacific cousins.

Mango Pare Hammerhead Shark design.

Recognises the whai as part of the shark family and symbolises stubborn determination &

This element is also repeated as a component in some of the patterns below.

Symbolises the double ended fish-hook of Māui, Hawke's Bay, fashioned from the jawbone of This whakatauki proverb is said in a situation where his grandmother Murirangawhenua. Located

down of oratory from generation to generation.

how water moves around it. Reminding us to be quick and agile.

The chosen colours of purple and green, reference the paua, or abalone shell, an important icon for Ngăti Kahungunu.



Welcome to Project Shapeshifter



Mayor Kirsten Wise Te Kaunihera o Ahuriri Napier City Council

Our oceans are in trouble and more than ever Aotearoa New Zealand needs a strong voice for marine conservation, however our National Aquarium needs help to do this credibly.

From plastics pollution and acidification to excess nutrient flows and impacts of fishing, the oceans that help sustain life on our planet are suffering from the negative consequences of human activity. Every day we are warned that ignoring what happens beyond the shoreline will impact us, our children and grandchildren, and the millions of species that make the oceans their home.

Actearoa New Zealand is a maritime nation, and we all grew up with the sea lapping at our feet. Our culture was forged in the Pacific, and our ties to the nations circling the greatest ocean on Earth are long and deep. We trace our history to the great waka and early sailing ships, and our stories tell of Māui fishing this very nation from beneath the waves.

Yet it is hard for many New Zealanders to understand that what happens on the land shopes what happens in the oceans – and the health of the oceans is the key to the long-term health of the planet. We may understand in our heads, some are only just feeling the tug in their hearts, and many want to know what they can do to help. We harm the oceans from ignorance and complacency, not from malice.

To truly understand, we need to be educated. And if we are educated – if we understand that how we inhabit the land affects the lives of everything that lives in the oceans – then we will act differently, and we will shape the future of our planet differently.

To be educated, we need to understand the complexities of the ocean on its own terms. We need to be able to show our children and each other the wealth of life that lives beneath the waters, and to comprehend the links between the land and the sea. To see is to understand, and to understand is to learn, and we all need to learn so that we may change. People care for what they love.

So, we are standing tagether to propose the national place that will help people learn, change and fall in love with the aceans. We are proposing that we co-invest in a facility that can tell the stories the 21st Century needs, in The National Aquarium and Oceans Centre.

Its kaupapa will be based on Moana Tuatahi which means oceans first.

This is a place where we learn how to consider the oceans' needs as a first priority. Every second breath we take comes from the ocean and our climate, our weather and the oceans are inextricably linked. What we do on the land, and as we traverse the skies and seas affects the oceans. As all indigenous peoples understand, it is all linked. Yet only three percent of people have ever seen under the big blue blanket and so most people struggle to understand the oceans. Furthermore, we need synthesis of what we already know to inform better, faster decisions to protect, manage, restore and regenerate marine ecosystems.

The vision is for a place where the Pacific flows through the building, where land and sea are joined, where the stories of the ocean are told by hapi, conservationists, scientists, volunteers, and most importantly by the species that make the ocean their home. It is a place unlike anywhere else. It is the place Actearaa New Zealand needs if we are to truly understand that our history and our future are both found in the waters of the Pacific.

We ask that you join us on this journey, and that you – like us – embrace the ocean, and the vast potential of the waves lapping at our shore.

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WELCOME

NAPIER AQUARIUM - FINAL DETAILED BUSINESS CASE 2 DEC 2019

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Tirohanga Whānui | Overview

Background

This Detailed Business Case (DBC) documents Project Shapeshifter which was established by Te Kaunihera o Ahuriri Napier City Council in 2019 to address the National Aquarium of New Zealand's operational challenges and builds on the 2018 Indicative Business Case. Te Kaunihera o Ahuriri Napier City Council recognises that critical environmental and social well-being challenges faced by Te Matau-a-Māui Hawke's Bay are intrinsically linked to the current state of the urban and rural environment. Acknowledged as a project of regional significance, the Matariki Regional Economic Development Strategy (REDS) directed NCC to source Provincial Growth Fund (PGF) support to efficiently highlight and tackle these issues in one proposal to build a new and significant National Aquarium and Oceans Centre on Marine Parade. NCC contracted a world class team to scope, design and analyse a new facility underpinned by Te Tritti o Waitangi, The Treaty of Woitangi.

Project Shapeshifter operated with six core guiding principles agreed by Te Kaunihera o Ahuriri Napier City Council and the project team:

- It should be a high standard, national level facility and thus sit comfortably alongside other iconic national facilities whilst also meeting international aquarium standards.
- 2. It should be co-designed with Ngāti Kahungunu.
- It should test whether there was enough rationale for it continuing to be in Te Matau-a-Māui Hawke's Bay and thus whether any ongoing financial burden should not be the sole responsibility of Ahuriri Napier, and therefore rategovers.
- 4. The governance and operating structure should deliver a national sense of ownership alongside Ngāti Kahungunu as mana whenua.
- To be financially sustainable and deliver the strategic autoomes and expectations, that the structure facilitate truly blended funding from a range of sources.
- This last principle was emphasised by the Ministry of Business, Innovation and Employment (MBIE) and Te Kaunihera a Ahuriri Napier City Council in that it must have a conservation education focus with tourism as an outcome.

High quality national and international standard facility Co-designed with Ngāti Kahungunu Not solely burden Te Kaunihera o **Ahuriri Napier** ratepayers Located in Te Matau-A-Māui, Hawke's Bay Governance structure creates a national sense of ownership Financially sustainable Conservation education focus tourism an outcome. Guiding Principles for Project Shapeshifter

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Kaupapa Māori | Cultural Case



Māori are becoming increasingly disconnected with te taiao taimoana the environment and ocean. More importantly is the disconnection with cultural practices relating to te taiao taimoana as intergenerational access to, and knowledge of marine practices is lost to those unable to maintain a close physical relationship.

Treaty of Waitangi Mäori Fisheries Settlements secured commercial fishing rights for Mäori, however they did not secure perpetual cultural practices in the people through customary fishing rights, and as most efforts have been land and culture focused, the importance of the ocean, Tangaroa and Hinemoana, have largely been overlooked.

The effects of cultural disconnection continue to hold Māori from collective prosperity in a post-Treaty of Waltangi grievance era. Social well-being issues accelerate as the cultural disconnection strengthens, prompting the creation of indigenous models as Māori self-search for solutions outside of western paradigms.

However, a resilient and strong culture is on the resurgence with the next generation eager to reconnect with their marine heritage, demanding to see deliberate action for climate change, conservation, and reversal of the effects of consumer society to the detriment of indigenous well-being.

Buoying this resurgence, current government policy and strategy is driving a national phenomenon in the profusion of Moori engagement models, mâtauranga frameworks, cultural values frameworks and Mâori capability plans. A side-effect of this phenomenon is the cultural fatigue and disappointment at misinterpreted, misunderstood and misrepresented concepts that get bandied from place to place. Of course, the challenge is in meeting the need for the truly holistic approach that Mâori yearn for and thrive from, yet without the Mâori-heart and soul, the models seldom survive their development phase.

Project Shapeshifter demands a holistic approach to imagining a Mäori aquarium of global acclaim, an architectural icon, a cultural magnet and flagship for Actearoa New Zealand's marine and ocean conservation efforts, and a place where the stories of the species housed are elaborated to their fullest advantage through the eyes of indigenous peoples across the Pacific rim.

The world is actively watching and learning from Actearoa New Zealand. In July 2019 in Noumea, at the conclusion of the first of nine global meetings on the United Nations 'Decade of the Ocean', the head of the UN body responsible for ocean conservation, Vladimir Ryabin, said, "Indigenous Pacific knowledge can help define the science needed to save the ocean".

This is a strong indicator of the future trajectory for how we tackle environmental challenges on a global scale. Perhaps a starting point, is contained in the Takitimu teachings regarding water and the ocean domain, as provided by Nigel How, Curator of the Wairoa Museum and Ngâti Kahungunu adviser to Project Shopeshifter:

"Karakia, or incantations, are the verbal formula used to protect, enhance, reduce and stabilise Tapu sacred and restricted and Noa free from tapu or restriction, depending on the situation. Water was used in certain karakia ceremonies. Incantations came in many forms, were based on the relationships of Atua and were designed to maintain universal balance. For example, the Atua Tāne god of the forest and Tangaroa god of the sea disagreed over separating their parents Ranginui sky father and Papatūānuku earth mother. Tangaroa has resented Tāne ever since he forced his parent's separation, and extends that resentment to humankind as the offspring of Tāne. Tangaroa will take any opportunity he can to abduct the offspring of Tāne, especially when we hunt and consume his offspring - the many creatures of the ocean."

It is often said, 'never turn your back on Tangaroa', warning us to be wary of the wrath of the ocean god, lest he find the opportunity to attack us.

"Humankind manages this love-hate relationship through incantation to their brother Rongo, who is the peacemaker. Traditionally when humankind set off over water for travel or fishing, incantations evoked the diplomatic nature of Rongo to keep peace between his brothers, and thus keeping humankind





safe. These blessings were enforced after safe passage with incantations and offerings of genuine respect to Tangaroa for the tolerance accorded to humankind under the influence of Rongo. As humankind consume their own relatives (marine life), these incantations also invoked the necessary placations to maintain balance in the cosmos."

"In regard to the sea, it is through the angst suffered by Tangaroa over the separation of his parents that he surrounded himself in his own tears and created a world within them as part of his healing process. Humankind bear the reminder of this cycle through our own solty tears – a gift from Tangaroa to remind us of how to suffer and how to heal. This is why openly crying is a traditionally accepted expression of grief, love and healing. Tears remind humankind of what our ancestor Tane did and how his brother Tangaroa coped with the situation."

These stories remind us to respect the ocean, and to respect its gifts, and of the need to exercise caution in our relationship with it, the need to balance the relationship between land and sea, and how our own behaviour and emotions connect to it.

Project Shapeshifter is unashamedly designed following cultural design best practice and builds a platform for telling Polynesian stories pertaining to the species that are displayed. Project Shapeshifter aims to demonstrate that Te Ao Māori *The Māori Worldwiew* as interpreted through the National Aquarium, presents a unique opportunity to translate Te Ao Māori to all New Zealander's, a hitching post for people to know and understand the Māori worldwiew with depth and compassion, prompting a renewed care for the environment and ocean. Within the realms of Project Shapeshifter, a deliberate effort has been made to consider the impact of a reshaped aquarium in reconnecting Māori to their whakapapa genealogy, pūrākau *legendary stories*, and kaitiakitanga *customary quardianship*.



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NAPIER AQUARIUM - FINAL DETAILED BUSINESS CASE 2 DEC 2019

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Kaupapa Rautaki | Strategic Case

The Existing National Aquarium of New Zealand

The existing facility is no longer fit for purpose and should be decommissioned, the 1973-76 section demolished, and the 2002 expansion repurposed.

- The animals are at risk of ill effects from inappropriate exhibit design and challenges with seawater systems
- only animals that tolerate marginal conditions are on display which reduces the visitor experience and conservation education values
- exhibit life support systems are rudimentary and risk significant failure
- water quality data is generally unavailable to support animal care and health
- 5 staff access for several exhibits is extremely poor complicating proper animal care
- 6 the original building (1460sqm, 1973-76) is no longer sound
- 7 the back of house has extensive system corrosion finish degradation

The Importance of Healthy Oceans

Globally attention is now on ocean health given it is fundamental to life on the blue planet, whether providing oxygen, seafood, profound socio-cultural values, tourism, or global trade. The oceans are a major part of the planet's climate and weather system. We wrongly thought that the oceans were inexhaustible, vastly absorbing, and too big to fail. Around the world sea-level rise, ocean acidification, marine heat waves, and deoxygenated dead-zones are occurring. Yet in places fisheries management and marine conservation are gradually improving marine ecosystem health. In many cases we are waking up to issues of sedimentation and plastics yet there is much to do to normalise the daily actions of all to lessen our impact on the oceans and marine life.

Modern Aquariums

Aquariums today inspire awe, wonder and excitement through showing people what is under the big blue blanket. Leading World Association of Zoos and Aquariums (WAZA) facilities attract 700 million visitors annually. In addition to informing and raising awareness of environmental issues they enable visitors to become agents of change and to actively support field conservation of species and ecosystems. Zoos and aquaria enjoy high public trust, and experience internationally, shows that instilling in all visitors a strong sense of excitement about, and a desire to care for, life on earth creates a solid platform to fulfil the promise to care for and conserve wildlife, using a social-science, evidence-based approach that influences actual pro- environmental behaviour.



Sector Engagement and Public Support

This condensed (six-month) DBC process included sectoral engagement hui with Ngāti Kahungunu representatives, local community, youth, conservation, tourism, research, and education stakeholders nationally and locally. Positively received hui responses prioritized:

- · Better caring for the oceans,
- Fully embracing Te Ao Māori,
- · Supporting community conservation nationally; and
- · Synthesising and communicating science research.
- Key concerns which were facility funding and resilience given sea level rise, the need to stimulate tourists to visit the region, and complementing other national marine research.
- A full national dialogue with M\u00e4ori is also recommended.

These findings were further endorsed by the nationwide Colmar Brunton poll conducted during this process. Key findings from this were:

- eight in ten New Zealanders have a direct connection with the ocean each year.
- 92 percent agreed with the statement "We should all have the opportunity to experience and learn about the marine environment".
- 46 percent said they would visit the new proposed National Aquarium and Ocean Centre in the next five years.

Kaupapa Ōhanga | Economic Case

Challenges, Investment Objectives and Social Return on Investment The core challenges to address are: the need to meet national standard in

equally representing our bi-cultural heritage, a need to educate about the oceans, issues with animal welfare, and an underwhelming visitor experience at the existing facility, thus the DBC Investment Objectives analysed for the Economic Case were:

- to ensure the new facility reflects our bi-cultural foundation of Te Tiriti o Waitangi, The Treaty of Waitangi.
- to develop and implement Actearoa New Zealand-specific ways of educating people about the importance of healthy oceans in order to help change the human behaviours that are negatively impacting the oceans.
- to provide a facility that cares for marine animals in order to meet tikanga Māori, regulatory and moral obligations, and to see to the welfare of the animals, and to treat them with respect, and,
- to provide a high-quality visitor experience for locals and visitors in order to increase engagement with the oceans and its ecosystems in a way that is compelling, and drives return visits.

A range of options were considered against the Investment Objectives with the preferred option outlined below.

Design

A robust sectoral engagement process informed a world first co-design process of Māori designers and globally leading aquarium designers EHDD working together to produce a beautiful, iconic, modular, resilient facility which will inspire awe and wonder and connect visitors to the oceans. With enough detail it has informed the costing estimates herein. The designs reflect Actearoa New Zealand's marine realm from the sub-tropics to the sub-Antarctic in exhibits that will be delivered in two stages over 10 years.

Stage One:

- Three major tanks exhibiting sub-tropical, temperate and kelpecosystems, seven smaller exhibits, and refitting the existing building for education and transitional animal care,
- · decommission and demolish the 1973 original building, and,
- repurpose the newer parts of the 2002 expansion to improve staff facilities and include a temporary education centre.

Stage Two:

- Repurpose the 2002 expansion and refit into freshwater, mangrove, estuary and forest habitats and a temporary exhibit space (Pacific Nation-in-residence).
- build the new National Oceans Centre (component of the new facility) collaboration space and which will also house the administrative, education and research support facilities,
- build a 4D Immersive Theatre to showcase the Măramataka (Măori environmental calendar).
- · build a live deep-sea exhibit (require different technology), and,
- complete the external saltmarsh and sand dune landscaping critical to long-term resilience.

Visitor Projections and Demand

Projections were based on analysis of corresponding growth trends (Tourism NZ, Statistics NZ) for the following visitor categories local, within two hours' drive, overnight stays, free and independent travellers (Firs) and cruise passengers. Relatively conservative estimates were considered. The model allowed for initial visitor uptake and five- and ten-year visitor experience increase numbers returning to at, or just above, trend. This shows gradual visitor number growth from 2026 (opening) 196k per annum to just over 300k over 25 years. More optimistic predictions emerged through the Colmar Brunton survey and anecdotal feedback by specialists in the tourism sector but such numbers are untested.

Investment Profile

The economic impact assessment is positive, yet the financial models show firstly, the requirement for a blended funding co-investment model for the initial capital expenditure requirements to build Stage One of the proposed facility, secondly, annual operational expenditure shortfalls requiring capital injections from \$2.6 million annually and lastly, periodic capital expenditure upgrades of \$1.5 million every five years and an average of \$3.7m operational shortfall per annum over the first ten years.

Napier City Council's Long-Term Plan has committed \$10 million over 2020-2021. \$15 - 35 million is sought from the Provincial Growth Fund. The Revenue Generation Strategy has determined that two \$20 million (\$40 million in total) campaigns are viable over eight-years. The Stage One cost estimate is \$77.5 million (\$83.3 million with interest and revenue generation costs) thus there is a projected shortfall of \$18.6 million over and above the \$65 million from known sources.

Building upon the principle of blended funding, co-investment is essential for a facility like this. At this stage, the financial modelling of the co-investment includes Local and Central Government, Investors and Donors. It is essential that fundraising not induce funder fatigue. Success also depends upon the ownership model and structure and as can be seen from the Te Papa Foundation experience, when a facility is fully government underwritten it can be challenging to attract philanthropia support. Again, at this stage the initial proposals for the ownership model and structure herein are reasonably basic and need to be further explored.

The facility is proposed to be funded from a combination of local councils, central government, investors and donors. During the construction period debt financing at a rate of four percent is used to bridge the shortfall (\$18.6m) ahead of all donations being received (final donations are expected to be received in FY29) unless an interest free loan is secured.

Economic Impacts

The economic impact of the proposed new facility has been assessed and analysed using Cost Benefit Analysis, Social Return on Investment and Economic Impact Assessment and found:

The construction economic impact is estimated to:

- Generate \$31 million of regional GDP, with a further \$50 million of national GDP = total \$81 million.
- Generate regional employment of 410 FTE, with 535 FTE employed elsewhere = total 944 FTE.
- Boost regional household incomes by \$11 million p.a. and national incomes by \$28 million p.a.

Facility operation is estimated to:

- Generate \$17 million p.a. of regional GDP, with a further \$9 million p.a. of GDP = total \$26 million.
- Generate regional employment of 152 FTE, with a further 14 FTE employed elsewhere = national total 166 FTE.
- Estimated to boost regional household incomes by \$7 million p.a. and national household incomes by \$8 million p.a.

Results

The combined economic value creation including with social outcomes (Social Return on Investment) is estimated to:

- Create an estimated \$45 million (present value 2021) of combined economic and social value that is attributable to the project (based on the period 2025-2049).
- Have a net contribution of \$40 million from increased economic activity associated with visitors.
- Have a net contribution of \$179 million associated with the social outcomes for visitors, staff and volunteers. (See page 79)
- · Create capital and operating costs are -\$174 million.
- · Create benefit: cost ratio of 1.26x.

Risk

Although a complex project, there are relatively straightforward risks associated with delivering the project. However, the benefit realisation risks are significantly more complex. The risk nature means that it is difficult to rigorously quantify either the probability or the likelihood as there are many interlinked challenges, and the analysis reflects this. This is further explained in the Economic Case of this document.



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Kaupapa Ahumoni | Financial Case

Financial Modelling

A 29-year financial model (four years construction plus 25 years operation) has been built to forecast revenue, operational costs and capital costs. It allows for the impact of changes in factors such as visitor numbers, financial performance and project costs to be understood. It is not an accurate forecast of actual expenditures rather it is a high-level like for like comparison to inform Council investment. It is sensitive to; actual construction costs, actual cost of capital for the Council and the private sector at the time of construction, which in turn will be subject to macroeconomic factors that are outside the Council's control, and construction cost inflation in the interval between a decision being made and the commencement of construction.

Preferred Option Output Summary

The total capital cost of the preferred option is \$77.5 million (\$83.3 million with interest and revenue generation costs) and which includes \$65.6 million of construction costs, \$7.0 million in contingency and \$4.9 million associated with cost escalation during the construction period. Real fit-out replacement costs equal \$1.5 million every five years and real exhibition refurbishment costs equal \$3.2 million every ten years. Revenue in the first full year of operations of \$6.6 million (approximately 196 thousand visitors) against operating costs of \$9.6 million (nominal inflation of 2.8 percent per annum has been applied unless stated otherwise).

Initial capital costs

The initial capital costs are projected at \$77.5 million including construction (\$65.6 million) and contingency (\$7.0 million). Escalation totals \$4.9 million across the construction period. Included within construction is the new building (3.702m2), initial existing building refurbishment (1,974m2), demolítion of part of the existing building (1,400m2), external exhibits (800m2), landscaping, decanting/relocation costs, consent costs, fixtures & fittings, and tanks.

Ongoing capital costs

Real fit-out replacement costs are equal to \$1.5 million every five years with the first refurbishment occurring in FY29. Real exhibition refurbishment costs are equal to \$3.2 million every ten years with the first renewal occurring in FY34. Total nominal ongoing capital costs associated are projected at a total of \$23.1m between FY21-FY49.

Depreciation

Depreciation on the initial capital costs is based on a 50-year useful life beginning at the start of the operational period (FY25). Total depreciation incurred between FY21-FY49 is \$55.6m. Depreciation on the fit-out replacement is based on a five-year useful life. Total depreciation incurred between FY21-FY49 is \$9.3m. Depreciation on the refurbishment of exhibitions is based on a ten-year useful life. Total depreciation incurred between FY21-FY49 is \$75m.

Operating cashflow

Net operating cashflow is negative during the operational period. Additional funding injections will be required to fund operations as well as the fit-out replacement and exhibition refurbishment. An operational funding injection of \$2.6m is required in the first full year of operation followed by operational expenditure and refurbishment appital expenditure cash shortfalls totalling \$45.3m in the first tan years.



Kaupapa Tauhokohoko |
Commercial Case
Kaupapa Whakahaere |
Management Case

Kaupapa Tauhokohoko | Commercial Case

It is best practice for councils to use the government's approved procurement framework, as this can significantly reduce the time token to select and appoint suitable suppliers. The necessary suppliers can be selected by tender or from an existing panel, which will be based on pre-established criteria. Typical selection criteria include the previous experience of the company and people in the design and construction of similar facilities, as well as price. The procurement strategy defines the procurement process for the project. This may be prepared internally by the Council or externally, such as by the project manager or architect

The Commercial Case does not yet consider the commercial arrangements that will need to be negotiated and developed between the ownership and operational partners.

Given the concept of Project Shapeshifter and consideration of cultural intellectual property, an understanding of the need for indigenous procurement is desirable for the implementation of the new National Aquarium.

Project Shapeshifter is aware of other such ownership and operating models internationally including Ocean Wise which owns and runs Vancouver Aquarium. That is on city council land and originates with four First Nation Tribes, two of whom are represented on the Ocean Wise Board. Ocean Wise has an international presence including in aquariums in Mexico and China. It has a thirty percent ownership interest in the largest European aquarium, Oceanographic in Valencia, Spain. Project Shapeshifter has had several discussions with Ocean Wise which has expressed interest in collaboration to share experience about operational models and also with an interest in sharing experience related to indigenous world views and practices.

Kaupapa Whakahaere I Management Case

Creating the National Aquarium and Oceans Centre of New Zealand is a complex project involving complex design, construction and financing, new legal entities, a powerful communications and relationship management strategy (community, public, stakeholders and political) and clear large programme management. Detailed large programme design and planning will need to be done if the project is green-lighted and then professional project, commercial and procurement management, and content expertise deployed. Four major, inter-related work packages will be needed to deliver the project:

- 1. Funding, Communications, Te Reo me ona Tikanga
- 2. Infrastructure, Construction and Cultural Design Outcomes

- 3. Experiences, Education and Mātauranga Māori
- 4. People, Capability, and Cultural Intelligence

Along with a Governance structure comprising Project Sponsors, Project Steering Group, Project Manager and the four packages (teams).

Funding, Communications and Te Reo me ona Tikanaa



Infrastructure, Construction and Cultural Design Outcomes



Experiences, Education and Matauranaa Mar



People, Capability and Cultural Intelligence



Procurement and Commercial Management

Provides requirements, advice and assurance on the procurement and contracting for all elements of the facility. Warks with appropriate sternal vendors to ensure contractual obligations are being met, and coordinates validation and audits as required. Indigenous procuremen is critical to the successful development of Project Shapeshift project Shapeshift and a successful development of Project Shapeshift and a successful development of Project Shapeshift and a successful development of Project Shapeshift and successful

Project Management

Manages the planning and delivery of the work to ensure the required outcomes are delivered on time, within budget and to the required quality standard. Manages project scope, deliverables, risks, dependencies, resources, schedules and budgets, and is responsible for the outcomes.



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NAPIER AQUARIUM - FINAL DETAILED BUSINESS CASE 2 DEC 2019

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Tütohutanga | Recommendations

- That the existing National Aquarium of New Zealand should be decommissioned and a nationally and internationally significant National Aquarium and Oceans Centre be built on Marine Parade in Ahuriri Napier that repurposes the newer parts of the existing National Aquarium of New Zealand (2002 expansion).
- 2. That the proposed ownership structure (Trust) be explored further and considered against funding source and partner perspectives, expectations and commercial structures. Project Shapeshifter has received feedback that it preferably be a model that is ultimately co-owned by a range of interests across Ngāti Kahungunu whānui, Te Kaunihera o Ahuriri Napier City Council, (a combination of) the other four councils in the region, and as such can attract a wide range of funders.
- That relationships are strengthened with Ngāti Kahungunu whānui, and that Ngāti Kahungunu lead a national dialogue with lwi to fully realise the potential for, and issues related to, the proposed National Aquarium and Oceans Centre and that a new and appropriate Māori name is bestowed on this facility.
- That an outreach process is undertaken with Iwi Taketake, Pacific Rim indigenous nations to establish relationships and explore potential mutual collaboration.
- 5. That central government partner to:
 - Commit \$15 \$35 million from the Provincial Growth Fund towards the project to overcome issues with timing, funding shortfall and the project's national importance.
 - Contribute resources (funds, expertise, policy as required etc.)
 from other central government funds and agencies including but
 not limited to: Maori Economic Development, Vison Matauranga,
 Education, Canservation, Culture and Heritage, Tourism New
 Zealand, Science and Innovation, and the Ministry of Foreign Affairs
 and Trade towards the further analysis required until opening day
 and in regular grants to the operational facility.
 - Explore the legal basis for a nationally significant facility to assess whether the Museum of New Zealand Te Papa Tongarewa Act 1992

- should be amended to enable the National Aquarium and Oceans Centre, whether a new Act is required or whether a Trust (social enterprise model) suffices.
- That a bold fundraising programme be designed to encompass a blended capital model including:
 - · Te Matau-a-Mäui Hawke's Bay councils
 - Central Government
 - The Ngäti Kahungunu Post Settlement Governance Entities and Ngäti Kahungunu lwi Incorporated
 - · Domestic and international philanthropists

- Innovative financing models including but not limited to Impact Investment and raising an Endowment (to generate income towards operational costs).
- That a formal strategic planning process be implemented for the National Aquarium of New Zealand, with a focus on conservation and education, to guide its transition to the National Aquarium and Oceans Centre.





The process that has been used

A best-practice approach has been taken to developing this business case.



Indicative **Business Case**

An Indicative Business Case was prepared to assess the viability of the investment and establish the parameters for the possible solution.

Mana whenua indicate the facility is more than just the house of Tangaraa and that the focus should move to Te Taigo The Environment

Strategy fed into the IBC

Considerable work has been undertaken to develop and refine the proposal and assess its merits

Analysis

Investment Logic Mop Financial model Cost/Benefit analysis Social Return on Investment analysis Revenue Generation Strategy

Design

Design and functional brief Master Pian Concept design Quantity Surveyor assessment Concept evaluation report

Consultation

Governance design workshop Communications strategy Sectoral engagement workshops Mana whenua hui Website and public engagement Sectoral outreach

that have been undertaken and reports that have been produced in a thorough process across a wide range of stakeholders, by both Council staff and



Detailed **Business Case**

A business case (this document) using the Treasury-endorsed Better Business Case methodology has been developed to assist decision makers



Cultural Case



Strategic Case



Economic Case



Financial Case

Commercial Case



This detailed business case follows the Better Business Case methodology and is organized around the five-case model. Napier City Council has added a sixth case, the Cultural Case to give this project the national standing it deserves and to underscore the partnership approach taken throughout Project Shapeshifter, These demonstrate that the investment:

- Can deliver against Te Tiriti a Waltangi
 The Treaty of Waltangi
 Is supported by a robust case for
 change the strategic case
 Optimises value for money the
 economic case
 Is commercially viable the commercial
- Is financially affordable the financial
- Is achievable the management case

Management Case

Project Shapeshifter (April to November 2019)

Te Raruraru | Problems



Significant changes are required to bring the National Aquarium and Oceans Centre to life. The existing facility cannot continue as it is and a new facility is needed to enable Aotearoa New Zealand to live up to its international commitments to care for the 4th largest Exclusive Economic Zone. The Department of Conservation's 6th report to the Convention on Biodiversity (2018) noted: "Marine reserves in New Zealand do not yet cover the full range of our distinctive coastal and marine habitats and ecosystems" and there are a range of perspectives over whether less than one percent or greater than thirty percent is protected. Most importantly a systematic approach is urgently needed to care for marine ecosystems underpinned by Māori commercial and customary fishing rights and promulgated through mātauranga Māori knowledge.

Actearaa New Zealand is a maritime nation. We have the highest private boat ownership globally. Our resource management framework was world leading when established in the '90's. The Quota Management System controlled the worst overfishing excesses and the Resource Management Act (RMA) jurisdiction extended out to 12 nautical miles. The RMA and Fisheries Act (1996) were designed to interact yet this is only just being legally clarified now, especially as awareness grows about the impacts of the tonnes of sediment entering coastal environments.

Science is beginning to research and understand the cumulative impacts of ecosystem changes, sedimentation and climate change related issues such as ocean acidification with the significant loss of kelp. There has been a profound shift in how we address freshwater management and pests exemplified by Predator Free 2050 and the many science, matauranga Māari knowledge, community, local and central government catchment restoration initiatives nationally. Our care for the oceans needs a similar profound national groundswell and shift.

The strong support for Project Shapeshifter from the Curious Minds (Appendix 1) programme exemplifies the opportunity to make such care for estuarine, coastal and marine ecosystems a new way of life. Curious Minds has funded over 120 diverse community science projects in the last four years in three regions: South Auckland, Otago and Taranaki with many

incorporating mātauranga *Māori knowledge* From Portobello Laboratory to Leigh Marine Lab and communities in Whangaroa, Taranaki and the

Marlborough Sounds, there are clear calls for a 'mothership' to link, support and enable collaboration for better marine and coastal ecosystem, and community well-being. Many community groups, science and research organisations working across the country on marine and aquatic initiatives have expressed their need for a place where they can come together, share knowledge, synthesise their findings, develop solutions and communicate learning to wider audiences.

The conclusion being that as a nation we are overdue in complementing these community efforts with integrated care for marine health. We must identify where and how coastal ecosystems can also be regenerated and create a constituency of support for these crucial springs of life.

The proposed facility will provide solutions to these problems by convening, exploring, showcasing and promoting care for our marine environment.











INTRODUCTION

NAPIER AQUARIUM - FINAL DETAILED BUSINESS CASE 2 DEC 2019

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Te Ara Hou | Solution

Public support for a National Aquarium and Oceans Centre

The solutions this DBC proposes below have been developed through an internationally and nationally unprecedented community engagement process which substantiates the case for creating the new National Aquarium and Oceans Centre:

- · Close the existing facility and refit and repurpose it.
- There is clear national appetite for a new institution focused an conservation, education and collaboration about Actearaa New Zealand's oceans, coasts, and ki uta ki tai mountains to sea ecosystems.
- Te Ao M\u00e3ori must be at the foundation of its design and operation
 and which is nationally unique, globally significant, and uplifts the
 mana of Te Tiriti o Waitangi and The Treaty of Waitangi.
- Ngåti Kahungunu Iwi Incorporated support this kaupapa and have contributed p

 üräkau legendary stories to vividly enliven the domains of Te Talao Taimoana The Environment and The Ocean.
- People of Actearoa New Zealand and from across the world can fall in love with, access and understand our inter-connectedness with the aceans, and ultimately know that caring for nature and caring for ourselves are one and the same thing.
- Equity of access to such a facility was a strong point throughout the process. Most current aquaria and other centres focused on the natural world around the country are inaccessible to low income communities.
- There is a need for an innovative aquarium to showcase New Zealand's rare and endangered fauna and flora to facilitate good quality, curriculum aligned conservation education programmes for our tajohi youth.
- A 'mothership' or hub for the many oceans and coastal community organisations would enable collaboration between community and formal science and especially the integration of mătauranga Māari knowledge with other knowledge systems. Nothing like this exists presently and the proposed facility could also communicate

collaboration results to the public and synthesise such knowledge making it available back to community groups, land-owners, students, researchers, and central and local government.

- The proposed facility should weave the three strands of our unique aquatic and marine ecosystems:
 - 1. Pütaiaio Māari science,
 - 2. Western science and conservation knowledge, and,
 - Knowledge from the indigenous peoples of the Pacific Rim.
- A place is needed where the interconnectedness of Actearoa New Zealand freshwater, coastal and oceanic environments can be shown and the challenges facing them. Ki uta ki tai ki moana hohonü from the mountains to the deep sea is the life cycle of many of Actearoa New Zealand's rare and endangered aquatic species e.g. tuna eels , titi muttonbirds, inanga whitebait.
- It must deliver high quality and innovative education and learning programmes.
- Partnerships are key to the success of this facility and collaboration is key to improve marine health.



The facility must inspire awe, wonder, excitement and action in all visitors who will leave knowing what action to take and that their actions do matter.

Ngā Hua | Outcomes



Innovative Collaboration and Partnerships

The financial models and potential ownership models presented in this Business Case show that there are ways the facility can be financially sustainable. A requirement would be for all parties to put the ocean first and to embrace as a strategic project realised through transformational collaboration. Potential partners from the following groups have expressed interest in contributing further to Project Shapeshifter.

Ngåti Kahungunu are in-principle supportive and open to progressing discussions about a partnership approach. They are particularly supportive of the Project Shapeshifter co-design approach with Möori. EHDD wholeheartedly embraced Te Ao Möori in the design process and which is profoundly reflected in the beautiful designs for the proposed National Aquarium and Oceans Centre.

The five Hawke's Bay councils of Wairoa, Central Hawke's Bay, Hastings District Councils, Napier City Council and Hawkes Bay Regional Council recognize the importance of the aquarium to the region. Officers from Hawke's Bay Regional Council have contributed to key Project Shapeshifter elements.

Key research organisations such as NIWA and the University of Waikato are in-principle supportive and discussions have been held with key Government agencies such as Department of Conservation (Appendix 11), and the Ministry for the Environment

Engaging corporate sponsors and philanthropic donors can only happen when the new facility's purpose, design, structure, cost (capital expenditure, operational expenditure) and partnership commitments are explicit and confirmed

Internationally Project Shapeshifter has created an International Leaders Group of experts in running aquariums and delivering high quality conservation education programmes. Memoranda of Understanding are being progressed with Monterey Bay and Vancouver Aquariums and others have expressed interest (Aquarium of the Pacific (Los Angeles), the National Ocean Literacy Trust (National Morries Aquarium, England)).

The International Leaders Group agreed the following key points of advice to Project Shapeshifter:

- It is essential to reconnect people to nature and this plays a critical role in better well-being, especially in relation to the importance of cultural context for this in Aotearoa,
- It is difficult, but not impossible to track deliberate enquiry to understand how people reconstruct their lives post learning.
- Continuous improvement in practice is critical to ensure WAZA, and Zoo and Aquarium Association (NZ and Australia) guidelines are met
- "The best interactive is a human" Project Shapeshifter is modelling Monterey Bay Aquarium's "greeters" volunteer programme. We have learnt that if visitors have two interactions with Aquarium personnel their learning outcomes (and likely behaviour change) improve exponentially.
- It is challenging to communicate M\u00e3ori conservation messaging and concepts such as kaitiakitanga to the mainstream,
- Conservation alongside education at such facilities DOES attract tourists, and;
- It is unquestionable that Te Ao Mâori brings unique value to this
 proposal and could make an invaluable contribution to the global
 aquaria community. Ocean Wise has expressed strong interest in
 collaborating for this explicit reason.

There is strong, national public support, as shown by the independent Colmar Brunton Survey and Project Shapeshifter stakeholder engagement process, including at the Te Matau-a-Maui Hawke's Bay community level.



























International leaders from the following organisations kindly contributed to the process.



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Tiaki Taimoana | Guard Our Ocean

Māori Fisheries

Pre-1840 Māori held uninterrupted ownership and use of specific marine areas for the natural resources found in their waters. They practiced kawa and tikanga customs and protocols that guided the sustainability of access and harvest of each resource, usually informed by the māramataka Möari environmental calendar and celestial signs. Inter-generational connection to the environment and accumulation of knowledge pertaining to the environment fostered a society at one with nature, living within the ebbs and flows of what nature provided.

The new aguarium is predicated on this, on the value of matauranga Māori knowledge informing marine and coastal conservation and management.

In 1992 the Mäori Fisheries Settlement formally acknowledged Mäori rights and interests in fisheries and the marine environment. The Settlement became the catalyst for unprecedented Mäori economic growth and development, including beyond fisheries.

As Article Two of Te Tiriti o Waitangi and The Treaty of Waitangi clearly states;

Te Tiriti o Waitangi: confirmed and guaranteed the chiefs 'te tino rangatiratanga' - the exercise of chieftainship - over their lands, villages and 'taonga katoa' - all treasured things. Mǎori agreed to give the Crown a right to deal with them over land transactions.

The Treaty of Waitangi: confirmed and guaranteed to the chiefs 'exclusive and undisturbed possession of their lands and estates, forests, fisheries, and other properties'. The Crown sought an exclusive right to deal with Maori over land transactions.

Since 1992 advances in applying the Settlement include allocation mechanisms, establishing jointly owned commercial entities and acquisition strategies that now see Maori own greater than 45 percent of all commercial fisheries quota rights in New Zealand, in addition to their customary rights nationally.

Kaitiakitanga is a modern term and has increasingly come to the fore in the language and application of environmental sustainability and fisheries management in Aotearoa New Zealand.

This is further relevant through the Takutai Moana Act (2011) seeking to address principally Whânau, Hapû and Iwi rights and interests in the foreshore and seabed with many Whangu. Hapu and Iwi seeking to extend that into the water column and deepen their ability to be kaitiaki.

While kaitiakitanga is coming to the fore in mainstream environmental circles many non-Maori struggle with understanding it conceptually let alone the value of its application across and within the marine

The proposed reshaped National Aquarium has been designed with this context firmly in mind, assuming that by combining the best of western and indigenous worldviews we can better care for Te Taigo Taimoana. The new facility can and should be the place to showcase, educate and communicate indigenous best practice both locally and internationally.

It should be a place where Aotearoa New Zealand is not only seen as a leader in rights protection but also in understanding and applying the best of indigenous and western practices to care for the natural world.





Kaupapa Māori Cultural Case

Kupu Whakataki | Introduction

The idea of redeveloping the National Aquarium of New Zealand has prompted among mana whenua the consideration and potential of its second name Te Whore Tangaroa o Aotearoa. The Indicative Business Case posed the question of a Māori aquarium to the leaders of Te Matau-a- Māui at a hui on 18 November 2017. The hui was titled "Imagining a Māori Aquarium," a challenging thought given the Māori worldview acknowledges Tangaroa and Hinemaona as the natural aquaria experience accessible to all people of Aotearoa New Zealand.

Mana whenua identified that the National Aquarium does not maintain the mana of Te Whare Tangaroa o Aotearoa; furthermore, as an aquarium that carries the national title and expectation, the mana of Te Tiriti o Waitangi needs sulfiting.

Through the Māori worldview the scope of the National Aquarium extends beyond the realms of Tangaroa, being home to children of Tāne, and a learning centre for Rūaumoko. In essence, the hui of 18 November 2017 identified that the focus of the redevelopment project would best be aligned to the concept of a whare taiaa – on environmental house, as a wider acknowledgement of Atua Māori Māori Deities.

The cultural scope outlined in the Indicative Business Case was to consider a whare wänanga house of learning designed and built to interpret a national aquarium seen one hundred percent through Te Ao Māori The Māori Warldview, as a place where indigenous science and western science could be bound together and reinterpreted for conservation action, marine education, research and tourism.

Project Shapeshifter delivers on the challenge of imagining a Möori aquarium and provides a unique and timely proposition underpinned by the following Takitimu concepts:

Te Uenuku Mãori Cosmogeny: The Mãori belief in the beginning of the Universe from Te Uenuku *The Big Bang.*

Project Shapeshifter forms an aquarium experience that begins in the dark depths of the ocean and explains Maari cosmogeny to the world, setting the scene before entering the realm of Tangaroa.

Tātai Arorangi Māori Astronomy: Māori celestial knowledge and the signs applied to seasons, navigation and migration.

Project Shapeshifter molds an aquarium experience that links celestial knowledge with environmental knowledge to better understand the ebbs and flows of nature across the Pacific Ocean.

Te Arohanui o Ranginui ki a Papatūānuku Māori Meteorology: Māori environmental worldview and māramataka Māori environmental calendar.

Project Shapeshifter brings a unique Möori worldview to life through the environmental calendar, consolidating cosmogeny, astronomy and meteorology in an unprecedented interpretation that explains the mauri of water as the love of Ranginuï and Papatüänuku sustaining all life. Project Shapeshifter tells the story through Te Taiao The Natural Environment and Te Taimonan The Ocean Environment.

Water is everything. Water is the great mauri of our existence as it sustains all living entities, whether we acknowledge them as living or not. Every rock, tree, every animal has a mauri which is nourished by the great mauri water. Water carries nutrients and cleanses and when it can do no more it returns energy permeating through life.

Water is the greatest mauri of all. Water is everything – it is the lifeblood of our universe.

"It is said that the tears of Ranginui nourish his beloved Papatüänuku throughout their permanent separation. Rain is the gift of love from Sky Father. Earth Mother treasures this gift, storing and releasing it so she may nourish and sustain all who dwell with her. In the primordial heat generated by their love, the tears return to Sky Father cleansed and he is sustained by all that his tears have done for his love and their offspring. Sky Father cries again for his beloved and this is the cycle of an ancient, permanent love which sustains all it encompasses." So rather than adopting the traditional focus of aquaria, on the ocean domain only, we seek to reconnect these domains of ocean, land and sky, to both understand the ebbs and flows of nature throughout seasons, but also as a holistic framing for environmental care, mirroring what we are now witnessing in phenomena like the impacts of climate change on the ocean, land and species where the healing of the sky can lead to healing of the ocean and land.



