



# SUSTAINABLE NAPIER COMMITTEE

## Open Minutes Attachments

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Meeting Date:	Thursday 24 March 2022
Time:	9.00am
Venue:	Via Zoom (Audiovisual Link)

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**NAPIER  
PORT**  
*Te Herenga Waka o Ahuriri*

# NAPIER PORT

FUTURE PROOFING THE CENTRAL  
AND LOWER NORTH ISLAND'S  
CONNECTIONS TO GLOBAL MARKETS

Presentation for HBRC Transport Committee

11 MAR 2022

## CONTENTS

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- An introduction to Napier Port
- An overview of Napier Port's strategy and how it relates to our region and transport in our region
- Our networked infrastructure goal, to take waste out of the supply chain, share value with all participating stakeholders and provide sustainable supply-chain solutions for customers
- Alignment with the Hawke's Bay Regional Land Transport Plan
- An overview of the progress of the Ministry of Transport's NZ Freight and Supply Chain Strategy and Napier Port's contribution

## INTRODUCTION

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- Napier Port is building a sustainable and economically viable future supply chain network in partnership with our community and key stakeholders.
- We're creating strong connections and resilient infrastructure to provide improved access to the Port for cargo owners that will support the growth anticipated from the Hawke's Bay, East Coast and Manawatū regions.
- We're nearing completion of our significant new 6 Wharf development (delivering ahead of time and under budget) and have continued to provide shareholders with a sound investment return, throughout one of the most disrupted supply chain periods in recent history, while continuing to serve our regional communities as a lifeline asset and essential service provider.
- Efficient and sustainable rail and road networks are supporting the growth of cargo to and from the Central and Lower North Island, joining importers and exporters together to reduce empty moves across road, rail and container movements into the Manawatū. This is creating a lower cost, more sustainable and competitive supply chain for regional customers and communities.
- This activity supports industry and employment across our region.
- The strategy is to future-proof the Central and Lower North Island's connections with global markets and create a well-utilised and efficient supply chain infrastructure that sees our region thrive.

# NAPIER PORT

TOGETHER WE BUILD A THRIVING REGION BY CONNECTING YOU TO THE WORLD



4<sup>TH</sup> LARGEST PORT BY CONTAINER VOLUME  
2<sup>ND</sup> LARGEST BY LOG TONNES

3 TRAINS/DAY BETWEEN CENTRAL NORTH ISLAND & NAPIER

585 CONTAINER & CHARTER VESSEL CALLS

DAILY TRAIN BETWEEN WAIROA & NAPIER

OVER 80% OF CARGO IS FROM WITHIN 100KM OF THE PORT

\$109.5M REVENUE FY21

ONLY ~34% CONTESTABLE CNI CARGO FLOWS THROUGH NAPIER PORT

\$15M (7.5¢ PER SHARE) TOTAL DIVIDEND FY21

## PUBLICLY LISTED IN 2019

- 55% Hawke’s Bay Regional Council shareholding and 45% Investors
- Strong local support to grow and an invested community
- 97% of employees are shareholders
- Supportive and strong company culture, Employee Recognition Scheme delivering cash and shares ~ \$800K in FY21
- Fully consented new wharf and dredging programme – completion H2 22
- Well capitalized to support future growth opportunities
- Leader in NZ Port sector across Sustainability and Health & Safety

### 6-WHARF CONSTRUCTION



## DIVERSIFIED TRADE PORTFOLIO

REVENUE BREAKDOWN FY2021



EXPORT/IMPORT SPLIT FY2021 BY WEIGHT



EXPORT PRODUCT MIX FY2021 BY WEIGHT



IMPORT PRODUCT MIX FY2021 BY WEIGHT

