Kaupapa Māori | Cultural Case

Māui For Questioning...



The Māui narrative is known throughout the Pacifica nations. Māui lived an extraordinary life which is still recalled and discussed today. Many of his deeds explain the Pacifica mindset and his presence in whakapapa genealogy details how each island nation relates to each other.

And the meaning of Maui's name? Ma = for, Ui = question. Maui = for questioning. That is, Māui questioned our world for the enlightenment of you and I. So, in the context of our quest to drive new levels of understanding and care for our ocean, it is not only the story of Māui, but that questioning and challenging spirit of Māui, that we seek to foster in the reshaped National Aquarium.

Project Shapeshifter draws inspiration from Aotearoa New Zealand's position in a global context through Te Riu-a-Māui Zealandia, a national context through Te Ika-a-Māui me Te Waka-a-Māui The Great Fish and Waka of Māui, a Polynesian context through Te Matau-a-Māui The Hook of Māui and Te Matau-a-Māui The Constellation of Scarpius.

In Polynesian society Māui is an idealized character possessing many names, each expressing one of his attributes:

He is known as $\mbox{M{\Bar{e}ui}}$ P \mbox{Otiki} . A Potiki is an indulged child. So, it was with M \mbox{ui} who tended to be precocious.

He is called "Atamal" for his liberty, and "Toa" for his superior strength. Mäul is well known for his quick thinking, resourcefulness and for his mischievous deeds.

He transformed his brother-in-law, Irawaru, into a dog.

Strength and courage were exhibited when he hauled the island from the bottom of the sea.

Another work of this Māori Hercules was the killing of Timarau, a great taniwha who lived in the water. Maiu cut off the head of Timarau which he then cast into the sea where it became a koiro conger eel. The tail was thrown into fresh water where it turned into the tuna eel. The rest of the body was thrown on to the ground where kareao supplejack sprung up. The blood was absorbed by the trees which have red wood, such as rimu, tötara and toatoa.

He had a penchant for deceiving his elders, who named him **Māui-nukurau-tangata** – *the tricker of man*. The Māori people are still subject to the grasp of Māui as told in the following proverb.

"Ka mau tā Māui ki tōna ruiarunga ekore e taea te ruru."

"What Māui has hold of he will not give up." or "What is given cannot be taken away."





Te Arohanui o Rangi ki a Papa

A Cultural Framework

A project cultural framework emerged through the development process aligned with the project koupopa cause and Takitimu teachings central to Ngôti Kahungunu. According to this teaching there are four key environmental domains:

Ranginui stratosphere upwards into outer space.

Te Taiao the space we know as the area above physical water that we humans inhabit.

Te Taimoana the space within physical water.

Papatūšnuku land both above and below physical water.

These domains are the result of the separation of Rangi and Papa, and in turn their children, as described in Takitimu teachings as shared by Ngāti Kahungunu lwi Inc. project cultural advisor Nigel How:

Rangi and Papa maintain the mauri cycle of water through evaporation and rain. They do this to sustain their children and mokopuna offspring. They also do this as a never-ending expression of their love for each other and their mokopuna.

There is korero talk about snow, hail, frost, sleet, mist, fog and other air-born phenomenon, but that is best left in order not to prolong this hearing. Evaporation and rain will be the parts I adhere to in this case.

The two spaces in-between Rangi and Papa were created by their children after they were separated. Tâne created Te Taiao, so he and his siblings could stand up straight and live their own lives. Tâne did this act from his own physical exertions, happiness and stubbornness. This process involved much heaving and breathing, which created steam (which was part of how he implanted mauri into Hineahuone, the mother of humankind, to bring her to life from clay ... but I digress). Tangaroa created the moana from his own tears and sadness due to the separation of his agents.

Importantly - both of these 'in-between' domains contain water, the universal mauri life essence. Both also contain air, which is another mauri and knowledge sharing session altogether. So, we have the Tai-ao (as the oxygen we breath contains water but it is not solid until rain forms) and Tai- moana (physical water which contains oxygen but not in the same state as in the Tai-ao). There is no oxygen above our ao ie: outer space has no oxygen.

That is why the Taiao is a separate space from Ranginui.

Our old people, go on...

They wish you to know the freshwater lakes, streams, rivers and wetlands are formed from the collective tears of Rangi, they are the love of Rangi caressing his beloved Papa. The freshwater springs and underground reservoirs are Papatūānuku cherishing and holding the loving gift of her husband, which she releases to nurture their descendants who live with her. The loving heat Papa generates, with assistance from Te Rã, the sun (another kôrero), causes evaporation, which is how she nurtures their children who decided to live either with their father or in-between both parents.

Te Taimoana was created from their crying child Tangaroa, who covered most of his mother with his sadness then created his own world within it. Te Taiao was created from their forthright child Täne, who covered what was left exposed of his mother with his creations. Our old people wish you to know that because of the actions of the descendants of Täne, us pesky humans, Tangaroa has stepped up his lamentations which has given effect to what is part of a wider environmental experience. Rising sea levels. This is Tangaroa's attack on Täne, assisted quite ably by Täwhirimätea (god of winds) - who himself is finding it hard to breath. These two brothers are working together.

It is all a simple yet complex expression of love and sibling relationships, which keeps us all alive yet threatens our very existence.

This framework, reflected in the tohu (symbolic design) illustrated here, underpins and is reflected in the visitor journey, site design, building design, exhibits and proposed pragrammes.

The design represents the centre of the Takarangi double spiral which shows the embrace of Rangi and Papa and the space created in between through their separation, occupied by their children and humankind.

The symbols for Te Taiao and Te Taimoana exist in the space in between Rangi and Papa created through their separation.

This framework acts as a tāhuhu *ridge-beam* to the project and as a framework that places space, sky, ocean, earth and people all as parts of a single system.

RANGINUI SKY FATHER Is the home domain of Tătai Arorangi, Măori astronomy and Maramataka, the lunar calendar. Also the source of falling water. TE TAIAO NATURAL WORLD (ABOVE WATER) The domain of Tane and his descendants including flora, fauna and mankind. TE TAIMOANA NATURAL WORLD (BELOW WATER) The domain of Tangaroa and his descendants including the many living creatures of the ocean. PAPATŪĀNUKU EARTH MOTHER A principal source of warmth nourishment, and the source of rising water.

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Whaihua | Cultural Return on Investment



Alongside the Cost Benefit Analysis, Social Return on Investment Analysis, and Economic Impact Analysis done for the economic analysis, a Cultural Return on Investment (CROI) framework specific to this project has been developed and which is aligned with the wider project kaupapa cause and cultural framework.

In the context of Project Shapeshifter, encouragement is given to see Cultural Return on Investment in the value of Cultural Intellectual Property (CIP) as a primary product contributed by Māori, rather than in commercial dollar terms. As such it is strongly felt that a project specific model is required to demonstrate the inter-relation between CIP and commercial potential.

The framework focuses on two key domains of return:

- TAIMOANA Environmental returns for the domain of Tangaroa
- TAIAO / TĀNGATA Returns for the domain of Tane which includes tangata neonle

The key returns it seeks are:

- ÖHANGA Economic returns
- · MAURI Enhancement of life force and well-being

The focus on Mauri as a measure of benefit and indicator of well-being is premised on the intent that every activity should be mauri enhancing, not diminishing. Mauri encompasses many domains, including mauri of water, land, people, plants, animals, and buildings.

There are an increasing number of Mauri models being used to monitor the state of the environment and impacts of activities on it.

The model acknowledges economic and environmental returns are not mutually exclusive concepts, they are closely interconnected, and this endeavor seeks to deliver returns in both areas. It also recognises 'cultural returns' as extending across these domains, not as something only framed in people terms.

*Mauri (noun) life principle, life force, vital essence, special nature, a material symbol of a life principle, source of emotions - the essential quality and vitality of a being or entity. Also used for a physical object, individual, ecosystem or social group in which this essence is located.

ÖHANGA

Focusses on economic returns as a key contributor to Oranga, well-being.

TAIAO / TĀNGATA

and Öhanga

Includes the above water domain of Tane,

and his descendants including people, flora and fauna. Includes our built environment.

Asks what is the return in terms of Mauri

MAURI

Focusses on Mauri as a key indicator of the health of our environment, people, place and spaces.

Papatūānuku is a key source of Mauri.

TAIMOANA

Includes the underwater domain of Tangaroa and the children of Tangaroa, and asks what is the return in terms of Mauri and Öhanga.



Whaihua | Cultural Return on Investment

Opportunity areas	Opportunity & benefit domain		Expected return	
	Taiao / Tāngata	Taimoana	Ōhanga	Mauri
Kaupapa Māori / Māori agenda	Platform for Māori world view to be shared and embraced.	Māori perspectives on Ocean valued.	Provides foundation on which economic opportunities can be built.	Enhances rangatiratanga and mana motuhake.
Kaitiakitanga	Increasing knowledge and ability to care for ocean and derive well-being from it.	Improve health of the ocean and its inhabitants.	Opens up opportunities for partnership, leadership, research and employment.	Improves well-being of the natural world.
Mătauranga / Cultural knowledge	Sharing and expanding on cultural knowledge of the natural world and being able to apply this to modern issues. Providing opportunities for our youth to engage in Māori knowledge systems to better understand our environment.	Application of cultural knowledge alongside science to improve ocean care. Increasing awareness and knowledge of our marine environment and driving new levels of engagement and care.	Opportunities for research, teaching, hosting conferences and seminars.	Enhancing the mauri of tangata through connection with the natural world and healing
Pūtaio / Science				properties of the ocean. Enhancing the mauri of the ocean through conservation action.
Akoranga / Learning				
Maramataka / Māori Environmental Calendar	Connecting people with seasonality.			
Tikanga / customary protocols & practices	Provides a platform for the application of, and exposure to, tikanga in public domain particularly in relation to natural world.	Re-establish tikanga relating the ocean to drive new levels of connection and conservation.	Opportunities for employment in order to deliver tikanga within the new facility.	Tikanga reinforces the connection and relationship between people and environment.
lwi taketake / indigenous partnerships	Sharing of indigenous knowledge systems and relationship development.	Marriage of knowledge systems unlocking new insights to lead conservation action.	Potential for investment partnerships and access to wider funding pool.	Elevating mana and mauri through elevation of indigenous knowledge systems.
Mahi Toi / Creative arts	Opportunity to express our natural world and articulate our whakapapa and pūrakau	Give tangible expression of cultural knowledge relating to Taimoana making it accessible to support understanding and drive connection and care.	Opportunities for employment, consultancy, commissions and engagement of trades in construction.	Mauri is embodied within Mahi Toi and imbued in the materials and built fabric bringing Mauri to the site, building, exhibits and visitor experience.
Whakaāhua / Design	through creative expression and practice in traditional arts, architecture, design and landscape design.			
Whaihanga Whare / Building	ianaoapo aougin			
Kaimahi / Employment	Direct and indirect opportunities for employment in roles relating to Te Taiao.	Direct and indirect opportunities for employment in roles relating to Te Taiao and its care and conservation.	Access to opportunities for employment, education, and career development with a focus on kaupapa Māori.	Enhances mauri tangata through access to rewarding career opportunities in roles that contribute to enhancing mauri of nature.
Whakangao / Investment	Opportunities to invest in the facility and environmental initiatives.	Opportunity for investments in projects and businesses within ocean domain.	Opportunity for public, private, iwi & global co- investment partnerships / joint ownership models of facility.	Opportunity to invest in Mauri enhancing initiatives.
Manaaki manuhiri / hosting visitors	Opportunity to exercise manaaki that connects visitors with our natural world.	Opportunity to guide visitors through ocean based experiences focused on conservation.	Potential for hosting, catering, café operation, performance, entertainment and guiding.	Uplifting the mana of manuhiri is a mauri enhancing activity.
Öhanga tāpoi / tourism	Leveraging the facility and pūrakau as a platform for delivery of, and connection to, nature based cultural tourism experiences.	Opportunities to develop tourism product focused on ocean and conservation based experiences.	Development of new cultural tourism experiences. Act as a hub for local cultural tourism e.g. Te Matau-a-Māui voyaging trust Atea-a-Rangi, Waimarama Māori Tours.	Promote environmentally responsible tourism that contributes to restoration of mauri e.g. tree planting.
Hokohoko / trade & retail	Opportunity for promoting environmentally responsible and ethical trade of authentic cultural products.	Develop products that promote ocean and creature care and opportunity to apportion profit to ocean care causes.	Opportunities for retail and online trade.	Promote and deliver responsible trade that reduces environmental impacts and contributes to enhancing outcomes.



Our oceans are under stress

Papatūānuku Earth is a blue planet with 71 percent of it covered by the five oceans and its seven seas. It is one inter-connected ocean. Te Moananui-a- Kiwa The Great Ocean of Kiwa our own Pacific Ocean covers more than 30 percent of our planet.

The ocean is the source of life on Earth but is suffering from the activities of humankind.

96.5 percent of all the water on our planet is contained in the oceans, and 60 percent of a human body is water, so water is literally life – mauri. Every second breath we take is oxygen produced by life in the oceans.

The ocean provides three billion people with almost a fifth of their protein, making fish a bigger source of protein than beef. Fishing and aquaculture assure the livelihoods of one in ten of the world's people. Climate, weather patterns and ocean temperature and circulation are one inter-twined system. If anything ought to be too big to fail, it is the ocean.

Humankind has long assumed that the oceans' size allowed us to put anything they wanted into it and to take anything they wanted out. But changing temperatures and chemistry, overfishing and pollution have stressed its ecosystems for decades.

In the last few decades, there has been continued decline in the health of marine environments. Reports from WWF, the conservation organisation, show a nearly 50 percent decline in marine life populations between 1970 and 2012. Some global populations of locally and commercially fished species have decreased by holf

Humankind is threatening the health of the world's oceans. More than 80 percent of marine pollution comes from land-based activities. From coral bleaching to sea level rise, entire marine ecosystems are rapidly changing.

The ocean stores more than nine-tenths of the heat trapped on Earth by greenhouse-gas emissions. Global warming is causing alterations in ocean chemistry and many oceanic processes, and it is threatening many species of marine animals that cannot cope with higher temperatures. Coral reefs are suffering as a result; scientists expect almost all corals to be gone by 2050.

Overfishing is a serious problem in many parts of the world. Conservationists advocate creating expansive marine reserves to protect the biodiversity of the oceans, but any comprehensive regime of care can only be created if there is the societal recognition of the role that oceans play in preserving

our planetary ecosystems. In Aotearoa New Zealand, the Ministry for the Environment has recently identified several serious threats to our marine environment, including global greenhouse gas emissions causing acean acidification and warming; native seabilird and mammal species threatened with extinction; and a range of pressures interacting in complex ways to degrade acastal habitats and ecosystems. We are securing uncertainty for our future generations.

Our activities on land are polluting our marine environment

- Human settlement has brought large shifts in the patterns of sediments in most coastal environments. This includes changes in the rate it accumulates, increased muddiness, and the type and number of contaminants that bind to sediments.
- Sediment is fine particles like silt, mud, and organic material
 that gets carried by and in water. Soil washed from pastures and
 from forests after felling moves along waterways and settles as
 sediment on streambeds. It also cames from urban development,
 where the footprint of erodible or impenetrable surfaces (and
 therefore surface run-off) is increased. It fills in the spaces used
 by fish and invertebrates for hiding and breeding and makes their
 food harder to find or to eat.
- Sediment accumulation in estuaries is increasing in many parts of New Zealand, but there are big variations in the rate it accumulates, and some estuaries are worse than others.
- Litter and plastic debris are found everywhere in the marine environment.
- Plastic is the most commonly found litter on New Zealand beaches making up 61 percent. 11 percent of plastic litter comes from cigarettes, Having this knowledge helps us target our actions.

Our activities at sea are affecting the marine environment

- · Almost all our imports and exports move via shipping.
- While cargo and cruise shipping are great earners for New Zealand, they don't always bring welcome visitors. Non-native species likely hitched a ride to New Zealand on vessels. Once established, they compete with native species for resources. Ships can also collide with mammals causing death and injury.
- Seabed trawling and dredging have decreased in the last 20 years, although nearly a quarter of the fishable area has been trawled since 1990. This causes significant seabed disturbance and damage and takes time to recover - deep water coral can take decades.

 What we do on land also has an impact. Activities such as agriculture, forestry, and the growth of cities and towns create pollutants, the load of which can be increased by land use change such as intensification, urban development, and draining wetlands.

Climate change is affecting marine ecosystems, taonga species, and us

- New Zealand's oceans play a huge role in limiting climate pollution.
 It's likely they take up more carbon dioxide than our forests.
- As a consequence, the water in New Zealand's oceans are warmer, more acidic, and expansive, causing sea levels to rise.
- Sea-level rise during the past 60 years was 2.4mm a year, double the rise during the previous 60 years.
- New Zealand coastal waters have warmed 0.2 degrees Celsius per decade on average. But the warmer the water gets, the less ability it has to absorb goses like carbon dioxide, reducing the ability to buffer the effects of climate change.
- Marine heat waves are occurring and have similar devastating effects as on land. During the unprecedented 2017/18 marine heatwave in the South Island, bull kelp suffered losses in Kaikõura and were completely lost from some reefs in Lyttleton.



We are a maritime nation



Polynesian Navigation and Migration

The stories of first arrivals by ocean voyaging canees, are stories that both span and connect us back to our Polynesian roots and Pacific exploration, as well as providing a platform for sharing stories of celestial novigation, the connections with species, particularly migratory species and species that acted as guides and guardians of those voyages, such as tohorá whales and wheke actopus.

Central to the local cultural fabric is Te Waka-a-Māui Nukutaimemeha, the Te Waka-a-Whatonga Kurahaupā, and Te Waka Tapu o Takitimu. These waka represent three strata of time and three distinct migratory settlement periods. The feats of these ancient ocean voyaging vessels are only fully becoming understood and appreciated in modern New Zealand and Pacific society.

Core to the voyaging story is the association with migratory species and celestial navigation.

The Scorpio group of stars in the sky is also called Te Matau a Maui, which means 'The Hook of Maui'. The shape of the stars not only looks like a scorpion, they also look like a fishhook.

During a certain period of the year, when you travel over the sea to Aotearaa from the North, these stars guide your way here. As you get closer to Aotearaa, the bottom of the group of stars gets closer and closer to the horizon, which is where the sea meets the sky. When the bottom of the hook touches the horizon, it appears to touch the land. The land that it appears to touch is Whakapunake, so it looks like that Aotearaa is being fished up by a giant star hook.

So, the giant hook of Māui made of stars in the sky, created from the special jawbone of his goddess grandmother, actually hooks the land out of searight on the frowning cliff of Whakapunake. In the context of the National Aquarium, these stories represent the richness of cultural intellectual property potential in the curatorial design and education programming.



Te Matau-a-Māui

The Hook of Māui | Constellation of Scorpius

Te Matau-a-Māui

The Hook of Māui | Hawke's Bay

Te Whakapūnake o Te Matau-a-Māui-Tikitiki-a-Taranga

The Foul Hooking by the Hook of Māui-Tikitiki-a-Taranga

A Maritime Nation

Furthermore, as the Colmar Brunton survey notes eight out of ten New Zealanders have direct connection with the marine environment. For example, on a beautiful weekend in Auckland there can be 13,000 private vessels on the Hauraki Gulf with their occupants enjoying a range of water sports. Furthermore, our economy is reliant on shipping bringing goods and services in and out.

We are renowned for our sailing prowess and the forthcoming America's Cup would be a powerful opportunity to showcase Project Shapeshifter. Blair Tuke, Peter Burling and The Blake Trust have all had the proposed aquarium shared with them.



STRATEGIC CASE

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We harm the oceans out of complacency

The actions we take on land are affecting life in the ocean. And there is increasing awareness that our actions are having a dramatic effect on the oceans.

An example is growing community concern about plastic pollution, where awareness of the Great Pacific Garbage Patch and local activities such as beach clean-ups are attracting media attention.

It is tempting to think that New Zealand is not a major contributor to these issues, but on a percapita basis we are amongst the worst-offending nations for generating plastic waste.

The problem of poorly-managed plastic waste entering the oceans is also exacerbated by the majority of our population living close to the sea, where ineffective landfill management and stormwater issues can result in plastics ending up at sea. Walking through Wellington on a windy day is a graphic demonstration of how easy it is for plastics originating in Actearoa New Zealand to find their way into the oceans.

This then has a detrimental effect on marine life, seabirds, turtles, fish, whales and dolphins and marine ecosystems too, with flow-on impacts on human health and well-being.

Daily plastic waste per person

The chart shows the per-capita daily plastic waste pollution per person across the globe. The highest solluting countries have a



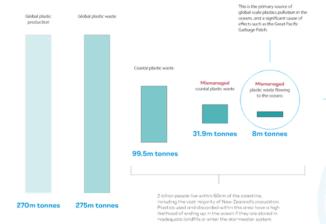
New Zealand produces 0.33kg of plastic waste per

This puts us in the top quartile internationally. and on a per-capita basis is three times the rate of our nearest neighbour, Australia.

Global plastic waste

The chart shows that the world produces about 275m tones of plastic waste each year. This can exceed the annual production in a given year because it can include

On a per-capita basis, New Zealand is a disproportionately high contributor to this problem.



275m tonnes

Impact on ecosystems

on wildlife and human health, through three

Entanglement

The entrapping, encircling or constricting of marine animals by clastic debris. Entanglement ages have been reported for at least 34s species to date, including all marine turb especies, more than two-thirds of seal species, one-third of whole species, and one-quarter of seabirds.

Ingestion

Ingestion of plastic can occur unintentionally, intentionally, or rigitation or practice of a coolar unintentrophy, or indirectly through the ingestion of prey species containing plasts. It has now been documented for at least 233 morine species, including all morine further species, including all morine in turther species, more than one-third of seal species, 59% of whale species, and 59% of seabirds. There are growing concerns about the effects of micropliatics ingestion on human health.

Interaction

Infographic developed by Davies Howard Group

We all need to change attitudes and behaviour

We all need to care, to be kaitiaki stewards.

Tiaki Guard, Keep

Kaitiaki Guardian, Keeper, Steward

Kaitiakitanga Guardianship, Stewardship

In Actearoa New Zealand, where our marine environment is over 20 times larger than the terrestrial landmass and our Economic Exclusion Zone is the fourth largest, there is a lot to inspire and empower people to understand and protect. With an estimated eight out of ten New Zealanders participating in marine based activities in our summer months, we already profoundly connect to aquatic environments.

However, being inspired about our marine environment is insufficient in itself – instead, there is a requirement that the oceans and their vibrant life is valued, nurtured and cared for, in a way that Māori have always understood as kaitiakitanga.

Today, kaitiakitanga is a system adopted for modern environmental policy development. That guarantees Māori customary practices, maintaining access to the natural world and allowing for inter-generational stewardship of the Māori culture and its relationship with Te Taiao. However, in its truest sense, kaitiakitanga is traditional cultural practice in regular action: it is an ethic that can be applied anywhere but can only physically occur at a site through action.

Some of the principles of kaitlakitanga are embedded in key legislation in Aotearoa New Zealand, such as the Resource Management Act 1991, which requires that all those exercising power have a mandatory obligation to recognise and make provision for Māori cultural values in all aspects of resource management.

The 2010 New Zealand Coastal Policy Statement also calls for coastal managers to consider tangata whenua concerns regarding the coastal environment. This includes providing tangata whenua opportunities to exercise kalitlakitanga "over waters, forests, lands, and fisheries in the coastal environment".

While Māori have exercised kaitiakitanga for millennia, it is a concept that is equally applicable to everyone in Aoteoraa New Zealand if the degradation of our oceans is to be reversed. A sense of stewardship and wise management will allow people to see that actions taken on land have consequences at sea, and that the resources of the ocean are not limitless.

Teaching about the oceans and their ecosystems is not enough – education must include the idea that the responsibilities of caring for our environment for the long term is an obligation on all of us. This is one of the key concepts of kaltiakitanga. Furthermore, what is really needed is to inspire awe, wonder and excitement that results in activities to regenerate marine and aquatic ecosystems.

Kaitiakitanga | Stewardship Teaching the concept of wise stewardship and care allows people to develop the long-term thinking needed to understand how our actions can affect the world for us and our grandchildren. Möhiotanga | Knowledge & Aroha | Empathy & Values Understanding Exposure to wildlife can help build Relevant and accurate information about the ocean, its connections, its inhabitants and our impacts creates awareness. This allows people to grasp how what we do an land affects everything in the seas. is key to taking action. Koanga ngākau | Enjoyment & Inspiration Coming face to face with some of the that inhabit the ocean fosters, awe and wonder, curiosity and enjoyment. Inspiration can motivate visitors to want to know and enjoy more.

Tahuri-mai-ki-Te-Taio | Behaviour change



STRATEGIC CASE

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Aquariums have a key role to play

The role of aquariums is changing significantly. The point of zoos and aquaria is no longer to entertain and titillate humankind.

Given our global environmental uncertainties, the reaction from aquariums worldwide is to evolve beyond simply informing and raising awareness of environmental issues for visitors to becoming agents of change themselves. This means advancing an active role in conservation by supporting field conservation and enabling their visitors to do the same.

Around the world aquariums contribute to successful conservation of species and ecosystems. Extensive and diverse populations of species are cared for by institutions, which attract high numbers of visitors who are delighted and inspired by such close encounters with nature.

Zoos and aquariums enjoy wide-ranging levels of public credibility and trust and provide fun and intellectually stimulating destinations for visitors of all ages. Experience internationally shows that instilling in all visitors a strong sense of excitement about, and a desire to care for, life on earth creates a solid platform for fulfilling the promise to care for and conserve wildlife. Aquarium facilities are uniquely positioned to use a social-science, evidencebased approach to influence pro-environmental behaviour.

In a rapidly changing world, aquariums have a duty to:

- · Provide the highest-quality care and management of wildlife within and across institutions
- · Develop and adapt intensive wildlife-management techniques for use in protecting and preserving species in nature
- · Support conservation-directed social and biological research
- · Lead, support and collaborate with education programmes that target changes in community behaviour towards better outcomes for conservation
- · Use zoological facilities to provide for populations of species most in need of genetic and demographic support for their continued
- · Promote and exemplify sustainable practices in the management of animal populations, our facilities and the environment

The levels of influence Building a culture of conservation occurs through constant communication with three discrete groups. STAFF AND GOVERNING AUTHORITIES VISITORS

- · Provide a public arena to discuss and debate the challenges facing society as extinction accelerates and ecosystem services are degraded
- Act as rescue-and-release centres for threatened animals in need of immediate help, with the best knowledge and facilities to care for them until they are fit to go back to the wild
- · Be major contributors of intellectual and financial resources to field conservation
- · Provide ethical and moral leadership

"With more than 700 million visitors annually passing through the gates of zoos and aquariums of the world, affiliated through regional associations of WAZA, zoological facilities have an unrivalled platform to engage the general public in conservation.

In addition, it is well known that through their living collections, zoological institutions contribute significantly to conservation research. The breadth of research carried out by zoos and aquariums is truly impressive, from behaviour science to visitor learning, and the impact of such research on conservation is well recognised. This research is fundamental to the protection and preservation of our most endangered species.

And yet, given the scale and immediacy of the global conservation challenges we face—none more than the extinction crisis already upon us—we cannot expect our zoos and aquariums to carry the burden of conservation within their gates alone.

Inger Andersen Director General, International Union for Conservation of Nature (IUCN)

June 2015



No.

Case Study

The Monterey Bay Aquarium

This institution is an exemplar of the changing roles of aquaria.

The Monterey Bay Aquarium (MBA) in California is a world-leading institution that has pioneered aquarium-based conservation advocacy and has a bold mission to 'inspire action on behalf of the oceans'.

The aquarium is situated right on Monterey Bay, with the ocean flowing under and into the building. It repurposed a disused fish cannery and revitalised Cannery Row, made famous by John Steinbeck.

The visitor experience is focused entirely on one place (unlike most aquariums) and its first mission was primarily about sharing the natural history of Monterey Bay which changed in 1997 to be about ocean conservation. This has made a huge difference to the function of the facility and the experience of visitors.

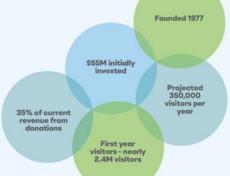
MBA motivates visitors to act including through supporting the implementation of marine protected areas in the U.S.A, choosing sustainable seafood and undertaking conservation field research programs which informs policy and fostering action on behalf of wildlife conservation.

MBA empowers visitors through:

- High quality exhibits. The facility was an early adopter of kinesthetic approaches to engage people in caring for the oceans, e.g. through sculpture of marine life.
- The aquarium was the first to design a tank and water pumping system to keep kelp alive, thanks in part to the efforts of famed engineer David Packard (Hewlett Packard) and which enables visitors to experience a living ecosystem in a truly unique way.
- There is a very strong commitment to personal interpretation by knowledgeable and passionate paid and volunteer staff, something that receives more positive online travel visitor reviews than any other aspect of the MBA experience.
- The aquarium began credible, independent sustainable seafood watch programmes globally. These guide the public to make better choices to support sustainable fisheries and healthy marine life. It extended this to the Chefs Collaborative, a partnership with sustainable seafood chefs. Both approaches have gone global.

The Monterey Bay Aquarium is strongly grounded in science and with the Monterey Bay Aquarium Research institute (MBARI) it has researched, advocated for and secured the conservation of Monterey Canyon and Monterey Bay, in partnership with several other organisations. This has produced a significant recovery of the health of that marine ecosystem and which now also supports thriving marine tourism. MBARI is regarded as one of the leading deep ocean research institutes.





Personal interactions between staff (or volunteers) known as Personal Facilitated Experiences, with small groups or individuals create significantly higher (nearly 80 percent) better visitor satisfaction than visits without such interactions. (www.colleendillen.com via MBA 30 Oct 2019)



STRATEGIC CASE

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Werowero o Te Whare Tangaroa | Strategic

Challenges for the National Aquarium

The current facility is no longer fit for purpose.

The National Aquarium of New Zealand has developed and changed over the decades of its existence, as its role and societal expectations have evolved. The Aquarium is still a cherished part of Ahuriri Napier, and a magnet for locals and visitors alike.

However, there are significant challenges ahead for the facility, stemming from the evolving role of aquariums and the limitations inherent in the physical infrastructure of the building. Animal husbandry and tank design for animal welfare has been transformed globally and the current facility is no longer practical under today's standards.

Extensive work has been undertaken with stakeholders, iwi, the community and various professionals in order to identify the issues being faced by the Aquarium, and to map out how they can be addressed. An Investment Mapping Logic process identified the problems that need to be addressed by this business case, building on the considerable work done to assess the state of the National Aquarium. This has resulted in the following four strategic challenges.



Strategic Challenges

There are four core challenges for the National Aquarium

Challenge: Te Tiriti o Waitangi The Treaty of Waitangi

As a National Aquarium the facility does not meet notional standard in its equal representation of our bi-cultural heritage. There are no formal agreements with mana whenua and their support and involvement in the day-to-day operations, programming and curatorial development of the aquarium. This challenge is highlighted and addressed through the addition of the Kaupapa Māori Cultural Case.

Challenge: education about the oceans There is a lack of understanding about the impact of human activity on the health of the oceans, which is leading to adverse impacts on marine species and ecosystems that underpin life on Earth. People are becoming disconnected from nature.

Challenge: animal welfare

The standards and expectations for animal welfare are struggling to be met by the current facility. This is requiring careful management and increasing resources to reach required standards in the short term. Closure of the National Aquarium will need to be considered unless they are addressed.

Challenge: visitor experience
The design and structure of the building is not
fit for purpose, resulting in an inability to tell the
stories of the ocean well, keep animals
humanely, and have staff operate efficiently,
meaning the National Aquarium does not offer
a high-quality visitor experience.

The Current State

Wero Tuatahi | Challenge One Uplifting Te Tiriti o Waitangi The Treaty of Waitangi

Working with Ngāti Kahungunu

The cultural context for any significant project on the Māori Cultural Landscape dictates first and foremost it must be anchored within its geopolitical tribal fabric, that is the paradigm of mana whenua and mana moana, the authority and prestige that comes from unbroken inter-generational connection and occupation of place, a concept that first and foremost recognises the ahi kaa, those who keep the home fires burning, those resident in their tribal lands.

Project Shapeshifter is underpinned by strong cultural foundations anchored philosophically in Te Ao Maoni, the Māori world, and geographically in Te Matau-a-Māui, The Hook of Māui.

The people of Te Matau-a-Māui originate from the ocean, reflected in oral history and encapsulated in whakapapa, genealogical connection, and pūrākau, *legendary staries*, of eponymous ancestors, their great ocean voyages and waka, and their descendants who settled on the jawbone of the goddess Murirangawhenua, grandmother of Māui.

As such, the process for engagement has recognised the necessary consideration from a mana whenua paradigm of starting from the tribal fabric of the site. This fabric operates at multiple levels and includes both an invisible cultural fabric, as well as a structured entity fabric.

We recognised the imperative of ensuring we 'bed down' the project relationship within the mana whenua fabric, before seeking to engage in the national tribal fabric beyond Ngáti Kahungunu.

That fabric starts at the level of whānau and hapū associated with the geographic location, extending into a range of mandated entities including 'Taiwhenua' which is an organisation of Marae and Hapū geographic clusters of which there are six across the Ngāti Kahungunu tribal landscape, from Wairoa and Nuhaka in the North, through to Wairarapa and Cape Palliser in the south and inland to the mountain ranges from Urewera to Kaweka, Ruahine, Tararua, Rimutaka and Aorangi ranges, as well as the associated ocean-scape of near coast and open ocean as traced by ancestral waka.

Within that fabric there are seven Post-Settlement Governance Entities (PSGEs) that are mandated large natural groupings of hapu established for the purpose of Treaty Settlement.

The Treaty Settlement fabric of Ngāti Kahungunu is different from most other iwi, in that with the exception of fisheries and air spectrum, Treaty claims are being settled at a hapū cluster level rather than the pan-iwi 'one claim' approach taken by most iwi so far.

However, Ngāti Kahungunu lwi Inc has a very important rale in regard to the kaupapa of this project, in representing the collective interests of Ngāti Kahungunu in regard to Fisheries Settlement and Ocean care.

So the approach to mana whenua engagement has been multi-pronged and included:

- Development of a project partnership with Ngāti Kahungunu Iwi
 Inc. to provide advice and support to the project, resulting in the
 appointment of Ngāti Kahungunu Iwi Inc (NKII) Board member
 Nigel How as advisor to the project on behalf of Ngāti Kahungunu,
 and who has provided much of the core cultural content, guidance
 and critique of concents based on Takitimu teachinas.
- · Direct meetings with Ngāhiwi Tōmoana as Chairman of NKII.
- Numerous one-on-ones and small hui with key leaders within various areas of the tribal fabric based on their roles, whakapapa and areas of recognised expertise relevant to the project, including key tribal members within national organisations including agreement.
- One-on-ones and small hui with Post Settlement Governance Entities (PSGEs.
- Presentations to the Napier City Council M\u00e4ori Advisory Committee which has representatives of the PSGEs, Taiwhenua and Hap\u00fa within their territorial authority.
- Identification and engagement of key Ngâti Kahungunu and Mâori leaders in the wider project engagement process conducted through workshops.
- A Möori design wänanga to engage leading Ngäti Kahungunu creatives in concept development and design process, with broad expertise spanning environment, whakapapa genealogy, pürakau legendary stories, maramataka Mäori environmental calendar, waka, tätai aroangi Mäori astronomy, performing arts, traditional arts, and architectural design.

The outcomes of this engagement has driven and underpinned the project from start to finish and truly provided the project with a Māori back-bone and a Māori heart.

The outcomes of that process are woven throughout this document, from the Kaupap to the Cultural Framework, selection of toonga species, pürakau, visitor and interpretive focus areas, architectural design, site design,

education focus, environmental conservation focus based on tiaki principles, and the economic case including proposed investment employment and enterprise opportunities.

The engagement has laid strong cultural foundations for the project on which future extension of engagement to other iwi *tribes* and iwi taketake *indigenous peoples* can commence.

The project very intentionally focused on the selection of key cultural concepts that hold a special place for mana whenua and can be shared at a local level, but also concepts that provide a connective fabric with other iwi and the indigenous Pacific Rim, so, the chosen concepts are anchored locally but transportable globally.

Through this outlined approach with Ngắti Kahungunu Project Shapeshifter uplifts the mana of Te Tiriti o Waitangi The Treaty of Waitangi and sets the bar for project inception and design partnership. The scene is now set to share this kaupapa with wider Ngắti Kahungunu whānau, hapū, marae and indeed with Ngãi Môori.



Ngāti Kahungunu territory showing PSGEs



STRATEGIC CASE

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The Current State

Wero Tuarua | Challenge Two Education about the oceans is not widespread

Actearoa New Zealand is not well served for suitable ocean education facilities. Despite being a maritime nation, we do not have a large number of institutions or organisations focused on marine conservation and education.

There are four categories of organisation that educate and inform New Zealanders about the oceans and their ecosystems:

- Aquaria aimed at introducing people to the inhabitants of the seas, primarily Te Whare Tangaroa o Aotearoa The National Aquarium of New Zealand in Ahuriri Napier and Kelly Tarltan's Aquarium in Tämaki Auckland, supported by several smaller facilities around the country. These institutions have tended to become tourist attractions and have aimed to become financially self-sustaining.
- Non-government and voluntary organisations focused on ocean conservation, such as Sustainable Coastlines and the Mountains to Sea Conservation Trust, Forest and Bird and international NGOs like Greenpeace, WWF and Sea Shepherd.
- Government-led initiatives aimed at increasing the scientific and conservation literacy of New Zealanders, such as EnviroSchools, the Departmet of Conservation Marine Sentinels Programme and Curious Minds. These tend to be project-led and communityfocused, often with the marine conservation elements part of a wider programme.
- Universities and other Research organisations, which although having communications outcomes, primarily focus on education and research organisations respectively.

Considerable effort has been put into these initiatives and facilities to date, and a great many New Zealanders have been educated and informed as a result of the work of people who are passionate about the oceans and their ecosystems. Much of this work has been driven by the passion of a small number of people, with much of the activity undertaken by volunteers from across the country.

Despite these efforts, Actearoa New Zealand has struggled to build a constituency or political momentum to better care for the aceans, in an integrated manner and as the Ministry for the Environment report, noted earlier, mentioned there are serious threats facing the oceans.

Institution	Strengths	Weaknesses
Aquariums	Able to bring people face to face with aquatic species Highly engaging, especially for children Prive tourism and economic activity in their host cities Can bring expertise, resources, independence and neutrality to support solution development to today's complex marine management challenges Generally enthused and motivated staff and volunteers who are passionate about the oceans	Have had to prioritise entertainment ahead of conservation in order to be financially viable Expensive to construct and operate so there are only a small number of facilities in Acteara Nev Zealand Some are struggling to meet the developing standards for the care of their animals These facilities are quite old and expensive or impractical to refurbish.
Community and NGOs	Strongly connected to their communities and communities of interest Have the ability to focus on specific issues or geographies Enthused and motivated people who are largely volunteers and passionate about what they do	 A high level of fragmentation across geographies and issues, with both overlaps and gaps between organisations A limited ability to scale up their work due to the inherent limitations of funding and resources Sometimes their marine conservation initiatives are only part of a wider conservation programme
Government initiatives	Well aligned with national priorities and policies Funded to deliver specific outcomes, including education about morine conservation issues Professionally staffed by skilled and motivated people Sometimes able to provide funding to community initiatives	In many cases the specific programmes and initiatives reach a conclusion and are not progressed further. National marine policy is fragmented and complex. The marine conservation elements can sometimes be only a part of a much wider programme of work. Institutions, including Crown Research Institute sometimes struggle to work with the not-for-profit and community sector.
Universities and other Research Organisations	Aligned with national priorities. Funded to deliver specific outcomes Focus on their own research agenda Independent Innovative Fraduce the skilled marine workforce of the	National marine policy is fragmented and complex Institutions, including Crown Research Institute sometimes struggle to work with the not-for-profit and community sector

The Current State

Wero Tuatoru | Challenge Three

Maintaining animal welfare is increasingly difficult

The current facility struggles to meet modern some standards for

There are a range of regulations and frameworks that guide how an aquarium must operate including national standards for husbandry, care, handling and containment of animals under:

- · The Biosecurity Act 1993.
- . The Hazardous Substances and New Organisms Act 1996.
- The Animal Welfare Act 1999.
- . The Health and Safety at Work Act 2015.
- The Ministry for Primary Industry (MPI)'s Code of Welfare Zoos (2018).
- MPI's Code of Welfare Transport within New Zealand (2018).
- · MPI's Import Health Standards Under the Biosecurity Act 1993.
- The Environmental Protection Agency (EPA)'s Zoo Containment Facilities (2018).
- The Department of Conservation (DoC) must approve a facility to hold particular native species which they will permit.

There are also international requirements that frame what zoos and aquariums have and do:

 The Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES).

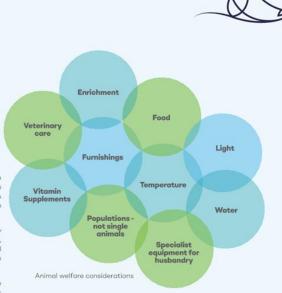
There are various regional and international member associations for zoos and aquaria that offer accreditation, support, advice and training:

 The Zoo Aquarium Association Australasia (ZAA), which the National Aquarium of NZ belongs to, has the Accreditation 2020 standards that members are expected to meet and which focus on achieving and evidencing positive welfare standards for animals over five welfare domains – Nutrition, Environmental, Health, Behaviour and the Mental Domain (Mental or Affective State). The World Association of Zoos and Aquariums (WAZA), of which ZAA is a member, has a conservation strategy for members to collectively support and work towards. The current WAZA Conservation Strategy incorporates international strategy such as the Aichi Biodiversity Targets.

Although, in the existing aquarium, some specific exhibits meet necessary standards, such as for Department of Conservation permitted species, others pose risks to meeting the desirable positive or neutral states of animal welfare (as mandatory to meet Zoo Aquarium Association Accreditation criteria). The primary issues are:

- The current Oceanarium has sharp right angles and unsuitable concrete substrates that cause contact and injury to homed shark species.
- A number of exhibits are openly accessible to the public (such as Little Penguins, Long finned eels, Rocky Shore, Koi and Grass carp), resulting in possible introduction of microbes and undesired contact from visitors.
- This is also exacerbated by lack of resources to deliver a volunteer programme that could help address such issues with more physical presence on gallery.
- Additionally, size and access into some exhibits is severely restricted, making diver access for care extremely difficult, such as the Hawksbill tank and Reef tank. This also makes transport of animals needing care out of some exhibits exceptionally challenging.
- There are limited quarantine facilities for animal isolation and care and a complete lack of space to deliver any level of veterinary care, which need to be addressed.

If these issues persist for any length of time, it is likely that accreditation of the Aquarium will be withdrawn, which will mean that the species currently homed in the facility will need to be re-homed or euthanised. The lack of key live species will undermine much of the rationale for the Aquarium, as well as materially affecting its desirability as a visitor destination.





This global animal welfare model was developed by Massey University



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The Current State

Wero Tuawhā | Challenge Four The visitor experience is underwhelming

The current facility is not able to provide a high-quality visitor experience.

Entrance into the aquarium is confusing. It is not clear where the entry is, resulting in visitors entering through retail and café space. Once in the reception area, there is further confusion as to whether the visitor journey begins from any of three points once inside. The first exhibit that is encountered is the East Coast LAB exhibit, with no live animals. So, visitors are five to ten minutes into their journey before they have seen any animals.

The original building's ring-shaped design and structure is inflexible and options for modification to incorporate larger exhibits, with appropriate visitor journey and accommodation of appropriate support spaces, is every limited. Visitors with physical access requirements, who need an elevator, find themselves having to turn back at the end of the first level to access the same lift in order to reach the ground floor again. This results in further confusion when they try to rejoin the visitor journey on this level.

Some exhibits allow for better viewing for visitors of all ages (and heights), however others completely cut off younger visitors from seeing into the exhibits at all (for example, koi and goldfish). The large rock face and non-functioning waterfall feature in the centre of the original ring-shaped building serves no purpose, uses valuable space and is not a clear part of the visitor narrative.

Whilst the size of the Oceanarium and Pānia tanks are impressive for visitors, viewing from within the Oceanarium tunnel looks up anto a corrugated iron ceiling, ruining the magic of the ocean view for visitors.

The thermal management in the building is currently unacceptable for both visitors and staff. Due to the nature of air conditioning systems, in order to keep animal exhibits at appropriate temperatures, visitor spaces suffer, being too cold in winter and too hot in summer.

Current education spaces are also not fit for purpose. It is impossible to comfortably fit a class of students or group of 20-30 adults into the current Education Room and "Mad Scientist Lab", severely limiting programming that can be delivered to larger audiences with minimum appropriate staffing. At present, groups need to be split across a number of spaces, requiring a larger number of staff to deliver activity, in order to accommodate them comfortably.



The 'Mad Scientist' lab and classroom space cannot comfortably accommodate a normal size



The reception arrival space has poor visitor flows

What New Zealand says | Sector Feedback

The Sector Engagement Process

Project Shapeshifter designed a clear sectoral engagement process to explore the needs and opportunities associated with a redefined Whare Tangaroa o Actearoa National Aquarium of New Zealand. A draft concept narrative was tested across the following sectors:

- 1. Ngāti Kahungunu
- 2. Kaitiakitanga | Conservation
- Whakaakoranga | Education (rangahau research, akoranga learning, mātauranga knowledge)
- 4. Hapori | Community
- 5. Taiohi I Youth
- 6. Öhanga Tāpoi | Tourism

Nine hui were held over eight weeks with experts and interested parties across the six sectors. The hui were held in both Te Üpoko-o-te-lka Wellington and Ahuriri Napier. A further four virtual hui were held with an International Leaders Group.

A parallel research engagement process enabled meetings and discussions with key marine organisations such as NIWA, DoC, and with local researchers from Te Matau-a-Māui Hawke's Bay.

Outside of solely Ngāti Kahungunu engagement, wider relevant Māori experts were included within their respective sectors to allow for specific Māori feedback to be captured within each sector and then matched with the outcomes driven by Ngāti Kahungunu.

The culmination of the sector engagement process through facilitated hui has resulted in the design outcomes and key focus areas for Project Shapeshifter in presenting this case for change.

Conservation and Education Messages

Charged with having a focus on conservation and education, the key conservation messages that emerged were:

- · Ocean health is declining.
- Climate change is real.
- Sustainable seafood (including recreational fishing) is possible.
- A systematic network of MPAs (whatever terminology New Zealand may choose to use) is needed.
- · Everything individuals do to make a difference adds up and matters.

The Oceans First Kaupapa and Sectoral Outcomes documents (Appendices 13 and 7 respectively) contain further details including material to inform the conservation messaging of the proposed Trust and facility.

The key education messages were that the proposed facility:

- Could offer innovative curriculum aligned education programmes which give effect to the learning strands of the national curricula – Te Whariki, the New Zealand Curriculum, Te Marautanga o Aotearoa, and NCEA.
- Would require an ability to deliver its education programmes into schools and tertiary education providers nationally via virtual classroom platforms and other online programmes.

Stakeholder priorities

Stakeholders were asked to prioritise a series of key messages from the draft narrative provided.

Priorities

 Marrying indigenous knowledge with leading edge science and technology to better understand & care for our government.

2 To amaze, inspire & compel

Sharing our unique Pacific narrative and story of Maui with the world

Challenges

Linking with local technology

Postering open debate

Taking an intuitive leap into the future to imagine an indigenous aquarium



To triangulate Project Shapeshifter sentiment a further effort was made to commission an independent Colmar Brunton survey. Key findings were:



KEY SECTOR ENGAGEMENT FINDINGS

- · Affirmation and enhancement of proposal.
- · Clear view it is of NATIONAL importance.
- Clear need and appetite for a 'National Oceans Centre', not just national aquarium.
- · Need for equity of access by all.
- · A place and forum to convene:
- Pacific rim Indigenous knowledge systems m\u00e4tauranga married with conventional science but most importantly.....
- The need for an 'ocean first' focus.



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What New Zealand says | Sector Feedback

Hapori | Community

Te Kaunihera a Ahuriri Napier City Council developed a two-staged plan to engage the Ahuriri Napier community into Project Shapeshifter: Stage 1: Initial engagement to inform development of the detailed business case (July-September 2019)

- Young people (12-24 years).
- · Nearby residents.
- Friends of the Aquarium (who pay an annual fee to receive member benefits).

Stage 2: Community consultation, depending on project confirmation by Council and the Provincial Growth Fund (2020, to be confirmed).

Taiohi | Youth

A total of 51 young people attended the three facilitated events. Key issues identified were:

- Need to recognise not all taiohi young people have a connection with nature; some haven't had the apportunity or motivation to engage or connect with it.
- A need for real things The WOW of species in tanks remains a key attraction and will provide inspiration, awe, and wonder for young people.
- The need for 'hands-on' activities, both within and outside the facility

 the apportunity to touch, do and feel.
- · The importance of sharing knowledge and Māori stories.
- Encourage and share conservation stories.
- Offer local, national, international programmes.
- The building must demonstrate, live and breathe sustainability.
- The facility must offer career pathways for youth and work experience.
- Challenge: modern youth don't read signs, there is a need to engage through technology youth are familiar with including digital, gaming, social platforms and tactile experiences.

- The redeveloped aquarium proposition is viewed as an icon of cultural significance and there is enthusiasm for the expansion
- There are expectations the new aquarium will have conservation, care and welfare at its heart, and will be accessible to all.
- Connection and interaction are important, in order to provide exciting opportunities for youth.

Ohanga Tápoi | Tourism

- Would be beneficial to the Aotearoa New Zealand tourism sector, particularly the domestic market.
- Needs to link, not compete with, experiences like Whale Watch Kaikoura. There is strong perspective that people are not seeking tamed iconic marine species, their preference is to engage in the natural environment.
- The new aquarium should stand at the same level nationally as Te Papa i.e. under an Act of Parliament.
- Exhibits where visitors can safely interact with fish/animals so that people can connect with them.
- Need to ensure visitor experiences connect with, and support uptake
 of, other local Tourism offerings e.g. Napier Mäari Tours, city walks,
 Åtea-a-Rangi, Te Matau-a-Mäui waka hourua experience.
- Opportunity for environmental tourism and connection with conservation sites.
- Need to package short tours for cruise market.
- Primary market will be domestic with some growth in international but limited opportunity to change destination planning post-arrival.
- The project narrative and 'Māui' story provides a strong opportunity to develop a regional tourism brand and elevate profile of Hawke's Bay Tourism.
- · Opportunity for exciting use of technology.

"Creating an aquarium where we, the youth, are challenging the generation before by showing innovation without hurting the environment and aquarium. As well as for our sea life own generation help with the action"



What New Zealand says | Sector Feedback

Rangahau | Research

Permanently showcase mātauranga Māori knowledge and western science.

- Provide a hub for gathering, sharing and dissemination of matauranga and science research partnerships and projects.
- · Technology library such as drones for cetacean surveys.
- · Communicate real-time research leveraging remote technologies.
- Collaboratively design and deliver citizen science initiatives.
 Inform, deliver and conduct behavioural change social science.
- · Permanent collaboration hub
- Foster co-location of research organisations and activities as part of future site expansion.
- Stimulate research aligned with identified ocean care needs.

"I see many areas for collaboration and ways that we could partner to extend projects to raise awareness and understanding of New Zealand's unique environment. I am impressed with your approach to draw organisations together and work collaboratively, and although this creates many challenges... the potential outcomes are far reaching."

Sally Carson, Director New Zealand Marine Studies Centre, Department of Marine Science, University of Otago

Kaitiaki | Conservation of our underwater world

- It must be honest about the state of the planet, habitats and ecosystems.
- It must truly represent the actual environmental needs of animals and lead with animal welfare.
- There must be strong conservation action taken by aquarium staff onsite, the organisation as a whole, and our community, with aquarium support.
- The need to connect with and facilitate 'citizen science' projects across the country.
- The need for it to have the wow factor to not only bring in numbers but catalyze behavioural change.
- · It could be a watchdog for aquatic ecosystems.
- It must be an eco-building. The whole process must be environmentally friendly.
- It needs to be a rescue and rehabilitation centre save animals and teach conservation, and not hold any animals for entertainment any
- Strong support for marriage of science and indigenous knowledge systems to drive conservation research and care.
- Need for a non-partisan approach to foster an open kaupapa and collaboration that puts the ocean first ahead of any political or organisational agenda.

"People will care for what they love"

Ben Knight (Kāpiti community marine facilitator)

"This is the most community-based aquarium design process that I've witnessed" John Christiansen (EHDD Aquarium designers)



Akoranga | Learning

Galleries, libraries, aquariums, museums and zoos are all spaces for learning. It's important to think beyond schools as the centre of education.

- Accessibility is key for low income communities and schools so that tamariki children can also engage in new learning and education.
- Design all spaces with learning and education in mind.
- Educational approach will be driven by the exhibits and interpretive messaging.
- Experiential learning opportunities will be a point of difference and deliver value within the education system - and appeal to wider audiences.
- The opportunity exists to provide cultural learning and Māori medium education not available in most schools.
- The opportunity exists to develop innovative approaches to learning outside the constraints of the formal education system and academic thinking.
- Play a role in vocational education and training for maritime related employment.

"We protect what we love and we protect what we value"

"Imagine the learning if my primary school could spend eight years being based from the new aquarium"

"I went to the aquarium for the first time on my 35th birthday as my whanau couldn't afford for me to go when I was a child"



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He Ara Hou | A New Approach The proposed future state

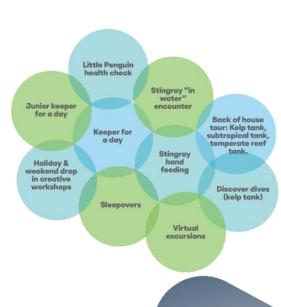
A re-imagining of the facility will transform the visitor experience.

The National Aquarium and Oceans Centre is intended to be a national flagship where our marine environment can be heard and understood. Where our voyaging heritage is celebrated, and our unique Māori worldview is translated for all to connect with.

Project Shapeshifter has engaged the international aquarium design experience of EHDD to bring to life a unique Actearca experience integrating the Māori worldview. Their terrific designs are appended in full. The result is a world first aquarium based on an indigenous world view that guides visitors through interactive exhibits and contact with marine life to better connect humankind to the natural world, bridging cultural gaps and promoting conservation care and action. It will ensure exemplary animal care and offer visitors unique experiences

The National Aquarium and Oceans Centre will be a place where people experience the story of the Mãori belief in the beginning of the universe Te Uenuku The Big Bang following on to the deep realm of Tangaroa and up into ki te whaio ao ki te ao mārama, the world of light. They will be able to have experiences ranging from learning about the māramataka, Māori environmental calendar, to sleepovers alongside the animals. The design leverages key exhibits, themes and specially developed tailored moments to increase wallet share in 'unique add-on experiences' which will generate new revenue streams and product development opportunities.

New commercial opportunities that could flow from the new facility.





The visitor interpretive journey



The sectoral engagement process informed the design of the physical facility. The visitor journey through the aquarium places kaitiakitanga me te whakaakoranga education and conservation learning at the heart of the aquarium adventure.

In Stage One, the facility will guide visitors on a journey through Aotearoa New Zealand's magnificent marine habitats, showcasing key conservation stories and the significance of the species homed as ambassadors for real world conservation stories

Stage Two will bring the freshwater ecosystems from mountains to the sea, and a 4D immersive theatre experience that will allow the visitor to go on a journey weaving indigenous creation stories and narratives, current scientific research and mātauranga Māori...

Senses will be played upon to immerse visitors into the underwater realms of Tangaroa and through dynamic coastal environments. Scale will be used to submerge visitors into kelp forests and rocky reefs. Close up encounters and interactions will connect, build empathy and foster a sense of

Sharing specific actions to empower kaitiakitanga will motivate individual and collective action for

These eight key experiences are described in more detail in the section Te Wheako Visitor Experience.



World's largest ocean over 30

percent of earth's surface area

and 50 percent of water.

Oxygen production.

Great Ocean Cleanup

Size & song. Migration & shipping lones / disruption

Möul dolphin migration &

Whaling.
Population recovery.

Interconnectedness.

Climate change.

Migratory species

Over-fishina.

conservation.

Rynatch

PÜRĀKAU

CONSERVATION & EDUCATION AREAS **CULTURE STORIES**

Magna-nui-a-Kiwa Ocean Voyaging / Navigation & Migratory lwi Taketake / indigenous Moui Ruamoko / Pacific Ring of Toonga species.

Koltioki Guiding voyaging waka. Paiken Mătauranga / rongoa use for Kauri die-back. Okeanos partnership ocean noise research / waka. Mahi toi.



TE RAU Ó KIWA

(Pacific Circle)

Be welcomed into our
Pacific Talking Circle.



HONU

MANGO

6/7 species visit NZ. Life Climate change impacts on sub-tropical habitats & migration. Plastic ingestion Protect nesting beaches.

Conflict with humans and depiction in movies e.g. Jaws shapes perceptions. Climate change. Runatch Over-fishing. Shark-finning. Quota Management System

Indigenous stories: North America / Turtle Tahiti / Lord of the Ocean. Japan / minogame, haven for immortals. Symbol of Kumpira god of seafarers. Pacific / people travelling on back of.

Mango pare / Mango Taniwha / Ururoa / Te Arawa story. Kawariki and Tutira. Pania & Moremore. Hawaii Aumakua / guardian sharks. Māui & Te Māngārog (Milky Shark oil use.

KAITIAKITANGA ME TE WHAKAAKORANGA

Importance of kelp habitat / indicator species. Impacts of land-based

activity & pollution of Effects of fishing. Marine reserves Seaweed regeneration Sentinel programme.

CONSERVATION & EDUCATION AREAS

Use of kelp as resource e.a. Rimurapa / poha. Kai & Japan partnership. Kaimaana: Kina & near shore

PÜPÄKAU

CULTURE STORIES



HINEMOANA

KORORĀ (Little Blue Pence Feeling a Little Blue? Our penguin and tidal pools will

Smallest species / other NZ Climate change impacts & coastal change. Protected species. Nesting boxes. Predation of eggs. Clash with domestic species: Road crossinas.

with other coastal species e.g. Kekeno. Ngati Toa Hongoeka Marae programme.



Interesting behavior. Migration & congregation at Poor Knights. Interesting and mysterious

(Te Ika-a-Mául. Te Matau-a-Măui Refernce to barb use and whakatauki.



Maramataka (Environmental Calendar Be guided by the Moon, Theatre Experie

interconnected nature of noture. Concept of cause & effect. Moon / tides / surges.

Tátal Arorangi / Máori Matariki / Puanga / Rehua. Maramataka / Lunar Calendar and relationship with migratory and indicator species. Pacific Navigation & relationship with migratory species



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The benefits that will flow

The benefits that will flow from the new facility can be categorised as economic, social and cultural. The economic benefits fall into the standard categories and while the build process at least, may involve transient workers with specialist skills, the ability to learn from or transfer those cannot be understated in value for future projects downstream where such skills could be retained in the region.

	Benefit	Beneficiary Groups	Benefits
0	Increased Economic Activity	Building sector Hospitality Sector Tourism Retail Employment	Building the new Aquarium Accommodation and uplift in bed nights More food and beverage offerings and uplift in patronage National magnet to pull tourists into Te Matau-a-Māui Hawke's Bay High income industries and employment attached to new National Aquarium Additional tourism experiences and improved infrastructure Increased transport facilities New shops and outlets
2	Increased Social Well-being	All sectors	Enjoyment, health & well-being Increased events and civic pride uplift Connection to the marine environment, increased in and on the water activit Education and learning, informal and formal Civic pride, reducing environmental impact and social dislocation Job satisfaction and life choice
3	Cultural Investments	lwi Authorities Māori researchers Hapū, Whānau, Marae Pasifika	Partnerships around research, innovation leadership Extending reach into the Pacific and associated investment Employment aligned to narrative story telling New cultural tourism opportunities Uplift in marae accommodation bookings Strong Te Matau-a-Moui cultural tourism brand International connectivity and wider investment alignment

Pasifika inclusion

The importance of taking action

Continuing operations in the existing facility is not viable.

- The original building's ring-shaped design and structure is inflexible and
 the ability to modify, to incorporate larger exhibits, with appropriate
 visitor journey and accommodation of appropriate support spaces, is
 very limited. Furthermore, complete removal and replacement of finishes,
 mechanical and electrical systems, and new life support systems would
 be needed, and which would be costly.
- Additionally, there is the need for significant seismic upgrade of the structure as outlined in the EHDD assessment review report (Appended - own folder). The cost of refitting this building would likely be very high, approaching that of new construction, while introducing significant constraints to the design. The demolition of the original building and attached penguin exhibit is therefore recommended as part of the aquarium's expansion.
- In the 2002 expansion, the Oceanarium and Pānia reef exhibits and the building structure would require significant changes to provide for appropriate life support systems, stripping the concrete wall substrates, tank access and visitor experience as part of the new aquarium program.
- Current education spaces are not fit for purpose with insufficient space
 in the current Education Room and 'Mad Scientist Lab' for fit a class of
 students or group of 20-30 adults. This severely limits programming that
 can be delivered to larger audiences with minimum appropriate staffing.
 Currently groups must be split across multiple spaces requiring extra
 staff to deliver activities.
- Some exhibits are accessible to visitors creating significant risks for animal welfare.

In conclusion, the status quo is not an option. The aquarium is a significant asset to the region and its loss would be a loss to the regional tourism fabric as well as to the community more broadly. Furthermore, not proceeding with the proposed new facility would trigger a review under Section 17A Delivery of Services of the Local Government Act 2002.



issues with the

Dark pokey spaces make accessibility and viewing exhibits difficult for visitors

Examples of

building



Some saltwater tanks are corroding into the visitors space.

Moving Forward

The 2002 expansion, overall building structure is in good condition, with only minor seismic upgrades required for the second-floor slob attachment. But the ability to effectively incorporate the building into a new larger building is limited by the building's shape.

- The entire first floor of the 2002 expansion can be adapted to uses outside of the new aquarium. These include education spaces and temporary exhibit space. Aquarium offices can remain on the second floor, expanding into the East Coast Lob as required, or that space repurposed for other needs. However new finishes and mechanical and electrical systems will be needed, in particular at the first floor, with improvements to the buildings envelope for thermal comfort.
- The existing lobby and stair likely can be preserved to continue to function as the entry to the building and access to the 2nd floor, as any visitor entry to this space will be supported by staff.
- The costs to repurpose the 2002 expansion should be a significant savings over building the equivalent functions in the new building. Only limited structural work will be needed, primarily removal of exhibit tank walls where no longer required.
- A new exterior wall will be required on the south end of the 2002 expansion where the original aquarium building is demolished, along with a new elevator.

Not incorporating the current aquarium building immediately into the new facility also provides for some operational flexibility. The existing aquarium could remain open for at least a portion of the construction of the new facility. At some point, all or part of the old aquarium could then close and temporary quarantine and holding facilities could be installed on the first floor to stackpile animals for the new aquarium, rather than developing a remote holding location.



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Whakangao | Investment Context

Strategic alignment

Project Shapeshifter is strongly aligned with international and national strategic imperatives.

Biological diversity - or biodiversity - is the term given to the variety of life on Earth and the natural patterns it forms. The biodiversity we see today is the fruit of billions of years of evolution, shaped by natural processes and, increasingly, by the influence of humankind. It forms the web of life of which we are an integral part and upon which we so fully

At the 1992 Earth Summit in Rio de Janeiro, world leaders agreed on a comprehensive strategy for "sustainable development" -- meeting our needs while ensuring that we leave a healthy and viable world for future generations. One of the key agreements adopted at Rio was the Convention on Biological Diversity. This pact among the vast majority of the world's governments sets out commitments for maintaining the world's ecological underpinnings as we go about the business of economic development. The Convention establishes three main goals: the conservation of biological diversity, the sustainable use of its components, and the fair and equitable sharing of the benefits from the use of genetic resources.

UN Convention on Biological Diversity

an overarching framework on biodiversity, not only

Aichi Biodiversity Targets

The Aichi Biodiversity Targets for 2011-2020 are:

- · Strategic Goal A: Address the underlying causes of
- across government and society

 Strategic Goal B: Reduce the direct pressures on
- sity by safeguarding ecosystems, species and
- Strategic Goal D: Enhance the benefits to all from ersity and ecosystem services
- Strategic Goal E: Enhance implementation through participatory planning, knowledge management and copacity building



Post-2020 Biodiversity Framework

In 2020 the Convention on Biological Diversity will adopt a post-2020 global biodiversity framework as a stepping stone towards the 2050 Vision of "Living in harmony with nature". A comprehensive and participatory process for the preparation of the post-2020 global biodiversity framework has

New Zealand's National Biodiversity Action Plan 2016-2020

Toitù te marae a Tâne-Mahuta, Toitū te marae a Tangaroa, Toitü te tangata.

If the land is well and the sea is well, the people

New Zealand published its original Biodiversity Strategy and Action Plan in February 2000 with the intention of 'turning the tide' of our biodiversity decline. The 2016 update reflects our ongoing commitment to this important mission and outlines the contribution that New Zealand will make toward stemming global loss of biodiversity

Actearoo New Zealand's marine biodiversity is

New Zealand's marine jurisdiction is one of the largest in the world, encompassing an area of almost 600 million km², spanning subtropical to sub-Antarctic waters. New Zealand's marine many of our bottom-dwelling fish are also endemic. A total of 43 species and subspecies of cetaceans (around half of the world's whole and certaceons (around here or the world's whose and dolphin species) have been recorded in our Exclusive Economic Zone. New Zeoland is an important breeding ground for seobirds, including the world's greatest number of albatrosses/foroa (14 species), petrels (32 species), shaas/kawau (13

Our natural environment is at the heart of the nation's identity, shaping our economy, lifestyles and culture. Visitors tell us that New Zeoland's natural environment is front and centre when they are deading where to go an holiday. Tourists spent NZ\$29.8 billion last year, an increase of 10,3% over the previous year. Tourism has now surpassed the dairy industry as New Zealand's largest

For Möori, biodiversity conservation is also about the survival of their culture and identity, and vice versa. The ethic of kaitlakitanga is central to the expression of Māori culture and identity, and confers obligations on whonou, hopu and iwi to care for environmental toongs, including species of indigenous flora and fauna.

National Targets

National target 11 People's lives are enriched through connection to nature

National target 2 | People are taking greater action for nature

National target 5 | Biodiversity is integrated into New Zealand's fisheries management system

National target 61 Improved understanding of the impacts of alimate change on biodiversity informs

better management of vulnerable ecosystems and indigenous species

National target 91 Improved terrestrial and freshwater ecosystem protection and integrity

National tornet 11 | Priority freshwater appropriate are restored from impuntains to the sen National target 12 | More Threatened, At Risk, or Declining species are managed to the extent necessary to

minimise extinction risk and ensure genetic diversity is maintained

National target 131. A growing nationwide network of marine protected areas, representing more of New

National target 14 | Benefits of biodiversity and ecosystems for people's health and economic, social and cultural wellbeing are better understood and received

National target 161. Enhance understanding of the contribution of indigenous biodiversity to carbon stock

National target 17 | Whānau, hapù and iwi are better able to practice their responsibilities as kaitiaki National target 181. Knowledge, the science base and technologies relating to biodiversity its values.

shared and transferred and applied

There are 18 national targets that are reported to the United Nations in line with our

The targets that this investment makes a strong contribution to are highlighted

Whakangao | Investment Context

Investment objectives



The purpose of this business case is to articulate the need for investment in Te Whare Tangaroa a Actearoa The National Aquarium of New Zealand in order to address Te Tiriti o Waitangi The Treaty of Waitangi, and functional animal welfare and experiential issues with the current facility. As part of this process, four investment objectives have been drawn from the strategic challenges. These investment objectives set the framework for the following sections of the document, as they act as the criteria against which the success of the investment are measured.

Strategic Challenges

There are four core challenges for the National Aquarium

Challenge: Te Tiriti o Waitangi The Treaty of Waitangi

who was a constraint of the facility does not most notional standard in its equal representation of standard in its equal representation of our bi-cultural heritage. There are no formal agreements with many when we have been proport and involved meming and surround the equal proportion of the outpurion. The standard is development of the aquarium. The shallenge is highlighted and addressed through the addition of the Kaupopp Maori Cultural Case California.

Challenge: education about the oceans
There is a lack of understanding about the
impact of human activity on the health of the
oceans, which is leading to adverse impacts on
marine species and ecosystems that underpin
life on Earth People are becoming

Challenges animal welfare
The standards and expectations for animal
welfare are struggling to be met by the current
facility. This is requiring acrosful management
and increasing resources to reach required
standards in the short term. Closure of the
National Aquarium will need to be considered
unless they are addressed.

Challengs: visitor experience
The design and structure of the building is not
fit for purpose, resulting in an inability to tall the
stories of the ocean well, keep animals
humanely, and have staff operate efficiently,
meaning the National Aquarium does not offer
a high-quality visitor experience.

Investment Objectives

The investment objectives were derived from the challenges identified during the process.

To better understand the value of cultural intellectual property as a commercial and cultural investment. Enable the participation of Möori in the investment opportunities presented by Project Shopeshifter, with the purpose of mointaining authority over the cultural intellectual property premoted through Project Shopeshifter.

To develop and implement Actearoa-specific ways of educating people about the importance of healthy oceans in order to help change the human behaviours that are negatively impacting the oceans.

 To provide a facility that cares for marine animals in order to meet the regulatory and moral obligations to see to the welfare of other

To provide a high-quality visitor experience for locals and visitors in order to increase engagement with the oceans and its ecosystems in a way that is compelling and driver return visitor.

Critical Success Factors

Critical success factors 2-7 are contained in the Better Business Case methodology

Cultural integrity | mana is maintained through appropriate use, interpretation and acknowledgement of cultural intellectual property.

Strategic fit | Conforms to the goals and aspirations of (wi, the Council and the community

Value for money | Optimises value for money |
 Delivers the investment objectives in the most cost-effective way.

Supplier capability | Service provider(s) can meet the technical and cultural needs | Service provider(s) have the capacity to deliver the gravited outcome.

Affordability | Affordability must match ambition |
 Matches sector funding constraints

Achievability | Internal and external skills exist and are available for successful delivery

Regulatory compliance | Must comply with relevant legislative, regulatory and treaty obligations

Under the Better Business Case methodology, the various options for addressing the strategic challenges are assessed against both the investment objectives and the critical success factors (CSFs). Options that are unable to fully deliver the objectives or the CSFs are rejected, and a process of positive dismissal is used to derive the short-list of viable options.

In effect, the investment objectives and CSFs are used as a yardstick to measure the ability of each option to address the challenges identified. The assessment dimensions and the resulting Multi-Criteria Analysis are discussed on the following page.



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Whakangao | Investment Context

Investment scope

There is a desire for a national aquarium that meets the need for måtauranga Mäori knowledge and conservation education in a way that observes the regulatory and moral obligations and maintains the mana of the species that are homed in the facility. These identified needs have resulted in a clearly-defined scope for the investment into Project Shapeshifter.

- 1. The design of a suitable facility that will meet the educational and experiential requirements of Aotearoa New Zealand in learning about the importance of healthy oceans, so that behaviours are changed over
- 2. The design of a facility that will meet the regulatory and moral obligations for the compassionate care of all the species that are homed within it, now and into the foreseeable future.
- 3. The design of a facility that will be resilient to the effects of a changing climate, such as sea level rise, storm events, power outages and the like.
- 4. The design of a facility that meets the national standard demanded by Te Tiriti o Waitangi The Treaty of Waitangi and enables the participation of Māori into its design, interpretation and ownership.
- 5. Raising the external funding from the private and public sectors necessary to construct and operate the facility.
- 6. Construction and commissioning of the correct facility in the correct location, on time, within budget, and to the required quality standards.
- 7. The design and implementation of the governance, management, programming staffing and valunteer structures necessary to successfully operate the facility, in full partnership with Māori and in observance of Te Tiriti o Waitangi The Treaty of Waitangi.
- 8. The handover of the completed facility and the species that live within it to the agreed governance and management organisation.

Out of Scope

- 1. The design, funding or operation of wider conservation or education programmes on the importance of healthy oceans, beyond those that are directly linked to the facility.
- 2. Large scale marine and aquatic research.
- 3. Defining marine policy.



Whakangao | Investment Context

Constraints and dependencies



As the scope statements note, this business case will be delivered within the constraints set out in regulation, international obligations, and as part of kaitiakitanga and Te Tiriti o Waitangi the Treaty of Waitangi. As a result, there are a number of constraints and dependencies that must be observed.



Constraints

- The investment and the resulting facility must reflect Te Tiriti a Waitangi
 The Treaty of Waitangi partnership spearheaded by Ngāti Kahungunu.
- The investment must deliver on the goals and objectives agreed with Te Kaunihera o Ahuriri Napier City Council as part of the business case process.
- The facility must deliver the outcomes required by legislative, regulatory
 and international obligations, including but not limited to the care of all
 species homed in the facility.
- The planning and consenting constraints in Te Kaunihera o Ahuriri Napier City Council District Plan, the Building Act and other relevant documents must be observed.
- The preferred option must demonstrate that it is affordable and achievable, within the constraints of Te Kaunihera o Ahuriri Napier City Council's financial and resource capabilities.

Dependencies

- The proposed development may require modification to the Te Kaunihera o Ahuriri Napier City Council Long Term Plan, either by way of amendment to the 2018-28 plan or by incorporating into the 2021-31 plan.
- Engagement is yet to take place with the Ngåti Kahungunu Post Governance Settlement Entity fabric and is to be conducted immediately after acceptance of this Business Case. A parallel conversation spearheaded by Ngåti Kahungunu will take place with iwi leaders nationally.



STRATEGIC CASE

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Investment Context

Investment risk analysis

On-time delivery

The implementation project is not delivered on time

Delays to the project implementation cause uncertainty Mitigation: effective project management

The risk profile of the investment is being reduced through effective project management. An overview of the risk profile of the investment is shown at right. The risk analysis is provided in the Economic Case.

On-budget delivery

The implementation project is not delivered within budget

Additional casts are incurred due to project delays or shortfalls, leading to lower than expected benefits Revenue generation estimates not achieved Mitigation: effective project management

Insufficient scope

The full scope of the project is not delivered

There are capacity or capability shortfalls in the project, leading to additional time and cost to complete.

Mitigation: effective project management

These are the risks to the project that accur during the delivery phase, and which can be mitigated by effective project management.

revenue generation strategy timing

facility does not meet the functional requirements

> reputational damage for Te Kaunihera o **Ahuriri Napier City** Council

facility does not meet the experiential or educational requirements

There are significant impacts that can occur for employers, staff and stakeholders if the risks are not managed and mitigated effectively.

Educational shortfall

The completed facility provides adequate entertainment but insufficient education

Poor design leads to visitors not being sufficiently educated about the importance of the oceans

Mitigation: careful design

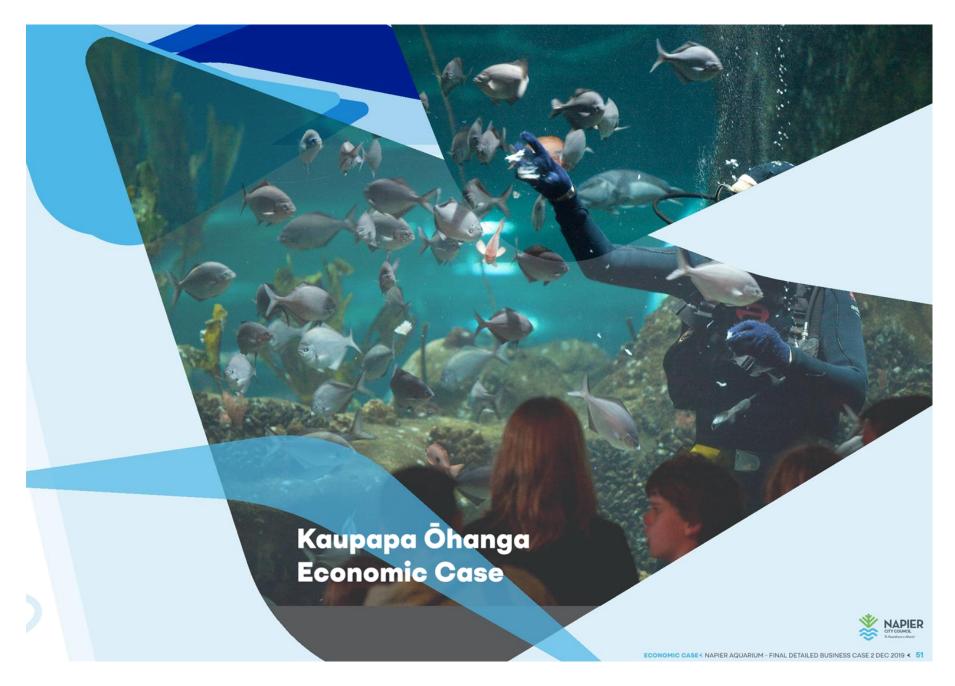
Unchanged behaviour

compelling enough for people to change behaviour

The design is not fit for purpose, resulting in a continuation of adverse autoomes for the health of

Mitigation: careful design

These are the risks to the autoomes being achieved, which



Kaupapa Ōhanga | Economic Case Strategy and framework alignment

The investment is strongly aligned with the Nation's, Region's and Te Kaunihera o Ahuriri Napier City Council's strategic direction.

The diagrams at right show the strategic context for this investment. Four of the major agenda that the proposed National Aquarium and Oceans Centre will deliver on, and which have many common elements are:

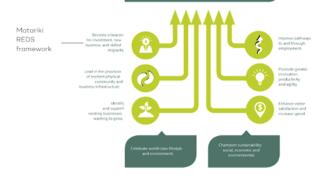
- Matariki, the Hawke's Bay Regional Economic Development Strategy (REDS)
- The Treasury Living Standards Framework
- · The Local Government Four Well-beings
- Napier City Council Long Term Plan

Furthermore, with a strong kaupapa Möori foundation and commitment to mätauranga, the proposed aquarium would, if it proceeds, be able to significantly contribute to delivering on these and many other strategies and frameworks such as the Sustainable Development Goals.

icals.

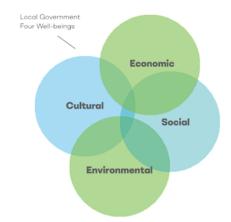
NCC Long

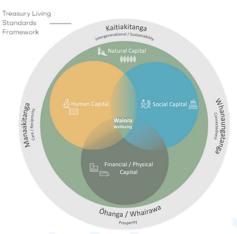
Term Plan



Every Household and Every Whānau is Actively
Engaged in, Contributing to and Benefiting from,
a Thriving Hawke's Bay Economy.







Kaupapa Ōhanga | Economic Case

Options analysis development process

The development of the preferred option follows a structured process in the Better Business Case methodology.

Identification



Conduct workshops to identify the full range of options for addressing the investment challenges, ranging from the sublime to the ridiculous

Analysis and long list



Collate the information gathered from workshop sessions with stakeholders

Analyse the long-list of options against the investment objectives being sought by stakeholders

Analyse the long-list of options against the Critical Success Factors in the Better Business Case methodology

Identify the short-list of possibilities that will be carried forward into the short-list

3 Short list



Conduct more in-depth analysis of the short-listed options in order to refine the possible investment approaches

Identify the financial and non-financial benefits that will be realised from the key short-listed options

Preferred option



Review the short list with stakeholders and assess their viability to achieve the investment objectives

Identify the preferred option from the

Decision making



Develop the detailed description of the preferred option and use this as the basis for the cost/benefit

Present the information in a form that allows stakeholders to make an informed decision about investing in the initiative



ECONOMIC CASE

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Kaupapa Ōhanga | Economic Case

Each of the options is

assessed against the

investment objectives.

Options analysis and alignment

Strategic Challenges

There are four core challenges for the National Aquarium

Challenge: Te Tiriti o Waitangi The Treaty of Waitangi

As a National Aquarium the facility does not meet national standard in its equal representation of our bi-cultural heritage. There are no formal agreements with mana whenua and their support and involvement in the day-to-day operations, programming and curatorial development of the aquarium. This challenge is highlighted and addressed through the addition of the Kaupapa Māori Cultural Case.

Challenge: education about the oceans
There is a lack of understanding about the
impact of human activity on the health of the
oceans, which is leading to adverse impacts on
marine species and ecosystems that underpin
life on Earth, People are becoming.

3 Challenge: animal welfare The standards and expectations for animal welfare are struggling to be met by the current facility. This is requiring careful management and increasing resources to reach required

disconnected from nature.

standards in the short term. Closure of the National Aquarium will need to be considered unless they are addressed.

Challenge: visitor experience

The design and structure of the building is not fit for purpose, resulting in an inability to tell the stories of the ocean well, keep animals humanely, and have staff operate efficiently, meaning the National Aquarium does not offer a high-quality visitor experience.

Investment Objectives

The investment objectives were derived from the challenges identified during the process.

To better understand the value of cultural intellectual property as a commercial and cultural investment. Enable the participation of Moor in the investment opportunities presented by Project Shopeshifter, with the purpose of maintaining authority over the cultural intellectual property promoted through Project

 To develop and implement Actearca-specific ways of educating people about the importance of healthy oceans in order to help change the human behaviours that are negatively impacting the oceans.

3 To provide a facility that cares for marine animals in order to meet the regulatory and moral obligations to see to the welfare of other species, and to treat them with respect.

To provide a high-quality visitor experience for locals and visitors in order to increase engagement with the oceans and its ecosystems in a way that is compelling and drives return visits.

Critical Success Factors

Critical success factors 2-7 are contained in the Better Business Case methodology

- Cultural integrity | mana is maintained through appropriate use, interpretation and acknowledgement of cultural intellectual property.
- Strategic fit | Conforms to the goals and aspirations of iwi, the Council and the community
- Value for money | Optimises value for money | Delivers the investment objectives in the most cost-effective way
- Supplier capability | Service provider(s) can meet the technical and cultural needs | Service provider(s) have the capacity to deliver the required outcomes
- 5 Affordability | Affordability must match ambition | Matches sector funding constraints
- 6 Achievability | Internal and external skills exist and are available for successful delivery
- Regulatory compliance | Must comply with relevant legislative, regulatory and treaty obligations

Under the Better Business Case methodology, the various options for addressing the strategic challenges are assessed against both the investment objectives and the critical success factors (CSFs). Options that are unable to fully deliver the objectives or the CSFs are rejected, and a process of positive dismissal is used to derive the short-list of viable options.

In effect, the investment objectives and CSFs are used as a yardstick to measure the ability of each option to address the challenges identified. The assessment dimensions and the resulting Multi-Criteria Analysis are discussed on the following page.

Kaupapa Ōhanga | **Economic Case**

Multi-criteria options analysis



- . The Scope dimension, which assesses the scale and extent of the possible solutions
- · The Service dimension, which assesses the capabilities and outputs of the possible solutions
- . The Service Delivery dimension, which assesses the organisational mechanisms for delivering the Services
- The Funding dimension, which assesses how the capabilities and outputs can be funded
- · The Location dimension, which assesses the possible physical location for the facility
- · The Implementation dimension, which assesses how the preferred option can be most effectively deployed.

In the Better Business Case methodology, the dimensions are concatenated together to arrive at the preferred option; that is, the preferred option will be the sum of the preferred Scope option, the preferred Service option, the preferred Service Delivery option, the preferred Funding option, the preferred Location option and the preferred Implementation option

The preferred option in each dimension is identified by testing all the alternatives against two criteria:

- · Will the option deliver the investment objectives?
- · Will the option meet the Critical Success Factors?

The investment objectives and Critical Success Factors are defined on the previous page, and the results are provided in the tables on the following

The process is illustrated in the diagram below.

Investment Objectives

The investment objectives were derived from the challenges identified during the process.

- To better understand the value of cultural intellectual property as a commercial and cultural investment. Enable the participation of Maori in the investment opportunities presented by Project Shapeshifter, with the purpose of maintaining authority over the cultural intellectual property promoted through Project Shapeshifter.
- To develop and implement Aotearoa New Zealand specific ways of educating people about the importance of healthy oceans in order to help change the human behaviours that are negatively impacting the oceans.
- To provide a facility that cares for marine animals in order to meet the tikanga Māori, regulatory and moral obligations to see to the welfare of the animals and to treat them with
- To provide a high-quality visitor experience for locals and visitors in order to increa engagement with the oceans and its ecosystems in a way that is compelling and drives return visits.

Scope

sses the full range

The Scope dimension

of alternatives for the

scale and extent of the

capabilities that could

be delivered in order to

meet the investment

Services

The Services dimension

assesses the full range

and outputs that could

be delivered in order to

meet the investment

of alternatives for the

range of capabilities



The Service Delivery full range of alternatives for how the required capabilities and outputs

can be delivered, with

an emphasis on which

organisations perform

the required roles.

Funding + Location + Implement

The Funding dimension assesses the full range of alternatives for how the required facility could be located. capabilities and outputs can be funded.

The Location dimension assesses the full range of alternatives for where the

The Implementation dimension assesses the full range of alternatives for how the required capabilities and outputs can be deployed.



ECONOMIC CASE

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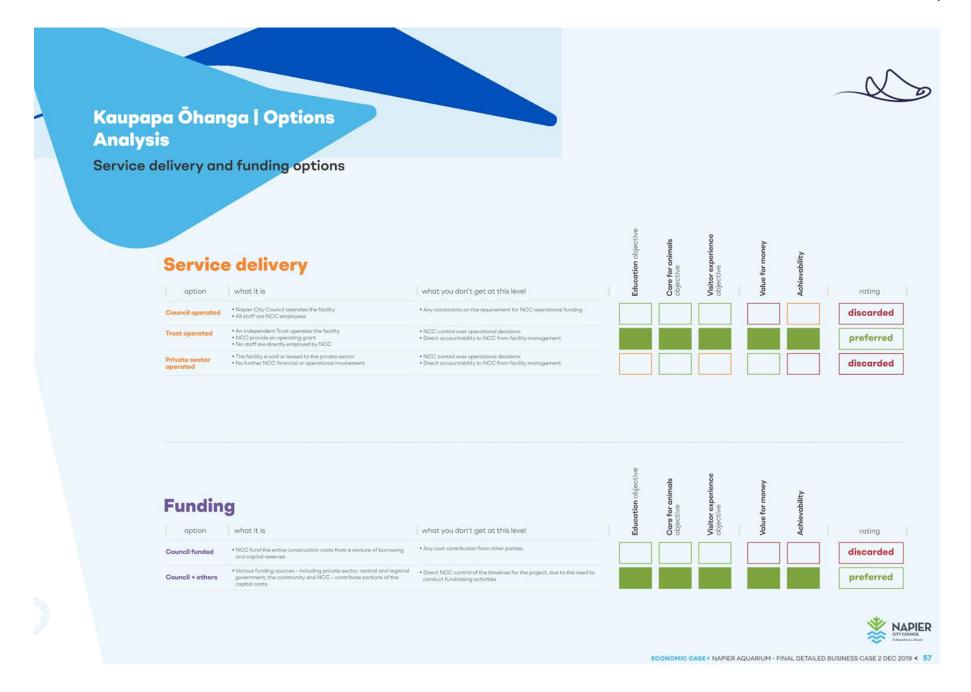
✓ 55

Kaupapa Ōhanga | Options Analysis

Scope and services options

Scope option what it is what you don't get at this level Continued operation of the National Aquarium of New Zealand Do nothing This is the current state discarded Demolish part of the existing building • The ability to house a full range of plants and animals Do minimum Rebuild around 4.300m² of new facility Sufficient back-of-house space for efficient operations A fully immersive experience for visitors discarded Salvage and reuse portions of the existing building Construct a new extension of around 4,500m² - 5,000m² Disruption to animals, staff & existing educational programmes Extend and preferred repurpose Completely demolish the existing building Construct a new facility of around 6.500m² No smooth transition of old to new Low affordability **Build new** discarded Completely demolish the existing building · Low capital or operating costs Multiple facilities Construct an immersive attraction over multiple buildings and facilities discarded

Services what it is option what you don't get at this level rating Strong linkage to the environmental issues affecting the oceans \bullet The facility provides a visitor-centric experience primarily aimed at discarded . Compelling reasons for people to change their behaviour There are engaging exhibits that provide a compelling reason to visit Entertain + educate There is information about the issues affecting the oceans and their Concrete information about how to change behavours and after the discarded impact we are having on ocean ecosystems new form inhabitants There are engaging exhibits that provide a compelling reason to visit There is information about the issues affecting the oceans There is information that motivates people to change behaviours preferred



Kaupapa Ōhanga | Options Analysis

Location and implementation options





Kaupapa Öhanga | Options **Analysis**

Developing the preferred option



To summarise the diagram below, the components logically document the various considerations in determining the preferred option. For Scope, the most efficient approach is to reuse the viable portions of the existing building and augment that with a new high standard facility.

The Services have the core focus on conservation and education with a highquality tourism experience as a necessary outcome and which underpins the facility's financial sustainability.

Service Delivery structures need to enable a powerful, enduring collaboration as well as spread the financial responsibility across key partners. In this proposed model, all facility staff would be employed by the new community Trust owner.

The conservation and education purpose of this facility means that it will be able to access a wide range of Funding (community, philanthropic, corporate, trusts and foundations, and, local and central government) to complement the income the facility generates through commercial activity (ticket sales, selling experiences, hospitality and retail).

The preferred Location is Marine Parade in Ahuriri Napier as it places the rich narrative of Māui in context. It will also capitalise on mana whenua's commitment to the existing National Aquarium of New Zealand and the historic foundation of the Hawke's Bay Aquarium Society. It also enables current aquarium infrastructure efficiency. Investing in the proposed new facility in Hawke's Bay will deliver on regional growth objectives.

The preferred Implementation approach is to stage the development and focus on the core new facility in the first instance. Provision has been made for Stage 2 as well as on-going upgrades which drive return visits.

Investment Objectives

The investment objectives were derived from the challenges identified during the process.

- To better understand the value of cultural intellectual property as a commercial and cultural investment. Enable the participation of Maori in the investment opportunities presented by Project Shapeshifter, with the purpose of maintaining authority over the cultural intellectual property promoted through Project Shapeshifter.
- To develop and implement Aotearoa-specific ways of educating people about the importance of healthy oceans in order to help change the human behaviours that are negatively impacting the oceans.
- To provide a facility that cares for marine animals in order to meet the tikanga, regulatory and moral obligations to see to the welfare of other species, and to treat them with respect.
- To provide a high-quality visitor experience for locals and visitors in order to increase engagement with the oceans and its ecosystems in a way that is compelling and drives return visits.

Scope

The Scope dimension assesses the full range of alternatives for the scale and extent of the capabilities that could be delivered in order to meet the investment objectives.

Extend & repurpose

- · Reuse portions of existing building · Construct a new facility
- of around 6,500m2

Entertain + educate+ action

 There are engaging exhibits that provide a compelling reason to

Services +

The Services dimension

assesses the full range

of alternatives for the

range of capabilities

and outputs that could

be delivered in order to

meet the investment

objectives.

- . There is information about the issues affecting the oceans
- . There is information that motivates people to change behaviours

delivery

The Service Delivery full range of alternatives for how the required capabilities and outputs can be delivered, with an emphasis on which organisations perform the required roles.

Trust operated

- · An independent Trust operates the facility • NCC provide an
- operating grant · No staff are directly employed by NCC
- . Opportunity for grant funding to support operation of facility

Funding + Location + Implement

The Funding dimension assesses the full range of alternatives for how the required capabilities and outputs can be funded.

Council + others

the capital costs

The Location dimension assesses the full range of

alternatives for where the facility could be located.

The Implementation dimension assesses the full range of alternatives for how the required capabilities and outputs can be deployed.



· Various funding sources - including private sector, central and regional government, the community and NCC contribute portions of

Existing location

. The facility is located on the Napier foreshore · Close to the CBD for

Core + extend

- . The core facility is constructed in a single
- · Provision is made for expansion, contingent on future funding



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Te Mariu o Te Whakaaro | Preferred Option

The design brief



Site concept | Pātiki/te ara moana

Te Ara Moana refers to the path of the ocean. When visitors arrive at the site they will follow a processional path that first tokes them to the ocean side of the site to connect with the sights, sounds and smells of the ocean and away from the world of concrete and cars, before travelling a processional path that makes provision for customary welcome.

The site itself mimics the potterns corved by water in the braided rivers and the ocean floor, referencing the Patiki, or flounder design, and will be landscaped to reintroduce dunes and marshes.

To deliver a national design icon:

- That articulates our unique Aotearoa / New Zealand and Pacific Narrative.
- That embraces the cultural landscape and natural attributes of the location.
- A sustainable and resilient and future proof design that takes into account sea level rise, storm surges and hundred year flood events.
- A design that enhances the local environment, rather than dominates it.
- That Hawke's Bay, Ngāti Kahungunu and New Zealand can be proud of.



Building concept | Whai/te ika-a-Māui

The architectural design references the Whoi, or Stingray, representing Te Ika-a-Māui, the great fish of Māui we know as the North island. The Māui warrative plays a key role in the concept for the new Centre located in Te Ika-a-Māui, the Fish hook of Māui, Howkés Bay.

The collective of buildings represents a Hulhuinga Whai, or gathering of sting-rays, assembled to form a kainga, or village of Tangaroa, god of the ocean.



'Ki te ao marama' refers to a journey to light and enlightenment. The visitor journey follows Māori cosmogeny, the creation narrative as described in the Takitimu teachings of Ngāti Kahungunu.

The journey takes visitors from the dark depths of the acean, the domain of Tangaroa, ocean god, towards the coastal domain of Hinemaana, ocean goddess, and then emerges into the tidal zone and finally and visitors thetravel into the sky domain of Ranginul, the sky-father, in a 4D theatre experience.



Te Mariu o Te Whakaaro | Preferred Option

Functional requirements and response

A number of functional requirements were provided to the architects to shape the new facility and the use of the site.

Minimum Viable Product

The proposed two Stage facility is the minimum viable product. The three major tanks are the minimum set required to awe and inspire visitors whilst the other major exhibits (e.g. penguins) complete the logical New Zealand geographical story.

Design and construction phasing have been structured to enable an efficient transition.

Without Stage Two there will not be:

- exhibits featuring Kiwi, Tuatara or Tuna eels which are popular current exhibits.
- · enduring external facility resilience nor native saltmarsh habitat.
- · completion of the aquatic story from mountains to deep sea.
- transformational collaboration space intended to be provided by the National Oceans Centre component of the proposed new facility, and as a consequence, the facility will fail to deliver on an expressed community need.

MODULAR: Able to cater for staged approach to development and future expansion, meaning a series of repeatable smaller forms would work better than a single large form.

NARROW SITE: Had to work within a long narrow site requiring a design that could expand North and South.

HEIGHT RESTRICTIONS: The District Plan imposes a maximum build height below what is optimal for the large tanks which typically require two viewing levels, significant footings to carry the structural loading and top access.

HABITAT VARIATION: The design needed to suit a range of habitats ranging from two story high tanks, to small 'jewel tanks', to covered and semi-covered outdoor exhibits, meaning significant variation in height of exhibits.

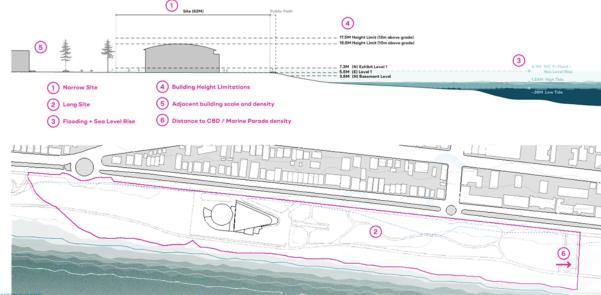
BACK OF HOUSE: The form needed to accommodate sufficient space for back-of house functions.

VISUAL INTEREST - WITHOUT OBSTRUCTION: The extent of footprint meant it was not practical to do a single large shall design as it would create a large visual obstruction on the waterfront and not be sympathetic to the residential scale of surrounding development.

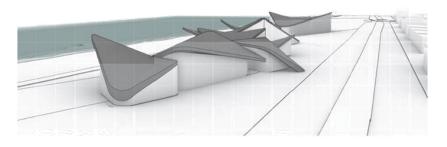
NATURE BASED DESIGN: From an aesthetic point of view it was agreed the design should reference and sit comfortably and lightly within the natural world of curves and variation of form, rather than adopting more sterile rectilinear forms.

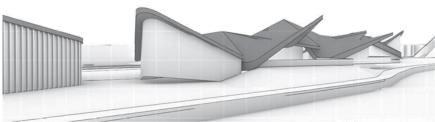
COVERED, SEMI-COVERED AND UNCOVERED SPACE: The roofing design needed to allow for variation in height and the ability to extend the roofscape to cover outdoor exhibits.

LAYERING: The design needed to respond to the plan for resilience meaning a layering approach was needed to accommodate both the wet and dry levels.



Embedded in its context the building it becomes part of a natural buffer between the ocean and the city. Its scale is sensitive to the built context, and its rippling form feels at home seated in a native dune scape. The composition reads clearly as a gathering. This architectural language allows for long term compus growth that reinforces a cohesive overall design.



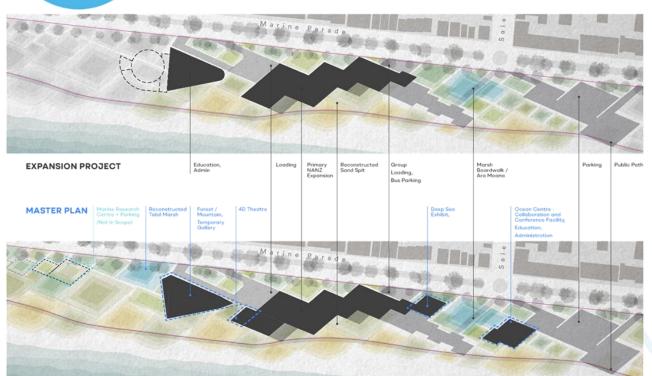




He Whenua Hou | Site Concept

Facility scope and master plan

The resulting master plan proposes two stages outlined below (Expansion Project and Master Plan) of the proposed development with space for a possible future research centre.



STAGE ONE: EXPANSION PROJECT

Existing Building:

- · Demolition of unfit portion of existing Aquarium
- · Repurpose current usable space as:
 - Temporary holding facility during construction of Primary NANZ expansion
 - · Repurpose for administration and education

Expansion build:

- Hard landscape including parking areas and pathways
- Te Rau-o-Kiwa Orientation Lobby
- Tangaroa Deep Sea AV experience
- Turtle Sub-trapical Reef Tank
- Sharks & Rays Temperate Reef Tank
- Kelp Forest Tank
- · Rocky Shore Tide Pools
- · Rocky shore Crash Tank
- · Rocky Shore Penguins
- · Estuary Stingray Touch Tank
- Jelly Jewel Tanks
- Hospitality and retail spaces
- Portion of exterior habitat around expansion building including sand spit and tidal marshes

STAGE TWO: FULL MASTER PLAN

Existing Building:

- Relocate administration and education function to the new National Oceans Centre building
- · Develop Forest Mountain Kiwi exhibit
- · Develop a temporary exhibit space

Expansion extension

- New administration, education and Oceans Centre building
- 4D Theatre
- Deep Sea exhibit
- Estuary, Beaches and Shorebirds exhibit
- · Estuary, salt marsh and invertebrates touch area
- Mangrove Forest
- Jewel Tanks (small feature tanks)
- Completion of full landscaping plan including reconstructed sand spit and tidal marshes

He Whare Hou | Building Concept

Represented habitats

The habitats within the new facility have been carefully selected.

The key habitats within the facility have been chosen to reflect the core components of Aotearoa New Zealand's marine environment and to enable a greater connectivity with the day-to-day experiences of visitors with the oceans surrounding our six hundred plus islands.

Attention is given to the propensity to position species through the eyes of indigenous cultures alongside mătauranga Mâori knowledge.

The subtropical tank highlights what is taking place above the ocean floor (in the water column) and creates a perspective of the wider extent of our oceans' reach, well beyond the horizon.

The temperate tank will showcase the species that inhabit our continental shelf, out to the horizon that most people can see from a local beach, in order to show the life that we are immediately affecting by our actions but may never have come into contact with.

The kelp forest gives visitors a look underneath a blanket that many see from the shore but are anxious at venturing below. The roof above it will be open

The penguin area delivers as important connection to the marine seabird populations, given that Aotearoa New Zealand has the largest variety of seabirds breeding of any country in the world.

The rockpools and touch tanks engage people in an area that is most familiar to people who visit the coast.

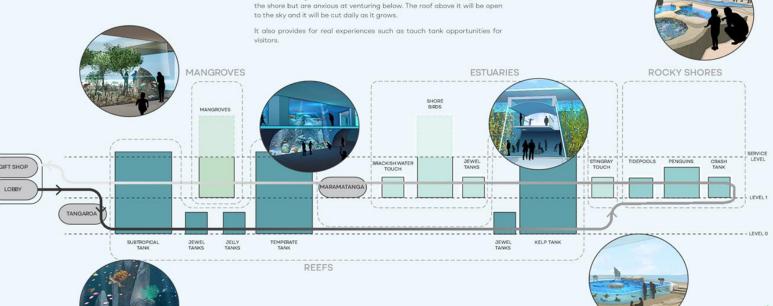
From a functional perspective, the focus on local Actearoa New Zealand ecosystems also means the costs of meeting water temperature and treatment requirements can be reduced in comparison to tropical exhibits.

The multi-story design of the key tanks also means visitors get multiple perspectives on the various habitats and a richer experience of the ocean life that surrounds us. Big tanks create the awe and inspiration.

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NAPIER

He Whare Hou | Building Concept Facility design

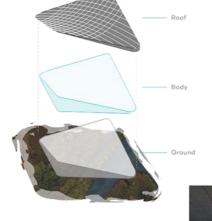
Te Ika-a-Māui - A symbol of national significance

It was agreed the design needed to reflect that this is a site of national significance, meaning it would need to architecturally stack up against other national icons including Te Papa, Te Puia, Puke Ariki, Zealandia and the Waitangi Grounds amongst

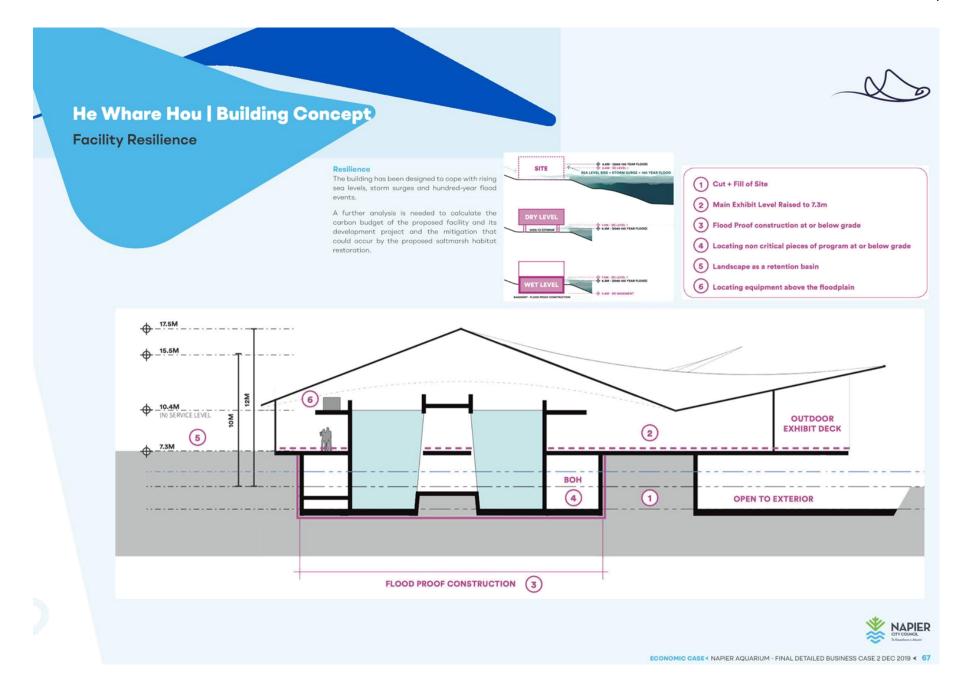
It was also agreed the design would need to be 'postcard' worthy to attract attention and gain profile within the tourism fabric and in doing so needed to reflect Actearoa New Zealand, the Pacific and Mäori design creating an icon for Te Matau-a-Mâui Hawke's Bay.

To this end a range of concepts were explored that might fit with the functional requirements, ultimately adopting the tarawhai stingray concept that first and foremost fits the functional brief, but also fits the cultural, aesthetic and aspirational brief to develop a national icon.









Te Wheako | Visitor Experience

The eight key experiences

Identifying and developing the key experiences

The eight key experiences were developed by:

- Identification of the key features and functions needed based on outcomes of extensive stakeholder engagement, spanning the identification of key species, ecosystems, cultural, educational and conservation objectives.
- . The identification of the core drives of visitor attraction and interest.
- . Benchmarking against how other facilities 'package & promote' the experiences they offer.
- · Seeking to create a narrative that describes the breadth of offering.
- · Illustrating same of our key points of difference, in particular referencing the Pacific and Māori environmental knowledge.

Whilst these eight key icons do not illustrate the full breadth of what is proposed, they provide focus to the offering and ease of communication of what is on offer.

TE RAU Ö KIWA Pacific Circle

Visitors are welcomed into the Pacific Talking Circle and orientation space.

TOHORĂ

Enter the domain of Tangaroo, god of the sea as whales sing their song of welcome.

HONU Turtle

The great Pacific explorer and

MANGŎ

Kia tüpata. Be alert as you are surrounded by sharks.







HINEMOANA Ocean goddess

Sway within the giant Kelp Forest in the presence of







Feeling a Little Blue? Our penguin and tidal pools will





WHAI

ika-a-Māui, the great fish of





MARAMATAKA **Environmental Calendar**

Be guided by the Moon, stars 4D Theatre Experience.

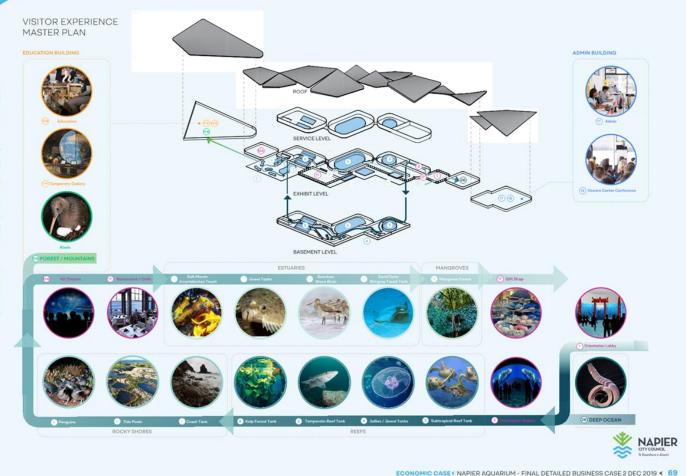
Te Wheako | Visitor Experience

Ki te whaiao ki te ao mārama | A journey to the light

As visitors move beyond Te Rau-o- Kiwa, our Pacific Talking Circle, a place of ceremonial welcome, orientation and performance, they will descend into the dark depths of the ocean realm of Tangaroa and Hinemoana.

The first experience is a dark sensory AV experience being surrounded by the sights and sounds of marine mammals where visitors will drop down into the basement level underwater world moving past the subtropical reef tank and onto jellies, sharks and rays, and then through to the Giant Kelp Forest tank where they will be mesmerized by the swaying kelp hair of Hinemoana, goddess of the ocean.

Visitors will then ascend and emerge past the wave crash pool into the tidal zone that includes the penguin enclosure, and (following Stage Two) on to the 4D immersive theatre experience that will bring Māori science of land, sea, sky and species to life.



Te Wheako | Visitor Experience The journey

Begin your adventure being welcomed into Te Rau-ô-Kiwa, our Pacific speaking circle. You will hear indigenous voices of the Pacific Rim talk about this ocean we know as Te Moana-nui-a-Kiwa The Great Ocean of Kiwa. This is a place of welcome, of gathering and sharing knowledge, a place for convening Pacific voices. This is where speakers gather to share their views and knowledge.

Then, tentatively entering the darkness of the domain of Tangaroa, you will be immersed in the sights and sounds of enormous marine mammals swimming overhead as you journey towards the coast of Te Ika-a-Māui The Fish

Along your journey you will encounter graceful honu turtles, our connection and link across Te Magna-nui-a-Kiwa, and be awed by the silent stealth of our mango sharks and whai rays, before arriving at the domain of Hinemoona, acean goddess. Truly mesmerized by her swaying hair in our giant kelp forest, you will be anchored in place watching the diverse array of wildlife in front of you, schooling, swimming, hiding and exploring.

Emerging through our exhilarating wave crash pool, you will encounter fascinating rock pool life before strolling across to our penguin encounter to be entertained by our cute little waddling characters of the coast. Are you brave enough to pop up in the middle of their enclosure?

Let little bluey, our kororâ penguin guide, show you around the rest of our tidal pools and on to our whal ray touch pool, to see and touch them as they gracefully glide past. Discover the story of Māui, fishing up the largest tarawhai stingray, the North island of New Zealand.

You will discover our taonga species, species of incredibly important cultural value that have sustained people for generations, pätiki flounder, tuna eel, wai koura freshwater crayfish, and inanga juvenile Galaxids we know as

Then lie back and rest your legs in our immersive theatre experience that brings to life Māori knowledge of astronomy, maramataka the environmental calendar, and how these relate to seasons and the migration of species. Discover the genealogical connections across Polynesia through the stories of Măui, migratory species and ocean voyaging waka and pacific peoples' stories pertaining to Tangaroa.

In every step of your journey you will gain conservation insights from both scientific and indigenous knowledge systems and better understand the contribution you can make to being part of the solution.

Finally, take some time out for retail therapy, buy some unique mementos of your journey, and enjoy a coffee, cup of tea, meal and other refreshments.

Note: The 4D Theatre Experience is part of Stage 2

















Utu Waihanga | Investment Profile

Projected construction costs



By engaging and bringing together design and quantity surveyor expertise, the project has been able to develop a range of estimates that are reasonably robust but that would require more in-depth analysis to provide greater than 90 percent confidence levels.

Initial capital costs

- The initial capital costs associated with the preferred option are
 projected at a total of \$77.5 million. This includes raw construction
 costs of \$65.6m and contingency of \$7.0 million. Escalation totals
 \$4.9 million across the construction period.
- Included within the raw costs are construction of the new building (3,702m2), initial refurbishment of the existing building (1,974m2), demolition of the older section of the existing building (1,400m2), new external exhibits (646m2), landscaping, decanting and relocation costs, consent costs, fixtures & fittings, and tanks.

Ongoing capital costs

- Real fit-out replacement costs are equal to \$1.5 million every five years with the first refurbishment occurring in FY29.
- Real exhibition refurbishment costs are equal to \$3.2 million every ten years with the first renewal occurring in FY34.
- Total nominal ongoing capital costs associated are projected at a total of \$23.1 million between FY 29 - 49.
- Model has been developed on four year build timeframe and twenty five year operational timeframe.

Debt financing

- Debt financing peaks at \$23.9 million in FY25 with total interest of \$3.5 million incurred.
- Debt financing is planned for given the Revenue Generation Strategy estimates eight years to raise the \$40 million. This could be circumvented through an interest free loan.

Initial capital costs							
NZD\$000	FY21	FY22	FY23	FY24	FY25	FY26	Total
Construction	500	11,986	23,678	19,923	9,338	140	65,565
Contingencies		1,750	2,975	1,750	525	-	7,000
Total real initial capital costs	500	13,736	26,653	21,673	9,863	140	72,565
Escalation		385	1,513	1,872	1,152	21	4,943
Total nominal initial capital costs	500	14,120	28,167	23,545	11,015	160	77,508

Construction funding shortfall until debt repayment									
NZD\$000	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28	Total
Construction capex	(500)	(14,120)	(28,167)	(23,545)	(11,015)	(160)		-	(77,508
Opex (revenue generation fees)	(507)	(577)	(716)	(651)					(2,451
Interest			(91)	(432)	(809)	(878)	(794)	(383)	(3,388
Required	(1,007)	(14,697)	(28,974)	(24,628)	(11,825)	(1,038)	(794)	(383)	(83,346)
Less: fundraising	5,633	14,047	20,456	12,098	5,500	3,922	2,144	933	64,733
Total	4,626	(651)	(8,518)	(12,531)	(6,325)	2,884	1,351	550	(18,613





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Utu Waihanga | Investment Profile

Capital funding approach

Revenue Generation Strategy

The Revenue Generation Strategy (RGS) process assessed whether private funding is available which, together with Te Kaunihera a Ahuriri Napier City Council and Government funding could redevelop the current Whare o Tangaroa National Aquarium of New Zealand in Ahuriri Napier into a substantial aquarium and marine conservation organisation.

Project Shapeshifter's RGS finding is that private funders will support the aquarium redevelopment if it:

- Be accorded an appropriate M\u00e4ori title.
- Be accepted as a national institution linking to key overseas institutions.
- Be located in Te Matau-a-Māui Hawke's Bay but be a truly iconic national flagship for environmental conservation.
- Showcase live marine species.
- Contribute strongly to Te Matau-a-Māui Hawke's Bay tourism brand and economic growth.
- Interprets Te Ao M\u00e3ori The M\u00e3ori Worldview and showcases kaitiakitanga stewardship.
- · Provide conservation education.
- Change human behaviour in favour of conservation.
- Take place in a significant, eco-friendly building.

Based on the research and the views expressed by interviewees and potential donors, a single \$40,000,000 campaign would not succeed at present. However, assuming fundraising campaign can get underway without significant delay or public controversy this amount can be achieved in two successive campaigns each for \$20,000,000.

The Revenue Generation Strategy Stage 1 goal would seek to achieve \$20,000,000 outlined in Table 1.

Revenue Generation Strategy Stage 2 (Table 2) will seek further funding from some Stage 1 contributors, solicit new funding prospects, and will incorporate

a major community fundraising event aimed at mass participation and developing a widespread sense of ownership of the national aquarium.

The Stage 2 fundraising campaign will also position the aquarium for ongoing funding through sponsorship, membership, ongoing grant applications and philanthropy.

Further details of how the campaign will run, its risks and milestones are included in the Implementation Plan (Appendix 5).

The Revenue Generation Strategy recommends that:

 Te Kaunihera a Ahuriri Napier City Council consider the campaign fundraising beyond initial government contributions in two parts, a RGS Stage 1 goal of \$20,000,000 and then a RGS Stage 2 goal of \$20,000,000.

When the project moves to Stage 2 of the fundraising campaign for the remaining \$20,000,000 the project and campaign will be in much better shape to proceed and to capture people who are not enthused at present. By then it will have much greater definition, the governance structures will be in place, the leadership will be known, and the early funders will be well informed about the project.

Response of interviewees (HNW individuals, Corporates, Trusts and Foundations, Iwi):

- Showcase species and exhibits 83 percent positive and strongly positive.
- · Boost tourism 87 percent positive and strongly positive.
- Māori knowledge, history, conservation practices 81 percent positive and strongly positive.
- Conservation Education 91 percent positive and strongly positive.
- Conservation Research 78 percent positive and strongly positive
- Change behaviour re environment 91 percent positive and strongly positive.

Notes: the Revenue Generation Strategy was not tasked with assessing donor funding towards any annual operational expenditure shortfall and which is recommended herein.

Furthermore, this RGS \$40 million is only towards the capital expenditure of Stage One of the new National Aquarium and Oceans Centre at present, not towards subsequent stages or operational expenditure.

Table 1: RGS Stage 1

Dragnost Costor	Seator Cool
Prospect Sector	Sector Goal
lwi, hapū, and related business organisations	\$7,500,000
Lotteries grants	\$4,000,000
Additional Government sources	\$2,500,000
New Zealand charitable foundations and gaming trusts	\$1,500,000
Overseas Trusts and Foundations	\$1,500,000
Hawkes Bay and NZ individuals and families	\$3,000,000
Marine industries	\$1,500,000

Table 2: RGS Stage 2

Prospect Sector	Sector Goal
lwi, hapū and related business organisations	\$2,000,000
Lotteries grants	\$2,500,000
Additional Government sources	\$6,000,000
New Zealand charitable foundations and gaming trusts	\$1,500,000
Overseas Trusts and Foundations	\$1,500,000
Hawkes Bay and NZ individuals and families	\$1,000,000
National Companies	\$6,000,000
Hawkes Bay and Napier businesses	\$1,000,000
Local community in Napier and Hawkes Bay	\$500,000

Utu Waihanga | Investment Profile

Facility co-investment



Nationally Significant, Shared Investment

The National Aquarium and Oceans Centre is intended to be a national facility where the stories that are significant to our heritage as a nation can be heard and understood. But constructing and operating a facility of this scale is beyond the financial abilities of local ratepayers – so there is a need for the funding of the new facility to be equitably spread between sectors and regions.

Facility Co-Funding

Detailed analysis during the business case process has resulted in proposing a mixed commercial and public funding approach for the facility. Critical for this to succeed will be the nature of the governance and operational frameworks that underpin the entity.

The four core areas requiring funding will be:

- 1. Stage 1 Initial capital expenditure requirements of \$77.5m
- 2. Ongoing operational expenditure shortfalls Yr1 \$2.6m and beyond
- Ongoing operational expenditure renewal requirements \$1.5m every five years and real exhibition refurbishment costs equal to \$3.2m every ten years.
- Stage 2 capital expenditure requirements \$31.2m outlined in Appendix 18 (RLB Quantity Survey estimates).

Funding partners have been identified as the Te Kaunihera o Ahuriri Napier City Council, Government, Sponsors (including social investors) and donors. The term social investors refers to those individuals or entities who value return on investment (ROI) based on social, cultural, environmental and wider societal outcomes before standard financial returns.

Construction costs and contributions

It is unlikely that sponsors, donors and social investors would fund building envelopes or "generic areas" where there cannot readily be some form of recognition or acknowledgement.

Existing Buildings

Similarly, treatment (repurposing/decommissioning/demolishing) of existing premises is also unlikely to attract sponsor, donor or social investor support.

Exhibition Costs and Contributions

This is key area where sponsors, donors or social investors are more likely to want to connect with the project.

That said it is important that relative shares of true costs be apportioned appropriately across all core areas including "glamour areas".

The associated Table is an indicative apportioning of costs across the funding

partners according to the criteria outlined above to show how funding might be spread;

- FF&E = Fixtures, Furniture and Equipment
- One offs = include initial marketing, animal recovery, animal transfer, staff mobilisation
- Note the shortfall totals \$18.6million.

Whatever is finally agreed it will be imperative to show that funding partnerships are real, committed, based on a shared understanding and relative to capacity to fund against what the new facility can realistically be expected to deliver across social and economic returns on investment expectation.

	National Aquarium of New Zealand Trust								
			Funding	Model					
Central Government	Local Governments	lwi/Maori Partners	Sponsorship	Philanthropy	Visitor Donations	Charitable Grants	Share of new visitor levy		



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Operating Model

Governance and management

There will be key stakeholders involved in how the facility operates.

Project Shapeshifter is seeking a full co-governance and co-management approach for the National Aquarium and Oceans Centre and a commercial partnership for construction of the facility that will help give effect to this.

The vision is for a facility that allows the voices of all stakeholders – Ngãi Mãori and Ngãi Pākehā – to be heard, and for the Crown-Māori Partnership to be brought to life within the National Aquarium and Oceans Centre. And as the nature of the stories and the perspectives will deepen and change over the years, only full co-governance and co-management can provide the flexibility needed for the facility to develop and grow. At the same time, it is possible that the facility may need to be further developed as the appetite of New Zealanders for authentic and compelling stories about our oceans grows, and clearly there are other supporting facilities that could be added to the precinct, expanding its environmental and cultural relevance.

Te Kaunihera o Ahuriri Napier City Council has analysed the various governance and management approaches and concluded that an independent Trust, acting with full authority and Council support, will provide the best vehicle for the aspirations of iwi, the community and the nation to be realised (Appendix 9).

With this in mind, Council ownership of the National Aquarium and Oceans Centre makes little sense, as the Trust will need the flexibility to chart its own path. Commercial partnering will provide the agile approach to how the National Aquarium and Oceans Centre can be sustainable and expanded, as well as providing a vehicle for the correct organisations to be financially involved in the facility.

The National Aquarium and

Oceans Centre building



Te Kaunihera o Ahuriri Napier City Council

Te Kaunihera o Ahuriri Napior City Council provides a lease on the foreshore land for the facility at a nominal figure, along with an operating grant for the facility. It receives regular reporting from the National Aquarium and Oceans Centre Trust and appoints a number of Trustees.



National Aquarium and Oceans Centre Trust

An independent Trust provides governance for the National Aquarium and Oceans Centre. The Trust has has an independent Chair, and members from Ngbit Kohungunu, the Nopier City Council and key experts such as aquarium and conservation specialists.



National Aquarium and Oceans Centre management

Management employs staff and volunteers, operates the facility in accordance with the decisions made by the Trust, and in compliance with the National Aquarium and Oceans Centre's kaupapa, legislative and regulatory obligations, in order to meet the objectives set down by the Trust.



Property owner

The property owner constructs the facility on the Council-owned foreshore as per the agreed specifications, and undertakes maintenance on the structure. In return, the property owner receives lease payments.

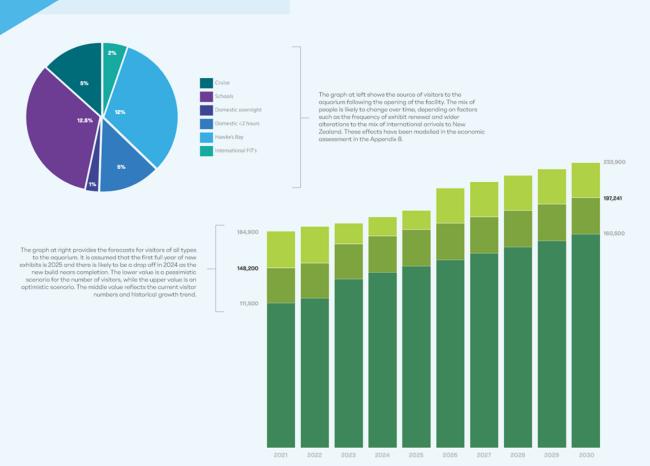
Operating Model

Visitor projections

Visitor numbers are projected to increase significantly.

Research was undertaken by Colmar Brunton to gauge public attitudes to converting the existing facility into a National Aquarium and Oceans Centre. The report cancluded:

- Support for the National Aquarium and Oceans
 Centre is strong and broad based. This is not only
 a reflection of people's excitement about the
 draft concept but the strong relationship New
 Zealanders have with the marine environment,
 both attitudinally and in terms of the activities
 they engage in near, on or in the ocean. Our
 close proximity to the ocean and care for the
 environment is a fundamental driver of this.
- For many, this love and care for the ocean is not at all costs. It needs to be balanced against the health of the economy and growth. It is important for the project, assuming it gets the green light to proceed, to demonstrate value for money in terms of project costs to keep New Zealanders on side.
- The cultural story around M\u00e4ori and Pacific Rim people has potential to be a strong differentiating factor for the centre, especially if it ties back to education and conservation.
- Intended visitation in the next five years is significantly higher for the National Aquarium and Oceans Centre (46 percent) compared to the current National Aquarium (14 percent). This would exceed Te Papa's intended visitation though people at this stage are responding to a proposed concept so caution is advised.





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Operating Model Staffing and volunteers Director Kaihautū (2.5) Personal & Admin Assistants (2) There will be a mix of paid staff and volunteers. As the experience of the Monterey Bay Aquarium demonstrates, having oneon-one interaction with staff and volunteers is the key to a high-quality visitor experience, as well as providing the greatest opportunity for people to learn about the practical and everyday steps they can take to improve the health of the oceans. Commercial (25) Education (12.5) As the chart at right shows, the core staffing is made up of paid employees Curation (25.5) supported by a large number of part-time volunteers. Paid staff are used **Commercial Manager Education Manager Head Curator** Merchandise Engagement Team (7.5) Curation Team (9) Finance (3) · There is a specific requirement for people to be available for regular Operations (15) Hospitality Lead hours throughout a rostered work week **Financial Controller** Operations Leader Hospitality Team (7) Head Vet · The skills are specialised or technical, and suitable qualifications and Māori roles Vet Team (3.5) expertise is required to fill the role. **Visitor Services** Volunteer Team (3) Lead However, the greatest number of people are volunteers. As institutions **Head Diver &** Facilities (9) overseas have demonstrated, sophisticated aquariums are a magnet for 150 Volunteers Safety Officer volunteers at all levels and ages, ranging from children to octogenarians, who Dive Team incl. are all inspired to engage with the animals, their habitats and the cause of water quality **Evaluation Business Development** educating others about the oceans. & Research Lead There is a committed volunteer workforce at the current National Aquarium, Bus. Dev. Team (4) and the intention is to build on the skills and expertise of these people to grow a larger and more diverse group of volunteers for the new facility.

Giving back to Volunteers

According to Volunteering New Zealand (2017) New Zealanders make a significant contribution to the social development, economy and environment of New Zealand through their engagement in volunteering. The United Kingdom's Charitoble Aid Foundation, which investigates and increases understanding of charitable giving and philanthropy, positions New Zealanders as the western population that most often participates in volunteering. In the year ending March 2013, volunteer labour in organisations contributed \$3.5 billion (1.7 percent) to New Zealand's gross domestic product and the 2016 Statistics New Zealand General Social Survey found: "a strong commitment to volunteering with one in two New Zealanders volunteering

for an organisation or helping a person from another household. Despite its significance, volunteering is under pressure, with the 2016 Volunteering New Zealand State of Volunteering survey noting the following issues that are also relevant in Hawkes Bay: volunteer ageing, reduced volunteer time and reliance on the same volunteers across different roles. Rarely however is volunteering professionally managed by poid staff whose role it is to build capability amongst volunteers, so giving something back for their donated time and which is how Monterey Bay Aquarium has built such a strong volunteer programme.

Facility Development

End-to-end sequencing



Financial modelling

A 29-year annual financial model (approx.four years construction plus twenty five years operation) has been built to forecast revenue, operational costs and capital costs. The financial model also allows the impact of changes in factors such as visitor numbers, financial performance, and project cost to be understood.

Output summary

- The total capital cost of the preferred option is \$77.5 million which includes \$65.6 million of construction costs, \$7.0 million in contingency and \$4.9 million associated with cost escalation during the construction period.
- Real fit-out replacement costs equal \$1.5 million every five years and real exhibition refurbishment costs equal \$3.2 million every ten years.
- The facility will be funded from a combination of local councils, central government, investors and donors. During the construction period debt financing is used ahead of all donations coming in (the final donations of a total \$40m are expected to occur in FY29).
 The debt is used to finance both construction capital expenditure

and operating costs associated with revenue generation until the facility is opened (FY25). An equity injection of \$18.6m is forecast to occur in FY28 to repay the debt. Ongoing funding for replacement of the fit-out and exhibitions renewal and operational shortfalls will also be required to be funded.

- Revenue in FY25 of \$4.4 million is driven by approximately 132 thousand visitors (this represents eight months of operations).
 In the first full year of operations (FY26) revenue of \$6.7 million is driven by approximately 196 thousand visitors.
- Operating costs in FY25 (eight months of operations) largely represent staff costs (\$4.2m), insurance (\$0.4m), maintenance (\$0.4m), and marketing (\$0.2m). Operating costs of \$9.6 million in the first full year of operation (FY26) largely represent staff costs (\$6.4m), insurance (\$0.6m), maintenance (\$0.6m), marketing (\$0.4m), other overheads (\$0.3m), energy (\$0.2m).
- Nominal inflation of 2.8 percent per annum, has been applied unless stated otherwise.

					Summary							
NZD\$000	FY21	FY22	FY23	FY24	FY25	FY26	FY27	FY28	FY 29	FY30	FY31-FY49	Total
Revenue					4,369	6,655	6,631	6,898	7,165	7,778	240,873	280,370
Opex	(507)	(577)	(716)	(651)	(6,508)	(9,614)	(9,444)	(9,697)	(10,002)	(12,215)	(365,399)	(425,329)
Interest		-	(91)	(432)	(809)	(878)	(794)	(383)	-	-	-	(3,388)
Capital costs	(500)	(14,120)	(28,167)	(23,545)	(11,015)	(160)		-	(1,871)		(21,183)	(100,562)
Sub-total	(1,007)	(14,697)	(28,974)	(24,628)	(13,964)	(3,996)	(3,606)	(3,183)	(4,707)	(4,437)	(145,710)	(248,909)
Depreciation					(1,547)	(1,550)	(1,550)	(1,550)	(1,550)	(1,924)	(45,901)	(55,573)
Total position	(1,007)	(14,697)	(28,974)	(24,628)	(15,510)	(5,547)	(5,156)	(4,733)	(6,257)	(6,361)	(191,611)	(304,482)



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Cost Benefit Analysis

How the assessment has been conducted

The costs and benefits have been assessed across multiple dimensions.

> Three methodologies have been used to forecast the economic and social return on the proposed investment:

Cost Benefit Analysis

Economic Impact Assessment

CBA is an analysis of a decision to proceed with the project compared to an afternative of "do nothing". The standpoint is the total economic value created or destroyed from a New Zealand-wide societal perspective. CBA involves the following stages:

- Identify the range of economic, social, and environmental costs and benefits that it may expect in moving from a "business as usual" or "do nothing" to a "with the project" scenario.
- Quantify the casts and benefits, using accurate estimates of monetary value for tradable goods and services, and proxy monetary values for non-traded costs and benefits, namely the negative and positive externalities, using established techniques.
- Identify a "business as usual" (counterfactual) scenario and one or more "with the project," scenarios and the value of the difference in outcomes
 between these scenarios, which demonstrates the impact of moving from business as usual to a different, project-based future.
 Allocate costs and baselists over a suitable project evaluation period, typically 25 years. Initial costs are usually associated with preparation and
- then construction, whilst revenues and benefits tend to flow once the project is up and running.

 4 Generate performance measurements using discounted cosh flow techniques for both costs and benefits. All values are expressed in "present-day dislars" or capitalist using a discounter face. Exertable, the makes an allowance for the fact that typically, a dallar's worth of benefit received today has a higher value than a dollar's worth delivered some years hence.

SROI measures and accounts for a wider concept of value for the attainment of multiple bottom lines than traditional CBA. It was originally developed in the US by the Roberts Enterprise Development Fund in the mid-1990s and has been further developed by the New Econo Foundation and the Scottish Government in the UK since the late 1990s. It is widely used in the UK social enterprise sector to assess organisational impact and is endorsed by the UK Cabinet Office. SRCI has a widely applicable stakeholder emphasis and standard methodology

and the control of th produce the benefit. The ratio provides a measure of value for money.

SROI analysis can be retraspective or prospective, encompass the value generated by an entire organization or focus on specific programmes or projects. There are two broad types of SROI

- An evaluative SROI, which is conducted retrospectively and is based on actual outcomes that have already taken place
- · A forecast SROI, which predicts how much social value will be created if the activity achieves the intended outcomes, which is the methodology

The purpose of EIA is to understand the economic development effects of a proposed project by measuring how much it stimulates activity in the local, regional or national aconomy in terms of GDP, employment and household incomes. EIA differs from CBA which is an exercise to determine an action's net national welfare effects in terms of the efficiency of resource

An EIA is based on and inter-industry or "input-output" tables, which measure how the different sectors of an economy are interrelated. Specifically, the input-output tables measure the inputs that each sector requires from other sectors to produce its own outputs. These producers in turn, will require input from their own suppliers, and so on. The input output tables on used to derive multipliers that estimate the impact that an increase in activity in a sector has on GDP, employment and household incomes. The resulting impacts comprise the following:

- . Direct effects. The new facility will draw upon local industries for example tourism operators and hospitality services, and therefore directly summers over regional accordance.

 Indirect effects: Construction and operation of the new aquarium will require inputs from a number of other industries inside and outside the
- region. These suppliers, in turn, will draw upon their own suppliers, and have a cascading effect.

 Induced effects. The cumulative direct and indirect effects will result in increased employment, and hence increased household income. A
- proportion of this new income will be spent in the regional economy and give rise to further economic stimulus.

The total economic impact is the total of the direct, indirect and induced effects. In addition to the economic impacts estimated, the project will have other economic effects that are not quantifiable within the EIA framework such as an investment confidence, local authority infrastructure

All three methodologies have been used to forecast the economic and social return on the proposed investment. Details of the findings are provided on the following page, and the workings are contained in Appendix 16.

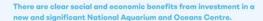






Cost Benefit Analysis

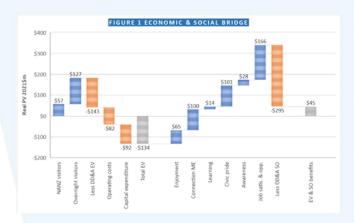
Economic and social return



The Economic Case shows the net economic impact the expansion will have over the next twenty-nine years.

As explained in previous pages the approach employed to financially forecast the economic and social returns on investment associated with the Te Whare Tangaroa o Actearoa The National Aquarium of New Zealand project consisted of three core components.

- Economic Cost Benefit Analysis (CBA)
- Social Return on Investment (SROI) (note social includes environmental in this methodology)
- Economic Impact Assessment (EIA)



Economic Impacts

Construction is estimated to:

- Generate \$31 million of regional GDP, with a further \$50 million of national GDP for a total of \$81 million.
- Generate regional employment of 410 FTE, with 535 FTE employed elsewhere for a total of 944 FTE.
- Estimated to boost regional household incomes by \$11 million p.a. and national incomes by \$28 million p.a.

Operation is estimated to:

- Generate \$17 million p.a. of regional GDP, with a further \$9 million p.a. of GDP for a total of \$26 million.
- Generate regional employment of 152 FTE, with a further 14 FTE employed elsewhere for a national total of 166 FTE.
- Estimated to boost regional household incomes by \$7 million p.a. and national household incomes by \$8 million p.a.

Results

Figure 1 pertaining to this page summarises the results of the Economic Impact and Social Return on Investment Analysis in the form of a "value bridge" that combines the economic value creation with social autcomes:

- An estimated \$45 million (present value 2021) of combined economic and social value is attributable to the project.
- There is net contribution of \$40 million from increased economic activity associated with visitors.
- There is a net contribution of \$179 million associated with the social outcomes for visitors, staff and volunteers.
- Capital and operating costs are -\$174 million.
- · The benefit: cost ratio is 1.26x.

FIGURE 2 SOCIAL OUTCOMES	HB region	Yr. 0 to 4	Yr. 5 to 9	Yr. 10 to 24	Continuing	Total
Enjoyment	Real PV \$m	\$3	\$20	\$42	8	\$65
Connect to marine environment.	Real PV \$m	\$5	\$31	\$64		\$100
Engagement with learning	Real PV \$m	\$1	\$4	\$9		\$14
Civic pride	Real PV \$m	\$5	\$31	\$65		\$101
Environmental awareness	Real PV \$m	\$1	\$9	\$18		\$28
Job satisfaction & opportunities	Real PV \$m	\$8	\$51	\$107		\$166
		\$0	\$0	\$0		\$0
Less DD&A social outcomes	Real PV \$m	-\$16	-\$91	-\$189		-\$295
Total Social outcomes	Real PV \$m	\$8	\$55	\$116	\$0	\$179

FIGURE 3 ECONOMIC IMPACT MEAS	URES		Construction		Operation				
Impact Measure		HB region	Rest of NZ	Total NZ	HB region	Rest of NZ	Total NZ		
GDP		<u> </u>							
Direct	\$m	\$12	\$11	\$23	\$12	\$5	\$17		
Indirect	Sm	\$13	\$30	\$43	\$4	\$2	\$6		
Induced	\$m	\$6	\$9	\$15	\$2	\$1	\$3		
Total	Sm	\$31	\$50	\$81	\$17	\$9	\$26		
Employment									
Direct	FTE	164	221	385	92	0	92		
Indirect	FTE	180	159	339	40	10	49		
Induced	FTE	66	155	221	21	4	25		
Total	FTE	410	535	944	152	14	166		
Household Income									
Direct	\$m	\$5	\$5	\$10	\$5	\$0	\$5		
Indirect	\$m	\$4	\$8	\$12	\$2	\$1	\$3		
Induced	\$m	\$1	\$5	\$6	\$1	\$1	\$1		
Total	\$m	\$11	\$17	\$28	\$7	\$1	\$8		



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Risk and Uncertainty Methodology and approach

The risks of implementing and operating the solution have been carefully assessed.

Identification



Conduct workshops to identify the risks to implementing the preferred option

2 Analysis and Quantification



Collate the information gathered from workshop sessions with the project team

Analyse the linkages between the risks and link them together to understand how risks can build up during the project

Quantify the probability that the risk could occur based on the knowledge of the project team

Quantify the impact that the risk would have based on the knowledge of the project team Mitigation



Develop the mitigation actions that will reduce the probability of the risk occurring

Develop the mitigation actions that will reduce the impact of the risk if it does occur

Link the mitigation actions with the project to make sure the right steps are being taken

Impact Revision



Review the appropriate project documents to make sure they are aligned with the risk analysis

Quantify the effectiveness that the action will have in reducing the risk, based on the knowledge of the project team

Quantify the confidence (or quality)in the project documentation or action, based on the knowledge of the project team

Decision Making



Re-analyse the risks to assess the revised probability and impact after the mitigations have been implemented

Present the information in a form that allows stakeholders to make an informed decision about the residual risks of proceeding with the project

The following pages provide the analysis for each of the two events that the Te Kauniher o Ahuriri Napier City Council is seeking to manage:

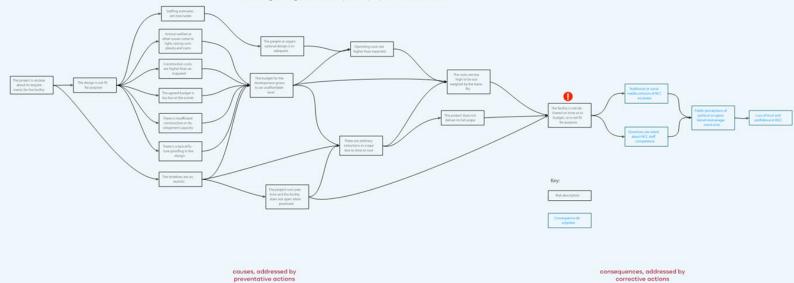
- . The risk that the facility will not be delivered on time, within budget or to the required standard.
- . The risk that the project will not achieve the benefits that are being sought.

Each assessment identifies the risks and links them into their causal chains, so that decision makers can see the inter-relationships between them.

Risk and Uncertainty Implementation risks

In accordance with more advanced risk management methodologies, the implementation risks for the facility have been assessed using a bow-tie analysis, as shown in the diagram below.

On the below diagram are the risks that could cause the outcomes not to be achieved – these risks are managed by preventing the risk from occurring, or minimising its severity. These risks are managed generally through design, either of the facility or of how it is operated, and education and engagement with stakeholders. On the right are the consequences of the risks on the left not being managed, which are primarily reputational in nature.





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Risk and Uncertainty

Benefit realisation risks

There are a number of risks that could prevent the benefits being realised.

In comparison with the relatively straightforward risks associated with delivery of the project, the benefit realisation risks are significantly more complex to manage. The nature of the risks means that it is difficult to quantify either the probability or the likelihood with any degree of rigor, as there are a significant number of interlinked challenges, and the analysis reflects this.

While some benefit realisation risks can be mitigated as part of the design of the facility, other risks that could lead to suboptimal outcomes are beyond the control of any facility or institution. This is because the desire to be educated and change behaviours as a result is subject to individual desires, preferences and states of mind.

For instance, there is a risk that visitors may feel their actions will be ineffective or futile given the scale of the environmental and climate challenges facing the oceans. A large part of this sentiment may be due to external influences such as media coverage, social media-based information and conjecture, and the influence of friends, family and other peer groups.

It is obviously not possible for this to be entirely reversed with a single visit to the National Aquarium and Oceans Centre; however, the facility must play its part in providing the information and resources necessary for people's attitudes and behaviours to change, and this obliges the design team and the aquarium staff and volunteers to do the best possible job of communicating that change is both necessary and possible.

The design is effective but the implementation of the design is poor, leading to The facility design is poor, eading to poor educational outcomes for visitors The experiences, exhibits and educational material are not well aligned, resulting in confusion t Visitors remain insufficiently educated about the issues affecting the oceans after visiting the facility The staff and volunteer resourcing is insufficient, resulting in a lack of one-on-one education

There is insufficient

actionable information

for visitors, leading to

uncertainty about the actions they should take

Visitors come away

from the aquarium

feeling that their

actions are futile or

will be ineffective

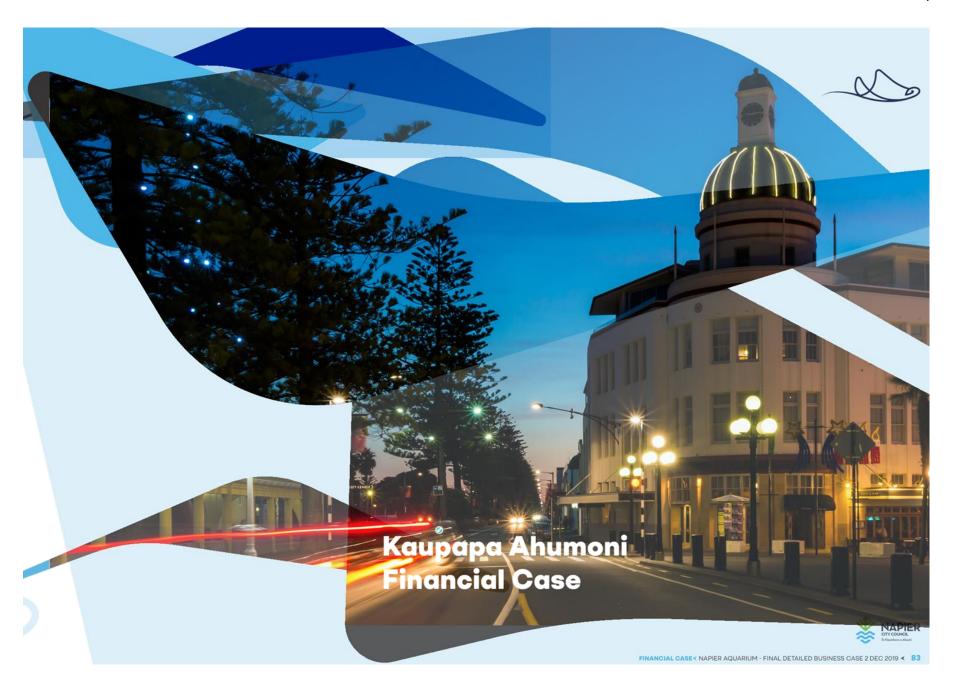
given the scale of the

The role of people in

creating the adverse outcomes for the oceans Visitors do not change behaviours that adversely affect the oceans after visiting the aquarium

There is ineffective linking between the experience of the aquarium and the daily behaviours of visitors These risks could lead to the visitor experience being primarily defined by entertainment, resulting in the facility not realising its potential and the investment in educational capabilities being wasted. Most of these risks are amendable to mitigation through the design phase of the facility.

These risks could lead to visitors being both entertained and educated, but failing to take the everyday actions that viill directly impact the environment and the oceans, resulting in ineffective investment in the aquarium. Most of these risks are amenable to mitigation through the design phase of the facility.



Financial Modelling

Assumptions and approach

Assumptions

The financial model on the following pages is not intended to provide an accurate forecast of actual expenditures on a new National Aquarium; rather, it's purpose is to compare the options on a like-for-like basis at a high level so an informed decision can be mode about the correct investment strategy for Te Kaunihera o Ahuriri Napier City Cauncil. It will provide guidance on the likely variations between the alternative options in relative terms, even if the absolute expenditures ultimately vary from the numbers given overleaf.

The model is sensitive to the following variables:

- The actual costs of construction, which can only be known once the detailed design for the facility is completed and final estimates have been obtained from the Quantity Surveyors.
- The actual cost of capital for the Council and the private sector at the time of construction, which in turn will be subject to macroeconomic factors that are outside the Council's control.
- Construction cost inflation in the interval between a decision being made and the commencement of construction.

By their nature, financial models are simplified versions of the complexities of real-life accounting. Many actual costs can only be known in retrospect rather than in advance, so all financial models will suffer inaccuracies that can only be known about and corrected after the time for decision-making has passed. Readers should therefore note that the purpose of the modelling is to allow comparisons to be made at a high level- it is not to provide a hundred percent accurate forecast of the actual expenditures of the Council.

Financial modelling

A 29-year financial model (four years construction plus 25 years operation) has been built to forecast revenue, operational costs and capital costs. The financial model also allows the impact of changes in factors such as visitor numbers, financial performance, and project cost to be understood.

Output summary

 The total capital cost of the preferred option is \$77.5 million which includes \$65.6 million of construction costs, \$7.0 million in contingency and \$4.9 million associated with cost escalation during the construction period.

- Real fit-out replacement costs equal \$1.5 million every five years and real exhibition refurbishment costs equal \$3.2 million every ten years.
- The facility will be funded from a combination of local councils, central government, investors and donors. During the construction period debt financing is used ahead of all donations coming in (the final donations of a total \$40 million are expected to occur in FY29). The debt is used to finance both construction capital expenditure and operating costs associated with revenue generation until the facility is opened (FY25). An equity injection of \$18.6m is forecast to occur in FY28 to repay the debt. Ongoing funding for replacement of the fit-out and exhibitions renewal and operational shortfalls will also be required to be funded.
- Revenue in FY25 of \$4.4 million is driven by approx. 132 thousand visitors (this represents eight months of operations). In the first full year of operations (FY26) revenue of \$6.7 million is driven by approximately 196 thousand visitors.
- Operating costs in FY25 (eight months of operations) largely represent stoff costs (\$4.2m), insurance (\$0.4m), maintenance (\$0.4m), and marketing (\$0.2m). Operating costs of \$0.6 million in the first full year of operation (FY26) largely represent staff costs (\$6.4m), insurance (\$0.6m), maintenance (\$0.6m), marketing (\$0.4m), other overheads (\$0.3m), energy (\$0.2m).
- Nominal inflation of 2.8 percent per annum has been applied unless stated otherwise.

The following pages outline in more detail:

- Revenue
- Operating costs
- Initial capital costs
- Ongoing capital costs
- Depreciation
- Operating cashflow

Government Funding Strategy

Furthermore, this Detailed Business Case has been developed according to the Five Case Model in order to be submitted to the Provincial Growth Fund. The case is made at the outset of this Detailed Business Case that this initiative is of national significance. The Provincial Growth Fund is the initial Government funding source being sought. However, other government funds are relevant for ongoing operational funding for example for environmental education and conservation outreach support the two key purposes required of the project by Government in undertaking Project Shapeshifter.

Given this Project, like other nationally significant facilities would benefit from collaborative partnerships a much wider discussion on innovative partner funding models is required across local and central Government, sponsorship and donor opportunities. This is critical given the importance of the web of relationships required to access and secure such funds. A further exploration of relevant Government funds which could be contributed is required and could include:

- other government funding sources e.g. Vision M\u00e4tauranga Capability Fund,
- · interest free loans,
- similar funding arrangements as other nationally supported facilities (Te Papa, Waiouru Army Museum, Waitangi Treaty Grounds) such as application free Lottery Funds, and,
- relevant agency contributions and funding programmes from Department of Conservation, Ministry of Education, Culture and Heritage etc.

This clearly goes to the core of the ideal partnership, ownership and operating model for the proposed National Aquarium and Oceans Centre being explored thoroughly, and which requires further development and discussion amongst interested parties.

Financial Modelling

Visitor and revenue estimates



The analysis to drive potential visitor number estimates included

Identify key potential visitor pools:

- International Free and Independent Travellers (FITs)
- · International Cruise visitors
- · National Overnight stay visitors
- Regional visitors within two hours' drive
- Local visitor Ahuriri Napier and Heretaunga Hastings

Identify relative visitor pool growth projections:

- Population growth a conservative 2.1 percent national growth figure rather than the regional growth estimates of 5-10 percent (ex Statistics NZ) was applied.
- International FIT numbers a conservative 3 percent growth rate rather than the NZTE/Tourism NZ projections of 4-5 percent was applied.
- Cruise Ship Visitors a conservative 5 percent growth rate rather than the Cruise NZ prediction of 10 percent was used.

Establish baseline capture rates within visitor pools and potential changes to future capture rates:

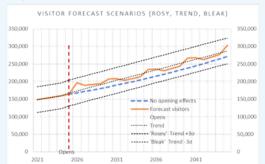
- Initially the capture rate for each pool was established. This proved rather difficult in areas other than the cruise ship visitor numbers which could be more easily separated from the total visitor numbers.
- Then a level of projected capture increase over time was applied across each pool.

Comparative assessment of other key NZ Tourist destinations

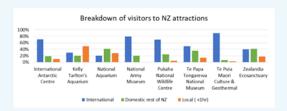
 Te Papa Tongarewa National Museum (Wellington), Waitangi Treaty Grounds (Bay of Islands), Te Puia M\u00e4ori Cultural and Geothermal (Rotorua), the National Army Museum, (Waiouru), Kelly Tariton's Aquarium (Auckland), Pukaha National Wildlife Centre (Wairarapa), Whale Watch Kaikoura & the Antarctic Centre (Christchurch). Hobbiton was excluded because of the significant international marketing exposure received through the Lord of the Rings trilogy.

Assess the impact of NANZ Improvements:

- Introduce impact assessment on visitor numbers for initial opening interest increases,
- · five yearly significant exhibit changes, and,
- ten-year major exhibit changes, consistent with international best practice.







The number of visitors are a primary driver for revenues.

- Admission revenue is based on forecast visitor demographics.
- Retail shop sales are based on a \$1.82 (excl. GST) spend per visitor in current prices. This is based on historical spend rates of the current aquarium with the potential for upside given the new Café facilities and longer visit length of patrons.
- Food and beverage sales are based on a \$1.30 (excl. GST) spend per visitor. This is based on historical spend rates of the current aquarium with the potential for upside given the expected increase in the quality of merchandise offered.
- Other real revenue of \$1.0 million per year relates to sleepovers, animal encounters, and educational events.

				R	evenue							
NZD\$000	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34	FY35-FY49	Total
Admission revenue	2,827	4,179	4,023	4,081	4,134	4,414	4,425	4,332	4,442	4,556	86,331	127,743
Retail shop sales	242	357	344	349	354	377	378	370	380	390	7,384	10,925
Food and beverage sales	172	254	245	248	251	268	269	263	270	277	5,250	7,768
Other revenue	671	1,007	1,007	1,007	1,007	1,007	1,007	1,007	1,007	1,007	15,098	24,828
Total real revenue	3,912	5,797	5,619	5,685	5,745	6,066	6,079	5,972	6,099	6,229	114,062	171,265
Escalation	457	858	1,013	1,212	1,420	1,712	1,933	2,120	2,396	2,690	93,293	109,105
Total nominal revenue	4,369	6,655	6,631	6,898	7,165	7,778	8,012	8,092	8,495	8,919	207,355	280,370



FINANCIAL CASE

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Financial Modelling

Operating costs and depreciation schedule

Operational Expenditure

- Labour costs are built up based on an initial organisation structure which includes 87 FTEs and 150 volunteers. These numbers escalate in-line with the number of visitors.
- Variable operational expenditure includes:
 - Shop stock purchases calculated based on 56 percent of retail shop sales;
 - Marketing based on 7.5 percent of admission revenue; and
 - Café purchases are based on 62 percent of food & beverage soles
- During FY25 (eight months of operation) fixed operational expenditure largely relates to insurance (\$0.4m) and maintenance (\$0.4m), and costs associated with revenue generation (\$0.5m). In the first full year of operations (FY26) fixed operational expenditure largely consists of \$0.6m insurance, \$0.6m maintenance.
- A step change in maintenance costs is expected in five years after opening (FY30) where real maintenance costs increase to \$1.7m.

				Dep	reciation							
NZD\$000	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34	FY35-FY49	Total
Initial capital costs	1,547	1,550	1,550	1,550	1,550	1,550	1,550	1,550	1,550	1,550	23,252	38,751
Fit-out/ exhibition refurbishment	*	-	~			374	374	374	374	374	14,951	16,822
Total depreciation	1,547	1,550	1,550	1,550	1,550	1,924	1,924	1,924	1,924	1,924	38,204	55,573

Depreciation

- Depreciation on the initial capital costs is based on a 50-year useful life beginning at the start of the operational period (FY25).
 Total depreciation incurred between FY21-FY49 is \$57.6m.
- Depreciation on the fit-out replacement is based on a five year useful life. Total depreciation incurred between FY21-FY49 is \$9.3m.
- Depreciation on the refurbishment of exhibitions is based on a tenyear useful life. Total depreciation incurred between FY21-FY49 is \$7.5m.

Operating costs							
NZD\$000	FY21	FY22	FY23	FY24	Total		
Labour	-	-	~	-	-		
Other variable opex	*	-	*	+	-		
Fixed opex	507	561	678	599	2,345		
Total real operating costs	507	561	678	599	2,345		
Escalation		16	38	52	106		
Total nominal operating costs	507	577	716	651	2,451		

	2000				Operatin	g costs					,		
NZD\$000	FY21 - FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34	FY35-FY49	Total
Labour	-	3,738	5,607	5,403	5,479	5,547	5,913	5,927	5,806	5,950	6,098	114,970	170,438
Other variable opex		446	659	635	644	652	696	698	683	701	719	13,618	20,150
Fixed opex	2,345	1,644	2,108	1,964	1,870	1,820	2,918	2,918	2,918	2,918	2,918	43,766	70,105
Total real operating costs	2,345	5,827	8,374	8,002	7,993	8,019	9,527	9,543	9,407	9,568	9,734	172,354	260,693
Escalation	106	681	1,240	1,442	1,704	1,983	2,688	3,035	3,339	3,759	4,204	140,455	164,636
Total nominal operating costs	2,451	6,508	9,614	9,444	9,697	10,002	12,215	12,578	12,746	13,328	13,939	312,809	425,329



Financial Modelling Cashflow projections

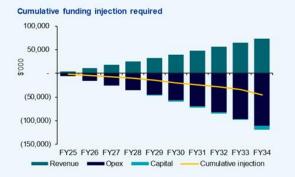


Pre-opening operational shortfall							
NZD\$000	FY21	FY22	FY23	FY24	Total		
Revenue	-	-	-	-			
Opex	(507)	(577)	(716)	(651)	(2,451)		
Interest	-	100000	(91)	(432)	(523)		
Total nominal operating costs	(507)	(577)	(807)	(1,083)	(2,974)		

Operating Cashflow

- Net operating cashflow is negative during the operational period. Additional funding injections will be required to fund operations as well as the fit-out replacement/exhibition refurbishment.
- Operational funding injections of \$2.1m are required in the first year of operations (eight months in FY25).
 Injections of \$3.0m are required in the first full year of operations (FY26).

				0	perational	shortfall							
NZD\$000	FY21 - FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34	FY35-FY49	Total
Revenue	-	4,369	6,655	6,631	6,898	7,165	7,778	8,012	8,092	8,495	8,919	207,355	280,370
Opex	(2,451)	(6,508)	(9,614)	(9,444)	(9,697)	(10,002)	(12,215)	(12,578)	(12,746)	(13,328)	(13,939)	(312,809)	(425,329)
Interest	(523)	(809)	(878)	(794)	(383)					-		-	(3,388)
Total nominal operating costs	(2,974)	(2,948)	(3,836)	(3,606)	(3,183)	(2,836)	(4,437)	(4,566)	(4,654)	(4,833)	(5,020)	(105,454)	(148,347)







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Kaupapa Tauhokohoko | Commercial Case

Procurement approach

The model for delivery of this project is likely to be 'traditional' in nature rather than a 'design and build' or other method. This is due to the highly specialised nature of the facility to be delivered.

Some aspects of the build can be ring-fenced as discrete packages of work. This will enable tendering to be spread across different engagement approaches. Building envelope construction for example can be via open tender on price quality criteria. However, it is preferable that specialist services such as tank construction and Life Support Systems be via a preselected tender also on price quality criteria.

This means that some engagement can be carried out via open Tenderlink type method whilst other will go through an Expression of Interest and invitation to tender method.

Framework

It is considered best-practice for councils to use the government's approved procurement framework, as this can significantly reduce the time taken to select and appoint suitable suppliers.

The necessary suppliers can be selected by tender or from an existing panel, which will be based on pre-established criteria. Typical selection criteria include the previous experience of the company and people in the design and construction of similar facilities, as well as price.

The procurement strategy defines the procurement process for the project. This may be prepared internally by the Council or externally, such as by the project manager or architect. The procurement strategy will consist of the following elements:

- Investment objectives definition of the project objectives, risks and constraints and their effects on the procurement process.
- Policy frameworks definition of the guiding policies and frameworks that relate to the scope of the project, from both the Council and government.
- Project scope a clear description of the project scope required to achieve the objectives.
- · Tendering approach open, pre-selected, closed, negotiated, sole-

source. It must include provision for indigenous procurement.

- Contracting type the delivery method that is best suited to achieve the project objectives and mitigate project risks.
- Selection of consultants the process for consultant selection and the criteria for selection.
- Selection of contractor the process for contractor selection and the criteria for selection.
- Contract form and payment mechanism the most appropriate contract form to manage the project risks, and how the payment mechanism will be defined within that contract.
- Specific contract mechanisms specific contract mechanisms for this type of facility.
- Roles and responsibilities delegations and clarity of authority and responsibility.
- Key requirements and documents specific documents for this type of facility.

Roles and responsibilities

There are a number of roles required for the procurement of the proposed investment. The project manager will typically prepare the procurement strategy, tender documentation and scope, and manage technical inputs to the procurement documentation, with the assistance and guidance of the Council's procurement team.

A critical role is the Council's Senior Responsible Officer, who has suitable delegation and authority to approve the procurement steps. Another critical role is the interface between design and operations. This role focuses on providing clarity for approvals to handover the facility to the Council.

Other key roles include technical and consultant support:

- · Project management and reporting
- Mäori cultural advice with deference to Ngāti Kahungunu kawa
- · Urban planning advice
- Technical advice (architect/cost consultant/other technical disciplines)
- Financial advice
- Legal advice.





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Kaupapa Tauhokohoko | Commercial Approach

Required services

Service	Required scope
Project Manager	Responsible for delivery of the project scope, cost, time and quality, including procurement of the team to achieve the outcomes. Reports to the Project Sponsor, involved from initiation through to handover to operations. Can be an internal resource or externally procured. Can sometimes include design management to support the design coordination role
Project Engineer	Responsible for the administration and management of the construction controct
Project Māori Advisor	Responsible for mana, te reo me čna tikanga, building and curatorial design advice, pūrākau, mātauranga Provides clear direction in engagement with Ngāti Kahungunu and Ngāt Māori
Quantity Surveyor	Responsible for developing and agreeing the capital cast estimation methodology. Also updating the project control budget and providing assessments for variations and progress claim certificates. Scope to include whole-of-life casts for plant selection
Architect	Typically lead consultant, and responsible for the provision of detailed design drawings and technical specifications and monitoring the construction in accordance with New Zealand Institute of Architects observation levels 1-5 to achieve the intent of the design. Responsible for building consent process, lodgement, responses and obtaining approvals
Structural Engineer	Provides detailed design drawings, technical report and technical specifications Provides construction monitoring during the construction phase, assists with design-related issues in accordance with IPENZ construction monitoring levels 1-5, and as per scope of services Provides certification of design in accordance with relevant standards and to achieve the Code Compliance Certificate (CCC) Provides certification of design in accordance with relevant standards and to achieve the Code Compliance Certificate (CCC)
Fire Engineer	Provides detailed design drawings, technical report and technical specifications Provides construction monitoring during the construction phase, assists with design-related issues in accordance with IPENZ construction monitoring levels 1-5, and as per scope of services Provides certification of design in accordance with relevant standards and to achieve CCC
Mechanical/HVAC/hydraulic/electrical engineer	Provides detailed design drawings, technical report and technical specifications Provides construction monitoring ularge the construction phase, assists with design related issues in accordance with IPENZ construction monitoring levels 1-5, and as per scope of services Provides certification of design in accordance with relevant strandards and to achieve CCC.
Civil Engineer	Provides detailed design drawings, technical report and technical specifications Provides construction monitoring during the construction phase, assists with design-related issues in accordance with IPENZ construction monitoring levels 1-5, and as per scope of services Provides certification of design in accordance with relevant standards and to achieve CCC
Geotechnical Engineer	Provides detailed design drawings, technical report and technical specifications Provides construction monitoring during the construction phase, and is responsible for dealing with the site ground conditions, foundations and groundwork required Provides certification of design in accordance with network standards The condition of the condition of the provided of
Planning Officer	Provides consenting strategy, schedule of consents required, specific planning advice, assessments of environmental effects and scoping of technical assessments, and includes lodgement and processing support for the resource consents
Legal Advisor	Provides legal advice as required for planning, consenting and compliance purposes
Construction Contractor	Constructs the facility to the supplied designs, managing all subcontractors as required
Exhibit water services engineer	Ensures that the design enables aptimal water conditions for life support

Exhibit water services engineer	Ensures that the design enables optimal water conditions for life support	
Approach	Summary	Rating
Open tender	The open procedure is suitable where the contract is straightforward, with a limited requirement for specific skills/technical capacity, and where there is a limited number of potential contractors/consultants. It allows for a combined pre-qualification and tender assessment.	
Pre-selected tender	The pre-selected tender is suitable when specific skills/technical capacity are needed and there is a lamited number of patential contractors/consultants. Advice should be sought from specialists in procurement.	
Existing procurement panel	Typically, an existing procurement panel will have a pre-qualification for specific skills/ technical capacity. This is a potential approach if access to an existing panel, with a specific facility skill-set, is demanstrated	
Competitive dialogue	This procedure should only be used for complex contracts where the local authority does not have defined service requirements or is not able to identify clearly its legal and/or financial requirements. This procedure is most commonly used for high-value and innovative contracts.	
Closed tender	Similar to the pre-selected tender and suitable for when specific skills/ technical capacity are needed and there is a limited number of potential contractors/consultants. Advice should be sought from specialists in procurement. Provides good platform for indigenous procurement.	
Negotiated tender	Subject to relevant procurement policies, a negatiated tender between no more than two parties may be a suitable procurement approach when specific skills/technical capacity are needed and there is a limited number of potential contractors/consultants. Both parties would need to have relevant experience	
Sole source tender	Subject to relevant procurement policies, a negatioted sole source tender may be a suitable procurement approach when specific skills/hachnical capacity are needed and there is a limited number of potential contractors/consultants. The party would need to have relevant experience.	

There are a variety of methods for tendering, which include open, pre-selected, closed, negatiated and sole-source tendering. In turn, there are several delivery models available, which represent varying degrees of complexity, risk, innovation, client involvement and programme influence.

Irrespective of the process to select the required consultants and the construction company for the project, an evaluation framework will be used to assess the offerings available from the various interested parties. This uses four criteria:

- Price has the tenderer demonstrated good value for money?
- Knowledge and experience Has the tenderer demonstrated good knowledge of the requirements? Have they demonstrated
 their skills through the completion of other/similar projects? What were the outcomes of those projects? Have references from
 those projects been provided?
- Methodology Has the tenderer demonstrated a good understanding of the project? And does the process they have outlined
 make sense and is it likely to work?
- Personnel Is the tenderer able to call upon people with different/necessary skill-sets to complete the project? And what is the
 risk to the investment should the lead consultant or nominated key personnel leave mid-project?

Kaupapa Tauhokohoko | Commercial Approach

Market appetite and engagement



The business case and the Master Plan are essential precursors to engaging with the market and obtaining suitable tenders for the design and construction services required. A Procurement Strategy workshop will be run once approval for the investment has been given, which will determine the most appropriate procurement method to achieve the best value for the Council. The workshop will be independently facilitated by a specialist procurement consultant with design/build experience in similar-sized projects.

It is anticipated that there will be two major procurement components:

- 1. The design services required to take the concepts to detailed design and consent drawings
- 2. The construction services necessary to build the buildings and obtain Code Compliance.

It is likely that the greatest value for the Council will be obtained by engaging a specialist construction advisor before completion of the detailed design. This approach will ensure the design is constructable and will allow the construction contractor and the designers to develop suitable construction methods (buildability).

As part of this process, it is envisaged that the design architect will play an active role in the construction tender process and is likely to be a member of the evaluation panel.

In order to increase industry interest in the project, briefings will be held for both the design and the construction. The Moster Plan, business case, Council policies (such as health and safety requirements) and related documents will be made available to ensure that bidders are both aware of and informed about the project.

An open tender process will be run on TenderLink, and probity advice will be sought throughout the process.

It is likely that any design/construction process will be desirable to the market, as it is exploitable by nature due to the design/construction work likely being profitable and the lack of the need for a long-term relationship between the parties. Both the Council and the suppliers are independent of one another and are not reliant on each other to function, so good project and contract management will be required throughout the project. The likely risks and their mitigations are shown in the table at right.

Given this context, it is likely that the Council will pursue a tactical competitive relationship with the successful design and construction suppliers.

Te Kaunihera o Ahuriri Napier City Council is committed to use the opportunity of this project, given its scale, to also create positive social and local economic outcomes through the commercial development including the use of local businesses, apprenticeships for enabling those not in education, employment or training (NEET) to be involved.

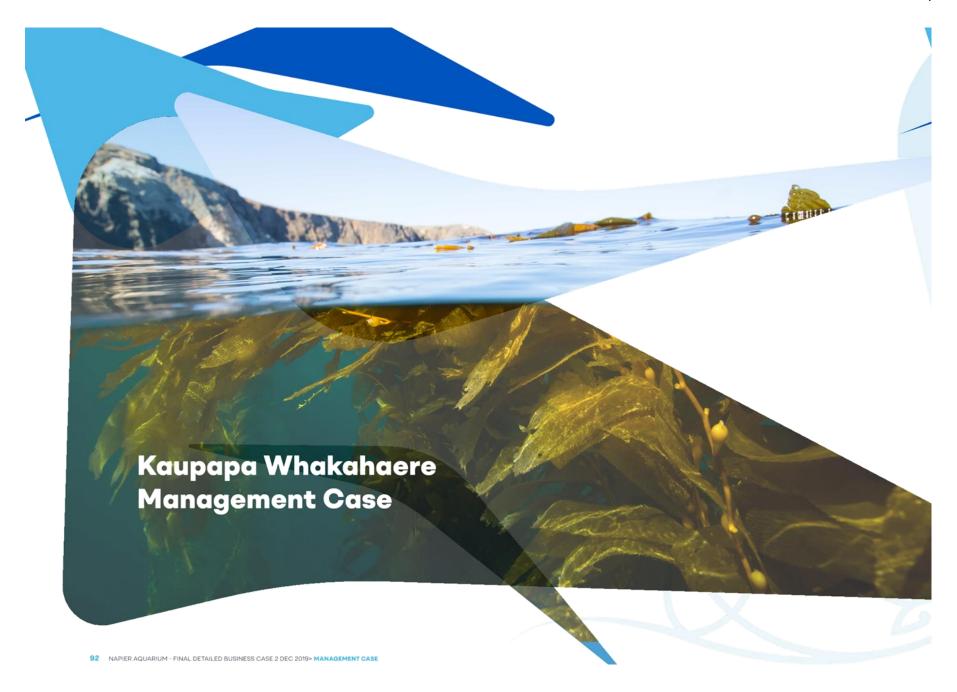
The Commercial Case does not yet consider the commercial arrangements that will need to be negotiated and developed between the ownership and operational partners.

Milestone	Description	Purpose
Pre-Procurement		
Prepare strategy and documentation	Preparation of all tender documentation including: • Agreed procurement strategy • Consultant request for proposals • Contractor request for tenders • Tender evaluation criteria	Clarify the scope and requirements of the procurement process
Procurement		
Industry briefing	Meeting with consultants/contractors/ operators to present project scope and objectives	Consult parties prior to tender with the intent that planning for the preparation of a tender can commence
Request for tenders/proposals	Invitation to tender to select group of contractors/ consultants/ operators	Formal tender process to a select group of contractors/consultants/ operators to bid competitively for the relevant contract
Receipt of tenders	Close of tender period	
Tender evoluation	Process implemented to assess the preferred contractors/consultants/ operators	Determine the most suited contractors/consultants operators to achieve the project objectives
Tender interviews	Interviews of preferred and next preferred contractors/consultants/ operators	Understand proposition in more detail and discuss key points of tender
Contract negotiation	Final negotiations once preferred contractors/ consultants/operators selected	Agree on terms of contract
Due diligence	Process to verify that the preferred contractors/ consultants/operators have the capability and capacity to deliver the contract	Obtain a high level of comfort that the contract can be delivered on time, within budget and to the required standard
Contract award	Award of consultant/construction/ operator contracts	Enables preferred party to organise resources
Contract execution	Signing of contracts	Official start date
Early operator involvement	Approach implemented to include operator in design	Supports improved teamwork, innovation and delivery

Risk	Probability	Impact	Rating	Mitigation	Responsible
Suitable companies don't tender				Tenderlink process along with appropriate industry briefing	Procurement Manager Project Manager
Best value not achieved for NCC, through inappropriate procurement process				Run a procurement strategy workshap	Procurement Manager External consultants
Budget blowout				EOI/RFP Process/ Negatiation to ensure best value can be achieved	Procurement Manager Project Manager External Construction Contract Lawyer (for Construction process)
Don't wish to participate in 2-step process				Speak to potential respondents who have downloaded EOI documents	Procurement Monoger
Evaluation team not able to reach consensus for RFP				Facilitation of evaluation session with non-voting facilitator	Procurement Manager



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Project delivery approach



Project Complexity

An assessment has been made of the level of complexity of the National Aquarium and Oceans Centre project, and this has identified that it a High Complexity project, primarily due to the number of organisations and stakeholders that will be involved in the project. These inter-relationships are shown in the diagram at right.

Typically more complex projects have a higher likelihood of not being successful, so greater oversight and rigour is needed. This then helps determine

- · The appropriate methodology pathway to be used
- · The project management capability level and experience required (i.e. skills and experience)
- The appropriate level of project governance (e.g. at what level in the organisation sponsorship should sit) and who should be included on the Steering Group).

Information about the project management processes and controls that will be applied is contained on the following pages.

Hawke's Bay community

Hawke's Bay Local Government HBRC CHB Wairoa Hastings Napier

Te Puni Kökiri Min. Education Min. Environment **Primary Industries** MBIE - PGF, Science, VMCF Tourism NZ Dept. of Conservation

The Navy

Central Government

Local/Regional/ **National** Stakeholders and Communities Tourism, Conservation, Education, Research **Funders** Lotteries Philanthropic High Net Worth Individuals

National Aquarium and Oceans Centre Relationships

Iwi and Hapū Ngāti Kahungunu Post Settlement Governance Iwi Leaders Forum Iwi and Hapū nationally

Partners Matariki Regional Development Strategy (members at right) and:

WAIKATO **Potential Partners** Monterey Bay Aquarium, Ocean Wise (Vancouver Aquarium)

Other Marine Interests Recreation (sailing, fishing, surfing, diving

SEVELSPORMS AIR NEW ZEALAND THE UNIVERSITY O



Marine Sector Industries Seafood, shipping, tourism, technology,



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Project delivery phase plan

The project will be carried out in accordance with internationally recognised formal project management methods and protocols.

The commencement of a project occurs at the Start Up phase. This allows for the allocation of initial project resources such as the Project Manager.

Moving between the phases in the project delivery pathway is a structured process, under detailed governance oversight. To Kounihera o Ahuriri Napier City Council approach to governance and how the phase transitions are managed is described in more detail below.

The management of the project is also likely to involve the use of a project specific construction project management software as well as standard Te Kaunihera o Ahuriri Napier City Council software tools. Contracts will be in accordance with New Zealand Standards.

nitiate Phase

The Initiate phase includes the activities and processes to develop a full Work Breakdown Structure (WBS) for the intended work, and the risk profile for the project is assessed to ensure that decision makers are fully informed about the likely challenges – including the risks that may arise if the investment does not proceed.

The project is part way through the Initiate phase, which will conclude with the approval of the investment by Council.

Deliver Phase

Once the business case has been approved and funding allocated, the Deliver phase can commence. This is the core of the project, where:

- High level and detailed requirements for the facility and the experiences are developed
- Vendors are engaged to assist with the design of the facility and the experiences, as described in the Commercial Case
- Contracts for the construction of the facility and the development of the experiences are let, using the agreed procurement processes
- Construction of the facility and its required infrastructure occurs, in accordance with the contract

- The experiences are constructed and commissioned, and the appropriate species are homed at the National Aquarium and Oceans Centre once the correct care and management systems and processes are operational
- · Staff and volunteer recruitment and training occurs
- Operation of the National Aquarium and Oceans Centre commences and the completed facility is handed over to the National Aquarium and Oceans Centre Trust.

Throughout the phase, the standard controls embedded in Te Kauniher o Ahuriri Napier City Council project management framework are applied, which occurs through a mixture of processes and systems. Copies of the relevant artefacts are available on request.

Close Phase

The close phase ensures that all deliverables are complete, that costs have been allocated correctly, that the benefit realisation plan is in place, and that all residual risks are allocated and are being managed. The final step in the process is to ensure that the lessons learned from the project are incorporated into the appropriate Te Kauniher o Ahuriri Napier City Council registers so that future projects can benefit from the knowledge that has been acauired.



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Project delivery work packages

The project has been divided into a set of work packages.

Funding, Communications and Te Reo me ōna Tikanga



Communicates the objectives and benefits of the National Aquarium and Oceans Centre to external audiences

Provides for Māori language capacity and promotes normalization of te reo Māori in all project communications and marketing materials

Develops the detailed fundraising plans and initiatives for the capital and operational costs of the facility

Manages the fundraising initiatives and solicits the funding necessary for the project to proceed

Reports to the Project Manager, the Steering Group and the Council on progress towards the fundraising targets Infrastructure, Construction and Cultural Design Outcomes



Develops the detailed plans for the National Aquarium and Oceans Centre, working with the required advisors and Council officers

Resources and enables ongoing engagement with Ngåti Kahungunu designers for full inclusion of cultural design outcomes and stories

Confirms construction budgets and costs for the facilities

Obtains the appropriate consents and approvals for the construction and commissioning

Issues and manages the contracts for all aspects of the infrastructure and construction, in conjunction with the procurement team

Is responsible for construction of the facility on time, within budget and to the required quality standard

Commissions the facility and hands it over to the National Aquarium and Oceans Centre Trust to operate Experiences, Education and Mātauranga Māori



Designs the experiences, educational features and species for the National Aquarium and Oceans Centre

Designs the visitor experience to provide the best possible platform to interpret Te Ao Māori to a mainstream audience

Provides the requirements and specifications for the experiences and species to the infrastructure and construction team

Oversees the delivery of the internal and external elements of the design that are integral to the experiences and the care of all the species at the National Aquarium and Oceans Centre

Designs the operational processes associated with the species homed at the facility and ensures these meet all required standards

Hands over operation of the facility to the National Aquarium and Oceans Centre Trust People, Capability and Cultural Intelligence



Designs the organisational structures and job roles necessary to meet the operational requirements

Understands the need for a high level of cultural intelligence reflected in the role descriptions and cultural KPIs of each role.

Designs the systems and processes that enable volunteers to participate in the National Aquarium and Oceans Centre

Implements the ICT systems necessary for the facility to operate, working with the Napier City Council

Puts in place the employment contracts for staff and volunteers and hands these over to the National Aquarium and Oceans Centre Trust

Procurement and Commercial Management

Provides requirements, advice and assurance on the procurement and contracting for all elements of the facility. Works with appropriate external vendors to ensure contractual obligations are being met, and coordinates validation and audits as required. Indigenous procurement is critical to the successful development of Project Shappeshifter.

Project Management

Manages the planning and delivery of the work to ensure the required outcomes are delivered on time, within budget and to the required quality standard. Manages project scope, deliverables, risks, dependencies, resources, schedules and budgets, and is responsible for the outcomes.



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Project timeline

High Level Decient Dies /Timelines)	2024	4/4 2022	2/4 2022	2/4 2022	4/4 2022	1/4 2022	2/4 2022	2/4 2022	4/4 2022	4/4 2024	2/4 2024	2/4 2024	4/4 2024	4 /4 2025	2/4 2025	2/4 2025	2026	2027	2020 .
High Level Project Plan (Timelines)	2021	1/4 2022	2/4 2022	3/4 2022	4/4 2022	1/4 2023	2/4 2023	3/4 2023	4/4 2023	1/4 2024	2/4 2024	3/4 2024	4/4 2024	1/4 2025	2/4 2025	3/4 2025	2026	2027	2028+
DBC Accepted																			$\boldsymbol{\vdash}$
Funding - Timelines																			\Box
RGS - Phase one fundraising programmes																			
RGS - Phase two fundraising programmes																			
NCC - Contribution																			
PGF - Contribution																			
RGS - Funding streams (RGS)																			
Shortfall Top Up																			
Expenditure by year	\$1m		\$14.	.7m			\$29.	0m			\$24	.70			\$11.80		\$0.2m		
Debt Funding							0.1	m			\$0.	4m			\$0.8m		\$0.9m	\$0.8m	\$0.3m
Build Timelines																			
Design and QS detailing and pricing confirmation																			
Resource & Building consent Process																			
Building tender and Approval																			
Shell Construction																			
Exhibit Installation & Prep																			
Theme Fit Out																			
Landscaping																			
Animal transfer from old facility																			
Opening and full operation begins																			
Removal part of old building																			
Repurpose remaining old building																			

Project governance and management

Project Sponsors

Mayor and Councillors Te Kaunihera o Ahuriri Napier City Council Ngàti Kahungunu Iwi Inc. Central Government Other Partner representatives

External assurance

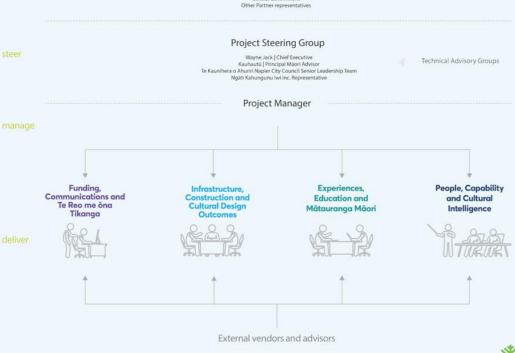
Governance Framework

The diagram at right shows the project governance and management structures, which are in line with Te Kaunihera o Ahuriri Napier City Council's project methodology and social enterprise development best practices.

Overall governance of the project rests with the major partners contributing to the project and who seek to be involved in bringing Project Shapeshifter to life including the Mayor and Councillors, Ngáti Kahungunu Iwi Inc., the Government and others. Oversight of the project will be delegated to a Project Steering Group led by the To Kaunihera o Ahuriri Napier City Council Chief Executive. There is a clear reporting line from the responsible Project Manager to the governance authority for the project.

As the diagram indicates, there are multiple points where external advice and input can be received. These range from external assurance at governance level, through to project and technical advisory groups providing input at the management level.

This arrangement will shepherd the project through to opening the independently owned facility and collaborating with the new Trust(s) as and when they are established.



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Tütohutanga | Recommendations



- That existing National Aquarium of New Zealand should be decommissioned and a nationally and internationally significant National Aquarium and Oceans Centre be built on Marine Parade in Ahuriri Napier that repurposes the newer parts of the existing National Aquarium of New Zealand (2002 expansion).
- 2. That the proposed ownership structure (Trust) be explored further and considered against funding source and partner perspectives, expectations and commercial structures. Project Shapeshifter has received feedback that it preferably be a model that is ultimately co-owned by a range of interests across Ngāti Kahungunu whānui, Napier City Council, (a combination of) the other four councils in the region, and as such can attract a wide range of funding/funders.
- That relationships are strengthened with Ngāti Kahungunu whānui, and that Ngāti Kahungunu lead a national dialogue with lwi to fully realise the potential of, and issues related to, the proposed National Aquarium and Oceans Centre and that a new and appropriate Māori name is bestowed on this facility.
- That an outreach process is undertaken with Iwi Taketake, Pacific Rim indigenous notions to establish relationships and explore potential mutual collaboration.
- 5. That central government partner to:
 - Commit \$15 \$35 million from the Provincial Growth Fund towards the project to overcome issues with timing, funding shortfall and the project's national importance.
 - Contribute resources (funds, expertise, policy as required etc.)
 from other central government funds and agencies including but
 not limited to: M\u00e3ori Economic Development, Vison M\u00f6tauranga,
 Education, Conservation, Culture and Heritage, Tourism New
 Zeoland, Science and Innovation, and the Ministry of Foreign Affairs
 and Trade towards the further analysis required until opening day
 and in regular grants to the operational facility.
 - Explore the legal basis for a nationally significant facility to assess whether the Museum of New Zealand Te Papa Tongarewa Act 1992 should be amended to enable the National Aquarium and Oceans

Centre, whether a new Act is required or whether a Trust (social enterprise model) suffices.

- That a bold fundraising programme be designed to encompass a blended capital model including:
 - · Te Matau-a-Māui Hawke's Bay councils
 - · Central Government
 - The Ngāti Kahungunu Post Settlement Governance Entities and Ngāti Kahungunu Iwi Incorporated
 - Domestic and international philanthropists
 - Innovative financing models including but not limited to Impact Investment and raising an Endowment (to generate income towards operational costs).

 That a formal strategic planning process be implemented for the National Aquarium of New Zealand, with a focus on conservation and education, to guide its transition to the National Aquarium and Oceans Centre.





RECOMMENDATIONS

NAPIER AQUARIUM - FINAL DETAILED BUSINESS CASE 2 DEC 2019

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Appendices & Supportive Correspondence

Document Lists

Appendices

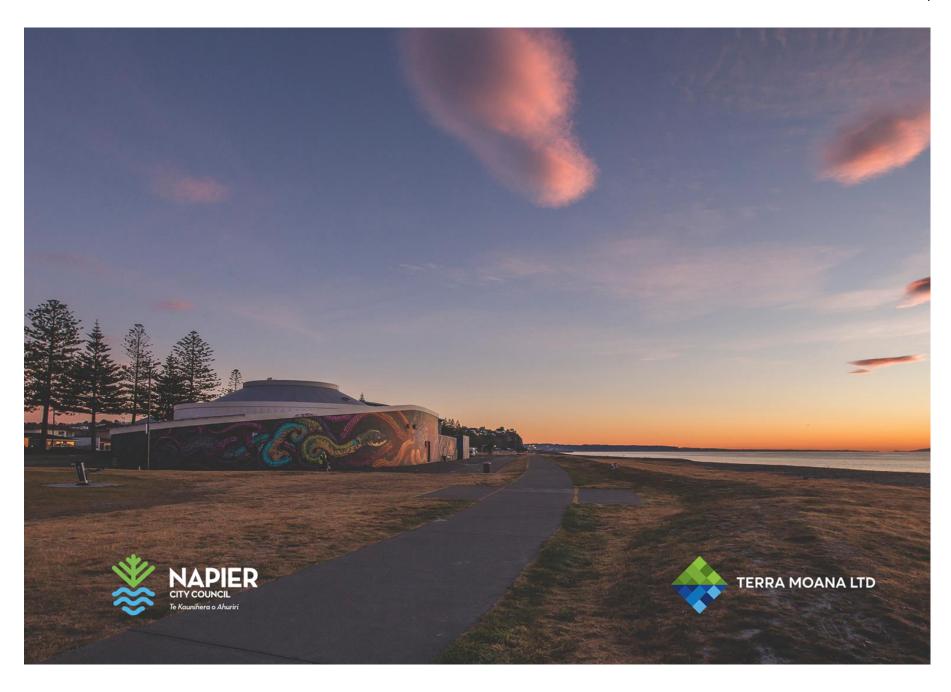
- 1. Project Shapeshifter Supportive Correspondence listed below
- 2. Presentation: Moana Tuatahi Concept 30 Oct 2019 (Terra Moana
- 3. 2019-10 FINAL Project Shapeshifter Phase One Community Engagement Activities report (Te Kaunihera o Ahuriri Napier City
- 4. 20191022b NANZ RGS Review National Aquarium of New Zealand update (AskRight)
- 5. 20191105 NANZ Implementation Plan FINAL Revised (AskRight)
- Colmar Brunton Redefining our National Aquarium Survey report
 23 Oct 2019 (Terra Moana Ltd and Colmar Brunton)
- 7. Project Shapeshifter Sectoral Outcomes All Workshops Summary (Terra Moana Ltd)
- 8. Proposed National Napier Aquarium _Shapeshifter Demand Study FINAL (Terra Moana Ltd)
- 9. PWC National Aquarium draft 28 August (PWC Governance
- 10. PWC NANZ_playback (PWC NCC Governance workshop report)
- 11. Project Shapeshifter Research Dialogue Report (Vince Kerr and
- 12. Cultural Case (Terra Moana Ltd, Arahia and Te Kaunihera o Ahuriri
- 13. Oceans First Kaupapa Conservation Education Messaging (Terra Moana Ltd and National Aquarium of New Zealand)
- 14. Timeline of engagements (Terra Moana Ltd, Te Kaunihera o Ahuriri Napier City Council)
- 15. Financial Model Te Whare Tangaroa o Aotearoa (KPMG and Terra Moana Ltd)

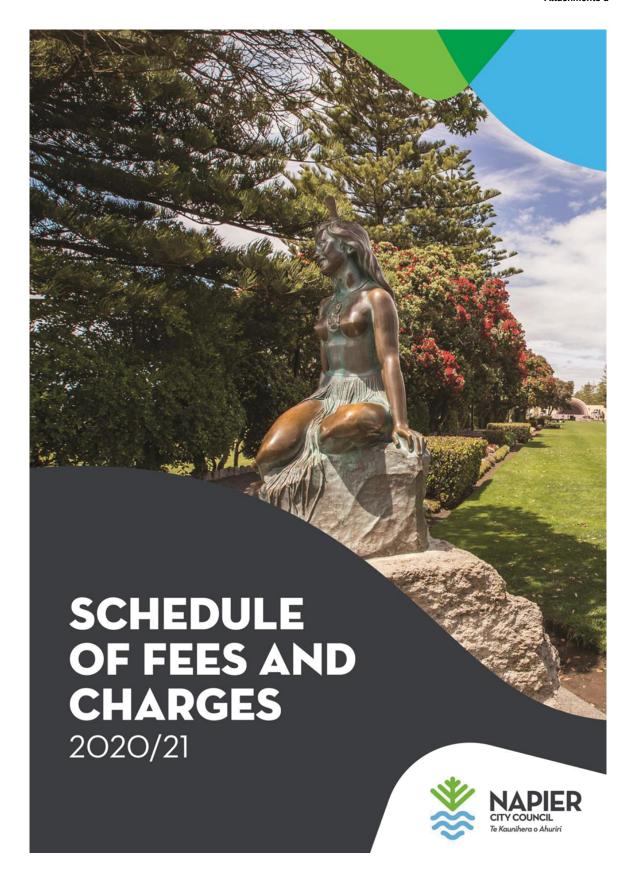
- 16. Extract Economic Impact Model V4.2 Monte Carlo (Ian Dickson and Terra Moana Ltd)
- 17. Project Management Framework (Te Kaunihera o Ahuriri Napier
- 18. Rider Levett Bucknall Quantity Survey Estimates
- 19. EHDD Design Package (Separate Folder)
- 20. M van den Belt Review of Moana my Ocean SROI

Supportive Correspondence

- A. Office of the Prime Minister's Chief Science Advisor, Participatory
- B. Moana New Zealand
- C. Hawkes Bay Regional Council
- E. New Zealand Oceans Foundation
- F. East Coast Lab
- G. Mountains to Sea Conservation Trust National Office
- H. University of Waikato
- I. Eastern Institute Technology
- J. SPCA
- K. THL Tourism Holdings Ltd
- M. Sally Carson Director Marine Studies Center, Otago University







Animal Control

Dog Registration	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Selected owner discount applies to owners who undertake Council training on period)	dog owner's obligation	s (one year dog owner	ship as qualifyin
For dogs registered for the first time after the commencement of the registration fee per month, or part-month of the remaining year, is payable, provided the d Dogs older than three months at the time of first registration will be charged from	og is no older than thre	e months at time of fire	st registration.
The minimal charge for licenced dog ownership for seniors (65+) addresses the	e very low rate of issue	es from this sector.	
Charges for Dog Registration and Control are approved pursuant to Section 3 Control Bylaw.	7 of the Dog Control A	ct 1996 and the Napier	City Animal
Registration Fees			
Full fee (paid by 1 August)	\$110.00	\$110.00	Yes
Full Fee (paid after 1 August)	\$165.00	\$165.00	Yes
Responsible Dog Owner fee (paid by 1 August)	\$74.00	\$74.00	Yes
Responsible Dog Owner fee (paid after 1 August)	\$110.00	\$110.00	Yes
Responsible Dog Owner application fee	\$25.00	\$25.00	Yes
Working Dog (paid by 1 August)	\$48.00	\$48.00	Yes
Working Dog (paid after 1 August)	New fee	\$72.00	Yes
Working Dog (Public Good) e.g. Guide Dog	No charge	No charge	Yes
Dangerous Dogs (paid by 1 August)	\$165.00	\$168.00	Yes
Dangerous Dog (paid after 1 August)	new fee	\$245.00	Yes
Impounding Charges			
First impounding registered dog	\$85.00	\$85.00	Yes
Second impounding registered dog	\$100.00	\$100.00	Yes
Third and subsequent impounding registered dog	\$150.00	\$150.00	Yes
Recovery of Costs			
Call out rate to open Shelter outside of hours	\$175.00	\$178.00	Yes
Animal Control Officer Hourly rate (including enforcement activity)	\$100.00	\$110.00	Yes
Daily care of dog	\$10.00	\$10.00	Yes
Permit Fee (3 or more dogs or breeding kennels) Annual Fee	\$50.00	\$51.00	Yes
Sale of Dog (including microchip implantation)	\$280.00	\$285.00	Yes
Replacement Registration Tag	\$5.00	\$5.00	Yes
Surrender of Dog to Animal Control	\$50.00	\$51.00	Yes
Surrender of Dog to Animal Control with community services card	\$10.00	\$11.00	Yes
Seizure of dog	\$87.00	\$87.00	Yes
Stock Control			
The cost of retrieving stock will be charged in actual costs in accordance with	the hourly rates in this	schedule	
Stock Impounding Charges (rates per night)	\$40.00	\$41.00	Yes
Microchipping of dog and registration on National Dog Database*	\$30.00	\$32.00	No
Microchipping of dog and registration on National Dog Database with community services card	\$5.00	\$6.00	Yes

Bay Skate

Bay Skate	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Admission			
Bay Skate members and affiliated club members	\$4.00	\$4.00	Yes
Non-members	\$6.00	\$6.00	Yes
Senior Citizens / Community Services Card holders	\$4.00	\$4.00	Yes
Child (3 or under)	No Charge	No Charge	Yes
Spectators	No Charge	No Charge	Yes
Membership			
Bay Skate annual membership	\$25.00	\$25.00	Yes
Equipment Hire			
Scooter	\$10.00	\$10.00	Yes
Inline Skates	\$10.00	\$10.00	Yes
Skateboard	\$10.00	\$10.00	Yes
Roller skates	\$10.00	\$10.00	Yes
Aggressive skate	\$10.00	\$10.00	Yes
Beach path hire	\$10.00 per hour \$	\$10.00 per hour	Yes
Protective equipment	Free with equ	ipment hire	Yes
Helmet	Free with equ	ipment hire	Yes
Venue Hire			
Rink Only			
Rink only - Affiliated Club (per hour)	\$10.00	\$10.00	Yes
Events (Grandstand and Rink Use)			
Community Group (per hour)	\$50.00	\$50.00	Yes
Corporate (per hour)	\$200.00	\$200.00	Yes

Building

Building Consents	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Building Fees			
All building consent, building consent amendment, code compliance bublic use fees are charged on an actual and reasonable cost recove payable prior to the grant/issue of the applicable consent/certificate.	ery basis as per the belo		
Certificates of acceptance pursuant to section 96(1)(a) of the Building that would have been payable had a consent been applied for befor reasonable costs associated with the application as per the below for	e the work was carried o		
Project Information Memorandum (stand-alone only)	\$250.00	\$275.00	Yes
Compliance Schedule	\$300.00	\$300.00	Yes
Building Administration Fees			
Online Lodgement Fee	\$144.00	\$144.00	Yes
Building Accreditation Fee	\$20.00	\$20.00	Yes
Building Warrant of Fitness Fee			
Administration and Audit Fee	\$150.00	\$150.00	Yes
Hourly Rates			
Building Consents Officer	\$165.00	\$170.00	Yes
Building Administrator	\$80.00	\$85.00	Yes
Inspection Fee			
Inspection Fee	\$165.00	\$170.00	Yes
Liquor Licence Fee			
Certificate of Compliance Fee	\$100.00	\$100.00	Yes
Fees Payable for Specific Works (Set by Legislation)			
Building Research Levy per \$1,000 value above \$20,000*	\$1.00	\$1.00	GST Exemp
Building Levy per \$1,000 value \$20,444 and above	\$2.01	\$1.75	Yes
Roading Fees in Association with Building Consents			
Application Processing Fee	\$25.00	\$27.00	Yes
Inspection for Road Damage	\$64.00	\$69.00	Yes
Inspection for Vehicle Crossing	\$145.00	\$156.00	Yes
Sundry Inspections			
Per Hour (minimum fee one hour)	\$165.00	\$170.00	Yes
Building Statistics			
Full Report	\$25.00	\$25.00	Yes
Single Report	\$15.00	\$15.00	Yes
Additional Sections	\$6.00	\$6.00	Yes
Miscellaneous Charges			
Property File Fee			
Property File Management Fee (charged per consent)	\$75.00	\$80.00	Yes
Certificate of Title	\$25.00	\$25.00	Yes

Cemeteries

All fees and charges are inclusive of GST (except as noted *).

Cemeteries	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Interments - Burials			
Adults	\$575.00	\$715.00	Yes
Child (Over 29 days and under 14 years)	\$270.00	\$275.00	Yes
Stillborn child (within Neo-Natal area and up to 28 days after birth)	No Charge	No Charge	Yes
Stillborn child (not within Neo-Natal area and up to 28 days after birth)	\$95.00	\$97.00	Yes
Disinterments and Reburials			
Same Plot	\$2,560.00	\$2,606.00	Yes
Different Plot	\$2,560.00	\$2,606.00	Yes
Extra Depth			
Extra Depth (to allow for three burials)	\$90.00	\$135.00	Yes
Burial of Deceased Formerly Resident Outside City Boundary			
Burial of Deceased Formerly Resident Outside City Boundary	\$635.00	\$646.00	Yes
Sale of Burial Plots			
Includes Perpetual Maintenance			
Children under 14 years area (Western Hills and Park Island)	\$920.00	\$937.00	Yes
Wharerangi	\$2,250.00	\$2,291.00	Yes
Western Hills	\$2,250.00	\$2,291.00	Yes
Eskdale	\$2,250.00	\$2,291.00	Yes
Sale of Ash Plots			
Includes Perpetual Maintenance			
Wharerangi Inground Plaque	\$410.00	\$417.00	Yes
Wharerangi Middle Ridge Ash Beam	\$410.00	\$417.00	Yes
Western Hills Rose Garden Beds 1-14	\$300.00	\$305.00	Yes
Western Hills Rose Garden Beds 15 and onwards	\$410.00	\$417.00	Yes
Western Hills Upright Ash Interment Area	\$580.00	\$770.00	Yes
Interment - Ashes - Includes Registration			
Interment of Ashes	\$130.00	\$143.00	Yes
Scattering of Ashes	\$130.00	\$143.00	Yes
Disinterment of Ashes			
Disinterment of Ashes	\$95.00	\$143.00	Yes
Registration of Memorial only			
Registration of Memorial only	\$95.00	\$97.00	Yes
Book of Remembrance			
Record of name in Book of Remembrance	\$43.00	\$70.00	Yes
Monument Permit			
Permit to erect a monument	\$43.00	\$55.00	Yes
Change of Plot Ownership			
Transfer or relinquishment of ash or burial plot	\$43.00	\$77.00	Yes
Additional Fee			

In exceptional circumstances arrangements can be made for a burial outside normal working hours. Normal hours are 8.00am to 4.00pm Monday to Friday and 8.00am to 12noon Saturday. For Saturday after 12noon, Sunday and Public Holidays additional charges will apply based on an actual quoted basis. Requests for quotations must be made at least 24 hours in advance during normal working hours.

Cemeteries

Cemeteries	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Cost Per After Hours Call (for Saturday, Sunday and Public Holidays between 10am and 5pm)	\$67.00	\$68.00	Yes
Out-of-hours additional fee - Minimum charge	\$770.00	\$784.00	Yes
Sale of Niches			
Wharerangi	\$172.00	\$175.00	Yes
Eskdale	\$85.00	\$87.00	Yes
Services Fee			
Dressing of grave and use of equipment	\$87.00	\$89.00	Yes

Chapman Pavilion

All fees and charges are inclusive of GST (except as noted *).

Chapman Pavilion	19/20 Fee	Proposed 20/21 Fee	Incl. GST
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Times of Hire: Morning is 8.00am to 1.00pm, Afternoon is 1.00pm to 6.00pm, Evening is 6.00pm to 11.00pm and Fuli Day is 8.00am to 11.00pm. Weekdays are Monday to Thursday, Weekends are Friday to Sunday.

Performance Bond: Payment of a performance bond is required to confirm a booking. This bond will be refunded after the hire date, less any unpaid hire fees and additional costs incurred by Napier City Council as a result of actions or negligence of the hirer. The performance bond will be refunded if the booking is cancelled at least 30 days before the first hire date.

Public Holidays; Additional costs incurred by Napier City Council for bookings on public holidays will be on-charged to the

Chapman Pavilion Pettigrew Lounge (Corporate Lounge 1)			
Performance Bond *	\$400.00	\$400.00	No
Weekday Morning or Afternoon	\$125.00	\$135.00	Yes
Weekday Evening	\$165.00	\$175.00	Yes
Weekday Full day	\$335.00	\$345.00	Yes
Weekends Morning or Afternoon	\$165.00	\$175.00	Yes
Weekends Evening	\$335.00	\$345.00	Yes
Weekends Full day	\$570.00	\$580.00	Yes
Chapman Pavilion Corporate Lounge 2			
Performance Bond *	\$400.00	\$400.00	No
Weekday Morning or Afternoon	\$110.00	\$120.00	Yes
Weekday Evening	\$145.00	\$155.00	Yes
Weekday Full Day	\$300.00	\$300.00	Yes
Weekends Morning or Afternoon	\$145.00	\$155.00	Yes
Weekends Evening	\$300.00	\$310.00	Yes
Weekends Full Day	\$520.00	\$530.00	Yes
Chapman Pavilion Both Lounges			
Performance Bond *	\$600.00	\$600.00	No
Weekday Morning or Afternoon	\$215.00	\$225.00	Yes
Weekday Evening	\$270.00	\$280.00	Yes
Weekday Full Day	\$540.00	\$550.00	Yes
Weekends Morning or Afternoon	\$270.00	\$280.00	Yes
Weekends Evening	\$590.00	\$600.00	Yes
Weekends Full Day	\$965.00	\$975.00	Yes
Napier City Council Wardens			
Senior Floor Attendant (per hour)	\$60.00	\$60.00	Yes

Corporate Services

Administrative, Property & Sundry	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Standing Order			
SANZ Sections 15.9, 15.12 & 15.14 (per page)	N/A	N/A	Yes
Spare copies of open agendas and relevant documents (per A4 page), minutes	No Charge	No Charge	Yes
Local Government Official Information & Meetings Act (Sec 13)			
First hour - no charge. Subsequent time charged per half hour			
Staff Time Fees per hour			
Other Costs: Charged at an amount which covers the actual costs involved	i		
Requests for readily accessible information (per hour)	\$76.00	\$76.00	Yes
Photocopying per page (per A4 sized page after the first 20 pages)	\$0.20	\$0.20	Yes
Valuation & Rating Information			
Rating Information Database - property valuation and rating information su	pplied in hard copy	,	
Charge per page (under 5 pages free)	\$0.20	\$0.30	Yes
Postponed Rates			
In addition to the annual fee, Council charge interest on the accumulating to July 2009, and any other costs or one-off fees incurred in relation to registr		, , , , , , , , , , , , , , , , , , , ,	ovals after 1s
Postponements approved prior to 1st July 2009 - Annual Fee	\$70.00	\$75.00	Yes
Postponements approved after 1st July 2009 - Annual Fee	\$40.00	\$43.00	Yes
Lease			
Preparation Fee	\$750.00	\$800.00	Yes
Licence to Occupy			
Preparation Fee (Standard)	\$185.00	\$200.00	Yes
Preparation Fee (Complex) (eg. where more than one class of land or set of regulations is involved)	\$250.00	\$270.00	Yes
Lessor's Consent			
Grant of Lessor's Consent Fee	\$70.00	\$75.00	Yes
Poster Bond			
	Charge to be at		

Environmental Solutions

Trade Waste Charges	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Laboratory charges - Trade & Industrial sites - Type 1*	\$186.80	\$234.26	No
Laboratory charges - Trade & Industrial sites - Type 2*	\$124.40	\$188.06	No
Laboratory charges - Trade & Industrial sites - Type 3*	\$23.20	\$97.42	No
Laboratory charges - Trade & Industrial sites - Type 4	\$155.60	Cost + 10%	Yes
Hourly charge - Environmental Compliance Officer	\$132.00	\$135.00	Yes
Labour charges (per hour)			
Manager Environmental Solutions	\$160.00	\$163.00	Yes
Environmental Lead	\$150.00	\$153.00	Yes
Environmental Management Officer	\$132.00	\$135.00	Yes
Environmental Compliance Officer	\$132.00	\$135.00	Yes
Environmental Officer	\$132.00	\$135.00	Yes
Environmental Intern	\$120.00	\$123.00	Yes
Waste Minimisation & Recycling			
Waste Minimisation Lead	\$150.00	\$153.00	Yes
Waste Minimisation Officer	\$132.00	\$135.00	Yes
Pollution response			
Laboratory charges	Lab costs (no margin)	Cost + 10%	Yes
Plus hourly labour charges rates (as above)			
Types of Trade Waste sites			
Type 1 Trade & Industrial Premises: Tanneries			
Type 2 Trade & Industrial Premises: All industrial and trade premises nanneries	ot utilising metals in th	eir processing th	at are not
Type 3 Trade & Industrial Premises: Industries using metals in their pro	cesses that are not ta	nneries	·
Type 4 Trade & Industrial Premises: Trade waste customers not previo	usly charged using the	above rates, init	tial sampling

Faraday Centre

Admission	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Adults	\$9.00	\$9.00	Yes
Children (under 15 years)	\$4.00	\$4.50	Yes
New charges:			
Senior Citizens (65 +) and Community Services Card holders single admission		\$7.50	Yes
Family Pass (2 Adults, 2 Children)		\$25.00	Yes
Annual Pass		\$125.00	Yes
Concession Card (10 trip Adults)		\$75.00	Yes
Concession Card (10 trip Children)		\$40.00	Yes
Group rate Adults		\$7.50	Yes
Group rate Children		\$4.00	Yes
Meeting Room			
Hourly rate		\$40.00	Yes
Morning or Afternoon		\$100.00	Yes
Faraday Centre Private Function (holds up to two hundred people)			

Graeme Lowe Stand Lounges

Graeme Lowe Stand Lounges	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Times of Hire: Morning is 8.00am to 1.00pm, Afternoon is 1.00pm to 8.00am to 11.00pm. Weekdays are Monday to Thursday, Weekends		Opm to 11.00pm a	nd Full Day is
Performance Bond: Payment of a performance bond is required to c hire date, less any unpaid hire fees and additional costs incurred by of the hirer. The performance bond will be refunded if the booking is	Napier City Council as a	result of actions	or negligence
Event Day: A day on which an entry charge event is held on the Mci	lean Park field of play.		
Public Holidays: Additional costs incurred by Napier City Council for hirer.	bookings on public holic	days will be on-ch	arged to the
Graeme Lowe Stand Lounge 1			
Performance Bond *	\$400.00	\$400.00	No
Weekday Morning or Afternoon	\$290.00	\$295.00	Yes
Weekday Evening	\$355.00	\$360.00	Yes
Weekday Full day	\$850.00	\$855.00	Yes
Weekends Morning or Afternoon	\$360.00	\$365.00	Yes
Weekends Evening	\$435.00	\$440.00	Yes
Weekends Full day	\$1,070.00	\$1,075.00	Yes
Event Day	\$1,070.00	\$1,075.00	Yes
Graeme Lowe Stand Lounge 2			
Performance Bond *	\$400.00	\$400.00	No
Weekday Morning or Afternoon	\$315.00	\$320.00	Yes
Weekday Evening	\$405.00	\$410.00	Yes
Weekday Full day	\$950.00	\$955.00	Yes
Weekends Morning or Afternoon	\$400.00	\$405.00	Yes
Weekends Evening	\$475.00	\$480.00	Yes
Weekends Full day	\$1,200.00	\$1,205.00	Yes
Additional Facilities			
Graeme Lowe Stand Kitchen			
Performance Bond *	\$200.00	\$200.00	No
Morning or Afternoon	\$85.00	\$85.00	Yes
Evening	\$170.00	\$170.00	Yes
Full Day	\$280.00	\$280.00	Yes
Event Day	\$280.00	\$280.00	Yes
Napier City Council Wardens			
Senior Floor Attendant (per hour)	\$60.00	\$60.00	Yes

Green Meadows East Community Hall

Main Hall & Kitchen	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Group 1 - Profit-Making Organisations and Family Gatherings			
Hourly charge	\$41.00	\$41.50	Yes
Morning or Afternoon	\$110.00	\$112.00	Yes
Evening	\$168.00	\$171.00	Yes
Whole Day	\$245.00	\$249.00	Yes
Group 2 - Community, Hobby & Sports Groups			
Hourly charge	\$28.00	\$28.50	Yes
Morning or Afternoon	\$82.00	\$83.00	Yes
Evening	\$122.00	\$124.00	Yes
Whole Day	\$163.00	\$166.00	Yes
Meeting Room			
Group 1 - Profit-Making Organisations and Family Gatherings			
Hourly charge	\$18.00	\$18.50	Yes
Morning or Afternoon	\$50.00	\$51.00	Yes
Evening	\$73.00	\$74.00	Yes
Whole Day	\$102.00	\$104.00	Yes
Group 2 - Community, Hobby & Sports Groups			
Hourly charge	\$15.00	\$15.50	Yes
Morning or Afternoon	\$40.00	\$41.00	Yes
Evening	\$54.00	\$55.00	Yes
Whole Day	\$71.00	\$72.00	Yes

Inner Harbour

Permanent Berthage	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Iron Pot			
A minimum length charge applies to these berths as follows: Juli Wharf (Nelson Quay Berths 11-23 (9 metres).	10 metres), Nelson	Quay Berths 24-3	7 (7 metres),
Commercial (per metre per annum)	\$382.00	\$390.00	Yes
Recreational (per metre per annum)	\$334.00	\$341.00	Yes
Meeanee Quay Piers 1 & 2			
A minimum length charge applies to these berths as follows: Meeanee Q 62-72 (12 metres), Meeanee Quay Pier 2 Berths 73-80 (10 metres), Mee			
Commercial (per metre per annum)	\$382.00	\$390.00	Yes
Recreational (per metre per annum)	\$334.00	\$341.00	Yes
Meeanee Quay Piers 1 & 2 Living on Board Charge			
Living on Board Charge (per week)	\$18.00	\$19.00	Yes
West Quay			
Commercial (per metre per annum)	\$372.00	\$380.00	Yes
Recreational (per metre per annum)	\$321.00	\$328.00	Yes
West Quay Extension (per metre per annum)	\$393.00	\$413.00	Yes
Temporary Berthage & Other Charges			
Visiting Vessels			
Commercial (per day)	\$95.00	\$100.00	Yes
Recreational (per day)	\$25.00	\$26.00	Yes
Rebates & Penalties			
Rebate for Payment of Annual Fees within Specified Time			
Commercial (per metre)	\$22.00	\$22.00	Yes
Recreational (per metre)	\$19.00	\$19.00	Yes
Penalty for Occupying Discharge Berth Outside Normal Discharge T	ime		
Per day or part thereof	\$575.00	\$575.00	Yes
Penalty for Non-Payment of Annual Fees by Due Date	10%	10%	Yes
Nelson Quay Boat Ramp			
Annual Fee			
Hawke's Bay Sports Fishing Club Members	\$110.00	\$110.00	Yes
Public who are not members of the Hawke's Bay Sports Fishing Club	\$150.00	\$150.00	Yes
Casual Users Fee			
Casual entry fee is \$10.00 per entry. This assumes that parking is not all further entry may be required to retrieve the boat. This makes a cost of \$ approved Fees and Charges Schedule.			
Casual Fee per boat launch	\$20.00	\$20.00	Yes

Kennedy Park

Accommodation	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Peak rates apply in high season, Public Holidays, and other time these times.	es of high demand. Minimum rates a	nd minimum stays may als	so apply at
Group (minimum 20 people) discount prices are available upon a	application, excluding high season.		
Child 1-14 years. Infants under one year free.			
Park Motels (Rack Rate)			
Standard Rate single/double	\$125.00 - \$342.00	\$129.00 - \$350.00	Yes
Extra Adult	\$25.00 - \$28.00	\$26.00 - \$30.00	Yes
Extra Child	\$21.00 - \$22.00	\$22.00 - \$25.00	Yes
Holiday Units (Rack Rate)			
Standard Rate single/double	\$118.00 - \$298.00	\$120.00 - \$300.00	Yes
Extra Adult	\$25.00 - \$28.00	\$26.00 - \$30.00	Yes
Extra Child	\$21.00 - \$22.00	\$22.00 - \$25.00	Yes
En-Suite Units (Rack Rate)			
Standard Rate single/double	\$105.00 - \$245.00	\$111.00 - \$250.00	Yes
Extra Adult	\$25.00 - \$28.00	\$26.00 - \$30.00	Yes
Extra Child	\$21.00 - \$22.00	\$22.00 - \$25.00	Yes
Cabins (Rack Rate) (Guests use communal bathroom facilit	ties)		
Standard Rate single/double	\$69.00 - \$170.00	\$73.00 - \$180.00	Yes
Extra Adult	\$25.00 - \$28.00	\$26.00 - \$30.00	Yes
Extra Child	\$21.00 - \$22.00	\$22.00 - \$25.00	Yes
Powered Sites / Non Powered Sites (Rack Rate)			
Standard Rate single/double	\$49.00 - \$98.00	\$50.00 - \$110.00	Yes
Extra Adult	\$25.00 - \$28.00	\$26.00 - \$30.00	Yes
Extra Child	\$21.00 - \$25.00	\$22.00 - \$25.00	Yes
Hireage Charges			
Portacot (per day)	\$6.00	\$8.00	Yes
High Chair (per day)	\$6.00	\$8.00	Yes
Portable Barbeque (per two hours)	\$27.00	\$29.00	Yes
Power Adaptor (per day)	\$6.00	\$10.00	Yes
Chiller Key (per day)	\$1.50	\$2.50	Yes
Pedal Car (per hour)	\$10.00	\$12.00	Yes
DVD Player (per day)	\$11.00	\$11.00	Yes
DVD Movie (per day)	\$4.00	\$4.00	Yes
Bicycle	Price on Application	Price on Application	Yes
Conference Venue/Facility Hire			
Conference Venue/Facility Hire	Price on Application	Price on Application	Yes

Library Services

Library Services Charges	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Rentals			
Book Rental	No Charge	No Charge	Yes
Children's Compact Disc	No Charge	No Charge	Yes
Book Rental - Best Seller Collection	\$6.00	\$6.00	Yes
Magazine Rental - Best Seller Collection	\$3.00	\$3.00	Yes
Compact Disc Rental - per item 14 days	\$2.00	\$2.00	Yes
DVD Rental - new title, per item 7 days	\$4.00	\$4.00	Yes
DVD Rental - older item, including Children's, 7 days	\$2.00	\$2.00	Yes
DVD Rental - series, 14 days	\$6.00	\$6.00	Yes
Extended Loan Charges			
All materials except BestSeller books, BestSeller magazines, and console games - per item per day	\$0.50	\$0.55	Yes
BestSeller Collection - Books and magazines. Per item per day	\$1.50	\$1.55	Yes
Maximum charge per item	\$11.00	\$12.00	Yes
Interioan Charges			
Handling Fee	\$6.50	\$7.00	Yes
Interloans from libraries that charge an additional fee (handling fee will be additionally charged)	\$21.00	\$22.00	Yes
Rush Fee (additional to above charges)	\$22.50	\$25.00	Yes
City Loan			
Handling Fee	\$6.50	\$7.00	Yes
Visitors from Outside the Hawkes Bay Region			
Borrowing Fee	\$5.00	\$5.00	Yes
Membership Cards			
Replacement of Membership Cards	\$5.00	\$5.50	Yes
Research Services			
Per hour with first 15 minutes free	\$50.00	\$50.00	Yes
Borrow a Librarian Per 30 min session	Upto \$20	Up to \$20	Yes
Photocopying			
Per A4 sheet (Black & White 1 x side only)	\$0.20	\$0.30	Yes
Per A3 sheet (Black & White 1 x side only)	\$0.50	\$0.60	Yes
Per A4 sheet (Colour 1 x side only)	\$0.80	\$0.90	Yes
Per A3 sheet (Colour 1 x side only)	\$2.00	\$2.20	Yes
Internet/Email Charges			
Per hour	\$4.00	\$4.50	Yes
Per 30 minutes	\$2.00	\$2.50	Yes
Printout Charges			
Microfilm reader printer (per A4 sheet)	\$0.50	\$0.60	Yes
A4 black & white printouts (per side)	\$0.20	\$0.40	Yes
A3 Colour Printouts (per side)	\$2.00	\$2.50	Yes
A4 Colour Printouts (per side)	\$0.80	\$1.00	Yes
Charges Related to Damaged or Lost Items			
Books with a high replacement value are priced at the discretion of library m	anagement		

Library Services

Library Services Charges	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Item Charges			
items are charged at individual purchase price as per catalogue record. If a purchase price is not recorded, a standard replacement cost is charged as per the following average item price table	Individual Purchase Price	Individual Purchase Price	Yes
Books			
All Books	up to \$50.00	up to \$50.00	Yes
Compact Disc			
Purchase price of item as per catalogue record, if not available a standard replacement cost will be charged at	\$30.00	\$32.00	Yes
DVD			
Per Disk	\$30.00	\$32.00	Yes
Childrens Puzzles			
Children's Puzzles	\$30.00	\$32.00	Yes

Licence Fees Environmental Health

All fees and charges are inclusive of GST (except as noted *).

All Environmental Health Licence fees are charged on an actual and reasonable cost recovery basis. The below fees are a fixed deposit and must be paid at time of submission of the appropriate application. Charges incurred over the deposit will be charged based on the rates below.

Licence Fees	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Food Premises / Food Control Plans Fees under the Food Act 2014			
New Template Food Control Plan Registration	\$230.00	\$234.00	Yes
Renewal of Template Food Control Plan Registration	\$100.00	\$102.00	Yes
Amendment of Food Control Plan Registration (per hour)	\$180.00	\$183.00	Yes
New National Programme Registration	\$230.00	\$234.00	Yes
Renewal of National Programme Registration	\$100.00	\$102.00	Yes
Amendment of National Programme Registration (per hour)	\$180.00	\$183.00	Yes
Verification of Food Control Plan based on template or MPI	\$450.00	\$458.00	Yes
Postponement of Verification of Food Control Plan	\$70.00	\$71.00	Yes
Verification follow up (per hour)	\$155.00	\$160.00	Yes
Compliance and Monitoring	\$155.00	\$160.00	Yes
Hairdressers			
Hairdressers	\$185.00	\$188.00	Yes
Skin Piercing Premises			
Skin Piercing Premises	\$185.00	\$188.00	Yes
Offensive Trades			
Tanneries	\$330.00	\$336.00	Yes
Refuse Collection	\$180.00	\$183.00	Yes
All Other Trades	\$235.00	\$239.00	Yes
Funeral Directors			
Funeral Directors	\$235.00	\$239.00	Yes
Camping Grounds			
Camping Grounds	\$330.00	\$336.00	Yes
Hawkers			
Hawkers	\$100.00	\$102.00	Yes
Mobile Shop			
Mobile Shop	\$180.00	\$183.00	Yes
Noise Control			
Stereo Seizure	\$250.00	\$255.00	Yes
Amusement Devices			
Fees are set by the Amusement Device Regulations 1978			
One device, first 7 days (or part thereof)	\$11.50	\$11.50	Yes
Each additional device, first 7 days (or part thereof)	\$2.30	\$2.30	Yes
Each device each further 7 days (or part thereof)	\$1.20	\$1.30	Yes
Miscellaneous Charges			
Miscellaneous Permits	\$100.00	\$102.00	Yes
Advice over and above 1hr - per hour	\$155.00	\$160.00	Yes
Hourly Rates			
Environmental Health Officer	\$155.00	\$160.00	Yes
Compliance Officer	\$155.00	\$160.00	Yes
Liquor Licence Inspector	\$155.00	\$160.00	Yes

Licence Fees Environmental Health

All fees and charges are inclusive of GST (except as noted *).

All Environmental Health Licence fees are charged on an actual and reasonable cost recovery basis. The below fees are a fixed deposit and must be paid at time of submission of the appropriate application. Charges incurred over the deposit will be charged based on the rates below.

Licence Fees	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Regulatory Administrator	\$80.00	\$85.00	Yes
Street Tables and Chairs			
Street Tables and Chairs	\$250.00	\$255.00	Yes
Street Tables and Chairs Amendment Fee		\$160.00	Yes
nner City Temporary Commercial Promotion Activity			
icence to Occupy	\$50.00	\$51.00	Yes
Litter Control			
nfringement fee (maximum)	\$400.00	\$400.00	Yes
Liquor Licence Application Fees			
Fees set by regulation under Sale and Supply of Alcohol Act 2012			
Application Fees			
Very low risk application	\$368.00	\$368.00	Yes
_ow risk application	\$609.50	\$609.50	Yes
Medium risk application	\$816.50	\$816.50	Yes
High risk application	\$1,023.50	\$1,023.50	Yes
Very high risk application	\$1,207.50	\$1,207.50	Yes
Annual Fees			
Very low risk premises	\$161.00	\$161.00	Yes
ow risk premises	\$391.00	\$391.00	Yes
Medium risk premises	\$632.50	\$632.50	Yes
High risk premises	\$1,035.00	\$1,035.00	Yes
Very high risk premises	\$1,437.50	\$1,437.50	Yes
Special Licence Applications			
1 to 2 small size events	\$63.25	\$63.25	Yes
3 to 12 small, 1 to 3 medium size events	\$207.00	\$207.00	Yes
All other special licenses / large events	\$575.00	\$575.00	Yes
Other Applications			
Managers Certificate Applications	\$316.25	\$316.25	Yes
Femporary Authority	\$296.70	\$296.70	Yes
Temporary Licence	\$296.70	\$296.70	Yes
Appeal to ARLA	\$517.50	\$517.50	Yes
Permanent Club Charter annual fee	\$632.50	\$632.50	Yes
Extract of Register	\$57.50	\$57.50	Yes

Memorial Hall Complex Clive Square

Main Hall & Lounge	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Closed			
Closed for Redevelopment			

Museum Theatre Gallery (MTG)

Admission General Admission So Charge Guided Tours (per person) \$12.00 Theatre Film Admission Adults Student (15 years plus with Student ID) Student (16 years) Student (17 years) Student (18 years) Student (18 years) Student (19 years) Stu	20/21 Fee	Incl. GST
Guided Tours (per person) \$12.00 Theatre Film Admission Adults Student (15 years plus with Student ID) Senior Citizens (65 +) and Community Services Card holders, and friends of the Museum Senior Citizens (65 +) and Community Services Card holders, and friends of the Museum Senior Citizens (65 +) and Community Services Card holders, and state of the Museum Senior Citizens (65 +) and Community Services Card holders, and state of the Museum Senior Citizens (65 +) and Community Services Card holders, and state of the Museum Senior Citizens (65 +) and Community Services Card holders, and state of the Museum Senior Citizens (65 +) and Community Services Card holders, and state of the Museum Senior Citizens (65 +) and Community Services Card holders, and state of the Museum Services are additional charges - price on application. Cancellations made less than 7 days in advance of event may incur an additional fee. A minimum charge of 3 hours applies to hourly venue rentals. Venue Hire Deposits Venue Hire Deposits Venue Hire Corporate and Profit Making Organisations Sevenue Hire - Community and Non Profit Making Organisations Cleaning fee (one off charge) Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) Setup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff costs) Secup / Pack Out / Rehearsal per hour (including staff		
Theatre Film Admission Adults \$17.00 Student (15 years plus with Student ID) \$14.50 Senior Citizens (65 +) and Community Services Card holders, and friends of the Museum \$12.50 Children (under 15 years) \$11.00 Venue Rental All catering, staffing, audio-visual equipment or services are additional charges - price on application. Cancellations made less than 7 days in advance of event may incur an additional fee. A minimum charge of 3 hours applies to hourly venue rentals. Venue Hire Deposits Venue Hire - Corporate and Profit Making Organisations \$300.00 Venue Hire - Community and Non Profit Making Organisations \$150.00 Theatre Group 1 - Corporate and Profit Making Organisations Cleaning fee (one off charge) \$100.00 Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$485.00 Daytime full day rate \$800.00 Evening (5.30pm to 11pm) \$670.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$95.00 Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$291.00 Evening (6.30pm to 11pm) \$400.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$80.00 Theatre Group 1 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Theatre Group 1 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Theatre Group 5 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Theatre Group 6 - Community 8 - Community	No Charge	Yes
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Venue Hire - Corporate and Profit Making Organisations \$300.00 Venue Hire - Community and Non Profit Making Organisations \$150.00 Theatre Group 1 - Corporate and Profit Making Organisations Cleaning fee (one off charge) Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$485.00 Daytime full day rate \$800.00 Evening (5.30pm to 11pm) \$670.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$95.00 Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$291.00 Evening (5.30pm to 11pm) \$400.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$80.00 Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Main Foyer Subject to availability.		
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Cleaning fee (one off charge) \$100.00 Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$485.00 Daytime full day rate \$800.00 Evening (5.30pm to 11pm) \$670.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$95.00 Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$291.00 Evening (5.30pm to 11pm) \$400.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$80.00 Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Main Foyer Subject to availability.	\$160.00	Yes
Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$485.00 Daytime full day rate \$800.00 Evening (5.30pm to 11pm) \$670.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$95.00 Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$291.00 Evening (5.30pm to 11pm) \$400.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$80.00 Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Main Foyer Subject to availability.		
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Evening (5.30pm to 11pm) Setup / Pack Out / Rehearsal per hour (including staff costs) Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) Sayon to 12.30pm to 12.30pm to 5.30pm) Evening (5.30pm to 11pm) Setup / Pack Out / Rehearsal per hour (including staff costs) Setup / Pack Out / Rehearsal per hour (including staff costs) Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Main Foyer Subject to availability.	\$500.00	Yes
Setup / Pack Out / Rehearsal per hour (including staff costs) Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) Salound	\$850.00	Yes
Theatre Group 2 - Community & Non Profit Making Organisations Cleaning fee (one off charge) \$80.00 Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$291.00 Evening (5.30pm to 11pm) \$400.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$80.00 Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Application Main Foyer Subject to availability.	\$700.00	Yes
Cleaning fee (one off charge) \$80.00 Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) \$291.00 Evening (5.30pm to 11pm) \$400.00 Setup / Pack Out / Rehearsal per hour (including staff costs) \$80.00 Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Application Main Foyer Subject to availability.	\$100.00	Yes
Daytime (8.30am to 12.30pm or 12.30pm to 5.30pm) Evening (5.30pm to 11pm) Setup / Pack Out / Rehearsal per hour (including staff costs) Setup / Pack Out / Rehearsal per hour (including staff costs) Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Application Main Foyer Subject to availability.		
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Setup / Pack Out / Rehearsal per hour (including staff costs) \$80.00 Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Application Main Foyer Subject to availability.	\$300.00	Yes
Theatre - Gala Film Screening 330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Application Main Foyer Subject to availability.	\$430.00	Yes
330 tiered seating. Available for fund raising gala screenings. Special screening fees for Admissions after 5pm and weekends Special Film Screening Application Main Foyer Subject to availability.	\$90.00	Yes
Special screening fees for Admissions after 5pm and weekends Special Film Screening Price on Application Main Foyer Subject to availability.		
Special Film Screening Price on Application Main Foyer Subject to availability.		
Application Main Foyer Subject to availability.		
Subject to availability.	Price on Application	Yes
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Standard fee (up to 4 hours, thereafter \$150.00/hour)) - corporate rate \$600.00		
	\$650.00	Yes
Standard fee (up to 4 hours, thereafter \$90.00/hour)) - community rate \$360.00	\$370.00	Yes
Century Theatre Foyer		

Museum Theatre Gallery (MTG)

Museum, Theatre, Gallery	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Standard fee (up to 4 hours, thereafter \$125.00/hour) - corporate rate	\$500.00	\$530.00	Yes
Standard fee (up to 4 hours, thereafter \$75.00/hour) - community rate	\$300.00	\$320.00	Yes
Education Suite Group 1 - Corporate & Profit Making Organisations			
35 seating theatre style.			
Subject to availability.			
Evening (5.30pm to 11pm)	\$300.00	\$300.00	Yes
Education Suite Group 2 - Community & Non Profit Making Organisat	ions		
35 seating theatre style.			
Subject to availability.			
Evening (5.30pm to 11pm)	\$250.00	\$250.00	Yes
Equipment Hire			
Pianos			
Community and student rates available on request.			
Concert Piano - (Steinway) Per concert	\$293.00	\$315.00	Yes
Piano - (Bechstein) Per concert	\$79.00	\$85.00	Yes
Piano - (Bechstein) Per lunchtime concert	\$32.00	\$34.00	Yes
Piano Tuning (per tuning)	\$170.00	\$175.00	Yes
Education			
Programmes			
Per Student - Primary	\$2.50	\$2.50	Yes
Per Student - Secondary	\$4.50	\$4.50	Yes
Per Student - Tertiary	\$9.00	\$10.00	Yes
Per Student - Port Programme		\$3.00	Yes
Accompanying Adult / Teacher	No Charge	No Charge	Yes
Self Guided - School Groups	No Charge	No Charge	Yes
School Holiday Programmes		Price on Application	Yes
Special Programmes & Pre-Schools	Price on Application	Price on Application	Yes
Archive	Application	Application	
Image Delivery			
Postage	Price on Application	Price on Application	Yes
Photography			
Photography per hour (where NO suitable image is available)	\$60.00	\$65.00	Yes
Photography - Per scanned image	\$21.50	\$22.50	Yes
Photography - Disk	\$5.50	\$6.00	Yes
Photography - Reproduction fee per image	\$34.50	\$35.00	Yes
Reproduction			
Personal, non commercial & websites	No Charge	No Charge	Yes
Published, commercial interior image	\$34.50	\$37.10	Yes
Merchandise, book cover and advertising	\$207.00	\$222.00	Yes
Research			
Research - Hourly rate	\$60.00	\$65.00	Yes

Museum Theatre Gallery (MTG)

Museum, Theatre, Gallery	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Photocopying			
Photocopying - Standard (per page)	\$1.20	\$1.30	Yes
Photocopying - Manuscript (per page)	Price on Application	Price on Application	Yes

Napier Aquatic Centre

Napier Aquatic Centre	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Cash Admission			
Adults single admission	\$4.90	\$4.90	Yes
Children (5 years and over) single admission	\$3.80	\$3.80	Yes
Children (under 5 years, accompanied by adult in water) single admission	No Charge	No Charge	Yes
Senior Citizens (65 +) and Community Services Card holders single admission	\$3.80	\$3.80	Yes
General Spectators	\$1.60	\$1.60	Yes
Club Member	\$1.60	\$1.60	Yes
Waterslide (unlimited rides) - additional to entry fee per person	\$4.90	\$4.90	Yes
Concession Cards			
Child (10-Swim Cards)	\$34.00	\$34.00	Yes
Child (20-Swim Cards)	\$67.00	\$67.00	Yes
Child (50-Swim Cards)	\$162.50	\$162.50	Yes
Adult (10-Swim Cards)	\$44.00	\$44.00	Yes
Adult (20-Swim Cards)	\$87.00	\$87.00	Yes
Adult (50-Swim Cards)	\$215.00	\$215.00	Yes
Community Card Holder (10-Swim Cards)	\$34.00	\$34.00	Yes
Community Card Holder (20-Swim Cards)	\$67.00	\$67.00	Yes
Community Card Holder (50-Swim Cards)	\$162.50	\$162.50	Yes
Club Member (10-Swim Cards)	\$13.50	\$13.50	Yes
Club Member (20-Swim Cards)	\$26.80	\$26.80	Yes
Club Member (50-Swim Cards)	\$66.50	\$66.50	Yes
Aqua Aerobics (10-Swim Cards)	\$50.00	\$50.00	Yes
Aqua Aerobics (20-Swim Cards)	\$100.00	\$100.00	Yes
Aqua Aerobics (50-Swim Cards)	\$250.00	\$250.00	Yes
Pool Hire Charges			
All pool hire charges on a per-hour basis			
Schools			
Entry fee is exclusive for hire of the following facilities except for single lane	hire.		
Single Lane (plus \$1.00 including GST entry fee per pupil)	\$9.60	\$9.60	Yes
Slide Special	\$3.00	\$3.00	Yes
Old Pool	\$69.00	\$69.00	Yes
Ivan Wilson 25-metre Pool	\$81.00	\$81.00	Yes
Old Learners Pool	\$37.60	\$37.60	Yes
Regular Club Hires : Per Hour			
Entry fee is exclusive for hire of the following facilities except for single lane	hire.		
Single Lane (plus club entry fee per pool user)	\$9.60	\$9.60	Yes
Old Pool	\$69.00	\$69.00	Yes
Ivan Wilson 25-metre Pool	\$81.00	\$81.00	Yes
Casual Hires : Per Hour			
Entry fee is exclusive for hire of the following facility.			

Napier Aquatic Centre

Napier Aquatic Centre	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Old Pool	\$93.00	\$93.00	Yes
Learn 2 Swim (Includes admission charge)			
Please contact the Swim School Co-ordinator for Learn 2 Swim Charges	s or visit our website a	t www.napieraqi	uatic.co.nz
Aquafitness			
Per Session	\$5.50	\$5.50	Yes

Napier Conference Centre

Venue Rental	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Rental covers air-conditioned facility and room set to client's specificati	ions.		
All catering, audio-visual equipment and other equipment or services a	re additional charges	- price on applica	tion.
Terms and Conditions			
Terms and Conditions apply and are available on application.			
Ballroom			
Group 1 - Corporate Organisations			
Morning (8.00am - 12.30pm)	\$605.00	\$846.00	Yes
Afternoon (12.30pm - 5.00pm)	\$605.00	\$846.00	Yes
Full day rate (8.00am - 5.00pm)	\$1,210.00	\$1,410.00	Yes
Evening (5.00pm - Midnight)	\$825.00	\$1,095.00	Yes
Group 2 - Community Organisations			
Morning (8.00am - 12.30pm)	\$363.00	\$363.00	Yes
Afternoon (12.30pm - 5.00pm)	\$363.00	\$363.00	Yes
Evening (5.00pm - Midnight)	\$495.00	\$495.00	Yes
Group 3 - Weddings			
Afternoon (12.30pm - 5.00pm)	\$308.00	\$308.00	Yes
Evening (5.00pm - Midnight)	\$775.50	\$775.50	Yes
Small Exhibition Hall			
Group 1 - Corporate Organisations			
Morning (8.00am - 12.30pm)	\$385.00	\$555.00	Yes
Afternoon (12.30pm - 5.00pm)	\$385.00	\$555.00	Yes
Full day rate (8.00am - 5.00pm)	\$770.00	\$925.00	Yes
Evening (5.00pm - Midnight)	\$528.00	\$720.00	Yes
Group 2 - Community Organisations			
Morning (8.00am - 12.30pm)	\$231.00	\$231.00	Yes
Afternoon (12.30pm - 5.00pm)	\$231.00	\$231.00	Yes
Evening (5.00pm - Midnight)	\$319.00	\$319.00	Yes
Group 3 - Weddings			
Afternoon (12.30pm - 5.00pm)	\$198.00	\$198.00	Yes
Evening (5.00pm - Midnight)	\$497.20	\$497.20	Yes
Gallery			
Group 1 - Corporate Organisations			
Morning (8.00am - 12.30pm)	\$275.00	\$363.00	Yes
Afternoon (12.30pm - 5.00pm)	\$275.00	\$363.00	Yes
Full day rate (8.00am - 5.00pm)	\$550.00	\$605.00	Yes
Evening (5.00pm - Midnight)	\$368.50	\$470.00	Yes
Group 2 - Community Organisations			
Morning (8.00am - 12.30pm)	\$165.00	\$165.00	Yes
Afternoon (12.30pm - 5.00pm)	\$165.00	\$165.00	Yes
Evening (5.00pm - Midnight)	\$220.00	\$220.00	Yes
Group 3 - Weddings			
Evening (5.00pm - Midnight)	\$344.30	\$344.30	Yes

Napier Conference Centre

Venue Rental	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Breakout Room One			
Group 1 - Corporate Organisations			
Morning (8.00am - 12.30pm)	\$198.00	\$294.00	Yes
Afternoon (12.30pm - 5.00pm)	\$198.00	\$294.00	Yes
Full day rate (8.00am - 5.00pm)	\$396.00	\$490.00	Yes
Evening (5.00pm - Midnight)	\$275.00	\$380.00	Yes
Group 2 - Community Organisations			
Morning (8.00am - 12.30pm)	\$121.00	\$121.00	Yes
Afternoon (12.30pm - 5.00pm)	\$121.00	\$121.00	Yes
Evening (5.00pm - Midnight)	\$165.00	\$165.00	Yes
Breakout Room Two			
Group 1 - Corporate Organisations			
Morning (8.00am - 12.30pm)	\$286.00	\$418.80	Yes
Afternoon (12.30pm - 5.00pm)	\$286.00	\$418.80	Yes
Full day rate (8.00am - 5.00pm)	\$572.00	\$698.00	Yes
Evening (5.00pm - Midnight)	\$390.50	\$540.00	Yes
Group 2 - Community Organisations			
Morning (8.00am - 12.30pm)	\$170.50	\$170.50	Yes
Afternoon (12.30pm - 5.00pm)	\$170.50	\$170.50	Yes
Evening (5.00pm - Midnight)	\$236.50	\$236.50	Yes
Boardroom			
All Users			
Morning (8.00am - 12.30pm)	\$137.50	\$210.00	Yes
Afternoon (12.30pm - 5.00pm)	\$137.50	\$210.00	Yes
Full day rate (8.00am - 5.00pm)	\$275.00	\$350.00	Yes
Evening (5.00pm - Midnight)	\$137.50	\$270.00	Yes
Large Exhibition Hall			
Group 1 - Corporate Organisations			
Morning (8.00am - 12.30pm)	\$423.50	\$606.00	Yes
Afternoon (12.30pm - 5.00pm)	\$423.50	\$606.00	Yes
Full day rate (8.00am - 5.00pm)	\$847.00	\$1,010.00	Yes
Evening (5.00pm - Midnight)	\$660.00	\$785.00	Yes
Group 2 - Community Organisations			
Morning (8.00am - 12.30pm)	\$258.50	\$258.50	Yes
Afternoon (12.30pm - 5.00pm)	\$258.50	\$258.50	Yes
Evening (5.00pm - Midnight)	\$396.00	\$396.00	Yes

Napier i-SITE Visitor Centre

Napier i-SITE Visitor Centre	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Paid Advertising Display (per annum)			
10% Hawke's Bay Operator Discount (Applies to Brochure	Display Pocket rate only)		
Product Page Display	\$132.00	\$132.00	Yes
1 Pocket Display	\$451.00	\$451.00	Yes
Poster (A1) (Includes one pocket)	Rate Available		Yes
	on Request		163
Other Advertising Features	Rate Available		Yes
Other Advertising Features	on Request		165
Oncine Otend & Advantining Ontines	Rate Available		Voc
Cruise - Stand & Advertising Options	on Request		Yes
i-SITE New Zealand Nationwide Standard Charges			
Standard travel industry commission charges of 10 to 20%	on operator on bookings		
Charges for information requested and reservations made	outside of Hawke's Bay as required	1	
Communication and Search Fee - standard	\$16.50	\$16.50	Yes
Communication and Search Fee - special event	\$22.00	\$22.00	Yes

Napier Municipal Theatre

Theatre Hire	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Professional (per day)			
Terms and conditions apply, available on application.			
Performance day hire includes the use of the stage, auditoriu and use of the house sound and lighting as installed at the tit technician for a maximum of eight hours. This technician is roversee your hire and is not part of the set-up crew. All hour in/out and rehearsal days are chargeable on the final invoice.	me of the hire. Also included is equired to be on duty at all time s in excess of eight on performa	one Municipal The es whilst you are in	eatre the venue to
Energy charges as per meter reading and additional staffing	costs are chargeable on final in	voice.	
Professional (per day)	\$2,997.50	\$3,297.25	Yes
Setup/pack-out	\$704.00	\$774.40	Yes
Rehearsal	\$1,144.00	\$1,258.40	Yes
Deposit Required*	\$1,144.00	\$1,258.40	No
Community (per day)			
Terms and conditions apply, available on application.			
Performance day hire includes the use of the stage, auditoriu areas and use of the house sound and lighting as installed at technician for a maximum of eight hours. This technician is roversee your hire and is not part of the set-up crew. All hour in/out and rehearsal days are chargeable on the final invoice.	the time of the hire. Also inclu equired to be on duty at all time s in excess of eight on perform	ded is one Munici es whilst you are ir	pal Theatre n the venue to
Energy charges as per meter reading and additional staffing	costs are chargeable on final in	voice.	
Community (per day)	\$1,782.00	\$1,960.20	Yes
Setup/pack-out	\$407.00	\$447.70	Yes
Rehearsal	\$704.00	\$774.40	Yes
Deposit required*	\$704.00	\$774.40	No
Public Meetings (per day)			
Terms and conditions apply, available on application.			
Includes the use of the fore-stage only, auditorium, Port of Natime of hire.	apier foyer for entrance, house	sound and lighting	g as installed at
Energy charges as per meter reading and additional staffing	costs are chargeable on final in	voice.	
Public Meetings (per day)	\$1,144.00	\$1,258.40	Yes
Setup/pack-out	\$407.00	\$447.70	Yes
Deposit required*	\$1,144.00	\$447.70	No
Individual Room Hire (per hour)			
Terms and conditions apply, available on application			
Minimum 3-hour hire of any area applies. In general bookings the proposed date. All other costs (staffing, equipment, energy			
Pan Pac Foyer			
Pan Pac Foyer - Including Port of Napier Foyer	\$143.00	\$157.30	Yes
Napier Building Society Mezzanine			
Napier Building Society Mezzanine Napier Building Society Mezzanine - only with other areas	\$66.00	\$72.60	Yes

Napier Municipal Theatre

Theatre Hire	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Westpac Bank Function Room	\$66.00	\$72.60	Yes
Rotary Room			
Rotary Room	\$44.00	\$48.40	Yes
Pianos			
Community and student rates are available on request			
Municipal Theatre Steinway			
Concert Hire (per performance)	\$330.00	\$363.00	Yes
Lunchtime concerts in foyer (per performance)	\$93.50	\$102.85	Yes
Non-performance hires in foyer (per hour)	\$38.50	\$42.35	Yes
Piano Tuning (per tuning)	Price On Application	Price On Application	Yes
Municipal Theatre Yamaha Upright or Challen Grand			
Piano hire (per performance)	\$93.50	\$102.85	Yes
Piano hire (non-performance)	\$38.50	\$42.35	Yes
Piano Tuning (per tuning)	Price On Application	Price On Application	Yes
Equipment Hire (per day)			
Other equipment can be sourced as required through local agencies			

National Aquarium of New Zealand

Admissions	19/20 Fee	Proposed 20/21 Fee	Incl. GST
General Admissions			
Adults	\$23.00	\$23.00	Yes
Child (from 3 up to 14 years)	\$11.50	\$11.50	Yes
Children (under 3 years)	No Charge	No Charge	Yes
Student	\$21.00	\$21.00	Yes
Family (2 adults & up to 2 children)	\$62.00	\$62.00	Yes
Senior Citizens (65 +) and Community Services Card holders	\$16.50	\$16.50	Yes
Extra Child	\$7.00	\$7.00	Yes
Close Encounters			
Penguins/Alligators (per person) (maximum of 4)	\$130.00	\$132.50	Yes
Friends of the Aquarium Membership			
Adult	\$65.00	\$66.00	Yes
One Adult/One Child	\$95.00	\$97.00	Yes
Family (2 adults and up to 2 children)	\$150.00	\$153.00	Yes
Extra Child	\$25.00	\$25.00	Yes
School Parties			
Pre-school and Special Schools	\$4.50	\$4.00	Yes
Primary	\$4.50	\$5.00	Yes
Secondary	\$6.50	\$7.00	Yes
Tertiary	\$11.00	\$11.50	Yes
Extra Adult	\$11.00	\$12.00	Yes
Group Discount (10 or more people)			
Adult	\$21.00	\$21.50	Yes
Child (from 3 up to 14 years)	\$10.50	\$11.00	Yes
Birthday Parties			
Conditions apply, and are available on request	Price On	Price on	Yes
IHC	Application	Application	
Accompanying Caregivers	No Charge	No Charge	Yes
IHC	\$11.50	\$12.00	Yes
Sleep-Overs			
Per Person	\$60.00	\$61.00	Yes
Holiday Programme			
Per Person	\$32.00	\$40.00	Yes
Technical Staff			
Per Hour	Price On	Price on	Yes
Functions	Application	Application	
Aquarium Exhibition Hall		\$18.50	
Catering, entertainment and other equipment or services are additional	al charges - prices on a	pplication	
Charge Per Hour (Daytime)	\$195.00	\$199.00	Yes
Evening (Including Diver charges)			
Corporate Rate		\$950.00	Yes

National Aquarium of New Zealand

Admissions	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Charity Rate		\$725.00	Yes
East Coast LAB			
Charge Per Hour (Daytime)		\$120.00	Yes
1/2 Day			
Corporate Rate		\$400.00	Yes
Charity Rate		\$300.00	Yes
Full Day			
Corporate Rate		\$800.00	Yes
Charity Rate		\$600.00	Yes
Evening			
Corporate Rate		\$600.00	Yes
Charity Rate		\$450.00	Yes
Education Room (Half day and Full day only on weekend days)			
Charge Per Hour (Daytime)		\$75.00	Yes
1/2 Day			
Corporate Rate		\$250.00	Yes
Charity Rate		\$175.00	Yes
Full Day			
Corporate Rate		\$500.00	Yes
Charity Rate		\$350.00	Yes
Evening			
Corporate Rate		\$350.00	Yes
Charity Rate		\$275.00	Yes
Availability			
Half day period - 8:00am to 12:30pm and 12:30pm to 5:00pm			
Full day period - 7:30am to 5:00pm			
Evening period - 5:00pm to 9:00pm			

Par 2 MiniGolf

Par2 MiniGolf	19/20 Fee	Proposed 20/21 Fee	Incl. GST
All green fees are for one 18-hole game per person.			
Green Fees			
Child (2 years and under accompanied by a paying adult)	No Charge	No Charge	Yes
Child (3 to 14 years of age)	\$7.60	\$7.60	Yes
Adult	\$10.90	\$10.90	Yes
Family (2 Adults and 2 children)	\$29.50	\$29.50	Yes
Family (additional child)	\$4.90	\$4.90	Yes
Return Game - Adult	\$8.00	\$8.00	Yes
Return Game - Child	\$5.10	\$5.10	Yes
Return Game - Family	\$21.50	\$21.50	Yes
Return Game - Family (additional Child)	\$4.00	\$4.00	Yes
Spectators	No Charge	No Charge	Yes
Senior Citizens (65 +) and Community Services Card holders	\$7.90	\$7.90	Yes
Groups of 10 or More			
Group Rate - Children: 10 to 29 pax	\$6.20	\$6.20	Yes
Group Rate - Secondary (15 years and over): 10 to 29 pax	\$8.10	\$8.10	Yes
Group Rate - Adults: 10 to 29 pax	\$9.20	\$9.20	Yes
Group Rate - Children: 30+ pax	\$5.50	\$5.50	Yes
Group Rate - Secondary (15 years and over): 30+ pax	\$7.50	\$7.50	Yes
Group Rate - Adults: 30+ pax	\$8.50	\$8.50	Yes
After Hours Group Rates			
Par 2 MiniGolf is available after hours for group bookings - terms and	conditions apply and ar	e available on re	quest.

Parking

Parking Fees	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Time restrictions may apply			
Metered fees (per hour)	\$1.00	\$1.00	Yes
Pay and Display (per hour)	\$1.00	\$1.00	Yes
Discounted Daily rate at specified car parks	\$5.00	\$5.00	Yes
Specific Parking fees			
Dickens Street East car park per hour (max stay 2 hours)	\$2.00	\$2.00	Yes
Lee Road car park per hour (max stay 3 hours)	\$0.60	\$0.60	Yes
Symons Lane - All on lane parking per hour (max stay 3 hours)	\$0.60	\$0.60	Yes
	\$0.60	\$0.60	Yes
Symons Lane car park per hour (max stay 4 hours)	\$0.60	\$0.60	res
Leased Parking fees			
Leased carparking (per week)	\$25.00	\$25.00	Yes
Dalton Street leased car parking (per week)	\$30.00	\$30.00	Yes
Edwardes Street Leased car parking (per week)	\$15.00	\$15.00	Yes
Secure Leased Parking	\$35.00	\$35.00	Yes
Riddell Street Leased car parking (per week)	\$10.00	\$10.00	Yes
Hastings Street leased car parking (per week)	\$0.00	\$30.00	Yes
Supplementary Services			
Parking Permit (per day)	\$15.00	\$15.00	Yes
Meter Shroud (per day)	\$20.00	\$20.00	Yes
Parking Signs (per day)	\$20.00	\$20.00	Yes
All Bonds (refundable on return for meter shrouds or parking signs) *	\$25.00	\$25.00	No
Car Pound	\$20.00	\$20.00	110
Storage of impounded vehicle first month	\$60.00	\$60.00	Yes
Storage of impounded vehicle per week after first month	\$35.00	\$35.00	Yes
· · · · · · · · · · · · · · · · · · ·	\$33.00	333.00	163
Infringement Fees Any parking offence involving parking on a road in breach of a Local Autho	wity hylaw in eyee	ss of a period five	ad hv a mete
or otherwise, where the excess time is one of the times stated below.	inty bylaw, in exce	33 or a period fixe	d by a mete
The Land Transport (Road User) Rule 2004 specifies parking offences that can charge drivers.	t incur a penalty, a	nd the maximum	fees council
Parking Infringement Fees are not subject to GST.			
Infringement Fees			
Not more than 30 minutes (less a \$2.00 discount if paid within seven days	\$12.00	\$12.00	Yes
Infringement Fees Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount).	\$12.00	\$12.00	Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount	\$12.00 \$15.00	\$12.00 \$15.00	Yes Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount if paid within seven days of issue) More than one hour but not more than two hours (less a \$2.00 discount if	\$15.00	\$15.00	Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount if paid within seven days of issue) More than one hour but not more than two hours (less a \$2.00 discount if paid within seven days of issue)	\$15.00 \$21.00	\$15.00 \$21.00	Yes Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount if paid within seven days of issue) More than one hour but not more than two hours (less a \$2.00 discount if paid within seven days of issue) More than 2 hours but not more than 4 hours (less a \$3.00 discount if	\$15.00	\$15.00	Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount if paid within seven days of issue) More than one hour but not more than two hours (less a \$2.00 discount if paid within seven days of issue) More than 2 hours but not more than 4 hours (less a \$3.00 discount if paid within seven days of issue) More than 4 hours but not more than 6 hours (less a \$3.40 discount if	\$15.00 \$21.00 \$30.00	\$15.00 \$21.00 \$30.00	Yes Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount if paid within seven days of issue) More than one hour but not more than two hours (less a \$2.00 discount if paid within seven days of issue) More than 2 hours but not more than 4 hours (less a \$3.00 discount if paid within seven days of issue) More than 4 hours but not more than 6 hours (less a \$3.40 discount if paid within seven days of issue)	\$15.00 \$21.00 \$30.00 \$42.00	\$15.00 \$21.00 \$30.00 \$42.00	Yes Yes Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount if paid within seven days of issue) More than one hour but not more than two hours (less a \$2.00 discount if paid within seven days of issue) More than 2 hours but not more than 4 hours (less a \$3.00 discount if paid within seven days of issue) More than 4 hours but not more than 6 hours (less a \$3.40 discount if paid within seven days of issue) More than 6 hours (less a \$5.00 discount if paid within seven days of	\$15.00 \$21.00 \$30.00	\$15.00 \$21.00 \$30.00	Yes Yes Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days of issue) More than 30 minutes, but not more than one hour (less a \$2.00 discount if paid within seven days of issue) More than one hour but not more than two hours (less a \$2.00 discount if paid within seven days of issue) More than 2 hours but not more than 4 hours (less a \$3.00 discount if paid within seven days of issue) More than 4 hours but not more than 6 hours (less a \$3.40 discount if paid within seven days of issue) More than 6 hours (less a \$5.00 discount if paid within seven days of issue)	\$15.00 \$21.00 \$30.00 \$42.00	\$15.00 \$21.00 \$30.00 \$42.00	Yes Yes Yes Yes
Not more than 30 minutes (less a \$2.00 discount if paid within seven days	\$15.00 \$21.00 \$30.00 \$42.00	\$15.00 \$21.00 \$30.00 \$42.00	Yes Yes Yes

Parking

Parking Fees	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Removal or replacement of parking meters and signs each	\$35.00	\$35.00	Yes
Removal and reinstatement of roadmarking, per metre.	\$6.00	\$6.00	Yes
Vehicle Disposal (admin \$75 + disposal)	\$165.00	\$165.00	Yes

Parks and Reserves

Reserves	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Occupation and use of any public Park or Reserve by either a comme or entertainment group, which intend to charge a public admission or			s, Gypsy Fair
Rental (per day)	\$410.00	\$417.00	Yes
Bond (refundable only if grounds and amenities are left in good order)*	\$590.00	\$1,200.00	No
Community Events which are free to the public			
Use of grounds & amenities	No Charge	No Charge	Yes
Bond (refundable only if grounds and amenities are left in good order)*	\$590.00	\$1,200.00	No
Perfume Point Reserve (HB Sport Fishing Club)			
Use of sealed public car park for marquee : (per day)	\$255.00	\$260.00	Yes
Use of grass reserve for vehicle and boat trailer parking : (per day)	\$485.00	\$494.00	Yes

Planning Support Services

Geographic Information Services (GIS)	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Map Requests			
A request that involves less than 15 minutes to produce			
A0 Paper Size	\$50.00	\$53.80	Yes
A1 Paper Size	\$30.00	\$32.30	Yes
A2 Paper Size	\$15.00	\$16.10	Yes
Special Map Request Charges			
Specialised maps are those which require new layers to be added, addition to the printing charges outlined above (same as every-day taken plus any disbursements.			
Hourly Charge-Out Rate			
GIS Officers	\$105.00	\$113.00	Yes
Planning Administration			
Disbursements			
Plan Copying A0 (per sheet)	\$15.00	\$16.10	Yes
Plan Copying A1 (per sheet)	\$10.00	\$10.80	Yes
Plan Copying A2 (per sheet)	\$5.00	\$5.40	Yes
Photocopying A4/A3 Assisted	\$1.00	\$1.10	Yes
Full Digital Property File		\$40.00	Yes
Digital Building file only		\$30.00	Yes
Subsequent Request following receipt of digital building file		\$15.00	Yes
Property Number Map Book	\$30.00	\$32.20	Yes
Certificate of Title	\$25.00	\$26.80	Yes
Hourly Rates			
Administration Staff	\$75.00	\$80.70	Yes

Policy Planning

Policy Planning	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Policy Charges			
Request to Change District Plan	\$20,000.00	\$20,340.00	Yes
Notice of Requirement (Sec 168)	\$20,000.00	\$20,340.00	Yes
Alteration of Designation (Sec 181) - Non Notified	\$1,500.00	\$1,525.50	Yes
Alteration of Designation (Sec 181) - Notified	\$10,000.00	\$10,170.00	Yes
Removal of Designation (Sec 182)	\$300.00	\$322.90	Yes
Officers' Hourly Rates - Planning (per hour)	\$180.00	\$183.10	Yes
Officers' Hourly Rates - Administration (per hour)	\$75.00	\$80.70	Yes

Public Toilets and Showers

Marine Parade Toilet (Soundshell)	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Toilets			
Adults & Children 5 years and over	\$0.20	\$0.20	Yes
Children under 5 years	No Charge	No Charge	Yes
Showers			
Shower charge	\$3.00	\$3.20	Yes
Hire of towel (includes soap)	\$2.00	\$2.20	Yes
Lockers			
Lockers will be opened after the end of the hire period and will be available	for rehire		
Deposit*	\$12.00	\$12.20	No
Charge up to 4 hours	\$1.00	\$1.10	Yes
Charge over 4 hours (same day)	\$2.00	\$2.20	Yes
A daily charge for each additional day or part thereof will apply after the first day	\$2.00	\$2.20	Yes
Bike Store			
Deposit*	\$12.00	\$12.20	No
Charge up to 4 hours	\$1.00	\$1.10	Yes
Charge over 4 hours (same day)	\$2.00	\$2.20	Yes

Refuse Transfer Station

Refuse Transfer Station Charges	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Tonnages are obtained via calibrated weighbridge, minus the weight of the vehicle, in 20kg increments.			
No fixed charge for individual rubbish bags - minimum charges apply.			
Government waste levy and ETS (Emissions Trading Scheme) charges are	incorporated in ti	he rate for genera	nl refuse.
Fridges, freezers and batteries will only be accepted after paying general wa gas these appliances and high cost of recycling batteries.	aste charges. Thi	s is because of h	igh costs to de
Discount for bulk waste account holders dumping a tonnage in excess of 50	0 tonnes per ann	um is disestablisi	hed.
All Vehicles			
Green Waste (per tonne)	\$115.00	\$120.00	Yes
General Refuse (per tonne)	\$240.00	\$260.00	Yes
Discount for separating Green Waste	\$6.00	\$6.00	Yes
Waste oil, paint, fridges, freezers and batteries are weighed as part of your cover disposal costs.	load and charged	l at general refuse	ed rate to help
Minimum Charges			
General Refuse (applies to loads under 50kg)	\$12.00	\$13.00	Yes
General Refuse (applies to loads up to 100kg)	\$24.00	\$26.00	Yes
Green Waste (applies to loads under 50kg)	\$10.00	\$10.00	Yes
Green Waste (applies to loads up to 100kg)	\$14.00	\$14.00	Yes
Fixed Charges			
Polystyrene and Bulk Packaging (per cubic metre)	\$70.00	\$70.00	Yes
Car tyes (each); Motorcycle or quad bike tyres (single or pair) Truck or Tractor tyres not accepted	\$8.00	\$8.00	Yes
Charge to re-issue lost inwards docket	\$10.00	\$10.00	Yes
Recycling			
Paper and cardboard, glass, cans and plastics (type 1, 2) and scrap metal at the recycling station	No Charge	No Charge	Yes

Rodney Green Centennial Event Centre

All fees and charges are inclusive of GST (except as noted *).

Rodney Green Centennial Event Centre	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Times of Hire: Morning is 8.00am to 1.00pm, Afternoon is 1.00pm	to 6.00pm, Evening	is 6.00pm to 11.00pi	m and Full Day
is 8.00am to midnight (unless specified otherwise).			

Performance Bond: Payment of a performance bond is required to confirm a booking. This bond will be refunded after the hire date, less any unpaid hire fees and additional costs incurred by Napier City Council as a result of actions or negligence of the hirer. The performance bond will be refunded if the booking is cancelled at least 30 days before the first

Seasonal Hire: A booking for 20 or more sessions over one year (a session is a morning, afternoon, or evening).

Public Holidays: Additional costs incurred by Napier City Council for bookings on public holidays will be on-charged to the hirer.

Discount for Sports Tournaments. Only applies if the tournament's principal venue is the Rodney Green Centennial Event Centre. Discount may be negotiated at the time of booking with the Manager of Sport and Recreation, based on economic benefit the tournament brings to the city.

Local Sports Bodies - Seasonal Hire			
Performance Bond*	\$600.00	\$600.00	No
Morning or Afternoon	\$105.00	\$110.00	Yes
Evening	\$175.00	\$180.00	Yes
Full Day	\$290.00	\$295.00	Yes
Sports Bodies, Not for Profit, and Local Co	ommunity Benefit		
Performance Bond*	\$600.00	\$600.00	No
Morning or Afternoon	\$255.00	\$260.00	Yes
Evening	\$385.00	\$390.00	Yes
Full Day	\$685.00	\$690.00	Yes
Commercial		+******	
Commercial	By negotiation with	By negotiation with	
Performance Bond*	Manager of Sport	McLean Park	No
	and Recreation	Manager	
	By negotiation with	By negotiation with	
Morning or Afternoon	Manager of Sport	McLean Park	Yes
g	and Recreation	Manager	
	By negotiation with	By negotiation with	
Evening to Midnight	Manager of Sport	McLean Park	Yes
g	and Recreation	Manager	
	By negotiation with	By negotiation with	
Full Day to Midnight	Manager of Sport	McLean Park	Yes
· an Day to manight	and Recreation	Manager	
	By negotiation with	By negotiation with	
Per hour after midnight	Manager of Sport	McLean Park	Yes
· · · - · · · · · · · · · · · · ·	and Recreation	Manager	
Additional Facilities			
Kitchen			
Performance Bond*	\$200.00	\$200.00	No
Morning or Afternoon	\$65.00	\$70.00	Yes
Evening	\$80.00	\$85.00	Yes
Full Day	\$165.00	\$170.00	Yes
Dining Room			
Performance Bond*	\$200.00	\$200.00	No
Morning or Afternoon	\$55.00	\$60.00	Yes
Evening	\$65.00	\$70.00	Yes

Rodney Green Centennial Event Centre

Rodney Green Centennial Event Centre	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Full Day	\$125.00	\$130.00	Yes
Combined Kitchen and Dining Room			
Performance Bond*	\$200.00	\$200.00	No
Morning or Afternoon	\$85.00	\$90.00	Yes
Evening	\$110.00	\$115.00	Yes
Full Day	\$215.00	\$220.00	Yes
Meeting Room			
Performance Bond*	\$200.00	\$200.00	No
Morning or Afternoon	\$55.00	\$60.00	Yes
Evening	\$65.00	\$70.00	Yes
Full Day	\$125.00	\$130.00	Yes
Changing Rooms			
Male and female per day	\$35.00	\$40.00	Yes
BasketBall Hoops			
Price estimates or quotations provided on application	Price on Application	Price on Application	Yes
Custodian			
Cleaning and other services during hire period (per hour)	\$45.00	\$45.00	Yes
Napier City Council Wardens			
Senior Floor Attendant (per hour)	\$60.00	\$60.00	Yes
Floor Protection Cover (Carpet Tiles)			
Price estimates or quotations provided on application	Price on Application	Price on Application	Yes

Sewerage

Sewer Connections	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Minimum Charges are per connection and non refundable			
100mm Diameter Connection			
Utility Location (Corridor access request/Road crossing) -work in road reserve only - Fee	\$575.00	\$585.00	Yes
100mm diameter connection - Deposit (minimum charge)	\$1,602.00	\$1,631.00	Yes
Plus a charge per metre of - Open ground pipelaying - Fee	\$304.00	\$309.00	Yes
Plus a charge per metre of - Sealed road/footpath pipelaying - Fee	\$476.00	\$484.00	Yes
Larger Than 100mm Diameter Connection (industrial, Commecial, Sub	division)		
All costs including street restoration to be charged to applicant. Quotations	available on requ	est.	
Minimum Charge	\$1,602.00	\$1,631.00	Yes
Disconnection/Reuse			
Disconnection/Reuse - Fee	\$473.00	\$482.00	Yes
Video Inspection			
Video Inspection Charge (per hour) - minimum one hour	\$195.00	\$198.00	Yes
Bay View Connections (Stage 1 Village)			
All Connections to Stage 1 - Fixed fee to connect plus actual costs of connection	\$15,872.00	\$16,158.00	Yes
Service Marking for Council Water, Stormwater and Sewers			
Provision of as built plans	No Charge	No Charge	Yes
Per Hour - Marking large diameter trunk mains	No Charge	\$145.00	Yes
Per Hour - Marking of Stormwater, sewer and water mains	\$105.00	\$145.00	Yes
Trade Waste Charges			
City Charge			
Existing Trade Waste Customers - Charge Per m	\$0.78	\$0.78	Yes
Industry to be phased into Trade waste charging system - Charge Per m	\$0.78	\$0.78	Yes
Awatoto and Pandora Charge			
Awatoto Charge Per m	\$0.27	\$0.27	Yes
Pandora Charge Per m	\$0.52	\$0.52	Yes
Tanker Discharge			
Per Load at Milliscreen Plant			
Monday to Friday 7.00am to 4.00pm & Saturday 6.30am to 10.00am (Non S	Statutory Days)		
Tankers (\$ per m	\$10.24	\$10.45	Yes
After Hours - A minimum additional charge. (Additional Charges to recover overtime, days in lieu etc may apply)	\$97.00	\$200.00	Yes
Additional items			
Connection Application Fee (charge per hour, non refundable)	\$80.00	\$81.00	Yes

Soundshell

Soundshell	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Shows			
Use of stage and backstage area for a free community event or for commercial events	No Charge	No Charge	Yes
Group 1 - Profit-Making Organisations and Family Gatherings			
Hourly charge	\$24.50	\$25.00	Yes
Morning or Afternoon	\$67.50	\$68.50	Yes
Evening	\$100.00	\$102.00	Yes
Whole Day	\$140.00	\$142.50	Yes
Group 2 - Community, Hobby & Sports Groups			
Hourly charge	\$20.00	\$20.50	Yes
Morning or Afternoon	\$55.00	\$56.00	Yes
Evening	\$75.00	\$76.00	Yes
Whole Day	\$100.00	\$102.00	Yes

Sportsgrounds

All fees and charges are inclusive of GST (except as noted *).

Sportsgrounds 19/20 Fee Proposed 20/21 Fee Incl. GST

Performance Bond: A performance bond is required to confirm a booking for a one-off event or tournament. This bond will be refunded after the hire date, less any unpaid hire fees and additional costs incurred by Napier City Council as a result of actions or negligence of the hirer. The performance bond will be refunded if the booking is cancelled at least 30 days before the hire date.

Seasonal Hire: A booking for up to 20 competition matches on any one sports ground over one season.

Season Definition: Winter (April to August inclusive); Summer (October to March inclusive). Out of season games will be charged at the one-off rate.

Admission Charge: Where the hirer charges an admission fee, the hire fee is as scheduled or 20% of the gate, whichever is greater.

Cancellation: Cancellation charges will apply when Council has incurred preparatory costs and cancellation is not due to the weather. This includes junior sports.

Junior (Local Competition): Maximum school year 8.

Discount for Sports Tournaments: Only applies if the tournament's principal venue is Onekawa Park (Netball), Nelson Park (Cricket) or Park Island. Discount may be negotiated at the time of booking with the Sports Facilities Manager, based on economic benefit the tournament brings to the city.

One-off Games: Includes, but is not limited to, out-of season, friendly and trial games.

Practice: One team only and must be booked - more than one team will be treated as a trial or friendly game and will be charged at the one-off game rate.

Charges for Unbooked Games: A penalty rate of 150% of the one-off game rate will be charged for any game played without an approved booking.

Public Holidays: Additional costs incurred by Napier City Council for bookings on public holidays will be on-charged to the hirer.

Sports Tournaments - Open Ground			
Performance Bond*	Price on Application	Price on Application	No
Tournament charge	As per charges for the code	As per charges for the code	Yes
Ground remarking	\$82.00	\$83.00	Yes
Cleaning changing rooms per visit (Park Island) Weekdays	\$145.00	\$148.00	Yes
Cleaning changing rooms per visit (Park Island) Weekends and after hours	\$250.00	\$255.00	Yes
Cleaning changing rooms per visit (Park Island) Statutory Holidays	\$715.00	\$728.00	Yes
Rubbish bins (additional to standard supply)	\$10.50	\$20.00	Yes
Electricity usage	Actual usage	Actual usage	Yes
Other services required	Price on application	Price on application	Yes
Non-Sporting Events: Community - Open Ground			
Performance Bond*	Price on Application	Price on Application	No
Event charge - per day, per winter playing field	\$100.00	\$102.00	Yes
Cleaning changing rooms per visit (Park Island) Weekdays	\$145.00	\$148.00	Yes
Cleaning changing rooms per visit (Park Island) Weekends and After Hours	\$250.00	\$255.00	Yes
Cleaning changing rooms per visit (Park Island) Statutory Holidays	\$715.00	\$728.00	Yes
Rubbish bins (additional to standard supply)	\$10.50	\$20.00	Yes
Electricity usage	Actual usage	Actual usage	Yes
Other services required	Price on Application	Price on application	Yes
Events: Commercial and / or Admission - Open Ground			

Sportsgrounds	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Performance Bond*	Price on Application	Price on Application	No
Event charge - per day, per winter playing field	\$475.00	\$484.00	Yes
Cleaning changing rooms per visit (Park Island) Weekdays	\$145.00	\$148.00	Yes
Cleaning changing rooms per visit (Park Island) Weekends and After Hours	\$250.00	\$255.00	Yes
Cleaning changing rooms per visit (Park Island) Statutory Holidays	\$715.00	\$728.00	Yes
Rubbish bins (additional to standard supply)	\$10.50	\$20.00	Yes
Electricity usage	Actual use	Actual usage	Yes
Other services required	Price on Application	Price on application	Yes
Rugby			
Rugby: Seasonal Sporting Competition - Open Ground			
Seasonal charge per ground (20 competition matches maximum)	\$985.00	\$1,003.00	Yes
One-off games	\$105.00	\$107.00	Yes
7-aside seasonal charge per ground (20 competition matches maximum)	\$490.00	\$499.00	Yes
7-aside one-off games	\$26.00	\$26.00	Yes
Junior (Local Competition)	No Charge	No Charge	Yes
Booked practice (one team only)	No Charge	No Charge	Yes
Rubbish bins (additional to standard supply)	\$10.50	\$20.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required (including remarking of grounds)	Price on Application	Price on Application	Yes
Touch Rugby			
Touch Rugby: Seasonal Sporting Competition - Open Ground			
Seasonal charge per ground (20 competition matches maximum)	\$490.00	\$499.00	Yes
One-off games	\$26.00	\$26.00	Yes
Booked practice (one team only)	No Charge	No Charge	Yes
Rubbish bins (additional to standard supply)	\$10.50	\$20.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required (including remarking of grounds)	Price on Application	Price on Application	Yes
Football (Soccer)			
Football: Seasonal Sporting Competition - Open Ground			
Seasonal charge per ground (20 competition matches maximum)	\$985.00	\$1,003.00	Yes
One-off games	\$105.00	\$107.00	Yes
7-aside seasonal charge per ground (20 competition matches)	\$500.00	\$509.00	Yes
7-aside one-off games	\$26.00	\$26.00	Yes
Junior (Local Competition)	No Charge	No Charge	Yes
Booked practice (one team only)	No Charge	No Charge	Yes
Rubbish bins (additional to standard supply)	\$10.50	\$20.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes

Sportsgrounds	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Rugby League			
Rugby League: Seasonal Sporting Competition - Open Ground			
Seasonal charge per ground (20 competition matches maximum)	\$745.00	\$758.00	Yes
One-off games	\$77.00	\$78.00	Yes
7-aside or Tag Football seasonal charge per ground (20 competition matches)	\$370.00	\$377.00	Yes
7-aside or Tag Football one-off games	\$21.00	\$21.00	Yes
Junior (Local Competition)	No Charge	No Charge	Yes
Booked practice (one team only)	No Charge	No Charge	Yes
Rubbish bins (additional to standard supply)	\$10.50	\$20.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required (including remarking of grounds)	Price on Application	Price on Application	Yes
Hockey	Application	Application	
Hockey: Seasonal Sporting Competition - Open Ground			
Charge per booking	Price on Application	Price on Application	Yes
Softball			
Softball: Seasonal Sporting Competition - Open Ground			
Seasonal charge per ground (20 competition matches maximum)	\$560.00	\$570.00	Yes
One-off games	\$82.00	\$83.00	Yes
Junior (Local Competition)	No Charge	No Charge	Yes
Booked practice (one team only)	No Charge	No Charge	Yes
Rubbish bins (additional to standard supply)	\$10.50	\$20.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required (including remarking of grounds)	Price on Application	Price on Application	Yes
Cricket: Seasonal Sporting Competition - Open Ground	гърпецион	Аррисации	
Charges include morning and evening preparation only (for example, use of covers during the day is the responsibility of the hirer).			
Grass Wickets (Nelson Park)			
Seasonal charge per wicket (20 club competition matches maximum; one match per day)	\$2,850.00	\$2,901.00	Yes
Club practice (20 weeks; 2 nights per week; 2 wickets)	\$2,850.00	\$2,901.00	Yes
Representative practice (per day; 1 wicket)	\$145.00	\$148.00	Yes
One off game (except as specified below)	\$280.00	\$285.00	Yes
One off game (twilight; outfield wicket)	\$145.00	\$148.00	Yes
One off game (50 over)	\$280.00	\$285.00	Yes
One off game (twenty/20)	\$115.00	\$117.00	Yes
Two day game (consecutive days; one pitch)	\$385.00	\$392.00	Yes
Three day game (consecutive days; one pitch)	\$580.00	\$590.00	Yes
Four day game (consecutive days; one pitch)	\$770.00	\$784.00	Yes
Five day game (consecutive days; one pitch)	\$960.00	\$977.00	Yes
Women's 40 over game	\$265.00	\$270.00	Yes
Junior representative (grass at representative practice rate)	\$145.00	\$148.00	Yes

Sportsgrounds	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Artificial Wickets			
Seasonal charge per wicket (20 club competition matches maximum)	\$1,085.00	\$1,105.00	Yes
One off game	\$56.00	\$57.00	Yes
Junior (Local Competition)	No Charge	No Charge	Yes
Additional Charges			
Rubbish bins (additional to standard supply)	\$10.00	\$20.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required (including remarking of grounds)	Price on Application	Price on Application	Yes
Tennis			
Tennis Charges			
Petane Domain - 3 courts (annual charge)	\$1,570.00	\$1,598.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required	Price on Application	Price on application	Yes
Athletics	, ibbuogga	арриовион	
Athletics Charges			
Napier - per season	\$1,710.00	\$1,741.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required	Price on	Price on	Yes
Netball	Application	application	
Netball Charges			
Onekawa Park - 12 courts (full year charge)	\$5,870.00	\$5,976.00	Yes
Preparation outside normal work hours (per hour - labour, plant and	,	,	Yes
materials)	Actual Cost	Actual Cost	res
Other services required	Price on Application	Price on application	Yes
McLean Park	i i		
For events with two or more consecutive days of use, the minimum charg additional days will be negotiated with the hirer.	e shall apply for the	first day. Charge	s for
20% of gate clause in General Terms applies			
Rugby and Cricket - Charge Ground			
Per day minimum charge (excluding floodlights)	\$2,725.00	\$2,774.00	Yes
Floodlights hire (per hour of use)	\$1,360.00	\$1,384.00	Yes
Other services and facilities required	Price on Application	Price on Application	Yes
Other Hirers - Charge Ground			
Performance Bond*	Price on Application	Price on Application	No
Per day minimum charge	\$2,720.00	\$2,795.00	Yes
Floodlights hire (per hour of use)	\$1,360.00	\$1,375.00	Yes
Evacuation Controller and Senior Stand Attendants (per hour)		\$60.00	Yes
Floatriciana as Tachniciana an Ofandhu, nas haus	\$87.00	\$97.00	Yes
Electricians or Technicians on Standby - per hour	\$67.00	\$97.00	163

Sportsgrounds	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Scoreboard	No Charge	\$100.00	Yes
Video Screen Technician - per hour		\$100.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services and facilities required	Price on Application	Price on Application	Yes
Tremain Field (Park Island)			
20% of gate clause in General Terms applies.			
Rugby Union and Rugby League - Charge Ground			
Seasonal charge per ground (20 matches maximum)	\$1,040.00	\$1,059.00	Yes
One off game charge	\$110.00	\$112.00	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required	Price on Application	Price on application	Yes
Bluewater Stadium (Park Island)			
20% of gate clause in General Terms applies.			
Football - Charge Ground			
Napier City Rovers	As per licence	As per licence	Yes
Other hirers	Price on Application	Price on Application	Yes
Preparation outside normal work hours (per hour - labour, plant and materials)	Actual Cost	Actual Cost	Yes
Other services required	Price on Application	Price on application	Yes

Stormwater

Stormwater Connections	19/20 Fee	Proposed 20/21 Fee	Incl. GST
All minimum charges are per connection			
Steel Kerb Connection 90mm Equivalent			
Steel Connection to Kerb & Channel - Deposit	\$650.00	\$662.00	Yes
Double Connection to Kerb and Channel - Deposit	\$1,003.00	\$1,021.00	Yes
100mm Connection			
Utility Location (Corridor access request/Road crossing) -work in road reserve only - Fee	\$575.00	\$585.00	Yes
150mm Connection to Stormwater Pipe - Minimum deposit charge due on application	\$764.00	\$778.00	Yes
Plus a charge per metre of - Open ground pipelaying - Fee	\$254.00	\$259.00	Yes
Plus a charge per metre of - Sealed road/foothpath pipelaying - Fee	\$426.00	\$434.00	Yes
Larger Than 150mm Connection			
For a diameter larger than 150mm all costs including street restoration to	be to applicant. Qu	otations available	on request.
All minimum payments are non-refundable			
Minimum Charge for Commercial/Subdivision Pipe >150mm connections due on application - Deposit	\$679.00	\$691.00	Yes
Service Marking for Council Water, Stormwater and Sewers			
service marking for Council water, stormwater and sewers			
•	No Charge	No Charge	Yes
Provision of as built plans	No Charge No Charge	No Charge \$145.00	Yes Yes
Provision of as built plans Per Hour - Marking large diameter pumping and/or gravity mains			
Provision of as built plans Per Hour - Marking large diameter pumping and/or gravity mains Per Hour - Marking of Stormwater, sewer and water mains Additional items	No Charge	\$145.00	Yes

Processing of Resource Consents (Subdivision)	19/20 Fee	Proposed 20/21 Fee	Incl. GST
These set fees relate to the minimum charge only. Actual fee payable in application, memorandum, consent, notice, certificate or schedule, the c			
Planning			
Scheme Plan Approval (0-10 lots)	\$1,000.00	\$1,017.00	Yes
Scheme Plan Approval (11-20 lots)	\$2,100.00	\$2,135.00	Yes
Scheme Plan Approval (greater than 20 lots)	\$2,500.00	\$2,540.00	Yes
Amendments to Flats/Crosslease	\$600.00	\$610.00	Yes
Certification Fee (223 & 348)	\$200.00	\$205.00	Yes
Certificate of Compliance (224) Regulatory Engineering			
Rights of Way Approval	\$350.00	\$355.00	Yes
Document Sealing/Signing Fee	\$120.00	\$122.00	Yes
Site Visit Fee	\$150.00	\$152.00	Yes
Monitoring Inspection in relation to any consent, designation, or site inspection	\$310.00	\$315.00	Yes
Property File Management Fee (charged per consent)	\$75.00	\$75.00	Yes
Hourly Rates			
Regulatory Engineering	\$160.00	\$162.70	Yes
Team Leader Planning and Compliance		\$180.00	Yes
Senior/Principal Resource Consents Planner		\$170.00	Yes
Resource Consents Planner	\$160.00	\$160.00	Yes
Regulatory Administrator	\$80.00	\$85.00	Yes
Consultants' and solicitors' fees associated with all work types, including the processing of a consent or certificate (including specialist technical or legal advice or where a consent involves creating legal instruments)	plus disbursements	Charged at cost plus disbursements	
The following costs are for attendances by the City Solicitors on behalf legal documentation.	of Council for the pre	eparation and arra	ngement of
Costs			
Bond (includes Caveat)*	\$590.00	\$619.00	No
Release of Bond (includes Caveat)*	\$465.00	\$488.00	No
Release of Bond and issue of replacement Bond (includes withdrawal o existing Caveat and creation of new Caveat)*	\$805.00	\$845.00	No
Easement (per document)	\$465.00	\$488.00	Yes
Covenant (per document)	\$465.00	\$488.00	Yes
Certificate under Building Act	\$375.00	\$394.00	Yes
Release of Certificate, Caveat	\$255.00	\$268.00	Yes
Consent	\$225.00	\$236.00	Yes
Release of Consent Notice, Fencing Covenant	\$315.00	\$330.00	Yes
Lease Renewal	\$535.00	\$560.00	Yes
Freeholding	\$535.00	\$560.00	Yes
Engineering Approval (Assets)			
Proposed works in terms of the code of practice			
The charges apply where the proposed works are in terms of D and E o Where the proposed works are not in terms of D and E of the code but s charged.		esign then the actu	ial cost is

Processing of Resource Consents (Subdivision)	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Minimum charge (for up to 3 lots)	\$190.00	\$204.50	Yes
Per lot for each additional over 3	\$29.00	\$31.20	Yes
Minimum charge (staff time hourly rate) (Where there is insufficient information or amendments are required, additional charges may be made)	\$160.00	\$162.70	Yes
Bond for Completion of - As Built - Plans			
Bond for - As Built - plans are required for stand-alone projects (not part of be taken over by Council.	a subdivision) tha	t include infrastru	cture that is to
Bond calculated at 5% of estimated cost of project with a minimum of \$5,155*	\$5,230.00	\$5,628.60	No
Construction - Acceptance of Pipe Assets	\$0.00	\$0.00	Yes
Wastewater - Sewerage			
Initial inspection, water-tightness test, CCTV inspection and final inspection			
Minimum charge	\$200.00	\$215.20	Yes
Per lot for each additional over 3	\$51.00	\$54.90	Yes
Stormwater			
Initial inspection, water-tightness test, CCTV inspection and final inspection			
Minimum charge	\$200.00	\$215.20	Yes
Per lot for each additional over 3	\$51.00	\$54.90	Yes
Water Supply			
Initial inspection, pressure test, disinfection, residual check and flushing and	d final inspection		
Minimum charge	\$381.00	\$410.00	Yes
Per lot for each additional over 3	\$63.00	\$67.80	Yes
Charging by Metre Length			
Where charging by number of lots is inappropriate the following charges per	r metre apply		
Sewerage - Minimum charge	\$200.00	\$215.20	Yes
Sewerage - Per meter	\$2.45	\$2.65	Yes
Stormwater - Minimum charge	\$200.00	\$215.20	Yes
Stormwater - Per meter	\$2.45	\$2.65	Yes
Water Supply - Minimum charge	\$380.00	\$409.00	Yes
Water Supply - Per meter	\$2.45	\$2.65	Yes
Roading and Reserves			
Roading - Fixed Charge (initial inspections for construction of new roads)	\$528.00	\$568.20	Yes
Roading - plus a Per Lot charge of	\$27.00	\$27.50	Yes
Reserves - Minimum Charge (initial inspections for development of new reserves)	\$600.00	\$645.70	Yes
Reserves - Additional Inspection Charge	\$115.00	\$123.80	Yes
Financial Contributions			
In the District Plan (refer to Rule 65.14) the formula for the increase in Final the Statistics NZ Producers Price Index (PPI) Inputs Table E Index.	ncial Contribution	s is based on the	movement in
Infill			
Urban (per lot)	\$25,812.00	\$27,558.20	Yes
Urban - Multi-Story (per dwelling unit)	\$20,803.00	\$22,210.30	Yes

		Proposed	
Processing of Resource Consents (Subdivision)	19/20 Fee	20/21 Fee	Incl. GST
Urban - Multi-Story (plus per hectare - Stormwater)	\$60,116.00	\$64,182.80	Yes
Jervoistown: Full urban (per lot) non local off site	\$22,744.00	\$24,282.60	Yes
Jervoistown: Full urban (plus: per lot) local off site	\$89,438.00	\$95,488.50	Yes
Ahuriri (per lot)	\$25,811.00	\$27,557.10	Yes
Ahuriri - Multi-Story (per dwelling unit)	\$20,802.00	\$21,515.30	Yes
Ahuriri - Multi-Story (plus per hectare - Stormwater)	\$60,117.00	\$62,178.40	Yes
Greenfields			
King St / Guppy Rd (per dwelling unit)	\$21,690.00	\$23,157.30	Yes
King St / Guppy Rd (plus per hectare - Stormwater)	\$201,362.00	\$214,984.10	Yes
		\$802.90	Yes
King St / Guppy Rd (plus per metre Guppy Road frontage - if applicable)	\$752.00	\$602.90	168
King St / Guppy Rd (less: per metre Guppy Road frontage roading structure plan credit - where applicable)	\$502.00	\$536.00	Yes
Lagoon Farm (per lot)	\$23,251.00	\$24,823.90	Yes
Mission Heights (per lot)	\$22,519.00	\$24,042.40	Yes
Park Island (per lot)	\$23,488.00	\$25,077.00	Yes
Te Awa (per lot)	\$21,533.00	\$22,989.70	Yes
Te Awa (plus: per hectare) local off site	\$515,027.00	\$549,868.60	Yes
Te Awa (plus: per meter of road frontage - where applicable)	\$3,342.00	\$3,568.10	Yes
Rural			
Poraiti (per lot)	\$17,563.00	\$18,751.10	Yes
Lifestyle Character (per lot)	\$19,044.00	\$20,332.30	Yes
Lifestyle Character: Plus for lots not connected to a stormwater system discharging above the flood detention dam in Kent Terrace	\$2,646.00	\$2,825.00	Yes
All other rural areas including subdistrict rural (per lot)	\$15,757.00	\$16,823.00	Yes
Jervoistown (per lot) non local off site	\$18,400.00	\$19,644.80	Yes
Jervoistown (plus: per lot - road) Applies to the area west of Jervois Road, North of Meeanee Road and South of Burness Road	\$7,727.00	\$8,249.70	Yes
Jervoistown (plus: per lot - stormwater) Applies to those properties that	\$9.017.00	\$9.627.00	Yes
drain to the Upper Purimu Drain Jervoistown (plus: per lot - stormwater) Applies to those properties that	\$114,567.00	\$122,317.50	Yes
drain to the Jervois Drain	4111,001100	Ţ.E.,	
Capital Contributions	#0.00F.00	f0.404.50	V
Bay View Water Supply (per domestic connection)	\$2,905.00	\$3,101.50	Yes
Bay View Development Contributions This schedule of charges for Development Contributions is charged under C Contributions Policy. It is indexed on 1st July based on the movement in the Inputs Table E Index.			
Bay View Water Supply (commercial)			
The Greater of:			
(1) 15mm connection, or	\$2,905.00	\$3,101.50	Yes
(1) 15mm connection, or (2) the sum of:	\$2,905.00	\$3,101.50	Yes
	\$2,905.00	\$3,101.50	Yes
(2) the sum of:	\$2,905.00	\$3,101.50	Yes
(2) the sum of: (2a) Non residential based:	\$2,905.00 \$11.60	\$3,101.50 \$12.40	Yes
(2) the sum of: (2a) Non residential based: (i) Offices and Shops			

Processing of Resource Consents (Subdivision)	19/20 Fee	Proposed 20/21 Fee	Incl. GST
- Gross Floor area (\$ per m	\$5.80	\$6.20	Yes
- plus Pervious Land area (\$ per m	\$4.40	\$4.70	Yes
(iii) Unsealed yards (\$ per m	\$4.40	\$4.70	Yes
(2b) Residential based			
(i) Residential Care, Travellers Accommodation and Retirement Complexes			
- Population per Head	\$436.00	\$451.00	Yes
- plus Pervious Land area (\$ per m	\$4.40	\$4.60	Yes
(ii) Day Care Centres and Educational Facilities			
- Population per Head	\$219.00	\$226.50	Yes
- plus Pervious Land area (\$ per m	\$4.40	\$4.60	Yes
Bay View Wastewater (Commercial)			
The Greater of:			
(1) Bay View wastewater connection charge, or	See sewer connection charges	See sewer connection charges	Yes
(2) the sum of:	_		
(2a) Non residential based:			
(i) Offices and Shops			
- Gross Floor area (\$ per m	\$8.10	\$8.40	Yes
(ii) Warehouses			
- Gross Floor area (\$ per m	\$4.00	\$4.10	Yes
(2b) Residential based			
(i) Residential Care, Travellers Accommodation and Retirement Complexes			
- Population per Head	\$304.00	\$314.40	Yes
(ii) Day Care Centres and Educational Facilities			
- Population per Head	\$152.00	\$157.20	Yes
Napier Development Contributions			
Transportation			
Roads and Transportation	\$12,901.00	\$13,343.40	Yes
Water Supply Contribution (Non-Residential Based)			
Offices and Shops			
- Gross floor area (\$ per m	\$7.70	\$8.00	Yes
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Medical Clinics/Hospitals			
- Gross floor area (\$ per m	\$9.70	\$10.00	Yes
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Warehouses / Factories / Network Utility Operations			
- Gross floor area (\$ per m	\$3.90	\$4.00	Yes

Processing of Resource Consents (Subdivision)	19/20 Fee	Proposed 20/21 Fee	Incl. GST
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Unsealed Yards			
- Pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Churches			
- Per Church	\$3,873.00	\$4,005.80	Yes
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Wastewater Contribution (Non-Residential Based)			
Offices and Shops			
- Gross floor area (\$ per m	\$5.40	\$5.60	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Medical Clinics/Hospitals			
- Gross floor area (\$ per m	\$6.70	\$6.90	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Warehouses / Factories / Network Utility Operations			
- Gross floor area (\$ per m	\$2.70	\$2.80	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Churches			
- per Church	\$2,701.00	\$2,793.60	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Stormwater Contribution (Non-Residential Based)			
Offices and Shops - Land area (\$ per m	\$5.30	\$5.50	Yes
Medical Clinics/Hospitals - Land area (\$ per m	\$5.30	\$5.50	Yes
Warehouses / Factories / Network Utility Operations - Land area (\$ per m	\$5.30	\$5.50	Yes
Unsealed Yards - Land area (\$ per m	\$1.30	\$1.30	Yes
Churches - Land area (\$ per m	\$5.30	\$5.50	Yes
Water Supply Contribution (Residential Based)			
Residential Care Facilities			
- Population (\$ per head)	\$291.00	\$301.00	Yes
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes

Processing of Resource Consents (Subdivision)	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Travellers Accommodation			
- Population (\$ per head)	\$291.00	\$301.00	Yes
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Day Care Centres			
- Population (\$ per head)	\$146.00	\$151.00	Yes
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Educational Facilities			
- Population (\$ per head)	\$146.00	\$151.00	Yes
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Retirement Complexes			
- Population (\$ per head)	\$289.00	\$298.90	Yes
- Plus pervious land area (\$ per m	\$2.90	\$3.00	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Wastewater Contribution (Residential Based)			
Residential Care Facilities			
- Population (\$ per head)	\$202.00	\$208.90	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Travellers Accommodation			
- Population (\$ per head)	\$202.00	\$208.90	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Day Care Centres			
- Population (\$ per head)	\$101.00	\$104.50	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Educational Facilities			
- Population (\$ per head)	\$101.00	\$104.50	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Retirement Complexes			
- Population (\$ per head)	\$202.00	\$208.90	Yes
- or equivalent wastewater connection, whichever is greater	See Equivalent Connections	See Equivalent Connections	Yes
Stormwater Contribution (Residential Based)			

Processing of Resource Consents (Subdivision)	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Residential Care Facilities - Land area (\$ per m	\$5.30	\$5.50	Yes
Travellers Accommodation - Land area (\$ per m	\$5.30	\$5.50	Yes
Day Care Centres - Land area (\$ per m	\$5.30	\$5.50	Yes
Educational Facilities - Land area (\$ per m	\$5.30	\$5.50	Yes
Retirement Complexes - Land area (\$ per m	\$5.30	\$5.50	Yes
Equivalent Connections			
15mm Diameter - Water Connection	\$1,936.00	\$1,968.90	Yes
15mm Diameter - Wastewater Connection	\$1,352.00	\$1,375.00	Yes
20mm Diameter - Water Connection	\$3,447.00	\$3,505.60	Yes
20mm Diameter - Wastewater Connection	\$2,414.00	\$2,455.00	Yes
25mm Diameter - Water Connection	\$5,384.00	\$5,475.50	Yes
25mm Diameter - Wastewater Connection	\$3,770.00	\$3,834.10	Yes
32mm Diameter - Water Connection	\$8,820.00	\$8,969.90	Yes
32mm Diameter - Wastewater Connection	\$6,177.00	\$6,282.00	Yes
40mm Diameter - Water Connection	\$13,769.00	\$14,003.10	Yes
40mm Diameter - Wastewater Connection	\$9,639.00	\$9,802.90	Yes
50mm Diameter - Water Connection	\$21,514.00	\$21,879.70	Yes
50mm Diameter - Wastewater Connection	\$15,060.00	\$15,316.00	Yes
80mm Diameter - Water Connection	\$55,069.00	\$56,005.20	Yes
80mm Diameter - Wastewater Connection	\$38,549.00	\$39,204.30	Yes
100mm Diameter - Water Connection	\$86,050.00	\$87,512.90	Yes
100mm Diameter - Wastewater Connection	\$60,236.00	\$61,260.00	Yes

Taradale Community Rooms

Meeting Room	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Group 1 - Profit-Making Organisations and Family Gatherings			
Hourly charge	\$24.50	\$25.00	Yes
Morning or Afternoon	\$67.50	\$68.50	Yes
Evening	\$100.00	\$102.00	Yes
Whole Day	\$140.00	\$142.50	Yes
Group 2 - Community, Hobby & Sports Groups			
Hourly charge	\$20.00	\$20.50	Yes
Morning or Afternoon	\$55.00	\$56.00	Yes
Evening	\$75.00	\$76.00	Yes
Whole Day	\$100.00	\$102.00	Yes

Town Planning Resource Consents

All fees and charges are inclusive of GST (except as noted *).

All Town Planning Resource Consents fees are charged on an actual and reasonable cost recovery basis. The below fees are a fixed deposit and will be invoiced to you at the time the application is determined to be accepted. Charges incurred over the deposit will be charged based on the rates below.

Development Charges	19/20 Fee	Proposed 20/21 Fee	Incl. GS7
Development Charges (Section 36 Resource Management Act)			
Non Notified Resource Consent	\$900.00	\$915.00	Yes
Non Notified Resource Consent (multi-unit)	\$1,000.00	\$1,017.00	Yes
Notified Resource Consent	\$10,000.00	\$10,170.00	Yes
Limited Notification Resource Consent	\$8,000.00	\$8,136.00	Yes
Variation of Conditions - Non Notified	\$600.00	\$610.00	Yes
Variation of Conditions - Notified	\$3,625.00	\$3,685.00	Yes
Boundary Activity	\$300.00	\$305.00	Yes
Temporary/Marginal Activity	\$300.00	\$305.00	Yes
Pre-Application Advice (over and above 1 hour)	Hourly rate	Hourly rate	Yes
Resource Consent Montitoring	\$150.00	\$160.00	Yes
Set Fees			
These set fees relate to the mimimum charge only. Actual fee payable inc application, memorandum, consent, notice, certificate or schedule, the co- required.			
Certificate of Compliance (Sec 139)	\$600.00	\$610.00	Yes
Existing Use Certificate	\$600.00	\$610.00	Yes
Extension of Resource Consent Expiry Fee (Sec 125)	\$600.00	\$610.00	Yes
Outline Plan Lodgement (Sec 176A)	\$900.00	\$915.00	Yes
Review of Decisions (Sec 357)	\$1,750.00	\$1,780.00	Yes
Overseas Investment Certificate	\$600.00	\$610.00	Yes
Resource Management Certificate for Sale and Supply of Alcohol 2012	\$100.00	\$100.00	Yes
Property File Management Fee (charged per consent)	\$75.00	\$75.00	Yes
Moveable Signs Within CBD			
CBD Sandwich Boards Signage Fee	\$150.00	\$150.00	Yes
Hourly Rates			
Consultants' and solicitors' fees associated with all work types, including the processing of a consent or certificate (including specialist technical or legal advice or where a consent involves creating legal instruments)	Charged at cost plus disbursements	Charged at cost plus disbursements	
Regulatory Engineering	\$160.00	\$162.70	Yes
Team Leader Planning and Compliance		\$180.00	Yes
Senior/Principal Resource Consents Planner		\$170.00	Yes
Resource Consents Planner	\$160.00	\$160.00	Yes
Regulatory Administrator	\$80.00	\$85.00	Yes
Land Information Memorandum			
LIM			
Residential and Rural	\$300.00	\$305.00	Yes
Commercial and Industrial	\$450.00	\$455.00	Yes

Transportation

Roading	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Street Banners			
Erect and take down (one fee includes both)	\$141.64	\$152.44	Yes
Corridor Management			
Corridor Access Requests	\$335.63	\$361.23	Yes
Traffic Management Plans	\$225.20	\$242.40	Yes
Additional Inspections (per additional inspection)	\$105.98	\$114.08	Yes
Service Marking for Council Water, Stormwater and Sewers			
Provision of as built plans	No Charge	No Charge	Yes
Marking large diameter sewer pumping mains	No Charge	No Charge	Yes
Marking large diameter trunk mains	No Charge	No Charge	Yes
Per Hour - Marking of Stormwater, sewer and water mains (applies to service authorities that charge for their services to be marked)	\$102.92	\$110.72	Yes

Water Supply

Water Connections	19/20 Fee	Proposed 20/21 Fee	Incl. GST
All ordinary supplies outside the Napier Water Supply Area are metered. But the hazard category.	ackflow preventers	s to be fitted in ac	cordance with
All extraordinary supplies are metered, but fire sprinkler systems that confo metered. Backflow preventers to be fitted in accordance with the hazard ca		ements of NZS45	41 are not
All minimum charges are per connection and are non refundable.			
Ordinary Supply (Domestic) Napier			
Connection (15mm diameter). All work located within the kerb to	\$2,093.00	\$2,131.00	Yes
boundary area only - Fee Ordinary Supply (Domestic) Bay View Urban Area			
Connection (15mm diameter). All work located within the kerb to boundary area only - Fee	\$2,093.00	\$2,131.00	Yes
Meter(s) and meter box(es) - Fee	\$681.00	\$693.00	Yes
Backflow Preventer - Fee	\$860.00	\$875.00	Yes
Additional connection costs for road crossing			
Utility Location (Corridor access request/Road crossing) -work in road reserve only - Fee	\$575.00	\$585.00	Yes
Charge per metre of road crossing (charges to be confirmed)	Actual cost	Actual cost	Yes
Extraordinary Supply (Non-Domestic) 15mm Diameter			
Connection - Fee	\$2,093.00	\$2,131.00	Yes
Meter and Meter box - Fee	\$473.00	\$693.00	Yes
Backflow Preventer - Fee	\$860.00	\$875.00	Yes
Meter and Meter Box to existing 15mm diameter connection - Fee	\$796.00	\$810.00	Yes
Additional connection costs for road crossing			
Utility Location (Corridor access request/Road crossing) -work in road reserve only - Fee	\$575.00	\$585.00	Yes
Charge per metre of road crossing (charges to be confirmed)	Actual cost	Actual cost	Yes
Extraordinary Supply (Domestic and Non-Domestic) Over 15mm Diameter			
Connection - actual cost - Minimum deposit charge due on application	\$2,093.00	\$2,131.00	Yes
Meter and Meter Box - actual cost - Minimum deposit charge due on application	\$473.00	\$693.00	Yes
Backflow Preventer - actual cost. Minimum deposit charge due on application (quotation if required)	\$860.00	\$875.00	Yes
Disconnection(s)/Reuse			
Water Disconnections (up to 50mm) - Fee	\$514.00	\$523.00	Yes
Water Disconnections (over 50mm) actual cost - Minimum deposit charge due on application	\$514.00	\$523.00	Yes
Well Sealing			
Well Sealing Fee	\$154.00	\$157.00	Yes
Testing of Meters			
25mm or less (no certificate)	\$145.00	\$148.00	Yes
Private sub meter reading (per meter, per reading cycle)	\$8.00	\$8.00	Yes
Testing of Backflow Preventer			
Charge for inspection only- Remedial work charged at actual	\$172.00	\$175.00	Yes
Pot Holing in Road for Services			
Actual Costs with a minimum fee due on application.	\$456.00	\$464.00	Yes
Service Marking for Council Water, Stormwater and Sewers			

Water Supply

Water Connections	19/20 Fee	Proposed 20/21 Fee	Incl. GST
Provision of as built plans	No Charge	No Charge	
Per Hour - Marking large diameter trunk mains	No Charge	\$145.00	
Per Hour - Marking of Stormwater, sewer and water mains	\$105.00	\$145.00	Yes
Water take from hydrant annual application fee	\$100.00	\$102.00	Yes
Additional items			
Connection Application Fee (charge per hour, non refundable)	\$80.00	\$81.00	Yes

